800-373-9697 / For Agent Use Only!



Annuity & Life Wholesale

Below is a quick review of some interesting fixed annuity and life insurance products and topics. SPIA's may offer the best return right now for clients seeking guaranteed income.

GREAT PRODUCT BEING SUSPENDED

We have been marketing this one for a long time!

8.25% Year 1
3.00% Minimum Guarantee
9 Year Annuity
ENDS 11/30/2012 / Click for the details!

OUR MARKETING HISTORY

FSD has always tried to pick and market the most client oriented fixed rate products. Below is a link to a history of our past suggestions from 1995 to now.

We feel a client that purchases the highest guaranteed rate available at the time they are looking will have done very well over the years. Most of these clients stay in fixed annuities for life because of those guarantees! A guaranteed gain every year is hard to beat and harder to walk away from.

FSD Marketing History

Get an Extra \$1,000 When You Sell ATHENE Benefit 10 with Enhanced Benefit Rider

To help celebrate the launch of **ATHENE Benefit 10**, from October 1 through December 31, 2012, agents will receive an additional 1% cash incentive once they've hit \$100,000 production!

This is in addition to your commissions!

<u>GET APPOINTED</u> - <u>Product Fact Sheet</u> - <u>Brochure</u> - <u>Athene Rates</u>

Attend an ATHENE Benefit 10 Informational Webinar

November 15, 2012 at 11:00 a.m. (EST) November 27, 2012 at 1 p.m. (EST) November 05, 2012

In This Issue

Product Suspended

<u>History of Fixed</u> <u>Annuity Marketing</u>

Extra Commission / Webinar

3.00% Minimum FOREVER

High Cap Index Annuity

105% Life Commissions

Current Fixed Rates



2012 News

ING LIBOR OPPORTUNITY INDEX

Eight Ways Annuities
Pay

SPIA Taxation Refresher from LBL

2012 Tax Reference Guide

2012 Pension Planning Guide

After Tax Earnings

Buyers Guide To Annuities

1 of 3 11/5/2012 11:35 AM

Royal Neighbors (RNA)

Special Rates

3.00% Minimum Guarantee - 5.00% Commission

\$200,000 of premium gets you to Four Seasons Costa Rica

High Cap Indexed Annuity

Up To 5.00% CAP

A Rated Carrier

Click here for details

Life Insurance Commissions

Ask about our life products that start at <u>105% commission</u>

Click here or Email: lifeinsurance@fsdfinancial.com

FIXED RATE ANNUITIES

MYGA

- Fixed Annuity MYG rate page
- Deferred Annuity Quick Reference Guide
- Indexed Annuity Quick Reference Guide

Company Rate Sheets

- Liberty Bankers
- Athene Annuity
- ING Annuities
- Lincoln Financial



Follow us on twitter

WHAT WE DO:

FSD Financial is a full service fixed annuity and life insurance wholesale agency. We work directly with you, the agent.

We are here to assist in product selection, brainstorming, follow-up on new business submissions and paperwork assistance. We offer top level commissions and bonuses as marketing support for you.

Sincerely,

Jeff Affronti jeff@fsdfinancial.com

2 of 3 11/5/2012 11:35 AM



FSD FINANCIAL SERVICES

5530 Corbin Ave. Suite 101 - Tarzana, CA 91356

Quality Integrity Expertise

www.fsdfinancial.com

800-373-9697

Agency:
FSD Financial Services
National Marketing Organization
Licensed in most states.
CA Insurance License 0B91910 and 0B67385
FOR AGENT USE ONLY

Forward email

SafeUnsubscribe



This email was sent to jeff@annuityexperts.com by jeff@fsdfinancial.com | Update Profile/Email Address | Instant removal with SafeUnsubscribe™ | Privacy Policy.

FSD Financial Services | 5530 Corbin Avenue | Suite 333 | Tarzana | CA | 91356

3 of 3



800-373-9697 / For Agent Use Only!



Annuity & Life Wholesale

Below is a quick review of some interesting fixed annuity and life insurance products and topics. SPIA's may offer the best return right now for clients seeking guaranteed income.

LAST CHANCE

GREAT PRODUCT BEING SUSPENDED

We have been marketing this one for a long time!

8.25% Year 1
3.00% Minimum Guarantee
9 Year Annuity
ENDS 11/30/2012 / Click for the details!

How much will **guaranteed income** cost your client? **It could be zero**

If Janet is 55 years old and has a \$100,000 fixed indexed annuity with an income rider, she'll get a 6% roll-up for the first ten years, and 5% income for life starting at 65. But what else will she get?

Over 20 years, she'll be paying more than \$20,000 for the comfort of peace of mind. Isn't there a better option?

With the ING IncomeProtector Withdrawal Benefit with Return of Charges provision, she won't pay a single cent - even if she makes income withdrawals*

With the ING IncomeProtector Withdrawal Benefit, available with a fixed index annuity from ING USA Annuity and Life Insurance Company, 100% of rider charges are added back into your accumulation value prior to determining the death benefit if your accumulation value never reaches zero.

This means there is still something left for your beneficiaries. The refund occurs only if the rider is terminated due to death and a withdrawal in excess of the Maximum Annual Withdrawal has not been taken prior to death.

<u>Click here for details</u> - <u>Sample Index Illustration</u>

November 15, 2012

In This Issue

Surgxfw#Vxvshqghg

438 (#Olih# Frp p lvvlrqv



2012 News

LQJ#DLERU# RSSRUWXOLW\#LOGH[

Hlikw#Z d|v#Daaxlwlhv# Sd|

SPIA Taxation Refresher from LBL

2012 Tax Reference Guide

2012 Pension Planning Guide

After Tax Earnings

Buyers Guide To Annuities

Life Insurance Commissions

Ask about our life products that start at 105% commission

Click here or Email: <u>lifeinsurance@fsdfinancial.com</u>

Holiday Hours

11/21/2012 - 8:30am - 12:30pm

11/22/2012 - Closed - Happy Thanksgiving!

11/23/2012 - Closed

Limited email available - contact@fsdfinancial.com



Follow us on twitter

WHAT WE DO:

FSD Financial is a full service fixed annuity and life insurance wholesale agency. We work directly with you, the agent.

We are here to assist in product selection, brainstorming, follow-up on new business submissions and paperwork assistance. We offer top level commissions and bonuses as marketing support for you.

Sincerely,

Jeff Affronti jeff@fsdfinancial.com



FSD FINANCIAL SERVICES

5530 Corbin Ave. Suite 101 - Tarzana, CA 91356

Quality Integrity Expertise

www.fsdfinancial.com

800-373-9697

Agency:
FSD Financial Services
National Marketing Organization
Licensed in most states.
CA Insurance License 0B91910 and 0B67385
FOR AGENT USE ONLY

Forward email