



## FSD Financial Services News & Reviews

### Fixed Annuities and Life Insurance for Agents

[www.fsdfinancial.com](http://www.fsdfinancial.com) - [www.SPIAquote.com](http://www.SPIAquote.com)

**800-373-9697**

**Agent Use Only**

**September 15,  
2016**



**Fixed Annuity & Life Wholesaler  
Quality | Integrity | Expertise**

### Danica Patrick is 2016 LIAM spokesperson



I know that convincing people to get life insurance isn't easy. But what you do—*helping protect people's families*—is **so critically important.**

**-Danica Patrick**, professional race car driver and spokesperson for Life Insurance Awareness Month



[www.lifehappens.org](http://www.lifehappens.org)

**Life Insurance Awareness Month is here! Life Happens has coordinated it for the last 12 years to help educate consumers and agents reach out to clients during the month of September. Use the following link to view Danica Patrick's video message with your**

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#### Social



#### Premium Finance Life Insurance



clients:

[www.lifehappens.org/danica](http://www.lifehappens.org/danica)

**Then...contact us for ALL your Life Insurance needs.**

**UL - level premium and guaranteed death benefit**

**Index UL - Caps as high as 14% and Living Benefits**

**Term - Low cost and guaranteed coverage**

**ROP Term - Money back guarantee at end of term**

**SPWL - Great way to transfer wealth**

**Final Expense - Simplified issue coverage for funeral costs**

**Huge Commissions + Quality Service**

Click [here](#) to get a quote

Click [here](#) for info about commissions & carriers

Call or email us today!

800-373-9697

[darren@fsdfinancial.com](mailto:darren@fsdfinancial.com)

**Fidelity & Guaranty Life**

**2016 News**

MYGA Rate Page

NEW IRS RULE Limits  
IRA Rollovers

2016 Tax Reference  
Guide Integrity

2016 Retirement  
Planning Guide  
Integrity

Longevity Annuity  
Treasury Ruling QLAC  
and DIAs





## **Critical & Terminal Illness Max Benefit Increased**

- Max accelerated death benefit increased to \$1,000,000
- Effective in CA, CT\*, DC, FL\*, ND, and SD. All other states, max is \$500,000. \*Critical Illness rider not available in CT and FL.
- Seeking approval from more states for this increase

### What are the Accelerated Benefit Riders?

Critical Illness Rider - This benefit will allow the acceleration of up to 100% of the policy's death benefit, not to exceed \$1,000,000 in the event the insured suffers a heart attack, stroke or is diagnosed with cancer or end-stage renal failure.

Terminal Illness Rider - If a physician diagnoses the insured with a terminal illness that results in a life expectancy of less than 24 months, this rider can now allow the acceleration of up to 100% of the policy's death benefit, not to exceed \$1,000,000.

## **F&G Elite IUL Offers Non-Medical UW**

- Issue ages 0-45
- Face amount limits \$50,000 - \$149,999
- Standard rate class and below available. Preferred rate class not available.

[Click here for Non-Medical Instruction Guide](#)

[Click here for Non-Med versus Fully UW comparison](#)

***GET CONTRACTED TODAY!!***

[Agent Appointment](#)

**105% Commission** (Elite IUL, 1st year target)  
+  
**Special BONUS**

\*Call us for details!

Deferred compensation program [click here](#)

## **LSW's New Life Insurance Calculator & Living Benefits Chart**



National Life  
Group®

Experience Life®



## Do you have a safety net for your life?

Life insurance is like a safety net - it protects the people you love if you die too soon and when combined with optional Living Benefits, it can allow you to access the death benefit while you are living for help with a qualifying terminal, chronic or critical illness, or critical injury.\*

[Calculate Your Life Insurance Needs](#)

## Living Benefits....Simplified

We know what is important to your clients - the simple things.

LSW has simplified their [Living Benefits Lineup flyer](#) to offer you a comprehensive view of how their Accelerated Benefits Riders compare to the industry competition.

Click on the link above and see why LSW is known for it's Living Benefits.

## American National - iPad Pro Contest!



Independent  
Marketing  
Group

888-501-4043 | [IMG.ANICOWEB.COM](#)

## The iPad Pro Contest is Here!

Qualify with as few as 9 life sales.

Only policies sold through **ExpertApp** are eligible.



Paid Life  
Policies



\$9k

Combined  
Premium

**Contest Runs 9/1 - 12/31**

**Complete Rules and Details**

**Simple Way To Transfer Wealth**



## Easy way to shovel wealth using SPWL!!

- \*No exam! No blood! No urine! Simplified UW with short phone interview
- \*Guaranteed Death Benefit passes to beneficiaries TAX FREE!
- \*ALB provides cash for Terminal Illness or Nursing Home costs

**COMMISSION AS HIGH AS 13% + Bonus from FSD**

[\*\*AGENT CONTRACTING\*\*](#)

[\*\*PRODUCT PROFILE\*\*](#)

### Life Insurance Premium Finance

THE NEW PREMIUM FINANCING  
MAKING LIFE INSURANCE INTERESTING

Your clients can obtain larger amounts of life insurance while having a major bank fund a large part of the insurance premiums. A line of credit to fund Life!

Clients who may not have foreseen needing a large amount of life insurance can benefit from Premium Financing. These clients may not be willing or able to make changes to their current financial plan. Current investments may be time sensitive or non-liquid.

[\*\*Get a started here!\*\*](#)

## Financing For Life Insurance Policies



Helps Meet The Needs  
Of High Net Worth  
Individuals

Premium Finance Proposal  
[www.pfproposal.com](http://www.pfproposal.com)

800-373-9697

## What We Do

### Fixed Annuity and Life Wholesaler

We make it simple, especially for agents who do not use fixed annuities often. If you specialize in P&C, Health or Disability Ins we want to show you how easy it is to add fixed annuities and life insurance to your client offerings. Really, we will keep it guaranteed and simple so you can keep focused on your primary business.

We work directly with you, the agent. We are here to assist in product selection, brainstorming, income comparisons, follow-up on new business submissions and paperwork assistance. We focus on the product features and rates that benefit your clients and quickly respond to requests.

Focusing on marketing products that offer guaranteed steady gains is how we have always done it with very good results and very happy agents!

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Darren Mitchell



## FSD FINANCIAL SERVICES

5530 Corbin Ave. Suite 101 - Tarzana, CA 91356

Quality Integrity Expertise

[www.fsdfinancial.com](http://www.fsdfinancial.com)

# 800-373-9697

Agency:  
FSD Financial Services  
National Marketing Organization

CA Insurance License 0B91910 and 0B67385

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**September 20, 2016**



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### Articles

## The Long Time Solution For Those Clients Who Simply Want It Guaranteed

**Income Or Accumulation**

**No Assumptions | No Fees  
No Indexing | Just Guarantees**

**Fixed Rate & Immediate Annuities**



**For those clients that simply want it GUARANTEED!**

FSD Financial Services For Fixed Annuities and Life Insurance  
California Insurance Lic# 0B91910 | 800-373-9697 | [www.fsdfinancial.com](http://www.fsdfinancial.com)

Agents working in the financial services retirement sector for many years know the advantage to having simple and guaranteed products at their fingertips. Today's environment for safe retirement savings and income is far more complicated than it was just 10 years ago. Some clients understand this and are willing to purchase fixed products they do not completely understand because it will likely do better than the more traditional fixed options.... [Read More](#)

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## Top Fixed Annuity Rates

### Fixed Rate Annuities

# MYGA's For September

3 Year 2.00%

5 Year 3.05%

5 Year 2.90%

7 Year 3.15%

10 Year 3.25%

Simple | Safe | Guaranteed

Tax Deferred  
Compounding

Rates as of 09/02/2016 subject to change. Not Available in all states. 800-373-9697

### Our Fixed Rate Annuity Carriers Include:

Liberty Bankers Life  
The Standard  
American National  
Equitrust

Athene  
Guggenheim  
Atlantic Coast  
American Equity

[Get Appointed](#) | [Request A Fixed Rate Annuity Quote](#)

Potential Or Guaranteed Income?  
Immediate Annuities With NO Assumptions!

Trips / Rewards

[Liberty Bankers](#)

[American Equity](#)

Equitrust

Annuity Webinars

VOYA

Voya Blitz

American General

 Join our  
Mailing List

# Are Your Clients Looking For Assumed Or Guaranteed Income Immediate Annuities Offer The Highest Lifetime Income **GUARANTEED!**



SPIAQUOTE.COM

800-373-9697

CA Insurance License 0B91910

[Request A SPIA Quote Here](#)

## FIA's For Non Security Licensed Agents!

Looking for NON security licensed agents?

Access to a wide range of FIA products and top commissions!

If you have clients looking for a shot at better than fixed rates a Fixed Index Annuity may be the solution!

We have been marketing Indexed Annuities since 1994 and can offer major insight on how the products may be a fit for your clients!

### Stop The Commission Haircuts!

BONUS ON FIA's For  
Non Security Licensed Agents  
Fixed Product Only FMO  
Life & Fixed Annuities



Instant Bonuses Up To 1.25%



**NO HAIRCUT ON COMMISSION!**

We do not take a part of your commission and will actually pay you a marketing bonus! Call and see learn more about our products and commissions!

800-373-9697

**LIFE INSURANCE FUNDING****THE NEW PREMIUM FINANCING  
MAKING LIFE INSURANCE INTERESTING**

Your clients can obtain larger amounts of life insurance while having a major bank fund a large part of the insurance premiums. A line of credit to fund Life!

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**September 30, 2016**



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### FIA Cap Increase For October

**Simple crediting method for clients who would like a shot a better than fixed rates!**

## 5.00% Annual Point to Point Cap



- 100% Participation Rate
- 110% Of Premium Guarantee Min.
- "A" Rated Carrier Est. 1906
- Commission 5.00% to age 80
- 10% Free Withdrawal After Year 1
- Illustrations Available
- Get Appointed



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### Full October Update Will Be Sent on 10/5/2016



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