



## FSD Financial Services News & Reviews

## Fixed Annuities and Life Insurance

www.fsdfinancial.com - www.SPIAquote.com

800-373-9697 / For Agent Use Only!



**Annuity & Life Wholesale** 

Below is a quick review of some interesting fixed annuity and life insurance products and topics. SPIA's may offer the best return right now for clients seeking guaranteed income.



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#### WHAT WE DO:

FSD Financial is a full service fixed annuity and life insurance wholesale agency. We work directly with you, the agent.

We are here to assist in product selection, brainstorming, follow-up on new business submissions and paperwork assistance. We offer top level commissions and bonuses as marketing support for you.



Royal Neighbors (RNA)
Special Rates

RNA Steady Choice 3.00% Guaranteed Minimum Forever 5.00% Commission (16-75)

Hurry this product is being refiled soon with a lower minimum guarantee!

**Get Appointed** 

# Get an Extra \$1,000 When You Sell ATHENE Benefit 10 with Enhanced Benefit Rider

To help celebrate the launch of **ATHENE Benefit 10**, from October 1 through December 31, 2012, agents will receive an additional 1% cash incentive once they've hit \$100,000 production!

October 09, 2012

#### In This Issue

Special MYGA Rate

**Extra Commission** 

Trips and Prizes

Fixed Rate Annuity

High Cap Index Annuity

Deferred Annuity Rates

> 105% Life Commissions



#### **2012 News**

ING LIBOR OPPORTUNITY INDEX

Eight Ways Annuities
Pay

SPIA Taxation
Refresher from LBL

2012 Tax Reference Guide

2012 Pension Planning Guide

After Tax Earnings

Buyers Guide To Annuities

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This is in addition to your commissions!

# ATHENE Benefit 10 is a refreshingly new fixed index annuity designed to help you grow your business this year and beyond.

It is paired with a remarkable Enhanced Benefit Rider designed around features that clients know, need and want, including:

- \* Guaranteed Lifetime Withdrawal Benefit
- \* Enhanced Lifetime Withdrawal Benefit (ADL triggered)
- \* Confinement Benefit
- \* Terminal Illness Benefit
- \* Death Benefit
- Benefit Builder Simple interest roll-up applied annually to benefit base until age 85 or when benefits are taken
- Early income bonus
- 10 year surrender charge period
- 6% upfront commission with an additional 1% in years 2 and 3 (6-1-1)

## **Q4 Cash Incentive Program**: earn an extra \$1,000 when you start selling ATHENE Benefit 10 with Enhanced Withdrawal Rider today!

From October 1 through December 31, 2012, agents will receive an extra 1% incentive once they've hit \$100,000 in paid/issued premium.

GET APPOINTED - Product Fact Sheet - Brochure - Athene Rates

Attend an ATHENE Benefit 10 Informational Webinar

## Trips and Prizes

## Royal Neighbors Sales Conference 2013

"Pure Vida" - Four Seasons Resort Costa Rica

Qualify with (8) \$25,000 Steady Choice annuity cases....it's that simple!! - Click here for details

Hurry capacity running out!

## **Liberty Bankers Life 2012**

2013 Rhine Getaway Lead Program From Liberty Bankers

## **Fixed Rate Annuity**

**Symetra Custom 7** 

## \$250,000 + Premium

3.75% Year 1

3.25% Years 2-3

2.03% minimum over the 7 year surrender charge period.

4.00% Commission (0-75) Plus a 0.25% Bonus for 2012

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Sample Illustration and Information

## **High Cap Indexed Annuity**

**Up To 5.00% CAP** 

A Rated Carrier
Click here for details

## Deferred Annuities as of 10/09/2012

#### **Multi-Year Guarantee Rates - Various Carriers**

- 1 Year Annuity 1.10%
- 3 Year Annuity 1.95%
- 5 Year Annuity 2.85%
- 5 Year Annuity 2.75%
- 5 Year Annuity 2.35% 3.25% Commission
- 6 Year Annuity 1.65%
- 7 Year Annuity 3.20%
- 7 Year Annuity 3.10%
- 9 Year Annuity 8.25% Year 1 then 3.00% Minimum!
- 9 Year Annuity 3.20%

Click for the fixed rate annuity page.

# Life Insurance Commissions Ask about our life products that start at 105% commission

Click here or Email: lifeinsurance@fsdfinancial.com

Sincerely,

Jeff Affronti jeff@fsdfinancial.com



### **FSD FINANCIAL SERVICES**

5530 Corbin Ave. Suite 101 - Tarzana, CA 91356 Quality Integrity Expertise

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Agency:

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Try This Alternative To CDs, Money Markets And Notes.

#### **Index Rate Caps**

Effective10/01/12

\$15,000

\$100.000

**Index Select Annuity 5** 

2.75%

3.35%

Fixed Interest Account 1.50%

**Index Select Annuity 7** 2.95% 3.50%

Fixed Interest Account 1.50%

**Index Select Annuity 10** 4.50% 5.00%

Fixed Interest Account 1.50%

## Index Select Annuity 5, 7 & 10

The Standard's Index Select Annuity is comprised of two different accounts: Index Interest and Fixed Interest. It's a premier choice for disciplined savers who want to benefit from an index annuity with the highest rate cap available at The Standard.

#### Made Available to You By



800.373.9697 jeff@fsdfinancial.com

## **Index Annuity: A Tool For Diversification**

- Potential for account growth as the S&P 500® index grows
- · Benefits of a fixed-annuity contract
- · Partial index credit feature available

## **Index Select Annuity Features**

- Index Interest Account
  - o Annual Point-to-Point
  - o 100% Participation in S&P 500® up to Index Rate Cap
  - o Annually Declared Renewal Cap Rates
- Fixed Interest Account
  - 1-Year Rate Guarantee 1.50%
- 5, 7 or 9-Year Surrender Period
- 45-day Rate Lock for Transfers
- Issue to Age 90 (Age 80 for ISA 10)
- Market Value Adjustment Feature (10-Year MVA on ISA 10)
- No Automatic Surrender Reset
- · Surrender-Charge-Free Withdrawals Options
  - o 10% Annual withdrawals after first contract year
  - o IRS required minimum distributions

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- Nursing home and terminal condition waivers with partial index credit available
- o Death benefits with partial index credit available
- o Annuitization (subject to rules) with partial index credit available

MORE ISA INFORMATION

ISA BROCHURE

SEND ME A SALES KIT

#### **Not For Use With Consumers**

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Rates effective 10/01/12; initial rates offered are subject to change. The Index Select Annuity is a product of Standard Insurance Company; availability varies by state. Policies: ICC11-SPDA-IA2, SPDA-IA2. Riders: ICC11-R-PTP, ICC11-R-MVA, ICC10-R-POF, ICC11-R-TCB, ICC11-R-NHB, ICC11-R-ANN, ICC11-R-DB, ICC11-R-ANNDW, R-PTP, R-MVA, R-POF, R-TCB, R-NHB, R-ANN, R-ANNDW, R-SEPP-IA. The ISA includes an MVA provision. Surrender charges may apply to withdrawals during the surrender period. A 10% IRS penalty may apply to withdrawals prior to age 59½. The annuity is not guaranteed by any bank or credit union and is not insured by the FDIC or any other governmental agency. The purchase of an annuity is not a provision or condition of any bank or credit union activity. Some annuities may go down in value.



Annuities Sales Support P: 800.378.4578





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