



**GREAT LAKES**  
Home Medical  
Services Association

## Joining forces for the future of HME

**What ever happened to IAMES?**

**Where did MIPA go?**

**Why don't I hear from AIHMES  
anymore?**

Given the challenge of current industry pressures, fierce pace of change and shrinking resources, the Association of Indiana Home Medical Equipment Services (AIHMES), the Illinois Association for Home Medical Equipment Services (IAMES) and the Michigan Independent Providers Association (MIPA) merged and have formed the Great Lakes Home Medical Services Association effective July 1, 2014.

We've worked hard to create an organization that encompasses the best of both worlds for an HME Association—the strength of a larger membership body, coupled with strong individual identities for each of the states involved.

WWW  
GREATLAKESHME.  
ORG

*Together*  
We're stronger



**A lot of organizations are competing for my attention, time and membership dollars. Why should I invest in Great Lakes?**

Great Lakes association membership is a vital professional development asset and a beneficial resource that can help you:

- Gain knowledge on new developments specific to the Great Lakes Region,
- Connect with peers, consultants and industry specialists who really understand your business challenges,
- Partner with Vendors that will help you grow and succeed now and in the future.

**Join us now and become a part of an organization that will help lead us to a better future in home care!**

As a company doing business with multiple state Medicaid programs, our membership in a regional and/or state association representing those interests is critical. First and foremost, our membership keeps us *informed* of current issues and upcoming challenges. Second, our membership gives us an opportunity to be an active participant in shaping industry support or opposition to a given issue as well as input on policy initiatives. Finally, our membership connects us with peers in multiple markets and gives us an opportunity to see how Medicaid programs in various markets are dealing with the challenges of today.

~ Matt Peterson, Home Products Healthcare

**For a free consultation and more details about membership, please contact Kam or Heidi at the Great Lakes office:  
877-279-1707, [kam@greatlakeshme.org](mailto:kam@greatlakeshme.org)  
or [heidi@greatlakeshme.org](mailto:heidi@greatlakeshme.org)**



Indiana  
Illinois  
Michigan



## Voting Membership Application

### Company Information

Company Name: \_\_\_\_\_

Primary Contact: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

PH: \_\_\_\_\_ FX: \_\_\_\_\_

Website: \_\_\_\_\_ Email: \_\_\_\_\_

### Dues Structure

Great Lakes Home Medical Services Association dues categories. Please choose based on collective sales in Great Lakes states: IN, IL, MI.

- \$795 – Regular member; Under \$999,999 in HME sales in IN, IL and/or MI
- \$995 – Regular member; \$1,000,000–2,999,999 in HME sales in IN, IL and/or MI
- \$1,195 – Regular member; \$3,000,000–6,999,999 in HME sales in in IN, IL and/or MI
- \$1,395 – Regular member; \$7,000,000–11,999,999 in HME sales in IN, IL and/or MI
- \$1,595—Greater than \$12 million HME sales in IN, IL and/or MI

**Please submit your dues payment based on level of HME sales listed above. Thank you for supporting Great Lakes!**

- QUARTERLY OPTION (Credit card only) – Four equal payments based on your regular dues level.** Quarterly payments will be made as follows: First payment processes upon receipt and subsequent payment every 3 months for a total of 4 installments.

### Payment Info

Payment Method:  Check  Credit Card (VISA, Mastercard or American Express)

Credit Card # \_\_\_\_\_ Exp Date \_\_\_\_\_

Security code: \_\_\_\_\_ Name on Card (print) \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

**Please return form to the Great Lakes Home Medical Services Association  
500 W. Wilson Bridge Rd., Ste 125, Worthington, OH 43085  
Via fax: 614-467-2071 or email to [heidi@greatlakeshme.org](mailto:heidi@greatlakeshme.org)**