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# FSD Financial Services Newsletter

Life Insurance 10/10

## **Featured Article**

Contact us for your next life insurance sale. We'll get you contracted with the company you want to

## **Attention:**

Life Insurance Agents:

1 of 3 2/14/2014 12:08 PM

sell and pay you more commission.

It's that simple!

Life insurance can help do many things for the people you care about most. Here are 10 of them:

Make FSD Financial your 1-Stop shop for all your fixed life and fixed annuity 1) REPLACE YOUR INCOME sales.

2) PAY OFF THE MORTGAGE OR OTHER DEBTS

#### **Quick Links**

Our Website **Products** <u>Services</u>

3) SEND YOUR CHILDREN TO COLLEGE

Join Our Mailing List!

4) PAY ESTATE SETTLEMENT COSTS

:: 800-373-9697

- 5) ENSURE THE QUALITY OF LIFE FOR A FAMILY MEMBER WITH SPECIAL **NEEDS**
- 6) PAY LAST EXPENSES FOR **FUNERAL COSTS**
- 7) CREATE A LEGACY THROUGH CHARITABLE GIFT-GIVING
- 8) CREATE AN IMMEDIATE ESTATE
- 9) FUND YOUR BUSINESS CONTINUATION PLAN
- 10) TRANSFER YOUR WEALTH TO THE **NEXT GENERATION IN A COST-EFFECTIVE MANNER**

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3 of 3 2/14/2014 12:08 PM

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## **FSD Financial Services News & Reviews**

#### Fixed Annuities and Life Insurance

www.fsdfinancial.com - www.SPIAquote.com

Call 800-373-9697 - For Agent Use Only!



**Annuity & Life Wholesale** 

Dear FSD,

Below is a quick review of some hot products and topics from the last couple months. Income riders are still selling strong and have very nice options for income including an 8% roll-up.

#### **Deferred Annuities**

#### **Multi-Year Guarantee Rates**

1 Year Annuity - 1.20% 3 Year Annuity - 2.25% 5 Year Annuity - 3.40% 7 Year Annuity - 3.35% 8 Year Annuity - 3.40% 10 Year Annuity - 3.60%

#### **High Minimum Guarantee**

8.00% Year 1 3.00% Base Rate 3.00% Minimum Guarantee Floor 6.25% Commission (0-70) 4.25% Commission (71-79)

FSD Agents: Get exclusive access to:

- 1. Our regularly updated **Deferred Annuity Guide** and **Indexed Annuity Guide**.
- 2. Access to client conference calling to assist in detailed client concepts and product explanations.
- 3. Marketing Allowance bonus on Annuities.
- 4. Marketing Allowance bonus on Life Insurance.
- 5. Visit our agent area for full list of carriers and rates.

October 11, 2010

#### In This Issue

<u>Deferred and Indexed</u> <u>Rates</u>

Income Rider 37.5%

Simplified Issue Term

SPIA With 5.00% Commssion and Cash Value



#### **Carrier News**

# North American:

State Residence Guidelines

#### Penn Mutual:

UL a& SUL has outperformed the S&P Index the last 10 years

#### **Liberty Bankers:**

New Law New Opportunities

1 of 4 2/14/2014 12:09 PM

## **BONUS INCOME RIDER OF 37.5%**

10% premium bonus

**PLUS** 

25% GMWB rider bonus

8.50% - 9.00% Commission (0-75)

4%-6.5% (single) and 3.5%-6% (joint) of the Benefit Base amount.

Call Jeff @ 800-373-9697 to get appointed!

## Simplified issue term life insurance

Maximum speed and minimum hassle

Up to \$250,000\* in term life insurance in only 15 minutes!



- Online application and policy delivery
- No medical exam just a few health questions
- 10, 15, 20 and 30-year term options
- Accidental Death and Child riders available
- Through age 65
- 100% Commission + Sign up bonus through 11/1/2010

Call 800-373-9697 for appointment and details.

#### **Immediate Annuities**

**Guaranteed Income For Life** 

The below Immediate Annuity is a Lifetime With Cash Refund that:

- · Allows access to cash value
- 5.00% Commission on all issue ages
- A+ Rated Company

2 of 4 2/14/2014 12:09 PM

- Joint Options Available
- Guaranteed Minimum Death Benefit Option

#### **Sample Quotes:**

- 1. 65 year old male a monthly income of \$542.59 (6.51% P&I Annually) of which 69.8% is excluded from tax?
- 2. 70 year old male a monthly income of \$594.60 **(7.14% P&I Annually)** of which 75.4% is excluded from tax?

Call Jeff @ 800-373-9697 for a specific quote or go to <a href="https://www.SPIAquote.com">www.SPIAquote.com</a> and request a quote. Be sure to mention you would like to see the 5% commission quote.

Sincerely,

Jeff Affronti jeff@fsdfinancial.com

#### Licensed in:

ALABAMA, ARIZONA, ARKANSAS, CALIFORNIA, COLORADO, CONNECTICUT DELAWARE, FLORIDA, GEORGIA, HAWAII, IDAHO, ILLINOIS, INDIANA, IOWA, KANSAS, LOUISIANA, MARYLAND, MICHIGAN, MINNESOTA, MISSISSIPPI, MISSOURI, NEBRASKA, NEVADA, NEW JERSEY, NEW MEXICO, NEW YORK, NORTH CAROLINA, NORTH DAKOTA, OHIO, OREGON, PENNSYLVANIA, RHODE ISLAND, SOUTH CAROLINA, TENNESSEE, TEXAS, UTAH, VIRGINIA, WASHINGTON WISCONSIN, WEST VIRGINIA

## **FSD FINANCIAL SERVICES**

5530 Corbin Ave. Suite 333 - Tarzana, CA 91356
Quality Integrity Expertise
www.fsdfinancial.com -

800-373-9697

Over 37 Years

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