## **Fixed Annuity Rate Update - UP!**

FSD FINANCIAL Wholesale Annuity Services - 800-373-9697

March 1, 2008 www.fsdfinancial.com www.SPIAquote.com

## Fixed Deferred Annuity Rates - Click on rate for more information.

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| CREDITIN | REDITING RATES EFFECTIVE MARCH 1, 2008 - (A By A.M. Best) |                           |  |
|----------|---|---------------------------|--|
|          | \$15,000  | \$100,000                 | Commission                                     |
| FGA 5    | 5.00%<br>For 5 Years                                      | <b>5.10</b> % For 5 Years | 1.00% (0-80) - 0.50% (81-85)<br>(More Details) |
| FGA 6    | 5.05%<br>For 6 Years                                      | <b>5.15</b> % For 6 Years | 2.00% (0-80) - 1.00% (81-85)<br>(More Details) |

<sup>\*</sup>Issue to Age 90 \*60-Day Rate Lock \*Additional Premium Allowed First 90 Days \*No Automatic Surrender Reset

# #2

| CREDITING RATES EFFECTIVE MARCH 3, 2008 - (A+ By A.M. Best) |   |          |  |  |  |
|---|---|----------|--|--|--|
|   | \$15,000  | \$75,000 | Commission                             |  |  |
| Guaranteed<br>Choice10                                      | ranteed ice 10 For 10 Years 6.00% Year 1 / 5.00% Years 2 - 10 |          | 5.00% (0-80)<br>( <u>More Details)</u> |  |  |
| Guaranteed<br>Choice7                                       |   |          | 4.00% Commission (0-80) (More Details) |  |  |

- •Penalty free withdrawals available after 1st 30 days
- •10% accumulation value available after 1st year
- •Nursing Home provision available in most states not MA or PA.
- •Owner Driven death benefit of full account value.

#3

#### OTHER TOP RATES - CLICK RATE FOR DETAILS

| 4.00% For 1 Year | 4.25% For 3 Years |  |
|------------------|-------------------|--|
|                  | 3 Year Walk-Away  |  |
| <u>Details</u>   | <u>Details</u>    |  |

Deferred Annuity Guide March 2008 - spreadsheet

## Fixed Indexed Annuity Rates - Click on rate for more information.

#1

Diversification and the ability to limit the negative impact of a single poorly-performing index.

## A global index account

NEW

with three indices representing the U.S., Europe and Japan that automatically gives the most weight to the index that performs the best each year ...a way of giving you 20/20 hindsight!

#### Announcing....

## AIG Global Bonus Index<sup>SM</sup> Annuity

- 5% first year premium bonus
- ten year walk-away
- 10/10 compliant
- guaranteed withdrawal value of 100% @ 3% less surrender charges
- global index account with 20/20 hindsight favoring highest performing indices
   50% credited to highest index

# 30% credited to 2nd highest index 20% credited to lowest index

- GMWB with no up-front cost (up to 7.50%)
- 7.00% street compensation

#### Get the fact sheet here / Get Agent Appointment Here

More Info: http://web.aig.com/2008/aga6661/aga6661.html

#2

10.25% Annual Point To Point Cap

Annual Reset / Annual Lock In \$75,000 Deposit

6.50% Commission (0-80)

9 Year Walk Away

Check out the full ING USA rate sheet here!

#3

### **North American Life**

12.50% Premium Bonus 8.50% Commission -

Ad Slick - North American Full Rate Sheet

#4

#### A CLIENT FRIENDLY SIMPLE INDEX

7 Year Term Guaranteed Index

100% Participation Rate

8.75% Cap (\$100,000 +) (Bail-out floor cap 6.75% cap)

8.25% Cap (\$15,000 - \$99,999) (Bail-out cap 6.25% cap)

5.50% Commission (0-80) (Details)

#5

#### **Check out some our Fixed Indexed Annuities**

Indexed Annuity Guide March 2008 - Spreadsheet

for a pdf spreadsheet with rates and commissions!

## Immediate Annuities: @ SPIAquote.com

\*\*4.00% COMMISSION\*\*

#### Monthly Lifetime Income With 100% Money Back Guarantee Refund Death Benefit.

Male 60 = 7.09% - (P&I) 57% Tax Free Male 65 = 7.65% - (P&I) 60% Tax Free Female 65 = 7.32% - (P&I) 61% Tax Free Female 70 = 8.32% - (P&I) 64% Tax Free Male 70 = 8.32% - (P&I) 64% Tax Free Female 70 = 7.97% - (P&I) 67% Tax Free Female 70 = 7.97% - (P&I) 67% Tax Free Female 70 = 7.97% - (P&I) 74% Tax Free Female 70 = 7.97% - (P&I) 74% Tax Free Female 70 = 7.97% - (P&I) 74% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 75% Tax Free Female 70 = 7.97% - (P&I) 85% Tax Free F

Commission is 4.00% on the above SPIA's - A++ By A.M. Best Based on \$100,000 - Life With Installment Refund - Non Premium Tax State

The <u>Only Products That Guarantee Your Client Will NEVER</u> Outlive Their Money Request a SPIA Quote Now

MGA/ IMO Contracts Available
Top Commission for MGA and Producer

#### Jeff Affronti - Vice President

### FSD FINANCIAL SERVICES

5530 Corbin Ave. Suite 333 - Tarzana, CA 91356



For Over 37 Years - 800-373-9697

This emial is intended to help insurance agents selling fixed annuities by offering the best possible service and products for their clients. As a completely independent organization, we at FSD work with our agents on individual sales ideas for a specific client by combining our 37 plus years of fixed annuity experience with the agents knowledge of the clients situation. This combination will fit the client with just the right fixed annuity and make the agent's sale much easier and everyone is happy!

| make the agent's sale much easier and everyone is happy!  |  |  |  |
|---|--|--|--|
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