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# **FSD Financial Services News & Reviews**

## Fixed Annuities and Life Insurance

www.fsdfinancial.com - www.SPIAquote.com

Call 800-373-9697 - For Agent Use Only!



**Annuity & Life Wholesale** 

Below is a quick review of some hot products and topics from the last couple months. Income riders are still selling strong and have very nice options for income including an 8% roll-up.

### **Deferred Annuities**

#### **Multi-Year Guarantee Rates**

1 Year Annuity - 1.20% 3 Year Annuity - 2.25% 5 Year Annuity - 3.40% 7 Year Annuity - 3.35% 8 Year Annuity - 3.40% 10 Year Annuity - 3.60%

#### **High Minimum Guarantee**

8.25% Year 1 3.00% Base Rate 3.00% Minimum Guarantee Floor 6.25% Commission (0-70) 4.25% Commission (71-79)

FSD Agents: Get exclusive access to:

- Our regularly updated <u>Deferred Annuity Guide</u> and <u>Indexed</u> Annuity Guide.
- 2. Access to client conference calling to assist in detailed client concepts and product explanations.
- 3. Marketing Allowance bonus on Annuities.
- 4. Marketing Allowance bonus on Life Insurance.
- 5. Visit our agent area for full list of carriers and rates.

# **BONUS & INCOME RIDERS**

November 03, 2010

#### In This Issue

<u>Deferred and Indexed</u> <u>Annuity Rates</u>

Income Rider 37.5%

Life Insurance

SPIA With 5.00% Commssion and Cash Value

Index Annuity
Marketing



#### **Carrier News**

#### **American General:**

Lowering the Guaranteed Minimums

### Penn Mutual:

UL & SUL has outperformed the S&P Index the last 10 years

### **North American:**

Caps as high as 2.10%

10% premium bonus PLUS 8% GMWB rider bonus

# 8.50% - 9.00% Commission (0-75)

4%-6.5% (single) and 3.5%-6% (joint) of the Benefit Base amount.

Call Jeff @ 800-373-9697 to get appointed!

# Life Insurance Today

Before you sell your next life case be sure to check our commissions!

### **Guaranteed Universal Life (A+ rated)**

- Simplified Underwriting
- Minimum Interest rate 3.00%
- Click For Details

### Simplified issue life for final expense.

- 115% Commission
- Click For Details

Call 800-373-9697 for appointment and details.

### **Immediate Annuities**

**Guaranteed Income For Life** 

The below Immediate Annuity is a Lifetime With Cash Refund that:

- Allows access to cash value
- Life With Cash Refund
- 5.00% Commission on all issue ages
- A+ Rated Company
- Guaranteed Minimum Death Benefit Option

Sample Quotes: Life & Cash Refund

#### **RBC Insurance:**

RBC will be ending our retail life insurance and annuity operations

#### **Important Notice:**

For Clients Over age 65 in California:

- 1. 65 year old male a monthly income of \$506.71 (6.08% P&I Annually) of which 71.7% is excluded from tax?
- 2. 70 year old male a monthly income of \$551.50 **(6.62% P&I Annually)** of which 76.8% is excluded from tax?

Call Jeff @ 800-373-9697 for a specific quote or go to <a href="https://www.SPIAquote.com">www.SPIAquote.com</a> and request a quote. Be sure to mention you would like to see the 5% commission quote.

### **Indexed Annuity Marketing PDF's**

Power of Zero

Up not Down

ING USA Sample Index Quote 5% Bonus and Income Rider:

Sincerely,

Jeff Affronti jeff@fsdfinancial.com

Licensed in: All states except HI CA Lic # 0B91910

## **FSD FINANCIAL SERVICES**

5530 Corbin Ave. Suite 333 - Tarzana, CA 91356 Quality Integrity Expertise

www.fsdfinancial.com

800-373-9697

Over 37 Years

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