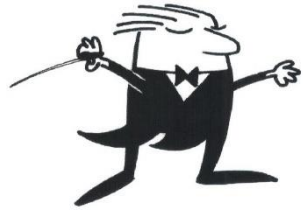


Stretch IRA – Alive and Well!



Annuity Case Example

Savings/Investment IRA

- **12/31 \$ Balance** Divided by Uniform **Lifetime Table (ULT)**
- **Age on 12/31** in Withdrawal Year = Table Years
- Example Age 80 = \$100,000 / 20.2 years = **\$4,950** (initially - can go up or down))
- Assuming there is even an account balance from which to withdraw.
- **Assuming Beneficiary** (non-exempt) even elects to withdraw any remaining account balance over the allotted 10 years (**maximum**). But will probably request a lump sum payment.
- **Exempt Beneficiary** – has to qualify under “special” restrictive rules to obtain longer withdrawal periods exceeding 10 years.

Annuity IRA Info

- **Periodic Payment**– SPIA/DIA/Defined Benefit Pension Plan (**Not**; VA, FIA, MYGA, RILA, etc. or any “deferred” annuity- all savings investment contract and they follow rules for them)
- **IRS Rule 1.401(9)(a)-6** Periodic Payment Annuity Contracts and Defined Benefit Pension Plans (Not 401(k)(s) or Savings IRAs). **Federal Register 02.24.2022 “Required minimum distributions for defined benefit plans and annuity contracts.” Page 36.**
- **Father Does not rely on the IRA or it’s income** because he has substantial other assets; Mutual Funds, Stocks/Bonds/ RE, Collectibles, etc. eventually going to his family. Also happens to like the idea of a “**structured payment (lifetime- COLA adjusted)**” for some portion of his inheritable wealth.
- **Structured payment (future income)** can never become “**marital property**” (no “transmutation”) of the Grandson, etc. Once again special treatment for society advancement reasons.
- Payment guarantee via a “**non-lapsable**” contract “**safety**”. (**See Video #1**)
- **Lots of reasons to like** besides the simple wealth transfer

Annuity IRA Case

- **Three People, not two.** The contract: **Father age 80 IRA Owner**, purchases a periodic payment annuity, 20 years period certain with his **Grandson Survivor**, age 18. Upon the Father's death **AND** following the 20 year period certain period with a 2.00% compounded cost of living adjustment (post 2006 RMD rule for this couple) receives 52% (post 2006 Maximum Non-spouse) of the Father's annual income. **Beneficiary Great Grandson.**
- \$100,000 premium (cost NOT investment)
- **Survivor** - Grandson Age 18 (But could be anyone: Adult Child, Sibling, Ex-Spouse, Even a Souse) 52% Survivor.
- **Beneficiary** - Grandson's Son (Great Grandson) Age 2
- **RMD = \$ 3,210.00/year** (Initial **Annualized Rate** Can only go up annually, guaranteed by the contract)

\$4,950 vs \$3,210 ?

- **Both amounts are IRS RMD acceptable** by the IRS but, why does this 35% difference (**\$ 1,740**) exist?
- **Annuity Stretch IRA, Three Parties** (not just two vs others); Owner, Owner's Survivor, Beneficiary (of Both).
- **Annuity Features (Limited by 2006 Regulations):** Survivor, Period Certain, Cost of Survival adjustment aka cost of living adjustment (COLAs). (creates INTERNAL DEFERAL to the Benefit of family member(s) on the contract)
- **Survivor (can be anyone**, in this example a Grandson) (Survivorship table – post 2006)
- **Period Certain can NOT exceed the uniform lifetime table** on Father (ULT – post 2006)
- **COLA (only available to annuity contracts**, within limitations – post 2006)
- **Beneficiary can be anyone** other than the Survivor.
- **(Note: Even larger internal deferrals are still available (post 2006) for much older males with much younger Female spouses an IRS exception)**

IRA Annuity Reality

- Illustration is for the **Maximum deferral benefit** for this case.
- Will **all the insurance companies** issue the Maximum deferral benefit? – **NO!**
- Insurance companies **will only issue features and pricing to a degree they are comfortable** based on their own risk assessments relative to themselves.
- Many **insurance companies have not sought STATE APPROVALS** for all these features. Carriers need State APPROVAL for every State they wish to offer features. **SOV filing**
- **The Bad News:** Agents/consumers are not able to reach out to carriers to calculate the Maximum deferrals. **Upon request**, the carrier may not even be able to calculate the maximum deferral they will even issue.
- **Bad News Continued:** Carriers, without knowing their own new issue limitations will need to run multiple iterations of the case to determine what combination of features they will offer that will create the maximum deferral they will be willing to issue but not necessarily what the IRS maximums will permit.
- **No, toggle switch on SPIA illustration software.**