

# Elite DPO

## A Private Equity Fund by Dentists for Dentists Take Control of Your Practice Value



### HOW IT WORKS

Invest in dental practices through a private equity fund that is owned by dentists. The criteria for investing in a practice is modeled to optimize the dividend that the fund will pay its shareholders.

#### Benefits

- Investing in what you know
- Passive income while practicing
- Low risk profile
- High dividend
- Retirement income
- Diversify your practice asset

#### Our commitment

- 100% transparent
- All partners will have equal opportunity to invest and grow together.

The Elite DPO is run **for DENTISTS** by **DENTISTS**. Every board member has a vested interest in the DPO and is first to buy in at the fund level.

### THE ELITE DPO FUND

	Elite DPO Fund	Dental Service Organization (DSO)	Solo Ownership
Your Practice Asset is Diversified	●	●	●
Asset Generates Passive Income	●	●	●
High Liquidity	●	●	●
Limited Liability Protection	●	●	●
Maximize EBITDA Multiple at Fund Level	●	●	●
Dividends	●	●	●
First Position on Cash Flow for Maximizing the Dividend Payout	●	●	●
Own Shares After Sale of Practice	●	●	●
No Debt Financing for Acquisitions	●	●	●
Opportunity to Join the Investment Board	●	●	●
Time of Commitment	5 Years	5 Years	Unknown
Exit Multiple	10x+ <sup>1</sup>	DSO Market <sup>2</sup>	Less than DSO Market <sup>2</sup>

<sup>1</sup> Current market valuations for \$10M+ in EBITDA is 10x+

<sup>2</sup> DSO Market as of March 2023 for solo Practice is 7x

**Disclaimer:** The above figures are for illustration purposes only, and in no way serve as a guarantee of results.

#### BRIAN HOLLAND | Elite DPO Fund Manager



With over 16 years of Canadian M&A healthcare experience, and over \$40B in transactions comprising 300+ deals, his breadth of knowledge makes him one of Canada's top corporate financiers in healthcare. He currently serves as Vice President at Revera in Corporate Development. He is responsible for the M&A team that has worked on \$16B in transactions and 150+ deals over the last 8 years. These deals have come via acquisitions, developments, divestitures, venture capital, and strategy with capital partners across Canada, the US, and the UK. He began his career at Goldman Sachs. He has previously worked in private equity at the Ontario Teachers' Pension Plan and in investment banking at CIBC and Macquarie Capital Markets. Healthcare has been a focus throughout Brian's banking career.

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