



AMERICAN NATIONAL  
INSURANCE COMPANY

One Moody Plaza  
Galveston, TX 77550



ILR



An Annuity Contract Illustration

## Palladium MYG 9

Single Premium Deferred Annuity

Policy form series: MYG16(04)

Issue State: California

Design for

### Valued Client

January 16, 2024

Presented By

### FSD INSURANCE SVCS, INC

28720 ROADSIDE DRIVE SUITE 126 | AGOURA HILLS, CA 91301

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## Company Overview (12/31/2021)

	Statutory <sup>1</sup>
Total Assets	\$23.8 billion
Liabilities	\$19.8 billion
Capital & Surplus	\$4.0 billion

Number of Life Policyholders: 1.8 million • Total Life Insurance in force: \$126.9 billion

### Ratings

American National Insurance Company has been evaluated and assigned the following ratings by nationally recognized, independent rating agencies. The ratings are current as of August 2022.

A.M. Best's Rating <sup>2</sup>	A
Standard & Poor's Rating <sup>3</sup>	A

### Products and Services

**Life Insurance:** Term, whole, universal, and indexed life insurance products along with a range of riders to customize products to meet an individual's needs.

**Annuities:** Fixed, indexed, and immediate annuities that can make funds last for a lifetime.

**Pension Sales and Administration:** Customized pension plan design for small businesses with in-house administration and funding vehicles.

### A Tradition of Leadership and Strength

Through wars, depressions, military conflicts, economic upheavals, and a world turned upside down by the information revolution, American National's focus on the long term has made it strong as an industry leader.

1905	Company chartered
1911	First cash dividend is declared
1918-19	Meets all claims during the Influenza Epidemic when many companies struggled
1930-35	Stays open and expands during the worst of the Great Depression
1959	\$5 billion in force life insurance
1983	10 millionth life insurance policy is issued
1999	Over \$46 billion in force life insurance
2022	\$126.9 billion in force life insurance

1) State Insurance Departments require insurance companies to prepare unconsolidated financial statements based on statutory accounting principles. Each insurance company has financial responsibility only for the products and services it issues. In general, statutory accounting principles are more conservative than Generally Accepted Accounting Principles (GAAP). Ratings reflect current independent opinions of the financial capacity of an insurance organization to meet the obligations of its insurance policies and contracts in accordance with their terms. They are based on comprehensive quantitative and qualitative evaluations of the company and its management strategy. The rating agencies do not provide ratings as a recommendation to purchase insurance or annuities. The ratings are not a warranty of an insurer's current or future ability to meet its contractual obligations. Ratings may be changed, suspended, or withdrawn at any time. For the most current ratings view the full rating reports on American National's Internet site at [www.americannational.com](http://www.americannational.com). 2) A.M. Best's active company rating scale is: A++ (Superior), A+ (Superior), A (Excellent), A- (Excellent), B++ (Good), B+ (Good), B (Fair), B- (Fair), C++ (Marginal), C+ (Marginal), C (Weak), C- (Weak) and D (Poor). 3) Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories. For a full list of Standard & Poor's active company rating scale visit [www.standardandpoors.com](http://www.standardandpoors.com). American National Insurance Company, Galveston, Texas. 10248



### Asset Protection

You can name individual beneficiaries thereby bypassing probate and the expenses that go with it. Should you die, you can pass the full value of your Palladium® MYG to your beneficiary free of any surrender charges or additional expenses that could deplete your bequest.



### Access to Your Money

Withdrawal privileges offer peace of mind in knowing your money is not out of reach. Options to withdraw either the interest earned or up to 10% free of surrender charges.<sup>1</sup> 30 days after your guaranteed period you have the option to surrender your policy free of charge!



### Guaranteed Growth

Attractive fixed interest rate options that have the ability to grow your earnings on a tax-deferred basis. This single premium fixed deferred annuity allows you to choose from one of several guarantee periods and lock in a competitive accumulation interest rate for the period that fits your needs.

<sup>1</sup>Any withdrawals in excess of the surrender free amount are subject to surrender charges. Withdrawals of earnings are subject to income tax.



# Palladium® Multi-Year Guarantee

AMERICAN NATIONAL INSURANCE COMPANY

Valued Client, California  
 Female, Issue Age 60  
 Non-Qualified  
 Presented on: 1/16/2024

## Palladium® Multi-Year Guarantee Illustration Explanation

The proposed annuity is a long-term contract which accumulates interest on a tax-deferred basis and which may be used to set aside funds for retirement needs. A single premium annuity allows one premium payment. Income from the annuity may begin at a specified future date selected by the owner. The contract has premium minimums and early surrender charges as described below. You will receive an annuity disclosure document and a Buyer's Guide. The annuity disclosure document will provide additional information about this annuity when you purchase the annuity.

### Assumed Single Premium:

\$1,000,000.00

### Guaranteed Rate Period: 9 years

### Interest Rate Bonus:

Band 1	\$5,000	No Bonus
Band 2	\$100,000	10 bps
Band 3	\$250,000	25 bps

Year	Age	Single Premium	Partial Withdrawal	Guaranteed Interest 5.45% in Yrs 1 thru 9 and 3.00% thereafter		Assumed Interest 5.45% in Yrs 1 thru 9 and 5.20% thereafter	
				Surrender Value	Annuity Value	Surrender Value	Annuity Value
1	61	\$1,000,000	\$38,811	\$939,329	\$1,015,689	\$939,329	\$1,015,689
2	62	\$0	\$38,811	\$954,675	\$1,032,233	\$954,675	\$1,032,233
3	63	\$0	\$38,811	\$980,710	\$1,049,679	\$980,710	\$1,049,679
4	64	\$0	\$38,811	\$1,007,960	\$1,068,075	\$1,007,960	\$1,068,075
5	65	\$0	\$38,811	\$1,036,500	\$1,087,474	\$1,036,500	\$1,087,474
6	66	\$0	\$38,811	\$1,066,411	\$1,107,931	\$1,066,411	\$1,107,931
7	67	\$0	\$38,811	\$1,097,776	\$1,129,502	\$1,097,776	\$1,129,502
8	68	\$0	\$38,811	\$1,130,687	\$1,152,249	\$1,130,687	\$1,152,249
9	69	\$0	\$38,811	\$1,165,237	\$1,176,235	\$1,165,237	\$1,176,235
10	70	\$0	\$38,811	\$1,172,711	\$1,172,711	\$1,198,589	\$1,198,589
11	71	\$0	\$38,811	\$1,169,082	\$1,169,082	\$1,222,104	\$1,222,104
12	72	\$0	\$38,811	\$1,165,343	\$1,165,343	\$1,246,843	\$1,246,843
13	73	\$0	\$38,811	\$1,161,492	\$1,161,492	\$1,272,867	\$1,272,867
14	74	\$0	\$38,811	\$1,157,526	\$1,157,526	\$1,300,246	\$1,300,246
15	75	\$0	\$38,811	\$1,153,441	\$1,153,441	\$1,329,047	\$1,329,047
16	76	\$0	\$38,811	\$1,149,233	\$1,149,233	\$1,359,347	\$1,359,347
17	77	\$0	\$38,811	\$1,144,899	\$1,144,899	\$1,391,222	\$1,391,222
18	78	\$0	\$38,811	\$1,140,435	\$1,140,435	\$1,424,754	\$1,424,754
19	79	\$0	\$38,811	\$1,135,837	\$1,135,837	\$1,460,031	\$1,460,031
20	80	\$0	\$38,811	\$1,131,101	\$1,131,101	\$1,497,141	\$1,497,141
21	81	\$0	\$38,811	\$1,126,223	\$1,126,223	\$1,536,181	\$1,536,181
22	82	\$0	\$38,811	\$1,121,199	\$1,121,199	\$1,577,252	\$1,577,252
23	83	\$0	\$38,811	\$1,116,024	\$1,116,024	\$1,620,458	\$1,620,458
24	84	\$0	\$38,811	\$1,110,694	\$1,110,694	\$1,665,911	\$1,665,911



# Palladium<sup>®</sup> Multi-Year Guarantee

AMERICAN NATIONAL INSURANCE COMPANY

Valued Client, California  
 Female, Issue Age 60  
 Non-Qualified  
 Presented on: 1/16/2024

Year	Age	Single Premium	Partial Withdrawal	Guaranteed Interest 5.45% in Yrs 1 thru 9 and 3.00% thereafter		Assumed Interest 5.45% in Yrs 1 thru 9 and 5.20% thereafter	
				Surrender Value	Annuity Value	Surrender Value	Annuity Value
25	85	\$0	\$38,811	\$1,105,204	\$1,105,204	\$1,713,727	\$1,713,727
26	86	\$0	\$38,811	\$1,099,549	\$1,099,549	\$1,764,030	\$1,764,030
27	87	\$0	\$38,811	\$1,093,724	\$1,093,724	\$1,816,949	\$1,816,949
28	88	\$0	\$38,811	\$1,087,725	\$1,087,725	\$1,872,619	\$1,872,619
29	89	\$0	\$38,811	\$1,081,546	\$1,081,546	\$1,931,184	\$1,931,184
30	90	\$0	\$38,811	\$1,075,181	\$1,075,181	\$1,992,795	\$1,992,795
31	91	\$0	\$38,811	\$1,068,626	\$1,068,626	\$2,057,609	\$2,057,609
32	92	\$0	\$38,811	\$1,061,873	\$1,061,873	\$2,125,794	\$2,125,794
33	93	\$0	\$38,811	\$1,054,919	\$1,054,919	\$2,197,524	\$2,197,524
34	94	\$0	\$38,811	\$1,047,755	\$1,047,755	\$2,272,984	\$2,272,984
35	95	\$0	\$38,811	\$1,040,377	\$1,040,377	\$2,352,368	\$2,352,368
36	96	\$0	\$38,811	\$1,032,777	\$1,032,777	\$2,435,880	\$2,435,880
37	97	\$0	\$38,811	\$1,024,949	\$1,024,949	\$2,523,735	\$2,523,735
38	98	\$0	\$38,811	\$1,016,887	\$1,016,887	\$2,616,158	\$2,616,158
39	99	\$0	\$38,811	\$1,008,582	\$1,008,582	\$2,713,388	\$2,713,388
40	100	\$0	\$38,811	\$1,000,029	\$1,000,029	\$2,815,673	\$2,815,673

**Assumed Single Premium:**  
\$1,000,000.00

**Guaranteed Rate Period:** 9 years

**Interest Rate Bonus:**

Band 1	\$5,000	No Bonus
Band 2	\$100,000	10 bps
Band 3	\$250,000	25 bps

Settlement Option with 10 Year Certain under Current Assumptions				Settlement Option with 10 Year Certain under Guaranteed Assumptions			
Age	Annuity Value	Monthly Annuity Income Rate	Monthly Annuity Income	Age	Annuity Value	Monthly Annuity Income Rate	Monthly Annuity Income
70	\$1,198,588.57	\$8.97 per \$1,000	\$10,751.34	70	\$1,172,711.39	\$8.97 per \$1,000	\$10,519.22
100	\$2,815,672.82	\$8.97 per \$1,000	\$25,256.59	100	\$1,000,028.89	\$8.97 per \$1,000	\$8,970.26



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## Tax-Deferred

The interest credited to a deferred annuity is generally not taxed until it is withdrawn.

## Non-Qualified

Premiums paid into this annuity are assumed not to be part of a formal retirement plan qualified by the Internal Revenue Service. The premiums are not deductible from taxable income, but interest credited to the annuity is tax deferred until withdrawn.

## Single Premium: \$1,000,000.00

This proposal is based on a single premium of \$1,000,000.00. The minimum single premium allowed is \$5,000.00.

## Interest Rate

The Assumed Interest Values shown are based on credited rate of 5.45% years 1 through 9, and 5.20% thereafter. The interest rate is likely to change in the future and may be higher or lower than the assumed interest rate used in this illustration.

The Guaranteed Interest Values shown are based on credited rate of 5.45% years 1 through 9, and 3.00% thereafter.

## Annuity Value

The Annuity Value is the amount of the premium payment plus credited interest; less any Partial Withdrawals and associated Surrender Charges further modified by premium taxes. The Annuity Values shown on this illustration are based on guaranteed and assumed interest rates and do not reflect premium taxes.

## Surrender Value

The Surrender Value is the amount of money that could be taken out of an annuity at various contract years. The Surrender Value is equal to the Annuity Value, minus any applicable Surrender Charge. The Minimum Guaranteed Surrender Value is equal to no less than 90% of the Premium Payment plus credited interest at the Minimum Guaranteed Interest Rate of 3.00% less any partial withdrawals and related Surrender Charges and any premium taxes.

## Partial Withdrawals

A Partial withdrawal is an amount you request to be withdrawn from the contract. The withdrawal will be adjusted by a partial withdrawal charge during the surrender charge period of the annuity.

## Annuity Death Benefit

The death benefit is the greater of the Annuity Value and the Surrender Value. Surrender charges and the MVA do not affect the Annuity Value. If the net impact of the MVA and surrender charge is negative, then the Annuity Value will be the death benefit. If the net impact of the MVA and surrender charge is positive, then the Surrender Value will be higher and thus be paid as the death benefit.



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## Surrender Charge

A charge is assessed against full or partial withdrawals processed during the first 10 contract years of the annuity. The schedule of charges is:

Contract Year	1	2	3	4	5	6	7	8	9	10+
Surrender Charge	8%	8%	7%	6%	5%	4%	3%	2%	1%	0%

However, within 30 days after the initial guarantee period, full surrender will be allowed without a surrender charge. After this 30-day period, the normal surrender charges according to the above schedule would apply. Up to 10% of the annuity value at the beginning of the year may be withdrawn in each of the first 9 certificate years without a surrender charge.

## Surrender Charges

If the owner meets certain conditions, American National will waive the Surrender Charge upon Partial Withdrawals, systematic withdrawals and Full Surrenders in the event the owner becomes disabled or becomes confined to a hospital, hospice facility or convalescent care facility. Not all these waivers are available in all states. Refer to your Certificate for the available waivers and waiver restrictions.

## Settlement Option

The Settlement Option is the method you choose to annuitize the contract and receive income from it. This in effect turns the contract from a deferred annuity into an immediate annuity. The result is a guaranteed stream of income based on the Settlement Option you elect. Various Settlement Options are available. Surrender of the annuity and election of a Settlement Option is necessary to receive a monthly income. The amount of income will depend on both the Annuity Value and the Settlement Option chosen. Once income payments start, the amount of those payments is guaranteed and will not change. Your contract will describe the various income options available. The Settlement Option can be taken on any date after five years from the Date of Issue but no later than the Annuitant's 100th birthday. The Settlement Options assumed in this illustration are monthly payments for ten years certain using an interest rate of 1.50%, based on the Annuity Value. The minimum net sum payable for any Settlement Option is \$5,000. If the net sum payable amount is less than the minimum, the entire amount will be paid as a lump sum.

## Tax Issues

This illustration ignores the fact that early withdrawals of the Annuity Value may be subject to income tax and IRS penalty in year withdrawn. Consult your tax advisor. State premium taxes, if any, are deducted when the annuity matures except in those states requiring tax payment when premiums are initially paid.

## Required Minimum Distribution

The Internal Revenue Code (IRC) imposes rules that may affect your annuity contract and which may require you to withdraw specified minimum amounts each year. These Required Minimum Distribution (RMD) rules apply to traditional IRAs and qualified defined contribution plans including profit sharing, money purchase, 401(k), and 403(b) plans. The values shown in this illustration assume RMD's are taken by April 1 of the year after which you reach age 73. **The amount and timing of any required RMD depends upon your personal tax situation. American National and its agents are not authorized to give tax or legal advice. We strongly recommend that you consult with your attorney and/or tax advisor before making a decision about your RMD. Failure to take a proper RMD by the appropriate deadline may have significant tax implications. Unless you notified us in writing of your election to take an RMD or series of scheduled RMDs, American National Insurance Company must assume that you have met your RMD requirements for the given tax year and that do not wish to elect to set up automatic distributions. It is your sole responsibility to comply with the Internal Revenue Code requirements and make proper RMD selections.**