

Competitive Edge **New Policies**

June 23, 2025

Single Premium Indexed Annuities

Current Rates¹ in Effect for New Policies issued on or after the Rate Effective Date

	Rider	Rate Effective Date*	Rate Option	Fixed Rate ³	S&P 500				Global E	Balanced	US Fundame	ntal Balanced
Product					Point-to-Point		Monthly Sum	Performance	Point-to-Point		Point-to-Point	
					Cap 100% Par Rate		Monthly Cap 100% Par Rate	Trigger Rate⁴	Par Rate No Cap		Par Rate No Cap	
					1 Year	2 Year	1 Year	1 Year	1 Year	2 Year	1 Year	2 Year
Zenith			Standard	3.10%	9.25%	20.00%	1.65%	7.50%	155%	220%	155%	220%
Growth 5	N/A	03/29/2025	Rate Booster ²	N/A	11.50%	25.00%	2.30%	9.00%	205%	290%	205%	290%
Zenith			Standard	3.25%	10.25%	22.75%	2.00%	8.00%	170%	235%	170%	235%
Growth 7		06/29/2025	Rate Booster ²	N/A	12.50%	32.00%	2.60%	9.50%	220%	305%	220%	305%
Zenith		06/29/2025	Standard	3.35%	10.50%	23.50%	2.10%	8.25%	175%	240%	175%	240%
Growth 10	N/A		Rate Booster ²	N/A	13.00%	35.00%	2.70%	9.75%	225%	310%	225%	310%
Growth		06/29/2025	Standard	2.50%	7.00%	14.50%	1.30%	5.75%	125%	165%	125%	165%
Driver 7	N/A		Rate Booster ²	N/A	9.00%	19.00%	1.80%	7.25%	170%	230%	170%	230%
Growth		06/29/2025	Standard	2.55%	7.50%	15.50%	1.40%	6.00%	130%	170%	130%	170%
Driver 10	N/A		Rate Booster ²	N/A	9.50%	20.00%	1.90%	7.50%	175%	235%	175%	235%
Zenith	GLIR		Standard	3.20%	9.75%	22.00%	1.75%	7.75%	195%	270%	195%	270%
Income 7	Required		Rate Booster ²	N/A	12.00%	30.00%	2.40%	9.25%	245%	345%	245%	345%
Zenith	GLIR	03/29/2025	Standard	3.30%	10.00%	23.00%	1.90%	8.00%	200%	275%	200%	275%
Income 10	• • • • • • • • • • • • • • • • • • •		Rate Booster ²	N/A	12.50%	34.00%	2.50%	9.50%	250%	350%	250%	350%
Income G	GLIR	03/29/2025	Standard	2.30%	7.75%	16.50%	1.40%	6.25%	135%	195%	135%	195%
Driver 7	Required		Rate Booster ²	N/A	9.75%	20.50%	1.90%	7.75%	185%	260%	185%	260%
Income	GLIR	03/29/2025	Standard	2.40%	8.00%	17.00%	1.50%	6.50%	140%	200%	140%	200%
Driver 10	Required		Rate Booster ²	N/A	10.00%	21.00%	2.00%	8.00%	190%	265%	190%	265%

¹ The rates used for interest crediting are the higher of the rate shown or the contractual minimum guarantees.

Products issued by: Life Insurance Company of the Southwest®

² An annual charge of 1% will be assessed for the Rate Booster option.

³ This Fixed Rate applies to the Premium Account, the DCA Account, and the Declared Rate Account. 4 Performance Trigger crediting strategy not available in NJ or OR.

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Flexible Premium Indexed Annuities⁴ Current Rates¹ in Effect for New Policies issued on or after the Rate Effective Date

		Rate Effective Date*	Rate Option			S&P 500	Global Balanced	US Fundamental Balanced	
Product	Rider			Fixed Rate ³	Point-to-Point Cap 100% Par Rate	Monthly Sum Monthly Cap 100% Par Rate	Performance Trigger Rate	Point-to-Point Par Rate No Cap	Point-to-Point Par Rate No Cap
			Standard	2.80%	1 Year 8.50%	1 Year 1.50%	1 Year 6.75%	1 Year 140%	1 Year 140%
Flex Secure Growth 5	N/A	04/05/2025	Rate Booster ²	N/A	10.50%	2.10%	8.25%	190%	190%
Flex Secure	N/A	04/05/2025	Standard	2.90%	8.75%	1.55%	7.00%	145%	145%
Growth 7			Rate Booster ²	N/A	11.00%	2.15%	8.50%	195%	195%
Flex Secure	N/A	04/05/2025	Standard	3.00%	9.00%	1.60%	7.25%	150%	150%
Growth 10			Rate Booster ²	N/A	11.25%	2.25%	8.75%	200%	200%
Flex Secure Growth Bonus	N/A	04/05/2025	Standard	2.20%	7.50%	1.40%	6.00%	130%	130%
10			Rate Booster ²	N/A	9.50%	1.90%	7.50%	180%	180%
Flex Select	GLIR Required	04/05/2025	Standard	3.00%	9.00%	1.60%	7.25%	185%	185%
Income 10	GEIIV IVequileu		Rate Booster ²	N/A	11.25%	2.25%	8.75%	235%	235%

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³ This Fixed Rate applies to the Premium Account and the Declared Rate Account

⁴ Flex Series FPDAs not available in NJ or OR.

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Flexible Premium Indexed Annuities

Current Rates¹ in Effect for New Policies issued on or after the Rate Effective Date

Product	Rate Effective Date*	Declared Rate		S&P	500 [®]		Global Balanced		US Fundamental Balanced		
			Point-to-Point		Monthly Sum		Point-to-Point		Point-to-Point		Rider
			Annual Cap		Monthly Cap		Par Rate		Par Rate		
			100% Par Rate		100% Par Rate		No Cap		No Cap		
			Standard	Rate Booster ²	Standard	Rate Booster ²	Standard	Rate Booster ²	Standard	Rate Booster ²	
FIT Secure Growth	04/05/2025	3.00%	9.00%	11.25%	1.60%	2.25%	150%	200%	150%	200%	N/A
FIT Select Income	04/05/2025	3.00%	9.00%	11.25%	1.60%	2.25%	185%	235%	185%	235%	GLIR required

Single Premium Multi-Year Guaranteed Annuities – New Policies

Current Rate in Effect for premiums received on or after the Rate Effective Date

Droduct	Data Effective Data*	Interes	Data Consumtan David	
Product	Rate Effective Date*	\$100K+	Below \$100K	Rate Guarantee Period
2024 RetireMax Secure 5 MVA	03/04/2025	5.00%	4.70%	5 Years
2024 RetireMax Secure 5	03/04/2025	4.60%	4.30%	5 Years
2024 RetireMax Secure 3 MVA	03/04/2025	4.80%	4.50%	3 Years
2024 RetireMax Secure 3	03/04/2025	4.40%	4.10%	3 Years

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Rate Lock

There are different situations that will determine the interest rate, participation rate and/or cap a single premium policy will receive. SPDAs are inclusive of fixed indexed annuities (FIA) including products with 90-day premium window, traditional fixed annuities (FA) and multi-year guaranteed annuities (MYGA) that only allow for one premium payment.

Policy Rates are the Same or Higher Upon Receipt of Funds

Situation - Policy rates have not changed

In this situation the policy rate on the day National Life receives the premium is the same as it was on the day the application was received by National Life.

Result – the policy will have the rate in effect on application receipt date

Situation - Product rates have increased before money received

In this situation the application has been received by National Life. Before money is received a policy rate increase goes into effect and National Life receives the premium while the new rate is in effect.

Result – the policy will receive the increased rate

Policy Rate Decrease Prior to Receipt of Funds

In this situation the application was received by National Life *prior* to the rate change date; however, the premium is received *after* the rate decrease is effective.

Result – the SPDA Rate Lock will determine the rate on the policy.

Rate Lock Guidelines

Rate Lock will lock the policy rate in effect on the date National Life received the application for 60 calendar days from the original application receipt date

Money received by National Life within Rate Lock period – policy will have the rate effective on the application receipt date

Money received by National Life after Rate Lock period – policy will have the current rate in effect on the date money is received (continued)

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Examples

- 1. Application is at National Life for 10 days, then there is a decrease in policy rates money must be received within 50 days of the rate change to receive the locked rate
- 2. Application is at National Life for 50 days then there is a decrease in policy rates money must be received within 10 days of the rate change to receive the locked rate

An application can only be rate locked once. If a subsequent decrease occurs during the rate lock period, it will not restart the rate lock period.

SPDA policies with a 90-day premium window, all premiums received before the end of the applicable rate lock period will receive the locked rate. Premium received after the rate lock period will receive the rate in effect on the date the premium was received.

Rate Lock applies to initial policy rates and does not apply to the NAIC Index Minimum Guaranteed Interest Rate.

To receive rate lock, applications must be received at the National Life home office. Submission to agency, broker dealer or any other entity for preprocessing does not lock the rate, the organization must send the application to National Life home office prior to the rate change date to lock the rate.

Flexible Premium Deferred Annuities (FPDA)

All premium payments into a FPDA will receive the policy rate in effect on the date money is received by National Life. There is not a Rate Lock provision for the first or any other premium payment. FPDAs are inclusive of fixed indexed annuities (FIA) and traditional fixed annuities (FA) that allow for ongoing premium payments.

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The total amount of transaction and replication costs is not predictable and will depend on a number of factors, including the leverage of the Index, which may be as high as 200%, the performance of the indexes underlying the Index, market conditions and the changes in the market states, among other factors. The transaction and replication costs, which are increased by the Index's leverage, and the maintenance fee will reduce the potential positive change in the Index and increase the potential negative change in the Index. While the volatility control applied by the Index may result in less fluctuation in rates of return as compared to indices without volatility controls, it may also reduce the overall rate of return as compared to products not subject to volatility controls.

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