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FSD Financial Services News & Reviews Fixed Annuities and Life Insurance

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Annuities & Life Wholesale

FIXED INTEREST RATES - GUARANTEED GROWTH - TAX DEFERRAL

Royal Neighbors

Limited Time Only

Rate: 3.00% Guaranteed For 5 Years (15.93% over 5 years)

Product: Choice 5 SPDA

Surrender: 5 Year - 8.5%, 7.5%, 7%, 6%, 4%, 0% - Non-MVA

Withdrawals: Monthly Interest Available Withdrawals up to the amount of

accumulated interest

Rating: A- By AM Best

FSD Page: Click here for more information / Brochure

Liberty Bankers Fixed Annuities

Liberty Choice 3.25% Year 1

2.25% Base Rate Plus 1.00% 1st Year Bonus

Rate Determined Annually Commission 4.00% (0-80)

October 10, 2013

In This Issue

5 Years at 3.00%

<u>Liberty Bankers</u> <u>Fixed</u>

Fixed and Indexed Rates



2013 News

A close look at the definition of a policy maturity date

<u>Liberty Bankers AM</u> <u>Best Upgrade</u>

SPIA Taxation
Refresher from LBL

After Tax Earnings

Buyers Guide To Annuities

Liberty Select	3.75%Year 1 2.25% Base Rate Plus 1.50% 1st Year Bonus Rate Determined Annually Commission 5.50% (0-80)	
Bankers Elite 3	2.00%	Guaranteed 3 Years - 2.00% (0-90)
Bankers Elite 5	3.00%	Guaranteed 5 Years - 2.25% (0-90)
Bankers Elite 7	3.25%	Guaranteed 7 Years - 2.50% (0-85)
Bankers Elite 9	3.40%	Guaranteed 9 Years - 2.75% (0-80)
Bankers 7	2.75%	Guaranteed 7 Years - 4.00% (0-80)

Full Rate Spreadsheet / Agent Appointment / Financial Update

Join Liberty Bankers in Italy 2014 - <u>Details</u> 1.5 million in premium issued and paid by 6/30/2014

Athene Annuity & Life Assurance Company

Enhanced Choice 8 2.00% Premium Bonus	
Crediting Method/ Cap Rates Annual point-to-point cap: 1 Year Monthly pt-to-pt cap: 1 Year Quarterly pt-to-pt cap: 1 Year Monthly averaging cap: 8 Year Fixed:	6.20%(S&P) 2.70% (S&P) 2.55% (DJIA) 5.70% (DJIA) 1.75%
8 Years Surrender %:	(10,9,8,7,6,5,4,2) (9,8,7,6,5,4,3,2) CA and WA +/- MVA
Features:	* 2.00% premium bonus (no recapture) * Confinement / Terminal Illness Waiver * 10% Free Withdrawals after 1st yr * Annuitization: 5x5

State Availability:	All except: AK, CT, DE, HI, MN, NJ, NY, OK, OR, PA, UT
Minimum Premium:	\$5,000
PDFs	Fact Sheet / Brochure / Agent Appointment

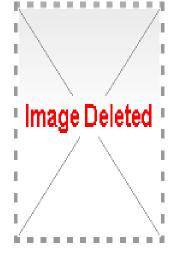
FIXED RATE ANNUITIES

MYGA - 10/10/2013

- 10 Year 3.60% (42.43% over the 10 years)
- 9 Year 3.50% (35.70% over the 9 years)
- 8 Year 3.30% (29.66% over the 8 years)
- 7 Year 3.25% (25.09% over the 7 years)
- 5 Year 3.00% (15.93% over the 5 years)
- 3 Year 2.00% (6.12% over the 3 years)
- Fixed Annuity MYG rate page
- Deferred Annuity Quick Reference Agent Guide
- Indexed Annuity Quick Reference Agent Guide

Company Rate Sheets

- Liberty Bankers
- American General (NY)
- Athene Annuity
- ING Annuities
- F&G Life
- American National (NY)
- The Standard
- Lincoln Financial (NY)
- Genworth SPDA (FIA 7) (FIA 10) (NY)
- North American
- Guggenheim



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Royal Neighbors / A- Rated Limited Time Offer

Choice 5 SPDA 5 Year Surrender - 8.5%, 7.5%, 7%, 6%, 4%, 0% - Non-MVA

3.00% For 5 Years

Withdrawals up to the amount of accumulated interest.

Monthly Interest Available

Click here for detailed Web Page

End Of October Update

- Index Annuity With a Bail-Out Cap as high as 5.95%
- Guaranteed Fixed Rates
- Life Insurance Link

Liberty Bankers

Want to get away?

October 22, 2013

In This Issue

3.00% For 5 Years

October Update

Win A Trip To ITALY



1 of 3

2014 ITALIAN LAKES TOUR Milan - Lake Como - Venice



\$1,500,000 Of Premium

Win a trip to Italy - Details Here

Liberty Choice 3.25% First Year Rate (<u>details</u>)
Full Rate Sheet



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Your one-stop annuity shop!

Limited Time Offer - Begins 11/1/2013

3.60% For 5 Years

4.40% Year 1 - 3.40% Years 2-5

Click here for detailed Web Page

Get appointment now so you can be set up to sell the outstanding guaranteed rate annuity by 11/01/2013

2.50% Commission (0-79)

(\$25.00 Gift Card for every \$25,000 of Premium*)

These Rates will not last.
Once Company reaches 300 Million in premium, rate will be reduced.

*Can not be combined with other bonuses! 800-373-9697

End Of October Update

October 24, 2013

In This Issue

3.60% For 5 Years

October Update



- Index Annuity With a Bail-Out Cap as high as 5.95%
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