Pages 1-227 Exhibits 120-147

UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS C.A. No. 1:15-CV-13647-RGS

BOSTON EXECUTIVE HELICOPTERS, LLC, Plaintiff, v. FRANCIS T. MAGUIRE, ET AL.,) Defendants.

> DEPOSITION OF MARK RYAN TAKEN JUNE 29, 2017 AT THE LAW OFFICES OF PIERCE MANDELL, P.C. 11 BEACON STREET BOSTON, MASSACHUSETTS

Reporter: Raymond F. Catuogno, Jr.

Mark Ryan

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	11 Beacon Street	of January 14, 2015	
	Suite 800		
	Boston, MA 02108	Exhibit 133, Regular Business Meeting Minutes for April 15, 2015119	
	BY: MICHAEL C. FEE, ESQ. 617.720-2444	Exhibit 134, Regular Business Meeting	
	mfee@piercemandell.com	Minutes for May 13, 2015 124	
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	617.350.0950		
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STIPULATIONS

It is agreed by and between the parties that all objections, except objections as to the form of the questions, are reserved and may be raised at the time of trial for the first time.

It is further agreed by and between the parties that all motions to strike unresponsive answers are reserved and may be raised at the time of trial for the first time.

It is further agreed by and between the parties that the sealing of the original deposition transcript is hereby waived.

It is further agreed by and between the parties that the notification to all parties of the receipt of the original deposition transcript is hereby waived.

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Wait a minute, you don't need to Q. tell me anything that you said to Adam in that discussion. But if you met with your counsel, you can tell me that. I don't want to know any of the details of that discussion, however.

I met with Adam, individually, on two occasions, just to go over what this is all about, as far as a deposition, and Adam has told me --

Wait, wait, please don't tell me what Adam said to you or what you said to him. Did you review any documents in preparation for your deposition?

Α. We did.

And do you recall what you Q. reviewed, generally?

The one document I do recall was the requirements under the grant assurances.

MR. SIMMS: Usual stipulations?

MR. FEE: Yes. We're going to continue utilizing the usual stipulations that we've had throughout the course of

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MARK RYAN, Deponent, having produced satisfactory identification by means of a

Massachusetts Driver's License, was duly sworn, deposes and states as follows:

(Exhibit 120, Notice of Taking Deposition, marked for identification)

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EXAMINATION BY MR. FEE:

Mr. Ryan, good morning. My name is Michael Fee. I represent Boston Executive Helicopters in litigation that's pending before the U.S. District Court for the District of Massachusetts. I understand you're here today to give your deposition testimony; is that correct?

Α. That is correct.

Okay. I'm going to show you a document that has been marked as Exhibit 120. Have you seen that before?

Α. I have.

Okay. And what have you done to get ready for your deposition today?

I have sat down with Adam, just to

depositions in this matter. Anything else you want to put in the record before we get into it?

MR. SIMMS: No.

Q. (By Mr. Fee) Have you been deposed before?

Yes, I have. A.

Q. In what context?

On two occasions. The most recent, I believe, it was 2010, as the airport commissioner. The entire Airport Commission had a legal issue with a tenant on Norwood Airport, Boston Air Charter, that was one of them. And the second one was a personal one back in 1999.

Okay. I don't need to know about it. Just so you're familiar with the process, and what we're going to do here today is, I'm going to ask you a series of questions, the court stenographer is going to take down everything that I say and everything that you say in response. So it's important that we not talk over each other. I'll ask my question and let you answer and I won't interrupt you in giving your answer, so that the record is clear.

Mark Ryan 6/29/2017

(Pages 10 to 13)

10 12 1 1 But in doing that, it's important that you keep Okay. So approximately 1988 to '89 2 2 your voice up as much as possible, and if you or so, is that fair to say? 3 3 have any questions about my question, if you Yes, it is. Α. 4 4 don't understand what I'm asking you, please ask Q. And what did you do next? 5 5 me to rephrase it, and I'll do that so that the A. I went to a small civil engineering 6 question is in a form that you can answer. If land surveying firm out of Walpole, Glossa, 7 7 you need to take a break at any time, just let G-L-O-S-S-A, Engineering. 8 8 me know and we can do that. Any questions about How long were you there? 9 9 that? Nine years. Α. 10 10 A. No. Q. So until approximately 1999 or so? 11 11 Q. Okay. So briefly, if you could A. 12 12 give me your educational background? Q. What did you do after that? 13 13 I have a Bachelor of Science in A. I went to the Norfolk County 14 14 civil engineering from the University of Engineering Department and I was the county 15 15 Hartford, graduated in 1982, and I have a engineer. 16 16 Master's in public administration from Q. For how long? 17 17 Bridgewater State. Α. Eleven months. 18 18 Q. Okay. When did you receive that And after that? Q. 19 19 Master's? A. Then I went to D. Clifford 20 20 Α. I believe it was '07, 2007. Construction and I was the general manager of 21 21 Q. Okay. After you graduated from the construction firm. 22 22 Hartford, did you work? Q. For how long? 23 23 Yes, I did. A. A. That was until October '99. 24 24 What did you work at? Q. Q. Okay. What happened after that? 11 13 1 1 For the first year I worked as a In 1999, October, I was appointed 2 2 greens keeper at a golf course, and then in town engineer for the Town of Norwood. 3 3 1983, my first real engineering job was with the Okay. And have you served in that 4 4 Town of Walpole engineering department. capacity ever since? 5 5 Okay. What were your duties for Yes, I have. 6 6 the Town of Walpole? When were you appointed first to 7 7 In the engineering department, we the Norwood Airport Commission? 8 8 would inspect construction projects, A. I don't recall if it was 2000 or 9 9 developments, review plans, do engineering 2001, but around that time frame. 10 10

design.

Q. What was your title?

Α. It was initially civil engineer and then eventually assistant town engineer.

How long did you work for the Town of Walpole?

Α. Five years.

Q. Where did you go after that?

Α. To a private firm in Cambridge, SEA Consultants.

Q. How long did you work there?

Eighteen months. Α.

Q. What did you do for them?

23 I was a design engineer on sewer A. 24 projects.

Had you had any prior aviation Q. experience?

> Α. None.

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What did you do to familiarize yourself with the particular requirements of being on the Commission?

One of the commissioners kept asking me to come on board, and initially I was not interested, but when they showed all the different upcoming construction projects and they felt that having me on there would be a plus, I decided to join the Commission.

And what did you do to familiarize yourself with the particular issues associated with being a commissioner of an airport?

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Mark Ryan 6/29/2017

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(Pages 14 to 17)

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You would read the standards, try to learn all the acronyms that are associated with an airport, which can take some time. There are so many, everything has an acronym. But just the basics, the minimum standards, try to read some documents, be it a publication about airports.

Q. So when, approximately -- I'm sorry, did you say you joined the Airport Commission -- you said you were a town engineer since 2000, correct?

Α. Town engineer since 1999.

Q. Okay. And airport commissioner since?

2000 or 2001. I don't recall the exact appointment date.

So for quite some time? Q.

A. Yes.

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Q. All right. So you mentioned that you studied the regulations and other documents in familiarizing yourself with what was necessary to be a commissioner. So I'm just going to show you a document that has been marked as Exhibit 2 to the LeBlanc deposition.

Α. I am.

And does the Commission regularly utilize the Norwood Airport minimum standards in the performance of its duties and functions at the airport?

A. The question is as the Commission?

Q. Yes, does the Commission, is the question?

THE WITNESS: May I say we do, now that I've been told?

MR. SIMMS: Well, you can answer on behalf of the Commission if the answer is yes or no. If the Commission -you've been a member for a long time. If, in your monthly meetings, there's something the Commission as a body regularly refers to, answer yes or no. That you can answer.

Yes. Α.

20 Q. And how long have you been chairman 21 of the Commission?

> I really don't know. I forget the last time I was made chairman.

But you're chairman currently?

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It appears to be the general regulations for the Norwood Memorial Airport. Have you seen those before?

A. I have seen these before.

And do you utilize this document regularly in the course of your service as a Norwood Airport commissioner?

We do. A.

Q. Are you also familiar with that portion of the Norwood Airport regulations that contain Attachment A, minimum standards? I'll just get you that document.

(Testimony read)

MR. SIMMS: I just want to remind you, Mark, that when you're asked a question by Michael Fee about what you do, you're speaking for you. And when you say we do, that suggests that you're speaking for the whole commission.

THE WITNESS: Understood.

(By Mr. Fee) Are you also familiar with that portion of the Norwood regulations designated as attachment A, Norwood Airport Minimum Standards?

1 Α.

> Q. Okay. And you can't remember when that appointment occurred?

A. I don't recall.

Okay. In your role as chairman, do Q. you set the agenda for the NAC meetings?

Well, Russ Maguire is the airport manager, he sets the agenda and forwards it to me for my approval. And if it's okay, I tell him it looks good, and he posts it. If I see something that should be added, I'll tell him that.

Does he confer with anybody else in connection with the preparation of an agenda for a Norwood Airport Commission meeting?

I don't believe so.

0. So the -- we talked about the LeBlanc Exhibit 2, which is the general regulations as well as the minimum standards. Do you consider this document to be binding on the actions of the Commission?

It's one of the documents, yes. Α.

I'm also going to show you, then, Exhibit 3, which is an FAA Airport Assurances

6/29/2017

that was marked as Exhibit 3 to the LeBlanc deposition. Have you seen this document before?

- A. I have seen this.
- Q. And is this another document that the Commission regularly uses in the performance of its functions at the Norwood Airport?
 - A. It is.
- Q. And do you consider this to be binding on the Commission?
 - A. I do.
- Q. And I'm going to show you a document that was marked as Exhibit 16. It appears to be a Grant Assurances from MassDOT. Are you familiar with this document?
- A. Iam.
- Q. Does the Commission regularly use Exhibit 16, the MassDOT Grant Assurances, in the performance of its functions at the Norwood Memorial Airport?
 - A. Yes.
- Q. Do you consider this document to be binding on the Commission?
 - A. Yes.
 - Q. Are there any other documents,

actions could be taken in the future, be it a
building, development, recommendations on -that would help guide the Commission to keep the
airport safe and efficient.

- Q. Okay. So is it fair to say that the master plan provides guidance, but not necessarily binding rules that govern operations at the airport?
 - That's correct, it's not binding.
- Q. Okay. Now, were you on the Commission in 2008?
 - A. Yes, I was.
 - Q. And are you familiar with the Part 16 Complaint filed by Boston Air Charters?
 - A. I am.
- Q. And just to refresh your recollection, if necessary, I'm going to show you a document that has been marked as Exhibit 4 that appears to be an FAA Determination, dated April 11, 2008. And I'm not going to ask you to read this, but just in case you need to be refreshed regarding the details of this, feel free to take a look at it. Do you recall the substance of BAC's Part 16 Complaint filed in

other than the General Regulations, the Grant Assurances from the FAA and the DOT Grant Assurances, that you consider to be binding on the activities of the Airport Commission?

A. I would feel any building code requirements, fire code requirements, and obviously, the different FAA side of the grant assurances, they have rules and regulations.

- Q. Now, are you also familiar with the master plan of the Norwood Airport, and I'm going to show you a document that has been marked as Exhibits 93 and 94. It's a large document, but I want to know if you're familiar, generally, with its contents?
 - A. Yes, I am familiar.
- Q. Okay. And do you consider -- tell me what, if any, weight the Commission gives to the master plan in making decisions regarding the airport?

MR. SIMMS: Objection to the form. You can answer.

A. The master plan is a plan that details what could happen at the airport. It gives guidance to the Airport Commission on what

1 2008?

A. I do.
Q. What, in your own words or

understanding, was the substance of the BAC's
Part 16 Complaint?

MR SIMMS: Beyond the score

MR. SIMMS: Beyond the scope. Go ahead.

A. So BAC, we leased an area to them. They wanted to put in a fuel farm and they needed power to it. Unfortunately, the abutting land around them was another -- well, was the FBO, I guess, would be a competitor, and BAC did not have access to electricity in this ramp. And under advice of counsel, we really didn't have the ability to tell the other tenant to give them the rights to go over their property to provide power there, to the -- what was called the DC3 ramp. So it was pretty much -- it took two parties to figure that out. BAC eventually filed a complaint, Part 16, and the

FAA Regional sided with the Commission. But then it was bumped to Washington where they determined that we were in violation of how we lease property there. The property had been

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leased that way for many years. Essentially, we were -- we, the Commission, the Town, received the brunt of the decision, based on a lease that was signed in 1967 by the Airport Commission and blessed by the FAA. So --

- Q. It's the so-called strip?
- A. The 11 hundred foot strip.
- Q. Right.

9 Α. So the FAA ruled us, the airport, 10 in violation of the grant assurances, so we had 11 to do a couple of things, as far as mitigation. 12 We had to obtain an easement, so someone's 13 rights -- not rights, but couldn't be blocked 14from getting power if they so chose. We had to 15 look at our leases, you know, in the future, we 16 couldn't just arbitrarily give a long-term 17 lease, we had to have some kind of justification 18 for it. And I'm sure there were some other 19 things.

20 Q. Let's talk about the leases. 21 Because, is it also your understanding that as 22 part of that determination and subsequent 23 corrective action plan, that the FAA directed 24 the Airport Commission to refrain from giving

My understanding of your question was long-term leases, this says long-term leases of federally funded ramps. So these are ramps where they park their planes on. And since then, we do not give long-term leases on those properties.

Okay. So is the DC3 ramp a Q. federally funded ramp?

Α. The DC3 ramp was a federally funded ramp.

Q. Okay. Is the West Apron a federally funded ramp?

Α. Yes.

What ramps at the airport are not Q. federally funded?

I'm not sure if the North Ramp is. I'm not sure of that. The Lot A B C, as we call it, is federally funded.

So as you sit here today, you're not sure whether the North Ramp is federally funded or not, but can you think of any others that are not federally funded?

There's a ramp that we call the CAP Apron, and that's not federally funded.

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long-term leases that would have the impact of enabling one party to have a majority -- control over a majority of the lease space at the

airport?

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Α. That isn't how I understood it.

Okay. Let me show you a document, then. I think it's 35. I'm showing you a document marked as Exhibit 35 to the Wynne deposition, and I will direct your attention to the second bullet, and I'll read upside down here. "The Town has ended or will end the practice of awarding long-term leases of federally funded ramps that have the effect of granting one party control over majority" --"over the majority of the ramps on the airport." Did I read that correctly?

A. You did.

Okay. So does that refresh your recollection as to that part of the FAA determination that directed the Airport Commission to refrain from entering into long-term leases that would have the impact of giving one party control over a majority of the federally funded ramps at the airport?

Q. Anything else?

Α. Not that I can think of.

So in showing you Exhibit 35, and directing your attention to that portion that I read aloud, is it your understanding that the Commission was bound to comply with the directions that were contained in Exhibit 35?

The Commission is bound to end the practice of awarding long-term leases of federally funded ramps.

Okay. And is it your opinion that, as a Commission, you have taken steps and actions to comply with that provision?

Α. Yes.

Okay. And can you think of any specific steps or actions that the Commission has taken to comply with that provision?

We have the two ramps, in particular the DC3, which we put out for a fiveyear lease term. We have Lot A B C, which we put out for a five-year lease term. The North Apron has been under a long-term lease for many years prior to the FAA action.

Q. Anything else?

Mark Ryan

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A. No. 2 Okay. So the DC3 ramp is currently Q. 3 leased by an entity controlled by Mr. Eichleay; is that correct? A. That's correct. 6

- Q. And the A B C ramps are leased by FlightLevel; is that correct?
 - Correct. Α.
- And who leases the North Apron Q. currently?
- A. FlightLevel. If I could, not from the Town of Norwood, but from BMA, as part of the 11 hundred foot strip.
- Right. So all of the ramps that you mentioned are federally funded and are all under the control of FlightLevel or its principals, correct?
 - Α. That is correct.
- Is there anything else that you can Q. think of, as you sit here today, that the Commission has done or undertaken in order to comply with that provision contained in Exhibit 35 that I read aloud to you a moment ago?

MR. SIMMS: Again, note my

came on board around 2010.

Okay. I'm showing you a document that has been marked as Exhibit 6, and is that consistent with your recollection of the first -- and it's a letter dated September 10, 2010. Is that consistent with your recollection as to the first time Boston Executive Helicopters expressed interest in leasing additional space at the Norwood Airport; is that fair to say?

A. It is.

- Q. Okay. And what, if anything, did the Commission do in response to BEH's expressed desire to lease additional space at the airport, and I'm talking between 2010 and 2014?
- We put the DC3 ramp out to bid, fully expecting BEH to put a -- to bid on it, because we knew that they were interested in it.
 - Anything else? Q.
- A. We have offered a number of lease areas to BEH to assist their operation.
- We'll get to that in a minute. I'm focusing primarily now on the time period between 2010 and 2014. So other than putting

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the DC3 ramp out to lease, was there any other 2 effort to accommodate BEH's request for 3 4

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additional space? At the time there were no other 5 properties available for them. 6

Okay. Now, you said the DC3 ramp was put out to bid. Is it fair to say that that bid had a caveat that activities on the DC3 ramp would be limited to non-commercial activities?

I don't recall the language.

Would the DC3 ramp, when it was put out to bid, be authorized to conduct FBO operations?

MR. SIMMS: Objection to the form. You can answer.

- I don't recall that. I just know it was put out to bid in the hope that BEH would be able to be the winning bid and have the area that they needed.
- But you knew at the time of the DC3 bid that BEH was seeking to expand its commercial operations to encompass fueling, correct?
 - Α. We knew from the very beginning

objection, beyond the scope, the entire line, so I won't keep repeating it.

MR. FEE: Thank you.

- I will say on that, when they talk about long-term leases, the FAA said if we wanted to extend a lease, you know, with structures on it, they were in favor of that, as long as there was a large investment in it, and they would have to amortize the monies over a period of longer than five years.
- So the A B C lease is for much longer than five years, correct?
 - A. No it's not, it's five years.
- All right. So at some point, did you become aware of the fact that Boston Executive Helicopters was interested in leasing additional space at the airport?
- They have written letters to either Russ Maguire, the airport manager, or the Airport Commission directly, expressing interest.
- Do you know when they first Q. expressed interest?
 - I would suspect when they first

Mark Ryan

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that BEH was going to fuel, and the presentation to the Commission was that they were going to be self-fueling, fueling their own aircraft.

- Would self-fueling activities be allowed on the DC3 ramp?
 - Α. No.
- What would be allowed on the DC3 ramp, what kind of activities? I'll rephrase.

In connection with the offer or the bid for the DC3 ramp that you discussed earlier, can you tell me what activities would be authorized for the winning bidder?

- The DC3 ramp is essentially a larger tie-down area for a number of aircraft, and that's what we anticipated the winning bidder would use it for.
 - Q. For storage of aircraft?
- 18 Α. Correct.
 - Q. Okay. And no other activity?
- 20 Α. That I don't recall. 21

MR. SIMMS: If you don't recall, that's your answer.

THE WITNESS: I don't recall.

Q. Okav.

1 recollection of representations made by Attorney 2 Fox to the Commission in or about February of 3 2014? 4

- My recollection is the exact Α. wordage would have been part or all of the West Apron.
- Okay. So it was your understanding at that time that BEH was seeking to lease from the airport, part or the entire West Apron Ramp, is that fair to say?
 - A. Yes.
 - Q. Okay. And it was your understanding that they wanted that entire West Apron Ramp to conduct fueling activities, pursuant to an FBO application, correct?
 - Part or the entire West Apron. Α.
 - Okay. Do you know if BEH -- and I'm talking about at this time in February of 2014, had a pending FBO application before the Commission?
 - Α. That I don't recall.
 - Q. Okay. So what, if anything, did the Commission do in response to Attorney Fox's request that it consider leasing the West Apron

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(Exhibit 121, Approved Regular Business Meeting Minutes for February 12, 2014, marked for identification)

(By Mr. Fee) I'm showing you Exhibit 121 which appears to be the approved regular business meeting minutes for the February 12, 2014 Norwood Airport Commission meeting. Have you seen these before?

Yes, I have. A.

- And directing your attention to O. the -- approximately halfway down the page where it says Boston Executive Helicopters, Chris Donovan, and then the third bullet point below that, it says Joshua Fox, do you see where I'm at?
 - A. Yes.
- It says, "Joshua Fox, representing the law firm of Rollins, Rollins & Fox, spoke for BEH regarding the need for adequate fueling space. The West Ramp Apron, if available, is of interest to BEH. If not, where else can he fuel?" Do you see that?
 - Α. I do.
 - Q. Is that consistent with your

to BEH for FBO activities?

- At some point, the Commission made an offer to BEH to lease somewhere over 6,000 square feet, a portion of the West Apron.
- And that was shortly after February of 2014, was it not?
 - Correct.

(Exhibit 122, Regular Business Meeting Minutes for March 12, 2014, marked for identification)

- (By Mr. Fee) Mr. Ryan, I'm showing you a document that has been marked as Exhibit 122. It appears to be the regular business meeting for March 12, 2014, meeting of the Norwood Airport Commission. Have you seen these before?
 - A. I have.
- And I want to direct your attention now to that portion on page 2 that -- under the heading, New Business, where it says "Boston Executive Helicopters full service, fixed based operator interest, Joshua Fox, seeking clarity on BEH's ability to fuel on town controlled and approved helipads, West Apron. Joshua Fox,

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representing BEH, requests all or part of the West Apron of the airport. The request for the West Ramp will be discussed in the executive session at the end of this meeting." Do you see that?

- Α. I do.
- Q. And I'm just -- forgive me for being rote about this, but I'm really trying to establish the time line and sequence of the Commission's consideration of the BEH request for additional space on the West Ramp. So you testified a moment ago that in February Mr. Fox had presented to the Commission a request to lease space. And is it fair to say that that request was reiterated at the March meeting? Is that consistent with your recollection?
 - A. It is.
- Q. Okay. And the Commission voted at that time to go into executive session to consider that request, correct?
- A. Correct.
- Why? Did it pertain to a Q.
- 23 litigation matter? 24
 - Α. No.

1 of a five-year lease, beginning June 1, 2014. 2 This is conditional upon BEH receiving all 3 approvals and permits necessary for operation." 4 Did I read that correctly? 5

- Α. You did.
- Q. Now, the conditional permitting approval, did that refer to an FBO request?
- 8 It was my understanding that this 9 was based on receiving all the building 10 department approvals for occupancy, fire 11 department approvals for fueling, and anything 12 else that went along that would justify him 13 getting his FBO. 14
 - Okay. So the last sentence of the paragraph that I wrote -- that I read to you, "conditional upon BEH receiving all approvals and permits necessary for operation," those are permits and approvals necessary for the operation of an FBO, correct?

MR. SIMMS: Asked and answered. Go ahead.

MR. FEE: Not really.

MR. SIMMS: I thought that's what you just asked, but go ahead.

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Was it at that time the Commission's practice to go into executive session for the purpose of discussing lease requests?

- Yes. A.
- Q. And why was that?
- Because we were talking about negotiations, what we should offer, how much, and we didn't feel it was proper to do that in open session. We wanted to discuss that in closed session, just so our position is amongst ourselves.
- Okay. Now, I'm going to show you a document marked as Exhibit 8 to the LeBlanc deposition, and the first page is the agenda of the meeting for Wednesday, March 12, 2014. And the second page that I want to draw your attention to is the executive session meeting minutes for March 12. Do you see that?
 - A. I do.
- It says, halfway down the page, "On a motion made by Mr. Odstrchel and seconded by Mr. Ryan, the Commission voted 3/0 to offer BEH the 83 by 83 area of the West Apron for the term

- I don't recall if his FBO application was in. I know he had interest, but I don't recall if his actual FBO application was in front of the Commission.
- Okay. In connection with your offer to lease an 83 by 83 foot area of the West Apron, what was your understanding of what activities BEH would undertake on that parcel?

MR. SIMMS: Objection. Form.

Go ahead.

- It was our understanding -- my understanding that BEH was having great difficulty being able to fuel -- self-fuel on their lease area. It was the Commission, after a meeting with the FAA, that said, why don't we offer a lease area on the West Apron to BEH, to accommodate them fueling aircraft.
 - Q. Their aircraft or other aircraft?
- A. At the time they were to only service their own aircraft because they weren't an FBO.
- Okay. Just so I'm clear now, your understanding of this vote on March 12, 2014, was that the lease offer for the West Apron was

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not in connection with an application for an FBO?

A. I don't recall if the FBO application was in at this time.

Q. Okay. But it could have been, you're just not sure?

MR. SIMMS: Objection to the form. Go ahead.

A. It could have been.

Q. Okay. So did the Commission use any analysis or criteria to determine whether or not the space being offered was sufficient to conduct an FBO operation?

A. We did.

Q. Okay. And what criteria did you use in that analysis?

A. The -- what seemed to be the biggest detriment to BEH being able to fuel on their lease area was the setback requirements, the TOFA.

Q. Okay.

A. And after the meeting with the FAA, they were adamant that fueling operations should not happen there. We calculated what that area

1 12, 2014 NAC meeting?
2 A That's my recol

A. That's my recollection, yes.

Q. And you said that at that meeting someone expressed the opinion, and I believe you used the word adamant, that fueling should not take place?

A. Correct.

Q. Okay. And who was adamant about fueling not taking place and where were they adamant about that activity not happening?

11 A. The representative from FAA, Cliff
12 Veirca, was very determined that this area
13 should not be used for fueling.
14 O. When you say this area, what do you

Q. When you say this area, what do you mean?

A. The area on BEH's lease area that's within the TOFA.

Q. And was this a meeting where -- I'm sorry, did Mr. Vcirca express why he had that opinion?

Based on FAA rules and regulations.

Q. Other than yourself, was anybody present from the Norwood Airport Commission at that meeting?

was on their lease area that was within TOFA and tried to get something of similar size.

Q. And can I ask you about this meeting with the FAA that you just referenced? When did that occur?

A. I don't recall the date.

Q. You said -- well, do you recall who was present?

A. Mr. Donovan was there; myself, Mark Ryan; chairman, Tom Wynne; Jim Hilliard was there, an attorney representing BEH; and the only certain person I remember from the FAA -there were others, but Cliff Vcirca.

Q. When you said Mr. Hilliard, was it your understanding that he was representing BEH at that time, or was there another BEH attorney present?

A. I just don't recall if there was another attorney.

Q. And your understanding was that there were multiple persons from the FAA?

A. FAA/MassDOT.

Q. Okay. And is it your understanding that this meeting took place prior to the March

A. I believe Chairman Wynne was there.

Q. Mr. Maguire, was he present?

A. Yes.

Q. Anybody else?

A. I don't recall.

Q. Was this meeting memorialized in any way, was there any correspondence or e-mails or other documents that memorialized your understanding that the FAA was adamant that no fueling should take place on BEH's lease area?

A. I don't recall.

Q. Were you involved at all in the approval process associated with the construction of BEH's fuel farm, or underground fuel tanks?

A. As an airport Commissioner, we voted to approve the project, yes.

Q. Okay. Was it your understanding when you voted to approve the project that the fuel tanks were appropriately located?

A. We approved the project, the

Norwood Airport Commission, but Russ Maguire sent many letters to Chris congratulating him on the project, looking forward to it, but also

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highlighting the TOFA and to be -- make sure that they meet all the requirements of FAA and the fire department setbacks, any of those. So we approved the project as far as having the fuel facility, a building, and Mr. Maguire relayed that to BEH also, many times, saying -reminding him of the TOFA and the restrictions that are there.

Okay. Well, did Mr. Maguire or the Commission make any analysis, an independent analysis, as to whether or not the location of the tanks was appropriate, given the TOFA and OFA restrictions?

MR. SIMMS: Beyond the scope.

You can answer.

No, we did not.

Why not? Q.

> MR. SIMMS: Ongoing objection. MR. FEE: Understood.

We were excited about this project, excited about Chris' and BEH's investment on the airport, and we fully expected that he was taking all the precautions necessary to make his operation workable.

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MR. SIMMS: Objection. Go ahead.

I believe Russ Maguire enforces the Α, TOFA and OFA equally throughout the airport, per the regulations.

Q. So the 6889 -- I'm sorry, 6899 square foot space that was being offered in March of 2014, your understanding is that that was for self-fueling operations and not for the operation of an FBO, is that your understanding, as you sit here today?

A. That's my recollection, yes.

Okay. At some point, did you become aware that BEH was seeking space on the West Apron to conduct an FBO operation?

A. I don't recall.

Q. I'm showing you a document that has been marked as Exhibit 112 to the Sheehan deposition, and it appears to be an e-mail at the bottom of the page. Would you take a moment to look at that and familiarize yourself with it, and I'll ask you a question about it.

A. Okay.

Q. Have you had a chance to look?

At the time, and I'm talking now in or around March of 2014, were all of the TOFA and OFA lines at the airport marked?

I don't recall.

Do you recall if prior to March of 2014 the TOFA and OFA restrictions were scrupulously enforced by the airport manager?

Rephrase that, please. Α.

Sure. Do you recall if, prior to March of 2014, the TOFA and OFA restrictions were scrupulously enforced by the airport manager?

A. I don't recall.

At some point, did the airport Q. manager adopt a more aggressive enforcement protocol with respect to TOFA and OFA restrictions at the airport?

MR. SIMMS: Objection. Go ahead.

I don't recall. A.

Is it your understanding that currently the airport manager enforces the TOFA and OFA restrictions at the airport, in accordance with all FAA regulations?

Yes, I have.

O. Okay. I've shown you a document that was marked as Exhibit 112 to the Sheehan deposition, and it appears to be an e-mail from Mr. Maguire to Mr. Donovan, dated April 30, 2014. And it appears to set forth a series of requests for financial information and business plan. Do you see that?

Α. I do.

O. Does this refresh your -- do you know what this request for financial information or business plan was in connection with?

A. It appears it must be for the FBO application.

So does the date of this e-mail refresh your recollection as to when a BEH FBO application was first brought before the Commission?

It does get me closer to when it A. was first applied for, yes.

Okay. So is it fair to say that at some point prior to April 30, an FBO application had been submitted -- strike that.

At some point prior to April 30,

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(Pages 46 to 49)

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the Commission was discussing with BEH a potential FBO application, is that fair to say?

> A. It appears that way.

Now, at some point, did you become aware of the fact that BEH had filed a Part 13 Complaint with the FAA?

Α. Yes.

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0. Do you know when that was, when you first became aware of that?

I don't recall. Α.

Q. I'm going to show you a document that has been marked as Exhibit 10 to the LeBlanc deposition, which appears to be a letter dated June 5, 2014 to Mr. Maguire from Mary Walsh at the FAA. Does that refresh your recollection as to when you became aware that BEH had filed a Part 13 Complaint with the FAA

A. Yes, it does.

Okay. And it's fair to say that it O. was in or about June of 2014; is that correct?

That is correct. Α.

O. As a member of the Commission, had you become aware prior to this time, prior to the date of June 5, as set forth in Exhibit 10,

1 recommendation by Mr. Moss, town counsel,

2 Mr. Ryan made a motion, and seconded by Mr.

3 Shaughnessy, for the Commission to vote to 4

adjourn to executive session for the purposes of 5 discussing Part 13 Complaint by Boston Executive

6 Helicopters as well as the West Apron lease." 7

Did I read that correctly?

You did. Α.

Does that refresh your recollection as to whether or not you learned prior to June of the existence of the Part 13 Complaint?

No, it doesn't.

Q. Based on these minutes, do you have any reason to doubt that you were aware of the filing of BEH's Part 13 complaint as early as May 14, 2014?

A. That's correct.

18 Okay. And how had you learned of 19 the filing of the Part 13 Complaint, do you 20 know?

> Past practice, when a complaint is made, copies are delivered to the Commission. So we must have received the copy of the Part 13 Complaint prior to having the notice sent down

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of the pendency of the Part 13 Complaint?

I'm sorry, repeat that?

Sorry, a bad question. Do you recall learning prior to June 5 of the filing of a Part 13 Complaint?

I don't recall.

I show you a document that was previously marked as Exhibit 46, and it appears to be the regular meeting minutes for the NAC meeting on May 14, 2014. And I would represent to you that, notwithstanding the fact that it says 13 at the top, the consensus appears to be that this was a typo, and that Exhibit 46 actually represents the meeting minutes of 2014 -- May 14, 2014. Can you take a look at this and just let me know if you've seen that before?

Α. Yes.

Let's take a step back. I'm going to withdraw everything I just said to you and show you a document that has been marked as Exhibit 113. And this document appears to be the actual meeting minutes for May 14, 2014. I just want to draw your attention to the final page. And it says at the top, "On a

by FAA that they received a complaint.

Okay. Did you subsequently discuss the filing of the Part 13 Complaint in executive session?

> I don't recall. Α.

I show you a document that has been Ο. marked as Exhibit 47, and it appears to be the executive session minutes from October 14. If you would take a look at that and tell me if that refreshes your recollection regarding the discussion of the filing of the Part 13 Complaint?

A. So we did not receive the written complaint yet.

But you were aware that a complaint О. had been filed, correct?

It appears that way.

Okay. And what, if anything, did the Commission decide to do in response to the filing of the Part 13 Complaint in May of 2014?

Since we had no written complaint, under advice of counsel, we probably refrained from discussing what it actually entailed.

Okay. But it's fair to say that at Q.

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or about this time, there was a pending FBO application from BEH, correct?

- A. It appears that way.
- Q. Okay.

(Exhibit 123, Regular Business Meeting Minutes for June 11, 2014, marked for identification)

- Q. (By Mr. Fee) Mr. Ryan, I'm going to show you a document that has been marked as Exhibit 123. It appears to be the Norwood Airport Commission Minutes for June 11, 2014. Just directing your attention to the bottom of the first page?
 - A. Mm-hmm.
- Q. Under the heading, BEH Lease/FBO Interests, the second sentence, "On a motion made by Mr. Sheehan and seconded by Mr. K. Shaughnessy, the Commission voted six to two by verbal acknowledgment to table the discussion. There was additional discussion between NAC and Mr. Donovan and Mr. Fox regarding the West Apror lease, and all were reminded that the issue had
- been tabled." Did I read that correctly?

 A. You did.

the FBO request, but any of the requests or claims in the Part 13 Complaint is what we should not make a decision on until the FAA makes some kind of determination.

- Q. Okay. So with respect to responding to the Part 13 Complaint, do you know what action the Commission took?
 - A. No, I don't recall.
- Q. Do you recall that Chairman Wynne drafted a letter with assistance of counsel responding to the allegations of the Part 13 Complaint?
 - A. I'm sure he did.
- Q. Do you recall playing any part in that process?
 - A. I don't recall.
- Q. Was it something that was discussed in regular session or executive session? And I'm referring specifically to the response to the Part 13 Complaint.
 - A. I don't recall if it was discussed in any session.
 - MR. SIMMS: I'm sorry, just give me a second.

- Q. Do you recall being at this meeting?
 - A. I do.
- Q. Do you recall the discussion regarding the reasons for tabling discussion of the FBO application of BEH as well as its request for West Apron lease space?
- A. As far as the Part 13, our understanding was some of the Commission members had not had time to really digest it. Some of them were new, so it takes a lot longer to understand the matter at hand. And I do know any decisions on the Part 13 -- any decisions we make, we needed to be careful not to make a determination on a decision while a Part 13 was going on, because it might contradict what the FAA issues as a decision.
- Q. Okay. So at that time, it was the feeling of you or the Commission -- strike that.

At that time, was it the Commission's position that during the pendency of the Part 13 Complaint, no action could be taken on the pending FBO request?

A. I don't believe it had specifically

1 (A recess was taken)

MR. FEE: Back on the record.

- Q. (By Mr. Fee) I'm showing you a document marked as Exhibit 12 to the LeBlanc deposition, and it appears to be a letter dated July 10, 2014 to the FAA from the Norwood Airport Commission. I believe it's signed by Chairman Wynne -- yes, it's signed by Tom Wynne Have you seen that before?
 - A. I have.
- Q. And is it your understanding that that was the Commission's response to the FAA following the filing of the Part 13 Complaint by BEH?
- A. It is our response to the Part 13 Complaint, the Norwood Airport Commission.
- Q. Okay. So we were talking earlier about what actions the Norwood Airport Commission took in response to the filing of the Part 13 Complaint and you said that you felt it would be prudent and careful to not take any action until certain responses had been made to the FAA, I believe was your testimony. Am I recalling that correctly?

Mark Ryan

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In regards to what was on the complaint, not to make any decisions.

Okay. So after the filing by Mr. Wynne of the Commission's response to the Part 13 Complaint, was it your understanding that the Commission was then able to consider other pending matters with respect to BEH or was the pendency of the Part 13 Complaint still an impediment to moving forward with considering pending permit applications?

A. Not for the pending FBO.

Q. Okay. So is it your testimony that after July 10, 2014, the Commission's decision to not consider matters involving BEH was no longer in play, is that fair to say?

MR. SIMMS: Objection to the form.

Q. If you don't understand, I'll rephrase.

> Yes, rephrase. A.

Sorry. After the filing of the response to the BEH Part 13 Complaint in July of 2014, was it then your understanding that the Commission was free to consider other pending

can work on it, at least so you can get your business going, and we can work on more area later. Mr. Donovan was adamant that it was all the West Apron. So that offer was refused by BEH. And then literally within days, another tenant, Boston Air Charter, wanted the ability to get some lease area as well, on the West Apron.

And what did you do in response to Boston Air Charter's request for space on the West Apron?

Because now we were concerned that now we're dividing up the West Apron without a real long-term plan, we decided to go ahead with the -- we hired Dubois & King, our airport engineer, to do a study on the West Apron and how to proceed with it, that would be in the best interest of the airport long-term, rather than just start handing out small 7,000 square foot areas.

So you wanted to develop a comprehensive plan for the West Apron?

To study it, correct. Α.

After June of 2014? Q.

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matters with respect to BEH?

That is my understanding. A.

Okay. And so, you will recall that Q. on June 11, and it's a document that I showed you as Exhibit 123, the Commission voted to table discussion regarding the BEH lease and the BEH FBO interests, correct?

There are two items here. One is the complaint letter, which some Commission members did not have time to fully digest it, and did not want to discuss it until they had a better read on it. And as far as the lease, that lease was -- has been off the table and had been off the table prior to learning about the Part 13 Complaint.

When did the discussion of the lease come off the table?

I believe it was the April of '14 meeting that we made the offer of the 6899 square feet to BEH. And at that meeting, BEH, Mr. Donovan, did not accept that offer and said that he wanted the whole West Apron. And after being prompted by Mr. Kevin Shaughnessy a couple of times on why not just take this now and we

No. I believe that was prior.

Q. All right. Just so I understand your testimony, there's this language at the bottom of Exhibit 123 that suggests the Commission took a vote to table discussion regarding BEH, and there's language in there that suggests there was a complaint that had been received, not everybody had an opportunity to read it or discuss it, and then there was a motion that was voted 6 to 2 to table the discussion. And what discussion was that motion tabling?

A. The discussion of the actual complaint.

Ο. Okay. And so, right below there, it says, "There's additional discussion between NAC, Donovan and Fox regarding the West Apron lease and all were reminded that the issue had been tabled." Does that refer to a different issue or is that also referring to the vote regarding tabling discussion of the BEH's Part 13 Complaint?

23 A. A separate issue.

Q. Okay. But it was your

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understanding that -- as I understand your testimony, it was your understanding at that time that discussion of the West Apron lease had already been tabled at a previous meeting; is that fair to say.

- That's my recollection. Α.
- Q. And your understanding was that the offer of the 6889 foot space on the West Apron to BEH had been rescinded prior to the June 11th meeting because BEH did not accept it when it was offered, is that a fair characterization of your testimony?
 - A. That's my recollection.
- Okay. You said earlier that in O. that FAA meeting we were discussing that there was concern regarding BEH's fueling operations being inconsistent with TOFA and OFA and fire code, I think you mentioned as well. And I asked you, I think, where -- I'm sorry, are the TOFA and OFA lines written or visible in some fashion at the airport?
- There are lines, but I'm not sure A. if those are the TOFA lines.
 - Okay. How would one know what the

because you said the FAA was adamant about the fact that fueling operations at BEH's hangar would violate TOFA and OFA, and I'm just wondering how they knew that, how did they come to that conclusion, to the best of your understanding?

MR. SIMMS: Objection. Go ahead.

- 9 Are you asking, how did FAA know 10 where the TOFA was? 11
 - Right. Did they tell you how they had determined that TOFA or OFA violations would occur as a result of fueling operations at BEH's hangar?
 - A. Because we had a site plan out there that would help them decide that.
 - And who prepared that site plan?
- 18 A. BEH's engineer.
- 19 Q. I'm going back to this FAA meeting 20 that you described earlier. So was BEH's 21 engineer present? 22
 - Α. I don't recall.
 - And your recollection is that a site plan was reviewed at the meeting?

limits of a TOFA or OFA are at the airport, how would one determine that?

MR. SIMMS: Objection. Go ahead.

- The TOFA is a setback from the A. center line of the taxiway.
- Okay. And is that delineated in any fashion, visually?
 - Α. I don't know.
- Q. Are the TOFA regulations written down anywhere?
- A. I believe they are written down in FAA advisory circulars.
- Are the OFA regulations written down anywhere?
- I would say they would be under the FAA advisory circulars as well.
- Okay. And so, in order to determine where the TOFA and OFA lines are at the Norwood Airport, one would need to review specific FAA advisory documents in order to determine that specifically?
 - Α. That would be advisable.
 - Q. Well, I'm trying to understand,

Correct. Α.

- And your recollection is that that site plan showed fueling operations that were in violation of TOFA or OFA, in the FAA's opinion?
- The plan showed where the tanks were going, where the building was going, and they could determine it from the relationship with the center line of the taxiway.
- Okay. Just visually; is that right?
- I'm not sure if they had any measuring tapes, but --
- Q. Was the hangar built at the time of the meeting?
- The hangar, I believe, was under Α. construction.
- Do you know if the tanks were under construction as well, at that time?
- Α. I don't recall that.
- Q. Who called this meeting?
- 21 It was an effort on our part to try 22 to, you know, help BEH in this, because Russ was
 - reminding BEH of the TOFA and what he's heard,
 - and we felt that having the people making that

decision, on site, so it wasn't a decision made by the Airport Commission. We were following the guidance from the FAA.

- Q. Just so I understand your testimony, your recollection of that meeting is that the FAA said that if you put these tanks here, you're going to be in violation of TOFA and OFA?
 - A. No.
 - Q. Okay. What did they say?
- A. The question was, can they fuel in the TOFA, actually have planes sitting in the TOFA being fueled.
 - Q. Okay. What about trucks?
- A. I don't recall a discussion on the trucks.
- Q. So your recollection of what the FAA said at that meeting was that planes could not be in the TOFA or there would be a violation of FAA rules, is that fair to say?
 - A. Yes.
- Q. Was that ever committed to writing in any way, was there a memo or a letter or correspondence from the FAA confirming that

A. Correct.

MR. FEE: Let's mark this as Exhibit 124.

(Exhibit 124, Regular Business Meeting Minutes for July 30, 2014, marked for identification)

- Q. (By Mr. Fee) Mr. Ryan, I show you a document which appears to be the regular business meeting minutes of the Norwood Airport Commission, July 30, 2014. Could you take a look at that and let me know if you've seen it before?
 - A. I have seen this document.
- Q. Okay. Directing your attention now to the last paragraph on the first page, it says, "After a lengthy discussion between Mr. Hues, Mr. Ryan and Mr. K. Shaughnessy regarding the motion to untable the discussion of BEH as a fixed base operator, there was a motion by Mr. Hues to untable the discussion of BEH as a fixed base operator, and seconded by Mr. P. Shaughnessy, and the Commission voted 6 to 2 against untabling the discussion." Did I read that correctly?

recommendation?

A. I don't recall.

Q. And you would know if there was one, correct?

MR. SIMMS: Objection. Go ahead.

- A. I just don't recall.
- Q. Okay. Back to the tabling of discussion in June of 2014, as I understand your testimony, the only thing that was tabled on June 11 was discussion of BEH's Part 13 Complaint, and that the lease discussion had been previously rendered moot by BEH's rejection of the 6889 square foot lease, is that fair to say?
- A. The complaint letter discussion was tabled because some of the Commission members needed more time to understand it. The lease area is reminding that it has been tabled, based on BEH not accepting the offer, and subsequently the Airport Commission engaging an engineer to look at what is the best use of the West Apron.
- Q. Okay. So the Dubois & King study followed?

A. You did.

Q. Okay. So is this consistent with your prior testimony regarding the tabling motion voted at the June 11, 2014 meeting?

A. It appears that way.

- Q. So do you want to recharacterize your testimony in any way, because I'm just trying to understand the difference between these two votes. And the vote on July 30 appears to reference a prior vote to table discussion of BEH's application as a fixed base operator, and the language is fairly specific. And I'm wondering if that refreshes your recollection as to whether the vote taken on June 11, 2014 was actually a vote to table the discussion of BEH's FBO permit application?
- A. The June meeting was to give people time to understand what the complaint was.
- Q. Right.
- A. I don't recall tabling the BEH FBO discussion. I just don't recall that.
- Q. Okay. But it's fair to say, is it not, that the language that I've read from the July 30, 2014 meeting appears to suggest that a

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prior vote had been taken to table the BEH fixed base operator application, correct? MR. SIMMS: Objection to the

form. Go ahead.

Correct.

And the vote on July 30, 2014 Q. confirmed that prior vote that the Commission was declining to consider BEH's FBO request at that time, correct?

We weren't declining the FBO. Α.

I don't think I said that. O.

Declining to consider BEH's FBO request at that time?

According to this, we weren't discussing their FBO application.

Okay. Why?

MR. SIMMS: I'm lost, Mike.

Why what, if you don't mind.

It's in immediate response to his prior statement, we weren't discussing BEH FBO's request. Why?

MR. SIMMS: Well, objection to form. Go ahead.

A. I don't recall.

That's a fair assumption. A.

Okay. The minutes describe a 0. lengthy discussion in which Mr. Hues and Mr. P Shaughnessy were subsequently outvoted in their effort to untable discussion of BEH's FBO permit application, correct?

A. It appears that way.

Okay. And my question is this, what, if anything, did the Commission discuss of consider in voting to refrain from untabling discussion of the BEH'S FBO request?

I don't recall.

Did it have anything to do with the Q. Part 13 Complaint?

Α. No.

Can you think of anything that would justify an NAC decision to refrain from considering a party's FBO permit application?

MR. SIMMS: Objection to the

20 form. Go ahead. 21

I do know that under the FBO application, we were looking for financials and we were getting a lot of pushback on that. And it quite possibly could be that until we had

Okay. Well, it says, "After a lengthy discussion between Mr. Hues, Mr. Ryan and Mr. Shaughnessy," do you recall that discussion?

No, I don't. A.

And it says that the vote was 6 to 2. Do you recall whether you -- against untabling the discussion, right? Do you recall how you voted on that?

A. No, I don't.

Okay. Well, it's fair to say that the motion was made by Mr. Hues and seconded by Mr. K. Shaughnessy, right?

No. A.

Q. No?

Mr. P. Shaughnessy. Α.

I'm sorry. It's fair to say that the motion to untable was made by Mr. Hues and seconded by Mr. P. Shaughnessy, correct?

Correct.

So is it fair to assume that Mr. 0.

Hues and Mr. P. Shaughnessy voted in favor of untabling discussion and everyone else voted

against it?

agreement on the financials that we weren't going to continue discussing about the FBO until we received the information that we requested.

Q. Are you speculating or is that your actual recollection of the discussion that occurred on July 30, 2014?

A. I believe the question was, what else could it have been.

Right. And I'm wondering if you have a specific recollection of that or if this is just something that may have been the justification?

A. That may have been the justification.

All right. And is there any discussion -- strike that.

MR. FEE: Let's mark this as

19 (Exhibit 125, Regular Business Meeting 20 Minutes for August 13, 2014, marked for 21 identification) 22

(By Mr. Fee) Sir, I've shown you a document that has been marked as Exhibit 125. It appears to be the regular business meeting

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(Pages 70 to 73)

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minutes for August 13, 2014. Could you take a look at that and let me know if you've seen that before?

- A. Yes, I have.
- Q. So directing your attention to page 2, under the heading, Boston Executive Helicopters, the first sentence says, "On a recommendation by Mr. Maguire, he requests that the Commission vote to grant BEH a 2015 commercial permit with the proviso that, quote, FBO land lease interest and commercial fuel dispensing, close quote, be removed from the permit." Do you see that?
 - A. I do.
- Q. Was that actually voted, do you know?
 - A. It doesn't appear that that language, the FBO land lease interest and commercial fuel dispensing be removed.
 - Q. Okay. The next sentence says, "Mr. Sheehan noted that the Commission has requested a study on the FBO and would like to see the results before voting on the 2015
 - permit. Therefore, he recommended extending the

the Airport Commission conducted a, quote, study on the FBO?

- A. I don't recall that at all.
- Q. Do you read the second sentence in the paragraph that we're discussing to suggest that Mr. Sheehan wanted to have more information about a potential FBO before he voted on the 2015 commercial permit extension for BEH?

MR. SIMMS: Objection to the form. Go ahead.

- A. Could you repeat that, please?
- Q. Sure. I'm trying to understand the language which is in the second sentence of the paragraph that we're discussing, and Mr. Sheehan says, "The Commission has requested a study on the FBO and he would like to see the results before voting on the 2015 permit." My question is this, is he referring to the 2015 commercial permit or the FBO request?

MR. SIMMS: Same objection.

Go ahead.

- I don't recall.
- Q. Okay. Now, the result of this discussion was a 7 to zero vote to extend the

2014 permit for one month to be re-addressed at the September meeting." Did I read that correctly?

- A. You did.
- Q. Now, does that refer to extension of the 2015 -- I'm sorry, 2014 commercial permit, not an FBO, correct?
 - A. It's the commercial permit.
- Q. Right. Which is for BEH to operate its helicopters at the airport, correct?
 - A. Correct.
- Q. And so, is it fair to say that at this point in time, there's no discussion going on at the August 13, 2014 meeting regarding the FBO application, is that fair to say?
 - A. That is fair to say.
- Q. Okay. And, in fact, Mr. Sheehan suggested that a study on the FBO be undertaken; is that correct?
 - A. That's what it says.
- Q. Do you recall what Mr. Sheehan was talking about?
 - A. I don't recall.
 - Q. Now, do you recall if at any time

2014 commercial permit for one month, correct?

- A. That is correct.
- Q. And, in fact, the Commission voted subsequently -- at subsequent meetings, to extend the commercial permit on a monthly basis is that correct?
- A. I'd have to see follow-up meeting minutes.
- Q. I'm happy to show you them, but is it your recollection, as you sit here today, that it was a regular practice of the Commission to extend the 2014 commercial permit on a monthly basis for some period of time after August 2014?
- A. I remember there were multiple extensions for BEH.
- Q. What was the reason for making the commercial permit extended on a monthly basis instead of for an annual term?
- A. I believe we're expecting shortly all the required documents for an FBO, and until that FBO -- the request for the FBO was satisfied, we just kept extending the commercial permit.

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My understanding is that -- and correct me if I'm wrong, isn't it true that as of July 30, 2014, all discussion regarding the FBO had been tabled?

- It had. Α.
- Q. Okay. At some point, did it become untabled?
 - A. I don't recall.
- So it's fair to say, then, that in August of 2014 that discussion regarding extending BEH's commercial permit on a month-to-month basis was undertaken without any reference to a pending FBO application; is that correct?
- A. My recollection is that BEH was required to submit documents and we were waiting for those to be submitted to our satisfaction. And in the meantime, we just kept extending the commercial permit.
- I don't mean to beat a dead horse here, but at the July 30, 2014 meeting there's a vote to table all discussion of BEH's FBO permit application, correct?
 - That's what it says. A.

I'll withdraw that. I'm trying to understand the statement you just made. Are you saying that the minutes do not necessarily reflect the discussion that takes place at the NAC?

Α. No, I did not say that.

Okay. I'm trying to understand what you meant by your last statement. Can you rephrase or recharacterize your testimony?

The question was, if there was discussion of the financials, shouldn't they be in the minutes?

Yes. Q.

And my response is, if there were no financials presented that we're aware of, there was no need to keep bringing it up in discussions until we received them.

Okay. I showed you earlier an e-mail from Mr. Maguire to Mr. Donovan that outlined the financial and business plan information that the NAC was requesting as of April 30, 2014. Do you recall that e-mail?

Α. I do.

Q. Okay. And is it your understanding

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Okay. And do you have any reason to doubt the veracity of that vote or the accuracy of these minutes?

A. It's not described as well as it should be, I don't think, as far as why we tabled the discussion, but I do know that around that time, we were waiting for some information from BEH and we were getting a lot of pushback.

- Is there any discussion in the minutes of July 30, 2014 or August 13, 2014 regarding the financial requests that you're referring to or the refusal of BEH to provide such information?
- A. There is no discussion there about that.
- Okay. Well, would you think that if it was an important matter to the Commission that it would be reflected in the minutes?
 - Not necessarily. Α.
- Well, how would the public know what was important or not important to the Commission if it's not included in the minutes? MR. SIMMS: Objection. You

can answer.

1 that, at this point in time, July and August of 2 2014, that Mr. Maguire's e-mail described the 3 universe of documents that the NAC was waiting 4 to receive from BEH? 5

I'd have to look at that again. Α.

Okay. Give me a second to pull that out. I'm showing you Exhibit 112, in order to refresh your recollection with respect to my prior question, which was, does Mr. Maguire's e-mail represent the financial information that you believe the NAC was waiting to receive in or about July or August of 2014?

It appears, yes, that's what we were asking for.

Okay. So your position is, at this time, those documents had yet to be provided and that was the reason that you were not -- that you had tabled discussion of the FBO request?

I'm not sure of the timing. The question was asked, what else could have been going on at that period, and I do know there was a lot of pushback on the financials. So it could have been at that meeting, or maybe not, I don't know. It was around those stages of the

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FBO application.

Okay. So directing your attention to July or August of 2014, you're describing pushback from BEH. Is that memorialized anywhere in the minutes or correspondence or e-mails or is it just your general recollection that there had been pushback from BEH at or about this time?

I'm not sure if it was this time, but somewhere there's documents or discussions that what they were providing was not sufficient.

Q. Okay.

MR. FEE: Let's mark this as Exhibit 126.

(Exhibit 126, Regular Business Meeting Minutes for September 10, 2014, marked for identification)

(By Mr. Fee) So I've shown you a document marked as Exhibit 126, which appears to be the regular business meeting minutes for September 10, 2014. Have you seen this before?

Yes, I have.

Q. Under new business, on page 2, my answer is, around that time, there were financials that we were expecting, and there was a lot of pushback, and that's one of the possibilities why it was tabled.

Okay. So I'll take the financial part out of the question, then. It's your understanding that at this point in time, August/September, 2014, consideration of BEH's FBO request is tabled, correct?

Discussion is tabled, correct.

Okay. And it's your understanding that Mr. Donovan asked permission to address the board, correct?

Α. Correct.

Q. And you did not support the motion to allow him to address the board, correct?

Α. Correct.

Q. Why?

Α. It was not on the agenda. And at that time, we had other business going on. And if Mr. Donovan or BEH wanted to be on the agenda, they had every right to be, if they made the request before the meeting. We did not -the request was not made for that meeting, and

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third paragraph, "Mr. Donovan of BEH asked permission to speak, granted by Mr. Wynne. Mr. Sheehan reminded the Commission that they needed to suspend the rules to allow Mr. Donovar to speak, as he was not part of the regular agenda. Mr. Hutchens made a motion to suspend. per the rules, but there was no second." Did I read that correctly? A. You did.

Q. And you were present at this meeting, correct?

Correct. Α.

Was it your understanding -- or it's my understanding of your testimony that in or about this time, the discussion regarding BEH's FBO is tabled and that you're waiting for financial information -- or your understanding is that you're waiting for financial information and you weren't going to further consider the FBO request until the financial information was provided, is that fair to say, regarding your testimony?

So the question was asked, for what other reason was the FBO discussion tabled, and we recommend that he address the Commission at the October 14 meeting, get himself on the agenda.

And so, it's fair to say that the Commission was strictly adhering to its procedural rules at that point, in determining not to allow him to address the board, is that fair to say?

MR. SIMMS: Objection. Go ahead.

The Commission had a lot of other matters to deal with and we felt the proper thing to do is to recommend that Mr. Donovan make a request to be on the next agenda, the October agenda.

Well, it's fair to say that the September 10 meeting was 38 minutes in length, correct?

A. Correct.

O. And was it a concern that allowing him to address the board without being on the agenda would somehow exceed the time limit allotted for the meeting, or take way from other matters?

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Α. The Commission is made up of volunteers, and at that time, it felt the agenda was sufficient, and BEH was advised that if they want to be on the agenda, to let the Commission or the airport manager know.

Is that a common practice for the Commission to refuse to allow persons to speak unless they're on the agenda?

I don't recall others coming before the Commission without their prior knowledge of the intent of the meeting and what business they wanted to talk about.

Can you recall any example during your tenure as a commissioner or as chairman where the Commission has refused to allow someone to speak, simply by virtue of the fact that they're not on the agenda?

Not specifically.

MR. FEE: This is probably a good spot to break.

(A lunch recess was taken)

MR. FEE: Back on the record.

(By Mr. Fee) We ended our discussion with the meeting minutes of September 24

Does that refresh your recollection regarding the fact that the consideration of BEH's FBO permit was tabled in June 2014?

Α. It says it was tabled in June of 2014.

Q. Right. Does that refresh your recollection regarding your earlier testimony regarding the fact that the June vote tabled discussion of the Part 13 Complaint, but not to your recollection of the FBO request?

June 14, my recollection was we tabled discussion of the Part 13 Complaint.

Right. Now, the language that I've just read to you which is a quote of you at the October 8, 2014 meeting states that BEH's FBO permit had been tabled in June. Do you see that?

> Α. I do.

O. Okay. So does that refresh your recollection as to whether or not the June vote to table actually included consideration of the FBO permit?

I don't recall us, quite honestly, delaying the FBO. Discussions were tabled and

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10, 2014, and --(Exhibit 127, Regular Business Meeting Minutes for October 8, 2014, marked for identification)

(By Mr. Fee) I'm showing you a O. document that has been marked as Exhibit 127, which appears to be the minutes of the meeting on October 8, 2014. Have you seen those before?

Yes, I have.

Drawing your attention now to page 2, under the heading, Old Business, the entry states, quote, Fiscal year 2014 commercial permit Boston Executive Helicopters provisional extension. After motion by P. Shaughnessy and seconded by Mr. Odstrchel, but prior to a full vote, Mr. Hues asked if the permit was delayed. Mr. Ryan stated, quote, no, BEH submitted an FBO permit, and since the issue was tabled in June, this extension gives BEH permission to operate while the FBO permit has been tabled, close quote. And then it talks about a 7 to zero vote to extend the commercial permit. Did I read

You did. A.

that correctly?

1 just can't recall for what reason.

> Q. Okay. But is it fair to assume that this language contained in the meeting minutes of October 8, 2014, appears to indicate that the Commission's consideration of BEH's FBO permit is still tabled?

MR. SIMMS: Objection to the form. Go ahead.

The discussions on the FBO permit appears are tabled.

Well, it says the FBO permit has been tabled, do you see that?

A. I do.

Q. So is that inaccurate?

MR. SIMMS: Objection. Go ahead.

A. I believe it was meant to say the discussions of the FBO permit.

What is the difference between the FBO permit has been tabled and discussions of the FBO permit have been tabled, in your mind?

Tabling it is just flat out saying we're not going to discuss it anymore or act on it. In my opinion, the discussion required more

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information for it to go any further, and until we obtained that information, we did not discuss it any further.

- Q. So in October of 2014, is it your understanding that discussion of the FBO permit is tabled?
 - A. Discussion had been tabled, yes.
- Q. And without further discussion, there would be no vote regarding an FBO permit, correct?
- A. There could not be another vote on the FBO permit until all documents were in hand.
- Q. Well, it doesn't say anything about what's missing or waiting for financial documents or any of that information that you've alluded to. It just says it's tabled, right?
- A. It doesn't go into depth on what we're still waiting on.
- Q. And between June and October of 2014, is there any writing anywhere that memorializes what the Commission is waiting for in terms of financial documents, what pushback it perceives to be getting from BEH regarding provision of those financial documents or

this notion that you were waiting on financial disclosure, and just want to make sure that it's still your recollection that between June and October, this time frame that the discussion of the BEH permit application was tabled, that it was really due to the absence of financial disclosure?

- A. I'm not positive it was all that, or if it was that at all, but I was asked what other reason and that -- it was either that or advice of counsel who was always there advising us on how to proceed. But it's either the advice of counsel or waiting on that information that could have been the reason for the tabling.
- Q. One or the other. Okay. Did town counsel advise you to table discussion of the BEH permit application while the Part 13 Complaint was pending?

MR. SIMMS: That would be privileged.

MR. FEE: Are you going to instruct him not to answer? I think it goes right to the heart of the issue.

MR. SIMMS: It may, but it's

anything that would support your recollection here today that between June and October the Commission was simply waiting on financial information?

A. I'm sure there's paperwork. I do know BEH was very protective of their financials. If they submitted financials, they were concerned that it would be available to others, and they were extremely reluctant to giving us any of that.

Q. Right. I understand that and I don't disagree with you in your assessment of the back-and-forth between the Commission and BEH regarding the provision of financial documents. I'm just trying to make certain that you're clear as to when that pushback occurred. And my understanding of your testimony today is that you think that it occurred between June and October of 2014, but you weren't quite sure, and I want to make sure that my understanding of your testimony is clear. So I've shown you these documents that illustrate the meeting

minutes from June to October, I've asked you if

there's any other documentation that supports

privileged.

MR. FEE: Okay. And are you instructing him not to answer?

MR. SIMMS: I'm instructing you that that answer would require you to divulge information that is attorney/client privilege. Whether you take my instruction or not, that's up to you.

Q. (By Mr. Fee) So just following up on your testimony, you said that it could have been the fact that we were waiting for financial information and it could have been the fact that town counsel advised us to table, and you thought it was one or the other, right?

A. That's my recollection.

Q. Okay.

MR. FEE: He's waived it.

Q. So my question now is, did town counsel, in fact, tell you to table discussion of the FBO permit application during the time that the Part 13 Complaint was pending?

MR. SIMMS: Objection. MR. FEE: He just opened the

Mark Ryan 6/29/2017

(Pages 90 to 93)

90 92 1 1 door. some point, I'm not sure where it is in relation 2 2 MR. SIMMS: I don't think he to this, the updated fueling plan and the 3 3 has waived it in particular because I insurance that -- the spill insurance that would 4 4 objected way back when, on your first be required of an FBO. Those are all parts of 5 5 question, when you asked, can you think of it. And then later on, when we offered a lease 6 6 any other reasons for X and Y and went to BEH, it also included requirement of a 7 7 back to, I think, the vote not to untable, personal guarantee. So I'm not sure when they 8 8 basically. And then you followed up with all play in together. 9 9 a question after the witness gave his Q. Okay. 10 10 answer, are you sure or is that your best MR. SIMMS: Could we take a 11 11 recollection or are you speculating? So short break? 12 12 now we're at the point of the witness MR. FEE: Sure. 13 13 giving testimony about something that (A recess was taken) 14 14 could have happened or not and the advice MR. FEE: Back on the record. 15 15 of counsel he may have been given or not (Exhibit 128, Letter from Mr. Maguire to 16 16 about something that could have happened Mr. Donovan, dated January 22, 2014, 17 17 or not. So it's not just attorney/client. marked for identification) 18 18 MR. FEE: Well, you can object MR. SIMMS: If you want to 19 19 to the form, but I'm trying to get clarity phrase that question again, and provided 20 20 on his testimony. you agree, which I believe you do, that 21 21 MR. SIMMS: I understand. allowing Mr. Ryan to answer that one 22 22 MR. FEE: Where he said, it question will not constitute a wholesale 23 23 could be that counsel told us, and I just waiver of any discussions involving 24 24 want to know if counsel told him or not. Brandon Moss or anyone else from Murphy 93 91 1 1 MR. SIMMS: I understand Hesse and the Airport Commission, I will 2 2 that's what you want to know. I don't allow him to answer that one question. 3 3 think saying it could have been on the MR. FEE: Okay, fair enough. 4 4 advice of counsel opens the door. You (By Mr. Fee) So I believe the 5 5 have a different view. And all I can say, question was, did town counsel advise you, in 6 6 Mark, is, to answer that question, you're your capacity as chairman of the Norwood Airport 7 7 going to have to provide advice you Commission, to table discussion of BEH's FBO 8 8 received from Brandon Moss, and that's permit application during the pendency of the 9 9 covered by the attorney/client privilege, Part 13 Complaint? 10 10 in my opinion. So I would advise you not I don't recall that. Α. 11 11 to answer on that basis, but that's up to MR. FEE: Off the record. 12 12 you. (Off-record conference) 13 13 A. I'm going to follow advice of MR. FEE: Back on the record. 14 14 counsel. (By Mr. Fee) Exhibit 128 appears 15 15 Other than potentially waiting for Q. to be a letter dated January 22, 2014 from Mr. 16 16 financial information or potentially being Maguire to Mr. Donovan? 17 17 advised by counsel, is there any other reason Mm-hmm. A. 18 that the Commission would have tabled discussion 18 Have you seen this before? Q. 19 19 of BEH's FBO permit between June of 2014 and A. I just don't recall. 20 20 October of 2014? Well, do you have any reason to 21 21 Not -- this has been a long doubt that Mr. Maguire sent Mr. Donovan a letter 22 22 process, seven years' worth of dates, so the on January 22, 2014 outlining various matters 23 23 dates are not always clear, but I know we've regarding BEH's FBO request? 24

508.767.1157

It appears to be something that

been waiting on the financials for the FBO. At

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Russ would send. So directing your attention to the bottom of page 1 where there's an initial bullet -- or the second bullet that says, "Regarding your interest in a full service FBO commercial permit, as stated in NAC's January 15 public meeting, a number of years ago, BEH filed its initial commercial permit application that included a business plan. Given your company's interest in growing its operation beyond that, which was outlined in the original plan, to a full service FBO, the NAC would like you to update said plan to support the changing interests of your company. Further, Norwood Airport minimum standards, and without getting into an unnecessary documentation exercise on

A. Yes.

Q. Okay. So was it your understanding that between January of 2014 and October of 2014, the items listed in Exhibit 128 describe the universe of financial information that the

your part, as a suggestion, these updates under

one cover might include," and then it lists six

different items; is that fair to say?

professionally on what would be prudent to ask for.

Are you referring to Mr. Sheehan?

Q. Are you referring to Mr. Sheehan?

A. Yes, I am.

Q. And Mr. Sheehan's request that the applicant provide a variety of different financial disclosure information, including personal financial statements, personal guarantees, irrevocable letter of credit, those types of documents, correct?

MR. SIMMS: Objection. Go ahead.

A. I know the finances, he was more in tune to that. And with his expertise, we went along with -- we supported his request for that information, the financial.

Q. Mr. Sheehan was brand new on the Airport Commission at the time that he came in and made suggestions about all of that additional financial information, right?

A. He was relatively new, yes.

Q. Okay. And do you know if he was familiar with the minimum standards at the time that he was suggesting all of that additional

board was seeking?

A. At that time, that was the suggestion of the board, the current board.

MR. SIMMS: At what time? You have to be very careful.

In January of 2014.

Q. And then you recall that we looked earlier at an e-mail from Mr. Maguire to Mr. Donovan, dated April 30, 2014, that contained additional references to certain financial information, do you recall that?

A. It became a little more specific, correct.

Q. So, are you aware of any documents running from NAC to BEH that outlined the financial documentation that you were requesting in 2014?

A. A lot of changes went on with the Commission in 2014. Members left. One member left, and three came on board. And I do know that with that change in the Commission, we had some professional expertise that requested some

more information or specific financial information, because that person had experience

¹ financial disclosure?

A. I believe he was.

Q. And was it your position, as chairman, that the requests that were being made to BEH for personal guarantee, irrevocable letter of credit and other financial documentation, personal financial statements, were within the scope of the minimum standards?

A. I believe they were within the minimum standards as far as doing our due diligence for the safe and efficient operation of the airport and his expertise helped us along with that.

Q. But you would agree with me, would you not, that nowhere in the minimum standards or in the grant assurances or in the MassDOT grant assurances do the words, personal guarantee, irrevocable letter of credit or personal financial statements, appear?

MR. SIMMS: Those words, specifically?

MR. FEE: Correct.

A. The grant assurances required the Airport Commission or Airport Authority to apply

(Pages 98 to 101)

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equally requirements that are very similar when they're looking for information from a permit holder.

Q. Right.

A. It doesn't get into specific item-by-item requirements, but it gives the Airport Authority the ability to -- or the authority to ask for those things for the safe and efficient operation of the airport.

Q. As long as it's uniformly applied to everyone, correct?

A. Correct,

Q. Okay. At any time prior to BEH's FBO request, had the board asked any applicant for an FBO to provide personal financial statements, tax returns, irrevocable letters of credit or personal guarantees, at any time in your experience?

A. So --

Q. Prior?

A. Correct. The only FBO, when I came on board was Eastern Air Center and they sold eventually, in 2007, I believe, to FlightLevel.

And FlightLevel had a very detailed financial

time was satisfied with that. I do not believe we asked for a personal guarantee at that time.

Q. Okay.

(Exhibit 129, E-mail from Mr. Maguire to Mr. Donovan, dated July 12, 2013, marked for identification)

Q. (By Mr. Fee) We talked earlier about a meeting with the FAA and I wasn't exactly sure when that meeting occurred. And I don't think you were either. But I'm showing you a document that has been marked as Exhibit 129, and appears to be an e-mail from Mr. Maguire to Mr. Donovan, dated July 12, 2013. And while I'm not asking you to read it in its entirety, if you could just familiarize yourself with it, so that you can answer this question. Is this a document that memorializes the FAA meeting that you were describing earlier this morning?

A. It appears this talks about that meeting that we mentioned earlier.

Q. And that was the June 27, 2013 meeting?

A. I'm not sure of the date.

plan and business plan and the Commission voted on that. I and Les LeBlanc were the only commissioners on the board at that time. Mr. Sheehan, Mr. Shaughnessy, Mr. Odstrchel and Mr. Wynne were not on the commission at that time. Commissions change and expectations change.

Q. Understood. But the answer --

A. As far as personal guarantee, at that time we were not requiring personal guarantees.

Q. Right. So my question was, did BEH -- BEH's FBO permit was the first time that the board requested personal guarantee, irrevocable letter of credit, personal financial statements, tax returns -- I mean, it was the first time that you went to that level of financial disclosure from an FBO applicant, correct?

A. No.

Q. Okay. Is it your testimony that you required that type of financial disclosure when FlightLevel sought its FBO permit?

A. We received some substantial financial information and the Commission at the

Q. In the third paragraph, it says,
"Specific to the OFA concern following our June
27 site meeting with FAA, DOT, BEH, Norwood
Fire, Mark Ryan, Jeff Adler, and myself in
attendance." Does that refresh your memory?

A. It does. I didn't see the date there.

Q. Okay. So do you have any reason to believe that this document does not clearly and accurately represent the results of that meeting?

MR. SIMMS: Well, to answer that question you need to look at it more carefully.

MR. FEE: Absolutely. Take your time.

A. As far as the FAA findings, there was evidently some e-mail that was sent out indicating what those findings were.

Q. I'm just wondering, with respect to the FAA meeting, do you have any reason to believe that this document does not fairly and accurately summarize the results of that meeting?

(Pages 102 to 105)

102 104 1 Α. No. 1 A. Mm-hmm. 2 Q. 2 Now, back to that FlightLevel You've taken a few minutes to О. 3 3 discussion we had a minute ago when I was familiarize yourself with that. I just want to 4 4 searching for documents, I want to show you show you a document that has been marked as 5 5 Exhibits 104 and 105 -- and I know that you were Exhibit 13, which appears to be the Boston 6 on the Commission in 2008 when FlightLevel was Executive Helicopters' Business Plan, dated July 7 7 granted its FBO -- and I just want you to take a 9, 2014. Have you seen that before? 8 8 look at those two documents and tell me if that I've seen his business plan, I'm 9 9 reflects the submissions that were made by sure this is what we looked at. 10 10 FlightLevel in connection with its FBO request? Okay. Is it your recollection that 11 11 A. So the question again? this was submitted to the Commission in or about 12 Q. The question is, to the best of 12 July of 2014, in support of BEH's FBO 13 your recollection, do Exhibits 104 and 105 13 application? 14 14 represent the sum and substance of materials Α. Correct. 15 15 that were submitted in 2008 by FlightLevel to Q. Did you consider this at a meeting? 16 16 the Commission in support of its FBO request? A. It was considered, yes. 17 17 My understanding is there are some Okay. Well, you remember that we Q. 18 financials that are not part of this. 18 established earlier that between June of 2014 19 19 I'm sorry, you recall FlightLevel and October of 2014, discussion regarding the 20 20 submitting additional materials of a financial FBO permit application was tabled, correct? 21 21 nature? Discussion, yes. 22 Α. In my discussions with the airport 22 And so, you will note the date of 23 23 manager, yes. Exhibit 13 is July of 2014, so it falls within 24 24 Q. In your discussions with the that period of tabling, correct? 103 105 1 1 airport manager in 2008 or recently? It does. Α. 2 2 Prior to now, somewhere between '08 Okay. So do you recall if, when Q. 3 3 and now, 2017. this document was received by the Commission, 4 4 And your recollection is that that it considered it in any way or did it just 5 5 FlightLevel provided some additional financial become tabled as part of the overall FBO 6 6 disclosure? application? 7 7 Α. That's my recollection. Α. I do know there was an initial 8 8 And do you know what that financial Q. business plan for this, and I remember 9 9 disclosure was? Mr. Sheehan not being particularly faithful in 10 10 I don't recall. A. what was submitted, and so another one was 11 11 Q. Do you know if it included personal submitted. I'm not sure if this was the first 12 financial statements? 12 one or second one. 13 13 A. I don't recall that. Well, would you agree that it's 14 14 Q. Do you know if it included tax fairly comprehensive in scope? 15 15 returns? Α. It appears to be. 16 16 I don't recall. Α. Would you agree that it's entirely 17 17 Do you know if it included a Q. more comprehensive in scope than the business 18 18 personal guarantee? plan provided by FlightLevel in support of their 19 I don't recall. 19 Α. FBO request? 20 20 Do you know if it included an Q. MR. SIMMS: Objection to the 21 21 irrevocable letter of credit? form. Go ahead. 22 22 Α. I don't recall. Like I said, in '07 or '08, 23 23 So you've had a chance to look at whenever FlightLevel came on board, there was a 24 105, which is the business plan, right? 24 different Commission, this Commission had

Mark Ryan

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(Pages 106 to 109)

106 1 different expectations. 1 2 I understand that, but the answer 2 3 to my question is yes or no? 3 4 4 MR. SIMMS: Same objection. 5 5 You can answer. 6 6 This seems to be more extensive. Α. 7 7 O. Okay. Do you recall at any time 8 the BEH business plan being discussed by the 8 9 9 Commission in open session? 10 I don't recall. 10 11 11 How about in executive session? Q. 12 12 A. I don't recall that either. 13 Q. Okay. 13 14 (Exhibit 130, Regular Business Meeting 14 15 15 Minutes for November 26, 2014, marked for 16 16 identification) 17 17 (By Mr. Fee) I'm showing you a 18 document that has been marked as Exhibit 130. 18 19 19 It appears to be the minutes of the regular 20 20 business meeting of the Norwood Airport 21 Commission on November 25, 2014. Have you seen 21 22 22 them before? 23 A. These meeting minutes? 23 24 24 Q. Yes. 107

to BEH.

Q. So you're referring to the March meeting minutes?

Yes, the March meeting, 2015, Α. correct.

Q. So is it fair to say, then, that the March 11 meeting is the first time that the minutes reflect discussion of the BEH FBO application since June of 2014, is that fair to say?

Actually, January of 2015 is a one line, discussed BEH FBO application.

Okay. And what does that -- I'm sorry, where are you referring to?

A. Page 2.

It says, "On motion by Mr. Sheehan and seconded by Mr. Shaughnessy, the Commission voted 6 to 0 to approve Boston Executive Helicopter's sign," right?

But prior to that, there's another statement, "discussed BEH FBO application."

Okay. Perhaps I misread that. I thought that that was a heading and then what followed was the substance of that item, am I

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Yes. Fair to say that there's no discussion in November of 2014 regarding the BEH FBO application, correct? A. According to these minutes, there was not.

> Q. Okay. (Exhibit 131, Regular Business Meeting Minutes for January, February and March of 2015, marked for identification)

(By Mr. Fee) I'm showing you a document that has been marked as Exhibit 131. It's a compilation, for expediting our discussion, and it appears to be minutes of meetings, dated January, February and March of 2015. If you would take a quick look and confirm for me my understanding that they reflect no discussion at any of these meetings regarding BEH's FBO application?

The only thing I see here is discussion on the commercial permit extension and some correspondence from BEH's attorney regarding leases, FBO application, financial information, and town counsel writing a letter

misreading that?

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Quite honestly, I don't know if that's separate or tied together.

Q. Okay. Fair enough. Let's focus on the January 2015 meeting for a bit. Were you present at that?

A. I was.

Q. Do you recall the executive session from that meeting?

I do not.

MR. FEE: Could we have this marked as Exhibit 132? (Exhibit 132, Executive Session Minutes of January 14, 2015, marked for identification)

(By Mr. Fee) I'm showing you the 17 minutes from the executive session of January 18 14, 2015. We've marked it as Exhibit 132. It 19 says, "Discussion regarding offering lease area

20 to BEH for operation. And on a motion by Mr. 21 Huchens and seconded Mr. P. Shaughnessy, the

22 Commission voted 6/zero to offer BEH a lease at 23

47 cents per square foot, five year term, annual 24 increase of 2 percent." Do you see that?

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A. I do.

allowed to bid on it.

Α.

Q. Do you know what that was for?

At that time, we made another

offer, a lease offer, to BEH for a little over 11,000 square feet of ramp area on the West Apron. Essentially, we took the front row of the West Ramp, split it in two, and the Commission offered -- I think it's Lot A, I'm going to say, to BEH, with these lease terms. And then the second half, the remaining half of the front, we put it out to bid, and they were

Q. Okay. And you would agree with me that at this time, however, the FBO application of BEH was still tabled?

À. I think at this time we were starting to negotiate, or discuss, I should say, with BEH some way to get them what they wanted.

Q. Right. Well, this refers to a lease discussion, correct? Do you make a distinction between lease discussions and FBO application discussions or is it all part of the same thing?

A. They are two separate items, but at

not enter into future leases with someone, for whatever reason, it's in the interest of the airport. And in this case, we wanted to bar FlightLevel or its principals, so BEH would have a leg up on obtaining the second parcel so they would have the whole front row. If we didn't put that in, FlightLevel or someone from their company would bid on it.

Q. Wasn't it in the discretion of the board to determine whether or not to have a bidding process at all?

A. We could have just given them the offer of that half or whole of the West Apron, but we still understood there were other entities that wanted to lease outside of FlightLevel, Boston Air Charter, so we believed that this was the fairest way to (a), get BEH square footage, almost doubled what we offered before, and give them the ability to bid on the other one. And it also gave the ability of someone else to bid on it, that being Boston Air Charter.

Q. You wanted to create a situation where BEH and Boston Air Charter would bid

this time, the lease offer and discussions were an effort to help him get his FBO and be able to

function the way he wants to.

Q. Okay. So this lease discussion, in

your mind, was a component of the FBO application, is that fair to say?

A. That's my recollection.

Q. Okay. Now, in the last paragraph, it says, "Put out to bid, also discuss with town counsel to bar FlightLevel or its principals from bidding on this." Do you see that?

A. I do.

Q. Did you have that discussion with town counsel?

A. We've had that before, yes.

Q. Why? Why was it important to bar FlightLevel or its principals from bidding?

MR. SIMMS: Again, this is attorney/client privilege.

MR. FEE: No, I'm not asking what the attorney said to him, I'm asking why it was important for him -- why did he ask that question.

A. So the airport had the ability to

competitively on a portion of the West Apron?

A. Boston Air Charter or anyone else,
but Boston Air Charter was the only one we knew,
outside of FlightLevel, that would be
interested.

Q. And you wanted to bar FlightLevel from any ability to bid on the West Apron?

A. That was our -- we were going to discuss that with town counsel.

Q. Why was it important to you to discuss with town counsel barring FlightLevel from participating in that bidding process?

A. We wanted to make sure we weren't in violation of any grant assurances.

Q. And you thought that allowing FlightLevel to bid on portions of the West Ramp might expose you to grant assurance violation charges, is that fair to say?

A. No.

Q. You were concerned that if you allowed FlightLevel to bid on a portion of the West Ramp, that might implicate your obligations under the grant assurances, is that fair to say?

A. No.

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Okay. Phrase it in your own words, then, why it was important for you to bar FlightLevel from that bidding process? MR. SIMMS: Asked and

answered. Go ahead. We gave fifty percent of that front row of the West Apron to BEH. We knew they would be interested in the other half. We also knew there was another entity outside of FlightLevel, Boston Air Charter, would also be interested. We wanted them to be able to bid on

it, equal footing, and then we wouldn't be leasing out any more of the West Apron.

And what was the total square footage that you believed BEH could lease with respect to this proposal being made in executive session in January of 2015?

It was somewhere between 11 and 12 Α. thousand square feet.

And it was your understanding that BEH would use this space for an FBO operation; is that correct?

Α. Correct.

O. And did you make any inquiry or

And in terms of what happens on there would be in the RFP that we put out.

You said that you didn't do any analysis of what might be enough space for an effective FBO, right?

I don't recall doing an analysis, no.

Did you have any information available to you that would inform your thinking as to whether or not the space being offered was sufficient to conduct an FBO operation?

I believe BEH sent some correspondence stating that.

> Stating that --Q.

It was large enough. A.

Okay. I mean, obviously, everybody Q. has their opinion about what is enough, did you do any independent analysis?

I don't think we did. I don't recall, actually.

21 Okay. Did you become aware at some 22 point that the Part 13 Complaint had been 23 withdrawn?

> Yes. Α.

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analysis regarding the amount of space that would be necessary for an effective FBO operation at Norwood Airport?

We did not make an analysis.

Did you have any reference point at all for determining whether or not the amount of space being offered was actually meaningful, given the expectations of BEH to conduct FBO operations on that space?

MR. SIMMS: Objection to the form. Go ahead.

The initial lease offer was based on what we felt BEH lost, and land to be able to fuel, that 6899 square feet. So since that was refused, our next offer was not quite double, but quite larger, and with the ability to lease the adjacent property, if he was the winning bidder. And then adjacent to that was the DC3 ramp that he would be able to bid on.

But the DC3 ramp couldn't be used for commercial activity, right?

The DC3 ramp was still under control by FlightLevel, but when it becomes due, BEH would have every opportunity to bid on that Q. When was that?

A. Sometime in the fall of 2014, I think.

I show you a letter marked as Exhibit 26 to the Bishop deposition. It appears to be dated November 4, 2014, from BEH's counsel to the FAA, and it purports to withdraw the Part 13 Complaint. Did the NAC receive a copy of this?

> A. Yes.

Q. So you became aware in or about November that BEH had withdrawn its Part 13 Complaint?

> A. Correct.

Did that have any impact on the board's willingness to reconsider lease terms or FBO discussion with BEH at that time? Did you see it as a sign of good faith?

That's why we made the lease offer. We didn't want to make lease offers while the Part 13 Complaint was going on. Either from advice of counsel or just advice from the FAA, don't act on anything until this Part 13 Complaint is resolved, once this was made, I

know I felt that adding -- or providing another lease offer would get us going again in the right direction.

- Q. Okay. And was there any discussion after the withdrawal of the Part 13 Complaint, or renewed discussion regarding the FBO permit application?
- A. I don't recall. I don't recall that.
- Q. Did the discussion regarding the FBO permit application that had been tabled in June of 2014, become untabled after the Part 13 Complaint was withdrawn in November of 2014?
- A. I know after this was tabled, we started -- made another lease offer to try to get what BEH needed, and the lease offer and the FBO were all something that had to go together for them to be successful, that's why we offered more land. I'm not sure, at this point, where the FBO discussions were, if we were still waiting on information, but the whole intent was for BEH to get their FBO and have land to be successful.

MR. FEE: Could we have this

reference in regular business meeting minutes to specific financial documentation requested by the NAC. And I'm wondering if that comports with your understanding that this is the first time that it's discussed in open session exactly what financial documents are outstanding from BEH?

- A. It appears to me that this is for the West Apron lease, this discussion. And as part of the lease offer, we were looking for this information.
- Q. Right. And you were also looking for it in connection with the FBO's ability to perform its financial obligations to the Town, correct?
 - A. Correct.
- Q. And my question is, is this the first time, in your understanding, that the minutes reflect a specific reference to documents that financial documents that were being sought by NAC in support of either the West Apron lease discussion or BEH's FBO application?
 - A. I don't know if there's any other

- marked as the next exhibit?

 (Exhibit 133, Regular Business Meeting Minutes for April 15, 2015, identification)

 (By Mr. Fee) I'm showing you a
 - Q. (By Mr. Fee) I'm showing you a document that has been marked as Exhibit 133. It appears to be the minutes of the regular business meeting of the NAC, dated April 15, 2015. Were you in attendance?
 - A. Yes, I was.
 - Q. And on page 2, there's a heading that says West Apron Lease, and it appears that on a motion by Mr. Sheehan, seconded by Mr. Odstrchel, the Commission voted 6 to zero to offer an extension until the next meeting, to give BEH more time to provide to NAC, without redaction, three months' business bank statements, balance sheets, income statements, cash flow statements, and confidentiality

agreement, to be looked at in executive session.

- Did I read that correctly?
 A Correct
- A. Correct.
 - Q. Okay. So this is the first time since the June meeting that I have seen any

- documents that state it earlier.
- Q. Well, as I said to you, I've reviewed the minutes, and this is the first time I've seen reference to financial information, and I ask you if that comports with your understanding that this was the first time in open session that the specific items of financial disclosure being sought from BEH were discussed?
- A. I haven't looked at all the minutes, I just don't know.
- Q. Okay. But if items of financial disclosure were discussed in prior meetings, they would likely be reflected in the minutes, would they not?
- A. If they were discussed in the meetings, yes.
- Q. Well, would they be discussed anywhere else?

MR. SIMMS: Objection.

- A. No
- Q. Turning your attention now to a document marked as Exhibit 31 to the Bishop deposition, dated May 8, 2015, have you seen

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that one before?

There have been so many, quite honestly, I don't know if I've seen this.

Okay. Let me ask you this, were you aware that in or about May of 2015 BEH made a complaint to the MassDOT regarding alleged violation of grant assurances by the airport?

I understand that, yes.

Okay. And did this -- what, if anything, did the Commission do in response to this complaint being made to the MassDOT?

We provided a response.

O. Okay. And did the filing of the complaint with the MassDOT in May of 2015 have any impact on the ongoing discussions or negotiations between the NAC and BEH regarding lease of the West Apron space or BEH's FBO application?

A. No.

Q. None whatsoever?

21 A. No.

> Q. So, in your mind, you saw the ongoing litigation matters or adversarial

proceedings between BEH and the NAC as being

Apron, to BEH?

So in June of 2016, a motion was made by myself to offer BEH the entire front row of the West Apron, 23 thousand plus square feet. And there are a number of lease extensions or lease -- replying to the lease offer, a number of extensions, one point is the end of December, '16, and then eventually we -- end of the February of '17, and there was no movement on our lease offer.

MR. FEE: Could we have this marked as the next exhibit? (Exhibit 134, Regular Business Meeting Minutes for May 13, 2015, marked for identification)

(By Mr. Fee) I'm showing you a document that has been marked as Exhibit 134, and it appears to be the regular meeting minutes for May 13, 2015. It indicates that you were present. I want to draw your attention to old business, third paragraph down, "On a motion by Mr. Paul Shaughnessy, seconded by Mr. Huchens the Commission voted 3/3 to grant BEH the FBO permit it was seeking." Did I read that

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entirely separate from the consideration of its FBO permit?

This is a very public case and we were very sure of ourselves to not let things like this cloud the waters, and we proceeded, under advice of counsel, the way we did in the whole proceedings, trying to get him -- BEH, the lease area, and the information from them and compromising with them.

So what is your understanding of where that stands today?

A. Clarify.

You said your goal has always been to get BEH an FBO and lease space on the West Apron, right?

Α. So the FBO, we've asked for updated fueling plan, the insurance requirement, which was just met at the last meeting. So the one outstanding issue is the fueling plan for the FBO.

Q. Okay. I'm going to come back to that in a minute. But where are you with respect to willingness to lease portions of the West Apron, or larger portions of the West

correctly?

Yes. A.

Q. Did that vote indicate that it did not pass?

Α. Because of a tie, it did not pass.

Okay. Is this the first time that the NAC had taken a vote to authorize -- or to issue BEH's FBO permit?

I believe it is. Α.

Q. Okav.

MR. FEE: Could we have this marked as the next exhibit? (Exhibit 135, Regular Business Meeting Minutes for June 10, 2015, marked for identification)

(By Mr. Fee) Exhibit 135 appears to be the meeting minutes for June 10, 2015, also indicating that you were present. And just noting in old business at the bottom of page 1, it appears to indicate that there was a vote taken again to extend BEH's 2014 commercial permit, right?

Α. Correct.

And this is the continued practice Q.

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of the board to vote on a month-to-month basis to extend the commercial permit of BEH, correct?

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- Α. Correct.
- And it's now a practice that has Q. been ongoing for over a year, correct?
 - Α. Quite some time, yes.
- And what was the basis for the board to continue to review whether or not BEH should be allowed to operate at the airport on a month-to-month basis?
- We were anticipating fulfillment of the FBO requirements and we just made a decision, let's continue the commercial permit until the FBO requirements are met and then we can vote on the FBO. It basically goes from commercial permit to FBO.
- But what was the drawback to simply issuing the commercial permit and revisiting that issue if and when the FBO requirements were satisfied?
- A. I don't think there was a drawback at all.
- Was it an effort to exert pressure or leverage on BEH to get them to comply?

Aviation, FlightLevel, Aerial Productions, and a variety of other operators at the airport, correct?

- Α. We did, yes.
- Q. Okay. And you still treated Boston Executive Helicopters differently by renewing them only on a month-to-month basis, correct?

MR. SIMMS: Well --

MR. FEE: He can answer, unless you have an Objection.

It looks like we --

MR. SIMMS: Just read the document carefully before you answer the question, or any question for that matter, when you're being asked to peruse a document.

- So on this, we're extending the commercial permit, so we must be waiting for all of the required information to get back.
- Let me ask you this, at the top of the page on Exhibit 135, it says, "New business, fiscal year 2015, commercial permits provisionally approved," and it lists every other airport service provider but Boston

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- Α. No.
- Was there any other reason -- I Q. mean, as I understand your testimony, you're saying that it was somehow convenient for the board to continue this from month-to-month in anticipation of ultimately voting on an FBO request, is that what you're saying?
- And I'm not sure if there is an actual commercial permit application. This just might be an FBO application in front of us and we can't act on that. I'm not sure if there is an actual updated commercial permit application separate from the FBO. So we just kept extending his current commercial permit, which I think was 24014.
- And how long did that practice Q. continue?
 - I'm not sure when. A.
 - Q. Does it continue to this day?
- A. I really don't know. I don't recall.
- Now, on the following page, you approve all of the commercial permits for the year 2015 for Boston Air Charter, Kestrel

- Executive Helicopters, right?
 - A. That's correct.
- Q. Okay. Boston Executive Helicopters was the only service provider at the airport that you were continuing on a month-to-month basis, approval of their right to operate at the airport?
 - Α. Correct.
- Okay. Now, down below on this, 0. there's a discussion of various correspondence and then a description, a long description of discussion initiated by Mr. Hutchens regarding financial documents and a two-third membership vote to reconsider, and I found it slightly confusing. Can you read it and explain to me exactly what happened in that portion of the meeting?
- So we've been waiting for some time for the financial information requested of BEH for the FBO and their lease offer, mainly the FBO, and there was reluctance on their part to submit it because it would become public record, and they didn't want the competitor to understand their financial position. So we did

Mark Ryan

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(Pages 130 to 133)

Q. Right.

We didn't take the vote. A.

Right. There's a vote to Q. reconsider a prior vote?

> Yes. A.

Q. That failed. There's no reconsideration of the prior vote as a result of the action taken at the July meeting, correct?

It failed because a reconsidering vote was not taken because the two-thirds membership wasn't there. I don't believe we took a vote at all.

Let's read this carefully together. It says, "On a motion by Mr. Paul Shaughnessy," and I'm on Exhibit 136, I believe. Yes, 136, page 2. "On a motion by Mr. Paul Shaughnessy, seconded by Mr. Hutchens, the Commission voted 2 to 4," which means it didn't pass?

Yes. A.

"To reconsider a 6 to zero vote to Q. send out certain financial documents to an independent third party to review?"

A. Correct.

0. Does that mean that the board voted

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have -- we finally compromised and allowed BEH's attorney to provide the information to a third party, a consultant, and we would rely on their review of it, without having us look at it, to determine if they were adequate for a fixed base operator.

What is this business about a two-thirds vote to reconsider, what is that talking about?

Α. Well, we already had taken a vote, I'm not sure what the vote exactly was, but Mr. Shaughnessy, and that would be P. Shaughnessy -no, Kevin Shaughnessy said that in order to do that, you have two-thirds of a sitting membership to reconsider a vote.

Q. Reconsider what vote? It doesn't say, does it?

No, I don't see which one they're Α. talking about, what vote.

Okay. So there's no action taken, is that fair to say, with respect to this discussion point on June 10?

With regard to Mr. Hutchens? Α.

Q.

131

There was no vote, no. MR. FEE: Could we have this marked as the next exhibit?

(Exhibit 136, Regular Business Meeting Minutes for July, 2015, marked for

identification)

I show you a document that has been marked as Exhibit 136. It appears to be the business meeting minutes for the following month, July, 2015. Down the bottom, on page 2, Reconsideration of BEH FBO financial information, discussion on how to meet rules for reconsideration, and then it says, "On a motion

14 by Mr. Paul Shaughnessy, seconded by 15 Mr. Hutchens, the Commission voted 2 to 4 to

16 reconsider the 6 to zero vote to send out 17 certain financial documents to an independent

18 third party to review." My understanding is 19 that the 2 to 4 vote indicates that the motion

20 to reconsider the prior vote failed, is that 21 fair to say?

> A. Correct. I don't think we took another vote. We didn't take the vote to reconsider on the last one.

at that time to let their prior determination

2 stand, six to nothing, that they will not allow 3

documents to be sent out to an independent third party to review, is that what this vote

indicates?

Α. No.

O. Okay. Tell me what it indicates.

It indicates our vote was to send out financial documents to an independent third party to review.

Q. That's what the six to zero vote was?

A. That's what the prior vote was, the original vote.

Okay. So you approved sending documents to a third party, Mr. Hutchens wanted you to reconsider that?

Correct. A.

Q. And the board decided not to reconsider that?

> Α. Correct.

Why did Mr. Hutchens want to reconsider that 6/0 vote?

You'd have to ask him, but the poor

133

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(Pages 134 to 137)

134 136 1 1 fellow is not with us anymore. Minutes for September 9, 2015, marked for 2 2 Understood. Q. identification) 3 3 Α. I do know he did not want this to (By Mr. Fee) Exhibit 137 appears 4 4 go on and on and on in the minutes, he didn't to be the meeting minutes for September 9, 2015. 5 5 want to wait another thirty days. He wanted us It indicates that you were present. Turning 6 to look at the financial documents and make a 6 your attention to page 2, the bullet point, it 7 7 determination. says, "Discussion about BEH permit application 8 8 0. Okay, now I understand. So as of and what is needed. At February's meeting it 9 9 July 2015, the board has agreed that a third was voted unanimously what was needed, waiting 10 10 party is going to review the financial for the information, Mr. Ryan recommends special 11 information of BEH, correct? 11 meeting on September 30 to talk about letter of 12 12 Α. Correct. credit as an alternative to a personal 13 13 And at some point, BEH provided a Q. guarantor. At that meeting, commissioners will 14 14 third party report to the board, correct? have response from third party on everything but 15 No, BEH did not. 15 the guarantor. Commission will discuss the 16 16 The third party provided it? letter of credit as well as the response from Q. 17 17 Α. the third party and make a decision." Did I 18 18 Q. Do you know who that was? read that correctly? 19 19 I believe it was a company out of Α. A. Correct. 20 20 Minnesota. I don't know their name. Q. So this indicates that in September 21 21 Q. Do you know when you received that you're still waiting for the documentation from 22 22 third party report? the third party evaluator of BEH's financial 23 23 Α. I don't. information, is that fair to say? 24 24 Was it shortly after July of --Q. Correct. 135 137 1 1 I would think it was in the summer Α. And at some point thereafter -- I'm 2 2 or early fall. sorry, did you receive the financial information 3 3 Of 2015? Q. prior to September 30? 4 4 A. Yes. I don't recall. Α. 5 5 O. And at some point, did you review Q. Okay. Do you recall the September 6 6 that third party report? 30 meeting? 7 7 What they submitted to us, yes. No, I do not. Α. 8 8 Okay. And did the board determine Did you have a special meeting on Q. 9 9 that the information contained in the third September 30? 10 10 party report was sufficient? Α. I do not know that either. 11 11 I know I was satisfied. Okay. After receiving the 12 Q. Is it fair to say that -- how about 12 financial report from the third party, this 13 the board, was the board satisfied? 13 language seems to indicate that there was still 14 14 I'm not sure if we took a vote or this outstanding issue regarding providing a 15 15 not. personal guarantee or information from the 16 16 So as of sometime in the summer of personal guarantor, is that fair to say? 17 2015, you were satisfied that BEH had provided 17 Yes. Α. 18 18 all of the financial documentation necessary to And in addition to establishing 19 19 establish their ability to perform as an FBO? BEH's financial capabilities to perform as an 20 20 Α. Correct. FBO, what was the basis for requiring additional 21 21 Okay. Q. financial security above and beyond what the 22 22 MR. FEE: Could we have this third party had certified? 23 23 marked as the next exhibit? MR. SIMMS: Objection. Go 24 24 (Exhibit 137, Regular Business Meeting ahead.

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(Pages 138 to 141)

138

The third party was doing the analysis of their ability to operate as an FBO. The personal guarantee was one of the conditions of the lease area.

Q. Is it your testimony that requiring a personal guarantee applied only to lease obligations and not to FBO obligations?

Α. Yes.

Q. Would it surprise you if Mr. Maguire had a different opinion?

MR. SIMMS: Objection. You can answer.

I'm not sure what his opinion was or -- but my position was that a personal guarantee applied to a land lease.

We talked about this distinction earlier and sort of the fact that the FBO and the lease were hand in hand in some a fashion because you required one to make the other work correct?

The FBO could stand on its own, but at one time, there were two items going down the track together.

Q. Right. 1 there's no one to come after but the Norwood 2 Airport Commission, we wanted to protect 3 ourselves. And that's something that the 4 expertise of Mr. Sheehan brought and made sense just to protect the Town of Norwood. 6

Had you ever asked any lessee prior to that time for a personal guarantee?

Α. No.

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Q. This was the first time?

A. Mr. Sheehan was new on the board and we took his advice.

Okay. And he also had no prior aviation experience, correct?

A. I'm not sure what his aviation experience is.

He also had less -- strike that. Q. You rely on the expertise of Mr. Sheehan in requiring a personal guarantee from BEH in connection with its land lease obligation, correct?

His description of it seemed sound, and along with advice of counsel, seemed appropriate.

Q. Did you seek advice of counsel

139

And the letter of credit or personal guarantee at first was specifically for the land lease.

Q. You were familiar, were you not, with BEH's offer to pay the entire lease costs in advance, correct?

Α. Correct.

And if that offer was made, what would be the requirement of a personal guarantee?

So, again, you know, the expertise of Mr. Sheehan who has worked in the commercial real estate business, and my understanding since the beginning of the Great Recession of 2008 when many landlords were left with tenants who walked out on them, not paying leases or destroying property or anything, left the landlords wide open for a number of things. So the idea was a personal guarantee on the land lease, going forward, protects the Town of Norwood and the airport in case, not only if they don't pay their rent, but if something

happened on that piece of land and all of a

sudden, that company goes out of business, and

regarding the legality of requiring a personal guarantee from BEH for its land lease obligations?

MR. SIMMS: Just answer yes or no or you don't recall.

A. I don't recall.

Well, you mentioned that advice of counsel was a consideration, right?

MR. SIMMS: If you recall.

Q. Well, you said it.

We were advised from the very beginning of -- most of this -- all of this, counsel was present at the vast majority of the meetings, guiding us.

Counsel participated actively throughout this process, correct?

Correct. Α.

MR. FEE: Let's take a five-minute break.

(A recess was taken)

MR. FEE: Back on the record. (Exhibit 138, Regular Business Meeting Minutes for June 15, 2016, marked for identification)

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(By Mr. Fee) Exhibit 138 appears to be the minutes of the June 15, 2016 Norwood Airport Commission meeting. Turning your attention to Page 3, down the bottom of the page, after some discussion and declarations, there's a motion by you, seconded by Mr. Shaughnessy. I don't know if it's K or P. And the Commission voted by roll call to approve the BEH FBO license on a variety of conditions, correct?

A. Yes.

Q. One of those conditions was that the parties resolve all legal matters, correct?

Α. Yes.

It's the last one? Q.

Α. Yes.

О. So my question is this. During the consideration of this motion, what was the discussion regarding including as a condition the fact that the parties needed to resolve all legal matters?

The reason for this motion was for the Commission and BEH to get together and try to resolve all the legal matters.

position that the provision of an irrevocable letter of credit was beyond the scope of what the board could ask from it, under the minimum standards, right?

> For an FBO. Α.

O. For an FBO. No, for anything, that was BEH's position, correct?

I'm not sure if they said they were against it, but they said they weren't going to give it to us, a personal guarantee.

But you're approving the FBO license and you're putting several conditions on that approval, one of which is the providing of an irrevocable letter of credit which you knew was controversial, correct?

Α. That was part of the lease offer.

17 Q. Whether it was part of the lease 18 offer or part of the FBO, you're making it a 19 condition of granting the FBO, right? 20

The letter of credit is for the lease offer.

О. That's not what this says, though, Mr. Ryan. It says that you're approving the BEH FBO on the condition that they provide an

143

Okay. But the motion approves the FBO with four conditions, right?

A. Yes.

Irrevocable letter of credit, evidence of insurance, updated fueling plan, negotiations for lease of Lots A and B, and the resolution of all legal matters, those are the conditions?

At the June meeting, yes. Α.

At the June meeting. And I understand subsequently that you removed the resolution of all legal matters as a condition?

Α. Correct.

But my question is, at the time of this vote in June of 2016, what was the rationale for including that as a condition of approval of the FBO permit?

A. I made the motion and the wording, in my opinion, was for BEH and NAC to get together and try to resolve this whole issue that's been going on for many years. It's pretty much my extending an olive branch, let's get this thing resolved.

Okay. But you understood BEH's

irrevocable letter of credit, correct? There's no distinction as to whether it's for the FBO or for the lease, right?

Α. The intent was for the lease.

O. But you would agree with me that it doesn't say that in the vote, right?

A. It doesn't break it down. If I could?

Q. Sure, sorry, go ahead.

It says, "Applicant provide the Commission with a letter of credit in the amount and terms acceptable to the Commission." It doesn't say for FBO or the lease area, but the intent was for the lease.

And what, if any, discussion did you have at the meeting regarding including resolution of all legal matters as a condition of the approval of the FBO?

When I made the motion with those four conditions, I ended it saying, essentially, let's resolve all of these legal matters.

Did town counsel have any input into the structure or drafting of this motion?

I don't recall. Α.

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(Pages 146 to 149)

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Q. At some point, the requirement that all legal matters be resolved was stricken, correct?

Correct. Α.

Q. And why was that?

Α. I think it convoluted the four conditions and the legal matters -- it seemed like the legal matters had to be addressed and resolved, be it withdrawn or whatever -- I think that some people felt that that's what it meant, before an FBO was granted. And I just wanted to clarify that not having that as a condition makes it a lot cleaner what is expected and, basically, advance getting this completed.

Well, did you consult town counsel regarding withdrawing or striking that condition from the approval of the FBO?

I just don't recall.

Q. At some point, were you informed -strike that.

I'm going to show you a document marked as Exhibit 18 to the Bishop deposition. If you would take a look at that and let me know if you've seen it before?

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Was BEH's compliance to the TOFA?

I'll say it one more time. I'm sorry, but it's a difficult question for me to phrase at the moment. The letter that has been marked as Exhibit 18 is a letter from Eichleay to Mr. Maguire raising concerns regarding BEH's fuel performance and violation of TOFA and OFA. correct?

Α. Correct.

Q. Okay. And at some point, were those concerns satisfied by BEH to the Commission's satisfaction?

> MR. SIMMS: Objection. You can answer.

Well, that's why we've asked for a fueling plan, to satisfy that.

17 Let me say it again. Were they --18 at some point, were the objections raised by 19 FlightLevel addressed by BEH? 20

MR. SIMMS: Objection. Go

ahead.

A. With a follow-up letter?

23 0. Yes. 24

I don't recall.

147

Yes, I've seen this.

And it appears to be a letter to Q. Mr. Maguire from Mr. Eichleay, dated June 20, 2013, correct?

> Yes. Α.

And it raises assertions regarding TOFA and OFA compliance by BEH, correct?

Α. Yes.

Q. Was this the first time you became aware of some objection on the part of FlightLevel to the proposed fueling operations by BEH?

I don't recall that this was the first time. I don't recall that.

Do you recall, at any point, that the objections regarding BEH's proposed fueling operations with respect to OFA or TOFA violations were satisfied or were explained to the Commission's satisfaction?

I'm sorry, could you rephrase that?

Sure. Sorry. At some point, were the concerns regarding BEH's TOFA and OFA compliance with respect to proposed fueling operations satisfied?

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MR. FEE: Could we have this marked as the next exhibit? (Exhibit 139, Letter from Mr. Maguire to BEH, dated July 19, 2013, marked for identification)

(By Mr. Fee) Exhibit 139 appears to be a letter from Mr. Maguire to BEH, dated July 19, 2013. And the re line is Boston Executive Helicopters' Fuel Farm. And it talks about a July 17, 2013 NAC meeting and numbers 1 and 2 talk about FAA's design standards relative to TOFA and the Gate 3 taxi lane and BEH's fueling plans and procedures with respect to TOFA. Do you see that?

A. I do.

0. And then the first sentence of the next paragraph says, "Regarding the NAC's first certain, the board considers this matter resolved." Do you see that?

Α. I do see that.

And the next paragraph says, "With respect to the second concern, you've delivered documents that satisfy our concerns regarding TOFA," right?

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A. That's what it says, yes.

- So from this document, is it fair Q. to assume that in July of 2013, BEH has provided documents to the NAC sufficient to address concerns regarding alleged OFA and TOFA violations in connection with their proposed fueling plan?
- Yes, I would have to look at the submittal to see what this is specifically saying was addressed.

O. Okay.

MR. FEE: Could we have this marked as the next exhibit? (Exhibit 140, E-mail from Mr. Donovan to Mr. Maguire, dated July 15, 2013, marked for identification)

- (By Mr. Fee) Exhibit 140 appears to be an e-mail from Mr. Donovan to Mr. Maguire, yourself and others, dated July 15, 2013. It includes a draft manual for operations, Boston Executive Helicopters, do you see that?
- Α.
- Would you agree with me that this appears to be the documents referenced in the

the scope. Go ahead.

- If someone could show me where it addresses the TOFA concerns in this document. does it show the plan addressing that or is it just a statement saying we won't fuel in the TOFA, if someone can point that to me where this document satisfies that.
- Well, my question is a little different. I'm asking you if you would agree with me that Exhibit 140 represents the documents described by Mr. Maguire in Exhibit 139 where he says, "Your company has delivered to the Airport Commission documents that more comprehensively address BEH's fueling plans and procedures?"
 - A. That's what this is.
- That's what I'm asking you, do you Q. agree with that or disagree with it?
 - With how they --
- Q. No, no, no, I'm not asking for the substantive material contained in Exhibit 140, I'm asking you if you agree or disagree that this appears to be the documents referenced in the second paragraph of Mr. Maguire's letter,

151

- 1 second paragraph, the second sentence of Exhibit 2 139? 3
 - Α. So the comment is the fueling plans and procedures with respect to the TOFA, and I'm not sure where that is addressed in here. I don't see a plan here showing the TOFA.
 - Let me just orient you. The second numbered paragraph in 139 says, "BEH's fueling plans and procedures with respect to TOFA and the abutting property interest of others," and then it skips down to the next paragraph, and it says, "As for the second concern -- and I believe that's referencing back to Paragraph 2, numbered Paragraph 2, it says, "At Wednesday's meeting, your company delivered to the Airport Commission documents that now more
- 17 comprehensively address BEH's fueling plans and 18 procedures, especially with respect to the TOFA 19
 - and the abutting property interest of others."
- 20 My question for you is, do you agree or disagree
- 21 that Exhibit 140 represents the document
- 22 described by Mr. Maguire in his letter of July 23 19?
 - MR. SIMMS: Objection, Beyond

- which is Exhibit 139, that says your company delivered to the Airport Commission documents that now comprehensively address BEH's fueling plans and procedures?
 - Α. It says that, yes.
 - Q. And do you agree that 140 is that document?
- I do not see anything in here that says it handles the TOFA -- satisfies the TOFA.
- Okay. So the answer is you don't Q. know or no?
 - MR. SIMMS: Mark, if you're not sure, if you don't know, that's your answer.
- I don't know. This is plan and procedures, how to operate, fueling. How it satisfies the TOFA, I don't really see how these match up.
 - Q. Okay. So you're not sure?
- Α. I'm not sure.
 - You're not prepared to agree with my suggestion that Exhibit 140 is actually the plans and procedures document that is described by Mr. Maguire in Exhibit 139?

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I'm not completely convinced. Α.

Okay. Fair enough.

MR. FEE: Could we have this marked as the next exhibit? (Exhibit 141, E-mail from Mr. Donovan to Mr. Maguire, dated July 13, 2013, and e-mail from Mr. Donovan to Mr. Maguire and Mr. Ryan, dated July 15, 2013, two pages, marked for identification)

- (By Mr. Fee) Exhibit 141 is a two-page document, and the first appears to be an e-mail from Mr. Donovan to Mr. Maguire, dated July 13, and the second appears to be an e-mail from Mr. Donovan to Mr. Maguire and yourself, dated July 15. Have you seen these before?
 - Yes, I have. A.
- Okay. And did you receive them on Q. or about -- I'm sorry, did you receive the second page on or about July 15?
 - It appears that way, yes.
- Did you receive a copy of the first e-mail dated July 13 as well?
 - I don't recall that.
 - Q. So it's your understanding that

1 Norwood." Did I read that correctly?

- You did.
- Did you attend a meeting on or O. about May 1 with Tracy Clay and others?
 - I don't recall that.
- Do you have any recollection of Q. meeting with Tracy Clay or anyone at DOT at any time?
 - A. I don't recall.
 - Q. Do you recall discussing the FAA Part 16 Complaint with anyone at MassDOT?
 - I don't recall.
 - Either meeting or in person or on the phone or by e-mail correspondence, any recollection whatsoever of discussing the Part 16 Complaint with anyone at MassaDOT?
 - No recollection.
 - Did Mr. Maguire advise you that he had met with MassDOT regarding BEH's FAA Part 16 Complaint?
 - A. I don't know if he did, but I assume he did, from this.
 - You assume that he met with MassDOT?

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- these documents were provided to -- these e-mails were provided to the Airport Commission in or about July of 2013?
- Definitely this second one, the first one, I'm not positive.
- Do you have any reason to doubt that it wasn't sent to or received by the Norwood Airport Commission in or about July of 2013?
- A. I'm not sure if we get every e-mail between Russ and tenants on the airport.
- Q. So you're not sure about the first one?
 - I'm not sure about the first one. A.
- Okay, fair enough. I'm showing you a document which has been marked previously as Exhibit 96. It appears to be an e-mail to Mr. Maguire from Mr. Wilenborg at DOT, dated April 15, 2015, and it reads, "Good morning, Russ, Tracy Clay and I would like to meet with you, chairman of your airport comission and town
- 22 counsel to discuss the recently filed FAA Part 23 16 Complaint by BEH on Friday, May 1, at 1:00
 - p.m. For ease of scheduling we can meet at

- I take that back. I'm not sure what counsel would have recommended, but I don't remember them meeting. I don't remember meeting them. I have no recollection of that.
- I'm showing you a document that has been marked as Exhibit 101, and I know there has been a lot of this type of correspondence, and it appears to be a letter dated June 13, 2016 from Brandon Moss to the FAA. As I said, it's dated June 13, 2016, and it discusses at some length a public records request and lawsuit by BEH. Do you recall BEH filing a public records request that ultimately resulted in a lawsuit being filed?
 - Α.
- And do you recall that that was Q. part of the Part 16 Complaint?
- I don't recall if it was part of the Part 16, but I know there was a complaint filed about the public records, so some kind of lawsuit.
- Q. Okay. And did you participate in any way in the preparation of this document?
 - No. I did not. A.

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(Pages 158 to 161)

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Q. Did you consult with town counsel in any fashion regarding the preparation or the sending of this document to the FAA?

We would have discussed it with them to send some kind of response to them, yes.

- Turning your attention to the last page, Mr. Moss says as follows, in the final paragraph, "BEH's litigious and adversarial conduct is thus a relevant issue in the above referenced Part 16 Complaint and demonstrates that the respondent's conduct has been reasonable, and in an effort to protect the respondents from unnecessary litigation and the financial risk presented by BEH." Did I read that correctly?
 - A. You did.
- Q. What is your understanding of what Mr. Moss was talking about in that sentence? MR. SIMMS: Objection. You 20 can answer.
- 21 I mean, from what I read here, Mr. 22 Moss is advising FAA that the conduct by BEH -23 litigious conduct is relevant in the Part 16 24 Complaint and whatever action is taken, and that

BEH sends and public requests they make are constant and annoying, but that's his right to do that. And we just have to abide by the law and follow through on public records requests and the other issues at hand. It's annoying, yes, but it really has no effect on how we go forward, other than to just proceed according to the law of FAA, the town, the state, and the best interest of the airport.

Mr. Moss appears to suggest that the respondent has taken some action to protect itself from BEH's unnecessary litigation. Can you think of what action the NAC has taken to protect itself from BEH's unnecessary litigation?

MR. SIMMS: Objection. Go ahead.

Α. The conduct has been to seek advice of counsel as much as possible to make sure we're not making any wrong moves that would affect the whole negotiation process, all the issues going on down at the airport.

MR. FEE: I would like to take five minutes to confer with my client and

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the respondent, NAC, has been reasonable in its efforts to protect it.

Q. And it says, "The respondent's conduct has been reasonable in an effort to protect the respondents from unnecessary litigation and financial risk presented by BEH." What conduct did the NAC engage in in order to protect itself from unnecessary litigation and financial risk presented by BEH?

Α. So this is all public record requests?

MR. SIMMS: I think the question is broader than that.

Our conduct has been to be very careful to not go against FAA requirements, MassDOT, what's in the best interest of the Town of Norwood and the airport, and to proceed.

In your opinion, based on the multi year history between BEH and NAC, do you agree with Mr. Moss' assessment that BEH is unnecessarily adversarial and litigious?

MR. SIMMS: Objection. You can answer.

I believe a lot of the letters that

then I would like to come back and perhaps have another ten minutes of questions, and then I think I'll be done.

MR. SIMMS: I think I'll have

some follow-ups. So go ahead.

MR. FEE: Okay. (A recess was taken)

MR. FEE: Back on the record.

9 (By Mr. Fee) Mr. Ryan, a few more 10 questions. Do you know who Jim Gordon is? 11

Yes, I do. Α.

Q. Who is he?

I believe he's a former aide to A.

14 Congressman Lynch. 15

Okay. Have you had any discussions with Mr. Gordon regarding any matter concerning BEH?

Α. I have not.

19 Q. Anyone from the NAC that you know 20 of?

21 From the Commission, I don't know Α. 22 that.

> Q. How about Mr. Maguire?

I think, yes, I believe he has Α.

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contacted Mr. Gordon.

- Q. What did Mr. Maguire tell you about that contact?
- My understanding was, just keep your ears open, anything going on on that Part 16, so we don't get sideswiped.
- So Mr. Maguire was asking Mr. Gordon to monitor activities at the FAA?
- 9 Α. Just if you hear anything, just let 10 us know.
 - Okay. How about William Buckley, Q. do you know who he is?
 - Is that the chief of staff of John Rogers' office, is that Bill Buckley?
 - Do you know Mr. Buckley? Q.
- 16 A. I do.
- 17 O. Have you had discussions with him 18 regarding any matter?
 - I don't recall that at all. I don't recall.
 - Do you recall having any telephone or electronic conversations with him?
- 23 A. I don't recall. 24
 - Q. How do you know who he is?

Okay. So do you know what those Q. insurance requirements are?

- Α. Not exactly. They's in the minimum standards.
- Q. So the insurance requirements for an FBO are set forth in the minimum standards, correct?
 - Α. That's correct.
 - Q. And those were the insurance requirements that you were asking BEH to fulfill?
 - Α. That they had to fulfill.
 - O. Okay. What is the status of -- you remember we talked about personal guarantee and irrevocable letter of credit. What is the status of that request, has that been waived?
 - That's for the lease area. The personal guarantee and letter of credit, that's for the lease area.
- 20 Okay. So that has not been waived 21 with respect to the FBO? 22
 - No, that's not part of the FBO requirement.
 - Q. When did you determine that the

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- John Rogers is our state representative in Norwood and Bill Buckley is the chief of staff. And on state transportation projects, we conferred on those, trying to advance projects with MassDOT.
- Did you or Mr. Maguire speak to Mr. Buckley about BEH?
 - I don't recall. Α.
- 9 Do you know if Mr. Maguire spoke to Q. 10 Mr. Buckley?
 - Α. That I don't know.
 - Q. Did he tell you that he spoke to
- 13 Mr. Buckley? 14
 - I don't recall that, no. Α.
 - Q. We talked earlier about the
- 16 insurance requirements for BEH's FBO permit? 17
 - The insurance requirements, yes. Α.
 - At some point, there were documents that outlined what insurance requirements the NAC was going to have for an FBO, correct?
 - BEH asked Russ what the insurance requirements are and how the language should be on it and Russ sent FlightLevel copies for reference, yes.

- personal guarantee and irrevocable letter of credit are separate and distinct from the FBO requirements?
- The personal guarantee only came up with the second lease offer. It's one of the conditions. And that's when it came upon this whole discussion for any land lease with the Town. A personal guarantee was requested.
- Okay. And that's still outstanding. In order to enter into a lease with BEH for any portion of the West Ramp, you're going to require a personal guarantee?
 - A. If there's a lease to be had, yes.
- Okay. And are you also going to require an irrevocable letter of credit?
- They are one and the same now. First, we were looking for a personal guarantee, that was -- we were told we're not going to get it. And finally, we compromised that the letter of credit would suffice if that's what they wanted to do. Once again we compromised to try to move this along.
- And is there anything in the minimum standards that justifies your seeking an

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irrevocable letter of credit in connection with the lease?

MR. FEE: Hold that thought. I'll be right back.

(A recess was taken)

MR. FEE: Back on the record.

- Could you repeat that question?
- Is there anything in the minimum standards that justifies your asking for an irrevocable letter of credit as a condition for a lease? Can you answer that question without reference to them?
 - Α. No.
- Q. Okay. I'm showing you a document that has been marked as Exhibit 2.
- A. Thank you. So these minimum standards seek to ensure that all operations are conducted in conformity with all applicable state and federal regulations, and that includes the grant assurances which talk about the Airport Commission has the authority to ask -or reasonably ask for documentation, as long as it's similar for everyone.
 - And so, your testimony is that the

Okay. Is that something that you're independently aware of or did counsel just direct you to that?

- We've been through this so many times with other counsel that I knew it was somewhere in there.
- Okay. And so, this distinction that you're making that you are free to require a personal guarantee in connection with the lease, do you believe that you can require a personal guarantee in connection with an FBO permit?

MR. SIMMS: Could you read that back? (Question read by reporter)

MR. SIMMS: Objection. Go ahead.

- We did not. I assumed another commission could include that, as far as part of their approving of the FBO, but we did not, on the FBO, consider a personal guarantee. That's strictly for the lease.
- So it's your testimony, Q. unequivocally, that the requirement of the FBO

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- justification for asking for a personal guarantee in connection with the lease is that it's in the FAA grant assurances?
 - It allows us that flexibility, the grant assurances do.
 - Okay. Let me show you Exhibit 3. Show me in the grant assurance where it says that a personal guarantee can be required in connection with a lease?
- It's on page 11, section H, "The sponsor may establish such reasonable and not unjustly discriminatory conditions to be met by all users of the airport as may be necessary for the safe and efficient operation of the airport."
- And so, you're referring to Q. paragraph what on page what?
 - Page 11, paragraph H. Α.
- Okay. Any other provisions? And I notice that your counsel pointed that paragraph out to you. Do you have any independent knowledge without counsel directing you as to

I do. I just couldn't find it.

23 where --

Α.

- was to guarantee the performance of a lease --I'm sorry, the requirement of a personal guarantee was to guarantee lease obligations and not FBO obligations?
 - Correct. A.
- I'm showing you Exhibit 99. It appears to be a letter from Mr. Maguire to the DOT. Please take a look at it carefully, and then I'll have a question for you.
 - A. Okay.
- Exhibit 99 appears to be a letter from Mr. Maguire to MassDOT, dated September 25, 2015. The paragraph -- the last paragraph on the first page says that, in reviewing the company's FBO application along with its lease interest, the NAC has sought financial information, e.g., three months' operating expenses, bank statements, et cetera, and this information is now being reviewed by a third party consultant. Additionally, the NAC has sought from the business a security interest in the form of a letter of guarantee. The requirement has been met with some resistance from the business. It should be noted that the

business in question has never operated an FBO,
 and absent a security -- proper security
 interest vis-a-vis a letter of guarantee, the
 Airport Commission feels there is risk to the

town, specifically if there is a loss, whether a default by the business on its lease payments, its fuel flowage fee payments that must be paid

to the town, or personal injury or property damage, the town -- the loss could well be

incurred by the Town of Norwood. Would you agree with me that Mr. Maguire appears to be describing obligations that are beyond the scope

of a lease?

A. So the last paragraph, there are two things going on, the FBO application and the lease interest, which sought financial information, which you explained, which is being reviewed by a third party. In addition, we were looking for a security instrument in the form of a letter of guarantee and that pertained to the lease.

Q. It doesn't say that, though, does it, it doesn't say pertaining to the lease, right?

Q. Okay. And do you believe it's memorialized in any of the meeting minutes?

A. That I don't know.

Q. Do you know if the minimum standards have changed at all during your tenure as a commissioner?

A. Well, the current minimum standards were adopted in 2008, so somewhere between 2000 and 2008.

Q. Were they ever revised?

11 A. Since 2008?

Q. Correct.

A. I don't recall.

Q. Give me just a second here. I show you a document that has been marked as Exhibit 97. I would represent to you that Exhibit 97 is the version of the minimum standards that currently appears on your NAC website. And I would suggest to you that there are variations from the version adopted in 2008, not major variations, but there are variations. And I'm wondering if you have any insight into the process whereby the minimum standards were

revised or modified or amended during your

Not right there, no.

Q. Does it say anywhere that the letter of guarantee pertains specifically and only to the lease? It doesn't, does it?

A. That does not.

Q. Okay. So, in fact, Mr. Maguire is describing the obligations of the FBO and the lease interchangeably, correct?

A. He blended them together, yes.

Q. Okay. Do you know if there are any other documents that specifically set forth your position stated here today that the personal guarantee is only for the lease obligations and not for FBO obligations?

A. I don't know if there are any other documents.

Q. Okay. Is there anything in any of the minutes that specifically and explicitly support the position that you've taken here today that the personal guarantee is to guarantee lease obligations and not FBO obligations?

A. I believe I mentioned that at the meetings before, yes.

tenure on the commission?

A. Since 2008?

Q. Correct.

A. I just don't recall if there were any changes.

Q. Well, if there were changes to the minimum standards or the general regulations, as chairman, don't you think that you would be privy to that?

A. Of course.

Q. Okay. So the fact that the standards that are currently on your website are different from the ones that are promulgated in 2008, does that give you -- does that surprise you?

A. I'm curious what the differences are and then I could answer that.

Q. Okay. In the general policy, second paragraph, last sentence, it says, "For the public interest, the application of minimum standards also discourages substandard would be enterprises from operating on the airport, thereby protecting established aeronautical activities and the airport patrons." Did I read

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(Pages 174 to 177)

174 176 1 that correctly? 1 created? 2 2 Α. You did. A. The recent one? 3 3 Q. The revised version currently on Q. The most recent FlightLevel fueling 4 your website says something a little different. plan. 5 5 "For the public interest, the application of the MR. SIMMS: Objection, beyond 6 6 minimum standards also discourages substandard the scope. Go ahead. 7 7 would be commercial enterprises from operating I'm not sure if it was the fall of 8 8 on the airport." And it leaves out this last '16 or early '17. 9 9 phrase, "thereby protecting established Q. And was it done at the request of 10 10 aeronautical activities and the airport the NAC? 11 11 patrons." Do you see that? A. Correct. 12 12 Α. I do. Was it reviewed by the board? Q. 13 13 Q. Do you know why that change was Α. Yes, it was. It was submitted to 14 14 made? the board, it was presented to the board, and 15 15 Α. I do not. yes. 16 16 Q. Do you know who made that change? Q. And who reviewed it? 17 17 Α. No, I do not. Α. The airport manager reviewed the 18 18 Q. Your testimony is that you had no final document. 19 19 knowledge that that change had been made to the Q. And did you review it? 20 20 minimum standards? Α. I did it -- prior to the meeting, 21 21 I don't recall that happening, no. Α. they wanted to see if what we were looking for 22 22 Q. was on the plan. They brought their engineers 23 23 (Exhibit 142, Addendum Number 1, dated in saying how they located all the buildings, 24 24 January 28, 2018, marked for showed the property lines, their relationship to 175 177 1 1 identification) the property lines, the TOFA -- the location of 2 2 (By Mr. Fee) I show you a document the TOFA. It was a very detailed survey and 3 3 that has been marked as Exhibit 142. It appears they hired a firm that used a program, a 4 4 to be addendum number 1 dated January 28, 2013 computer program that superimposes vehicles 5 5 And I would represent to you that this document accessing the site for dispensing of fuel. 6 6 was issued in connection with the RFP for the Why was this fueling plan requested 7 7 DC3 ramp. Did you see that before? by the NAC? 8 8 Α. Yes. At the lease extension for lots 5, 9 9 Did you play any role in creating Q. 6 and 7, that was one of the votes that was made 10 10 this document? by the Commission to also include a fueling 11 11 Minor roles, really, the airport plan, an updated fueling plan. 12 12 manager and the purchasing contract Okay. And prior to that time, had 13 administrator for the Town. 13 FlightLevel provided any form of fueling plan? 14 14 Okay. And so, the terms and No. FlightLevel assumed the 15 15 conditions set forth in Exhibit 142 completely existing fueling operation that Eastern Air 16 16 and correctly set forth the terms under which Center had. 17 17 the DC3 ramp was offered for lease, correct? So from -- when did FlightLevel get 18 Correct. 18 its first FBO, 2008, correct? Α. 19 19 Now, you're familiar with 2007 or 2008. Q. 20 20 FlightLevel's fueling restriction plan, are you Okay. So from 2008 to 2016, it was 21 21 not? operating under the preexisting fueling plan 22 22 A. I am. that was in place for its predecessor? 23 23 Okay. And can you tell me how Correct. Q. Α. 24 24 that -- I'm sorry, when that was first done or Q. And did you -- are there

508.767.1157

established engineering protocols or methodologies for producing this form of document?

MR. SIMMS: Objection.

- Q. That you're aware of?
- A. To prepare the document?
- Q. Yes.
- A. You need a land surveyor that can show the location of features within a property. It also shows its relationship to the property lines or lease lines, and also a civil engineer, typically a traffic engineer, would operate the program that would superimpose turning radiuses and how a fuel truck could enter onto a property and dispense fuel.
- Q. And are there specific guidelines or requirements for producing a fueling plan for an airport?
- A. Not that I'm aware of, specifically for that detail.
- Q. Okay. So it's not a subject that would be dealt with in an FAA bulletin that you're aware of?
 - A. Not that I'm aware of.

advises against that. And then there are setback requirements for the fire department, but that would pertain to airport and off airport.

Q. Right. And any other specific fueling requirements that should be integrated into a fueling plan for an airport that you're aware of?

MR. SIMMS: Objection to the form. Go ahead.

- A. The other ones are the written description on how things are addressed during fueling in cases of emergency. That's the written document that would go along with the plan document showing the site itself.
- Q. Right. But when we're talking about a fueling plan, I'm referring specifically to a site plan.
 - A. Okay.
- Q. But I understand that there are ancillary documents that support the plan, but I'm just focusing right now on the plan itself, the site plan. There are two types of gas sold at the airport, right?

Q. And as an engineer, you're not aware of any specific rules or requirements governing the methods by which you must produce

an adequate fueling plan for an airport?

A. As a civil engineer, there are steps that have to be taken to make sure any site plan, be it a fueling plan or any distribution warehouse, that the vehicles can function properly on the site and be able to turn. Site plans are required to show fire trucks being able to access a property and have the proper area to turn, because they have especially large vehicles, so there's a process in place that's done for every site plan that's developed now. And for a gas station, the same would go on, an engineer would make those determinations, based on the features and sizes of a vehicles.

- Q. But an airport has very specific rules about where fueling activity can take place, correct?
- A. Yes, there are -- the issue that we've discussed, the TOFA, they don't want fueling operations going on there, the FAA

A. Correct.

Q. And do you think, would it be required that a fueling plan show or differentiate between the types of gas that are stored in various places?

MR. SIMMS: Objection to the form. Beyond the scope. Go ahead.

- A. I would defer to the airport manager on that.
- Q. Okay. Do you think it would be appropriate to indicate on a plan where fueling trucks are parked at any given time, or allowed to be parked at any given time?

MR. SIMMS: Same objection.

MR. FEE: Please.

MR. SIMMS: Well, I think I've

been pretty good.

MR. FEE: I know, but I'm not changing direction here.

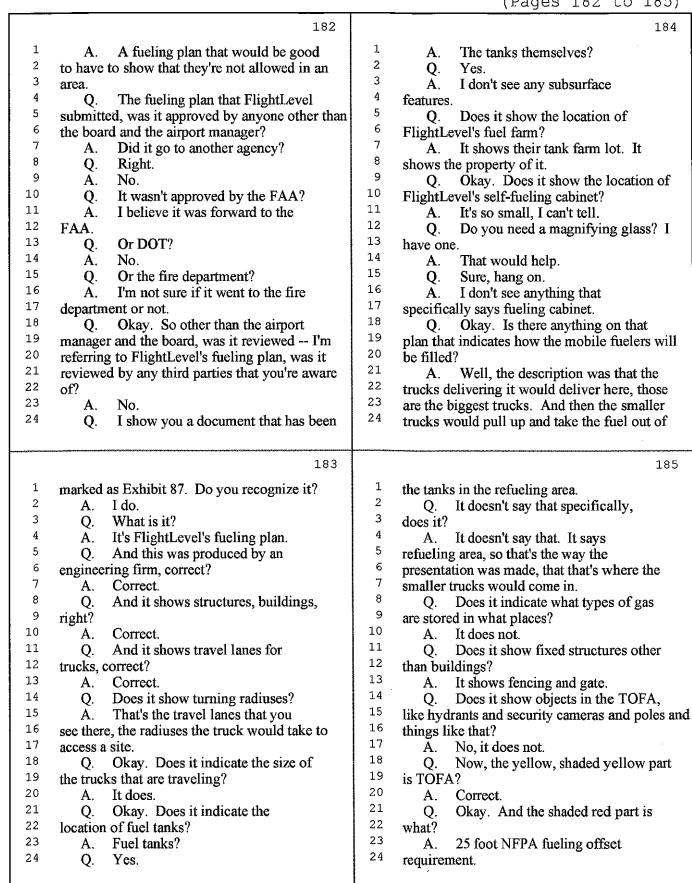
MR. SIMMS: Okay. All right.

A. So the question again?

Q. Do you think that a fueling plan, an adequate fueling plan should indicate where trucks are allowed to park at any given time?

ester Mark Ryan 6/29/2017

(Pages 182 to 185)



(Pages 186 to 189)

186 188 1 1 Q. What is that? are guidelines that are subject to 2 2 National fire protection, so Α. interpretation and which can be modified or 3 3 dispensing and loading of fuel has to be 25 feet waived in certain circumstances? 4 4 from a building is our understanding. MR. SIMMS: Objection. Go 5 5 Okay. And what is the green? ahead. 6 6 A. So it says "These markings were I don't agree with the word, 7 7 identified in the plan submitted to the FAA in interpretation. It's pretty clear what the TOFA 8 8 1997 to reconstruct the south ramp and to access is, and FAA has been very strong in their 9 9 taxi lane and is designated as" something "TOFA enforcement of it. We lost, as an airport, 70, 10 10 restriction does not apply," it says. 80 tie downs because of the TOFA and the FAA 11 So it's an exception to the TOFA 11 Q. enforcement of it. So they take it very 12 12 requirement? seriously because it's a safety issue for them 13 13 A. Correct. and that's their real focus now, is safety, and 14 14 Okay. And do you know what -- are it has been for some time. So removing TOFA, to 15 15 TOFA requirements something that can be excepted them, affects safety. 16 or waived based on circumstances? 16 Q. Right. 17 17 MR. SIMMS: Objection. Go A. And I'm just saying interpretation, 18 18 I don't think is -- would be how they approach ahead. 19 19 So at one time, is my Α. things. 20 20 understanding, this was subject to the TOFA, but I'm sure. But if you take out the Q. 21 21 with the gate designation here, this was word interpretation from my sentence, would it 22 22 actually removed in the TOFA. be fair to say that a TOFA restriction is a 23 23 Who can remove something from a guideline that is subject to modification, in 24 24 TOFA designation? certain circumstances? 187 189 1 1 MR. SIMMS: Objection, go MR. SIMMS: Objection. Go 2 2 ahead. ahead. 3 3 Our understanding is the FAA has to Α. A. In certain circumstances, they will 4 4 give us that blessing. consider it. 5 5 Right. But it can be suggested by Q. The TOFA line that is running --6 6 an airport manager, can it not? and I don't know if this is north or south, but 7 7 A. It could be advocated for. up and down on the first page of Exhibit 87, are 8 8 Right. And so, TOFA guidelines -there any planes that move through that 9 9 TOFA restrictions are more like guidelines than particular taxiway? 10 10 hard and fast rules, correct? The planes move through that Α. 11 11 This is probably a very easy taxiway, absolutely. 12 12 decision by FAA, others might not be as easy. Okay. And they move through that 13 13 Understood. But my question is, is taxi way to get to the various hangars that are 14 14 it fair to say that TOFA restrictions are located off of that, correct? 15 15 guidelines and not hard and fast rules, they're Α. Correct. 16 16 subject to interpretation, correct? Q. But no planes park in that taxi 17 17 You would have to ask the FAA on A. way, correct? 18 18 that. Α. They should not. 19 19 Okay. Well, you're the chairman of Okay. So would it be a violation Q. O. 20 20 the Airport Commission and a civil engineer and of this fueling plan for trucks to park within 21 21 you are someone who is intimately involved in the red zone? 22 22 the operations of the Norwood Airport, so I'm MR. SIMMS: Objection. 23 23 asking you, in your capacity, in that capacity, To park? Α. 24 24 is it your understanding that TOFA restrictions Q. Yes, to park.

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- I don't know that. A.
- Would it be a violation for trucks Q. to fuel within that red zone?
 - Α. That's my understanding, yes.
- Okay. I'm showing you a document that has been marked as Exhibit 119. It appears to be an e-mail to you from Mr. Donovan, dated February 28, 2017, with an attached letter dated February 24, 2017. Have you ever seen that before?
- Α. Yes.
- 12 Q. And did you see it on or about 13 February 28, 2017?
- 14 Yes. Α.
 - It's quite a tome, is it not? Q.
- 16 Α. Quite a tone?
- 17 Tome, T-O-M-E, a lengthy document. Q.
- 18 Α. Yes, it's very lengthy.
- 19 Q. Did you read it when you got it?
- 20 A. I did.

Q.

- 21 Q. And did you present it in any way 22 to the Commission?
- 23 A. I believe I forwarded it to all the 24 commissioners.

- the top of page 18 where he talks about adequate 2 space for FBOs, and he cites some publications 3 that were -- or a publication that was made 4 available to him through the FAA, and it talks 5 about the mean space available -- or utilized
- 6 for FBOs as being somewhere be in the nature of 7 100,000 square feet, nationally, and others are 8
- larger. Do you see that? 9 Α. Where is he talking about that?
 - Q. I'm sorry, I'm paraphrasing it because I'm not looking at it, but let me just grab it. I'm sorry, I was showing you the wrong page. I'm on the top of page 20 now. It says, "The Airport cooperative research program published a detailed guidebook, titled
- 15 16 'Guidebook on General Aviation Facility
- 17 Planning, which contains detailed planning
- 18 analysis on airports. This report, along with 19
- reports titled, 'Legal Research Digest,' was 20 sponsored by the FAA. The mean ramp space for
- 21 an FBO operation was 102,376 square feet, the
- 22 high was 250,000 square feet. Clearly,
- 23 FlightLevel well exceeds the high for leased
- 24 ramp or apron space, and the offer from NAC is

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- Did you discuss it at all in a
- Commission session? I don't recall. Α.
 - Did you respond in any way to it? Q.
 - I did not. Α.
 - Q. Why not?
- There's so much in this letter, I don't think I had the time to respond to every allegation or comment or --
 - Q. Too much information?
- I wasn't in a position to start going tit for tat for something that -- a lot of it I didn't believe was factual.
- There's a section in there that talks about the lease, and the necessary amount of space, in Mr. Donovan's opinion, that would be required to operate an effective FBO. Did you read that part of the letter? Let me just show you where I'm talking about, just to be helpful.
 - Α. Okay.
- So the fourth bullet point on page 17 of the letter talks about lease of space, and then directing your attention to the next page,

- impossible." Do you see where I read that?
 - A.
- Q. Did you read this portion of the letter when you got it?
 - A. I hope so.
- Okay. Did you do any research or investigation to determine whether the points that Mr. Donovan was making regarding the average mean space for FBO operations had merit?
- Well, I will say that FlightLevel assumed a lot of leases well before BEH came aboard, so a lot of those leases were already in place. There's a minimal area to be handing out for an FBO. We've started a process of trying to get him that lease area, and maybe it doesn't meet the requirements of this guidebook, and that's what it is, a guidebook on planning, but it's certainly something that could be attainable down the line. We made every effort to lead BEH in that direction.
- Okay. But is it your understanding that the larger a leased area available for an FBO, the more likely it is able to safely operate?

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1 number that you saw on that helicopter? 2

MR. SIMMS: Objection. Go ahead.

A. I'm not sure how safety plays into that.

Q. Is it more difficult for an FBO to operate safely in a constrained space, as a general matter?

MR. SIMMS: Objection. Go ahead.

Α. Constrained by what?

Q. Constrained by square footage. MR. SIMMS: Same objection.

I think the square footage allowed them would -- offered to them would allow them to safely operate.

MR. FEE: Could we have this marked as the next exhibit? (Exhibit 143, E-mail from Mark Ryan, dated 5/20/16, marked for identification)

(By Mr. Fee) Exhibit 143 is an e-mail from you, and I'm not sure who it's to, but it's dated 5/20/16, and it's regarding an incident where you believe a helicopter flew very close over Mr. Shaughnessy's house. Do you

It was flying so fast, I think I 3

got one number out of the bunch of them, and I tried to match it with what was on the website, showing the helicopter.

Okay. So you got a partial visual on the number when you saw the helicopter and then you went on Mr. -- the BEH website and saw some numbers that looked like what you saw, is that fair to say?

Yes. Α.

O. And you believe that 089J was the number of the helicopter that buzzed over Mr. Shaughnessy's house?

I believe it was a BEH helicopter Α. going over Mr. Shaughnessy's house.

Q. On or about May 20 of 2016?

18 Α. Correct. 19

O. Okay.

(Exhibit 144, Deregistration re 089J,

21 marked for identification) 22

(By Mr. Fee) Just to eliminate any confusion or suggestion of improper activities on the part of Mr. Donovan, I just want to show

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recall sending this? A. I do. And were you -- was it your belief

when you sent this that you were describing activities by Mr. Donovan?

When I saw that helicopter -- I've never seen, in my twelve years living in that house, a helicopter come anywhere near the height that it flew over the trees. And I was outside in the backyard, I could hear it coming, and I saw it, and I've never seen anything that low. And in my opinion, it was right over Mr. Shaughnessy's house. I've never seen anything that low in my life.

But my question was different. Did you attribute that helicopter activity to Mr. Donovan?

It looked just like his helicopter that I saw at the airport, yes.

Q. Okay. And you got a number off of it?

A. I got part of a number and then I saw the rest of the number on his website.

And do you think that 089J was the

1 you Exhibit 144, which indicates that the 2 helicopter with the number that you identified 3 is being deregistered and in service in Israel 4 from 2015. I just want you to take a look at 5

that and note it.

MR. SIMMS: Was there a question for 144?

MR. FEE: No, there was not. I think it's pretty clear.

MR. SIMMS: That's fine. I wasn't sure if you were asking something or not.

> MR. FEE: No. (Exhibit 145, E-mail from Mr. Ryan to Mr.

Maguire, dated August 21, 2014, marked for identification)

Q. (By Mr. Fee) So I'm showing you Exhibit 145, an e-mail from you to Mr. Maguire dated August 21, 2014. Would you like to read it to yourself?

Α. Yes, that was a tongue-in-cheek comment to Russ.

Okay. Well, it's fair to say that you're making fun of Mr. Donovan, are you not?

A. As far as the bubble bath soap and state of the art kink-free hoses?

Q. Yes, and other things. So it's fair to say that you're making fun of Mr. Donovan, right?

A. I was making light of what has been going on at the airport.

Q. Okay. And was it common for you to exchange e-mails with Mr. Donovan or any other member of the Airport Commission where you make light of -- I'm sorry, with Mr. Maguire, where you make light of Mr. Donovan and the situation at the airport?

A. I don't make a regular practice of that, no. That was inappropriate, and I know it was. It was probably a reaction of frustration, with trying to proceed forward and trying to get things done.

Q. Okay. Was it indicative of an ongoing frustration of dealing with Mr. Donovan?

A. Annoyance, more of an annoyance. But, you know, as I said, this was a very public ongoing down there, and I'm not proud of that, but all our decisions. I think, were addressed A. No.

Q. In seventeen years, it never happened, correct?

A. It never happened.

Q. Have all of your dealings with Mr. Donovan and BEH been in your capacity as a member of the Norwood Airport Commission?

A. They have.

Q. You were asked a number of questions about various portions of the minimum standards and FAA assurances. So I'm going to let Mr. Fee turn to page 12 of the general regulations.

MR. FEE: Commercial aeronautical operations?
MR. SIMMS: Yes.

Q. (By Mr. Simms) There's a heading in the general regulation, commercial aeronautics operation, do you see that?

A. I do.

Q. Let me read paragraph A. "No person, firm, corporation or entity (including nonprofit organizations) shall use the airport or any portion thereof as an FBO,

appropriately and made in the best interest of the Town.

MR. FEE: Okay. I have no further questions.

MR. SIMMS: I'm going to ask some follow-ups.

MR. FEE: Sure. Go ahead. EXAMINATION BY MR. SIMMS:

Q. Mr. Ryan, we'll use 2000 -- you weren't sure if it was 2000 or 2001, you've been a member of the Commission for seventeen years; is that correct?

A. Correct.

Q. Did you know Mr. Donovan prior to your becoming a member of the Norwood Airport Commission?

A. No, I did not.

Q. As best you can recall, in the seventeen years that you've been on the Commission, have you had any instances where the two of you were at each other's faces, you and Mr. Donovan, any yelling or screaming, going at one another, tooth and nail, or anything like that?

SASO, or otherwise, for revenue producing commercial, business, or aeronautical activities, without first obtaining consent and a written permit for such activities from the Commission and entering into such written leases and other agreements as prescribed by the Commission." Did I read that correctly?

A. You did.

Q. And, in your opinion, is that another section of the minimum standards which would give the Commission authority to ask for things such as a letter of credit, personal guarantee on a lease, tax returns, for example, of an entity, so that the NAC was satisfied with the financial wherewithal of the given applicant?

A. I would consider that as another avenue for the Commission to make a sound decision, as you explained.

Q. A few pages later, under the heading of lease and sublease requirements, subsection C states, "The commission will reserve the right to take any action it considers necessary to comply with any grant

(Pages 202 to 205) 202 204 1 assurances obligation or responsibility imposed even if the Commission had issued Mr. 2 2 by the Town of Norwood or the Commission by the Donovan/BEH its FBO license prior to May 14, 3 3 FAA," and it continues on? 2015, BEH could not, in fact, have operated as 4 4 A. Correct. an FBO until it had this VIF license from the 5 5 And again, in your view, is that Q. fire department? 6 6 another instance that would allow you to at That's correct. Α. 7 7 least ask for a personal guarantee on a lease, You were asked toward the end of 8 8 for example? your deposition about an e-mail with a lengthy 9 9 I believe that allows us to, yes. attachment you received from Mr. Donovan on 10 10 (Exhibit 146, Letter from Mr. Ryan to Mr. February 28, 2017. Do you recall being shown 11 11 Donovan, dated May 26, 2015, marked for that document about ten minutes ago? 12 identification) 12 Α. 13 13 0. (By Mr. Simms) If you could take a Q. I think Mr. Fee, Attorney Fee, 14 14 look at that document, Mr. Ryan, and let me know excuse me, referred to it as a tome or a lengthy 15 15 when you've had a chance to review it, please? document, do you recall that? 16 16 A. A. Yes. 17 17 Q. Are you familiar with this letter? 0. And what was the significance, to 18 18 A. you, of February 28, 2017, in the course of your 19 19 Q. In fact, you signed it, correct? negotiation between the Commission and BEH? 20 20 A. In June of '16 we made the offer of 21 21 And it's a letter you sent to Mr. Q. 23,000 plus square feet of lease area for BEH, 22 Donovan on May 26, 2015? 22 and through the summer and the fall, we 23 23 Correct. A. eventually, at some point, instead of leaving 24 24 Q. Congratulating Mr. Donovan on the the lease -- a response on the lease out there 203 205 1 1 fact that the fire department had signed off on indefinitely, because other people are 2 2 the issuance of a VIF license and volatile and interested in at least parking planes there, we 3 3 inflammable fluids license? eventually set a deadline to respond on the 4 4 Correct. A. lease. 5 5 Did you instruct or direct the O. Q. And what was the initial deadline? 6 6 Norwood Fire Department when to conduct its If I would suggest to you, the end of 2016, does 7 7 inspection of BEH's premises with respect to the that sound about right? 8 8 issuance of the VIF? It does. And with no response, 9 9 A. Absolutely not. we -- I believe BEH was not really pursuing it 10 10 As far as you know, did the Norwood that diligently, we extended it to the end of 11 11 Airport Commission instruct the Norwood Fire February, February 28, 2017. 12 12

Department when to conduct this inspection?

A. Absolutely not.

Did the Norwood Airport Commission Q. have anything at all to do with the timing of when the fire department conducted this inspection of BEH's facilities?

A. We did not.

Am I also correct that in order to Q. operate as a fixed base operator, BEH was and continues to be required to obtain a VIF

22 license?

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A. Correct.

O. So is it fair to say, then, that

And so, on the last day of the extension by the Commission, you received a response from Mr. Donovan which was the 20-page single-spaced letter that we've marked as Exhibit 119, correct?

17 Yes, less than five hours from the Α. 18 deadline expiration.

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Do you know who Moshe Yanai is? Q.

20 Α.

21 Q. Have you ever met or spoken to

22 Mr. Yanai? 23

Α. I have. 24

And can you tell us when you spoke Q.

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(Pages 206 to 209)

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with Mr. Yanai, and as best you can recall, the substance of your conversation?

So in the fall of 2015, I was asked by Jim Hilliard, one of BEH's attorneys, would I consider meeting one-on-one with Chris Donovan to try to come to some agreement, and I said yes. So Chris and I met two or three times, just one-on-one at a law firm in Walpole, and trying to hash out the ongoings. And at the final meeting, Chris was able to get Moshe to attend the meeting.

As best you can recall, would you describe what was said during the one meeting where Mr. Yanai was in attendance?

He was a nice guy. He seemed to be puzzled, why things couldn't have been completed. He said he talked to the governor, which I assume meant Deval Patrick, but I'm not positive. And he said that the governor said to him, I don't understand what the problem is, but one of the sticking points was the personal guarantee. And essentially I said, you get that personal guarantee, amongst a couple other things, and we'll be able to move forward. And

Α. No.

0. Was this series of meetings you had with Chris Donovan and then the one meeting where Mr. Yanai was present, was this an effort to try to resolve whatever differences were outstanding between the Commission and BEH?

That was the intent, yes.

Q. Was that the purpose of the meeting?

> A. Yes, it was.

Notwithstanding that there was Q. never a motion to untable, or notwithstanding that there was never a motion approved to untable the June 2014 vote, isn't it true that the Commission continued to engage in discussions with either Mr. Donovan, or at least in one instance, with the owner of the company, Mr. Yanai, to try to resolve these differences?

From early '15 to possibly late '14, we were trying to negotiate that, settling the differences.

MR. SIMMS: Could we have this marked as Exhibit 147? (Exhibit 147, Draft of Regular Business

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he turned to Chris and said, well, give him the guarantee.

Mr. Yanai turned to Chris Donovan Ο. and said, give him the guarantee?

A. Correct.

0. Okay. Go ahead.

A. And at that point, Chris said, well, Moshe, it's not that simple. And the conversation never progressed any further than that, because I know our Commission was adamant that the personal guarantee, at that point, was critical to getting the land lease.

Do you recall anything else that was discussed during the meeting where Mr. Yanai was in attendance?

No, I do not. A.

Would you characterize the meeting Q. that you just testified about as cordial, civil?

Very cordial. All meetings with Chris and I were very cordial.

No yelling or screaming? Q.

No, not at all. A.

No accusations of any side lying to Q. the other side?

Meeting Minutes for June 15, 2017, marked for identification)

(By Mr. Simms) Could you take a look at what we've just marked as Exhibit 147, Mr. Ryan, and let me know when you've had a chance to do so. And while you're doing that, I'll identify it for the record. This is a draft of the June 15, 2017 minutes of the Norwood Airport Commission. And if you turn to page 2, there's a heading, Old Business, and then under it, a reference to Boston Executive Helicopters. Do you see that?

I do. Α.

O. Does this entry accurately reflect the discussion that took place with respect to Boston Executive Helicopter's efforts to secure an FBO permit just ten days ago?

Α. It does.

O. And according to the minutes, Mr. Fee, Michael Fee, indicated that BEH will provide the plan to the NAC, correct?

A. Correct.

Q. And that's a reference to a fueling plan signed off by a licensed engineer, correct?

(Pages 210 to 213)

210 212 1 A. That is correct. was still pending before the FAA? 2 2 O. And is it your understanding, as we Α. No. 3 3 sit here today, that that is the only Q. Did the Commission, as a body, make 4 4 outstanding item that has been requested by the that decision or determination at some point? 5 Norwood Airport Commission with respect to BEH's 5 6 application for an FBO permit? 6 O. Did Mr. Maguire suggest to you that 7 7 A. This is the last item, yes. the NAC should not consider any BEH matter or 8 8 There's nothing else? Q. anything -- or agree to hear from Mr. Donovan 9 9 Α. Nothing else. while the Part 13 Complaint was pending before 10 Q. I'm going to change subjects and 10 the FAA? 11 then I'll ask you questions that are somewhat 11 No. he did not. Α. 12 12 random or haphazard, but they're in the order O. As best you can recall, did Mr. 13 13 they came up in the deposition this morning, Donovan make a formal written request to appear 14 14 okay? before the NAC at its October 14 meeting? 15 A. 15 Yes. I don't recall if he made a 16 16 So I apologize for the sort of Q. request. 17 17 William Faulkner like approach, but it's the Q. Do you recall if Mr. Donovan spoke 18 18 to the Commission at any point during its best I can do. 19 19 MR. FEE: It's fitting. October 2014 meeting? 20 20 (By Mr. Simms) As far as you know, I'd have to look at the October 14 21 21 has the Town of Norwood -- and I'll start with meeting minutes. I know there was a period 22 22 the Town, ever taken any sort of enforcement where he didn't show up for a few meetings, but 23 23 action against BEH with respect to the location I don't know if that was the time period. 24 24 of its underground fuel tanks? If Mr. Donovan had addressed the 211 213 1 1 A. Commission at its October 2014 meeting, it would 2 2 Q. Has the Norwood Airport Commission? be reflected in the minutes, correct? 3 3 A. It would be. Α. 4 4 Has the Norwood Airport Commission It may not be the totality of the 5 5 contacted any -- at least in the last five discussion, but there would be some reference to 6 6 Mr. Donovan or BEH in the October 14 minutes, years, has the Norwood Airport Commission 7 7 contacted any state agency and urged that the correct? 8 8 state agency take some enforcement action Correct. Α. 9 9 against BEH with respect to the placement or Ο. And if there is no notation or 10 10 site of its underground fuel tanks? entry in the October 2014 minutes that reflects 11 11 A. Take action against them? Mr. Donovan addressing the Commission, is it 12 Q. Yes. 12 fair to say that he did not do so? 13 13 MR. FEE: Objection. A. 14 14 With respect to Ryan Exhibit 26, Α. That's correct. 15 15 this is the meeting minutes from September 2014, Just for purposes of setting a time 16 and you were asked a question -- this is the 16 period, I'm going to show you what was marked as 17 17 meeting where Mr. Donovan made a request to Bishop Exhibit 32. It's a letter from BEH's 18 18 address the Commission directly, but Mr. Donovan counsel at Hinshaw & Culbertson to the FAA, 19 19 or BEH was not on the agenda. Do you recall March 11, 2015, so a little over two years ago. 20 20 giving that testimony earlier today? And this is a cover letter indicating that 21 21 A. Yes, I do. that's when BEH filed its Part 16 Complaint with 22 22 Q. Did you ever instruct Russ Maguire the FAA?

not to put Chris Donovan or BEH on the

Commission agenda while BEH's Part 13 Complaint

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Α.

Q.

Correct.

So in the last two plus years, that

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is, since BEH filed the Part 16 Complaint with the FAA, have you instructed or directed Russ Maguire not to include Chris Donovan or BEH on any agenda or at any Commission meeting?

A.

Q. Has the Commission, as a collective body, made that determination or given that direction to Mr. Maguire?

Α. No, they have not.

And has Mr. Maguire suggested to Q. you or the Commission that the Commission should not entertain any BEH related matters while the Part 16 Complaint was still before the FAA?

No, he did not.

I'm going to show you again what Q. was marked as Exhibit 132 at your deposition, executive session minutes from January 14, 2015. I just want to make sure I understood your testimony from this morning correctly. So these minutes reflect that, in the first paragraph, an offer to BEH to provide a lease at 47 cents per square foot, five-year term, annual increase of 2 percent, now that concerns what was

that line of testimony earlier today?

This was asking for this information as it pertained to the West Apron lease. These are what was discussed in open session.

O. Now, you see there's another heading, correspondence, with multiple bullet points, correct?

A. Yes.

Q. The April 15, 2015 minutes do not have a detailed discussion of any of the correspondence that are referred to under that sub-heading of the document, correct?

Correct.

Q. It's just a bullet point by bullet point, correct?

Α. Correct.

In fact, the -- unless the Norwood O. Airport Commission minutes reflect a discussion of a specific item, for example, a detailed discussion of the 4/19/15 letter and attachments from Mr. Maguire to B. Rakoff at the FAA, unless that's discussed at some length, it's not reflected in the Commission minutes, correct?

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Correct. Α. And now, I thought you said the second part of these minutes refer to the remainder of the front area; is that correct?

approximately 11,000 square feet; is that

A. That is correct.

And that was something that BEH Q. could have bid upon if BEH were so inclined, correct?

Correct. Α.

Q. Did BEH do so?

No, because they never came to an agreement on the initial offer of the 11,000 square feet. They accepted the offer, but never provided the personal guarantee that we asked for.

Q. And these are -- strike that. I show you Ryan Exhibit 133, minutes of the Norwood Airport Commission from April 15, 2015, and I believe Mr. Fee asked you with respect to the entry on page 2, if this was the first time that specific financial items were discussed in open session, specific financial items requested from. Do you recall

MR. FEE: Objection.

Correct. Α.

Well, here's what I'm getting at, O. Mr. Ryan, whether it's the April of 2015 minutes or any other minutes, the Commission minutes don't include, necessarily, discussions that Mr. Maguire had directly with Mr. Donovan, correct, unless they are actually reflected in the board minutes, correct?

MR. FEE: Objection.

That is correct. Α.

Similarly, unless they are Q. specifically referred to in a set of NAC minutes, a given set of minutes doesn't contain discussions between counsel for the respective party, correct?

A. That's correct.

Let me show you Ryan Exhibit 138, the minutes from June 15, 2016. You were asked a number of questions about a motion on page 3, and in particular, a reference to the resolution of all legal matters. Do you recall being asked about that earlier today?

I do. Α.

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(Pages 218 to 221)

218 1 And as Attorney Fee correctly 2 stated, that requirement was subsequently 3 withdrawn by the Commission; is that right? is that correct? 4 That is correct. Α. 5 Q. We don't have to mark this, but I Q. 6 just want to show you a copy of the minutes from 7 October 19, 2016. And on page 3, you see the became available, correct? 8 date? A. 9 Α. 10 Q. Regular business meeting of the 11 Airport Commission, correct? That sounds right. A. Correct. 12 A. Okay. I'm going to show you a 13 MR. FEE: What date are you 14 on? 15 MR. SIMMS: October 19, 2016. 16 0. (By Mr. Simms) And I'll just read this into the record. "On a motion by 17 18 Mr. Sheehan and seconded by Mr. Shaughnessy, the 19 Commission voted five to zero to amend a motion to renew those leases, correct? 20 dated June 15 to provide a cut-off date of MR. SIMMS: What is the date December 30, 2016 and to strike out resolution 21 on the letter? of all legal matters." Did I read that 22

irrevocable letter of credit in connection with any lease for additional space at the airport;

- If there's a lease offered, yes.
- And at some point, Lots A, B and C that were under lease to FlightLevel, they
 - No, their lease did not run out.
 - Okay. Their lease for Lots A, B and C was scheduled to expire in 2014, correct?
 - document that has been marked as Exhibit 40. It appears to be a letter from FlightLevel to the Commission, dated January 22, 2014. And on Page 2, it references the fact that Lots 5, 6, 7 and A, B and C all were subject to leases that were
- expiring and suggested that FlightLevel wanted

MR. FEE: It's dated January

23 22, 2014, Exhibit 40.

They're looking to extend the

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And so, that refers back to the June 2016 vote, correct?

Α. It does.

You did.

correctly?

A.

- And the motion to provide a cut-off date of December 30, 2016, am I correct that that was with respect to the 20,000 square foot lease space that had been offered to BEH?
- A. Yes, the 23,000 square foot area, yes.
- Later extended by the Commission to February 28, 2017?

Correct.

MR. SIMMS: I think I'm done. Thank you. Mr. Fee may have some questions.

MR. FEE: I have a couple follow-ups.

FURTHER EXAMINATION BY MR. FEE:

- Mr. Simms asked you with respect to the FBO that no further documents are required other than the fueling plan, correct?
 - That is correct. Α.
- But you will continue to insist Q. that BEH provide a personal guarantee or

1 lease, yes.

2 Q. Right. For lots, 5, 6, 7, A, B and 3 C, correct? 4

Α. Yes.

- And shortly after, the Commission voted to extend those leases for FlightLevel consistent with the request that they've made in Exhibit 40, correct?
- Eventually Lots 5, 6 and 7 were extended for the periods that -- whatever we ended up on the long-term lease because there was going to be a sizable investment, and Lot A, B and C was extended for another five years.
- And that decision to extend those leases was done without having any kind of bidding process, correct?
- Well, 5, 6 and 7 was under their control until 2026, so there was no bidding process to be had.
- What about A, B and C?
- 21 A, B and C we did not put an RFP Α. 22 out to lease that, no. 23
 - And you leased or extended the lease for FlightLevel without soliciting any

221

(Pages 222 to 225)

222 224 1 other bidders? Any planes or helicopters take off 2 2 Α. That's correct. from that area? 3 3 Q. And despite the fact that you were Α. No. 4 4 aware of BEH's interest in leasing additional MR. SIMMS: No further 5 5 space at the airport at that time, correct? questions. We're good. 6 6 BEH was interested in land on the MR. FEE: Thanks again. I 7 7 airport, that's correct. appreciate your time. 8 8 Do you know who David Spiegel is? 9 9 Α. Sure. 10 10 Q. Does the airport have a lease 11 11 agreement with him? 12 12 Yes, we do. Α. 13 13 Do you know, does the airport also O. 14 14 have a lease agreement with Verizon? 15 15 No, we do not. Α. 16 16 Is it a sublease agreement between Q. 17 17 Speigel and Verizon? 18 18 Α. Yes. 19 19 Does the airport require personal 20 20 guarantees from either David Spiegel or Verizon 21 21 in connection with those leases? 22 22 MR. SIMMS: Objection. Go 23 23 ahead. 24 24 So those leases, I'm not sure when Α. 223 225 1 UNITED STATES DISTRICT COURT they started, but they were crafted before we DISTRICT OF MASSACHUSETTS 2 had the expertise of Mike Sheehan on board 3 I, RAYMOND F. CATUOGNO, JR., a Notary looking for personal guarantees. And he said Public in and for the Commonwealth of 4 numerous times, the next time it's going to be a Massachusetts, do hereby certify that there came before me on June 29, 2017, at the law offices 5 personal guarantee on that property. But at the of Pierce Mandell, P.C., 11 Beacon Street, 6 time we leased it out to them, we were not Boston, Massachusetts, the following named person, to wit: MARK RYAN, who was by me duly 7 requiring a personal guarantee. sworn to testify to the truth and nothing but 8 Right. So you have not asked the truth as to his knowledge touching and concerning the matters in controversy in this 9 Spiegel to provide a personal guarantee since cause; that he was thereupon examined upon his 10 Mr. Sheehan came on board? oath and said examination reduced to writing by me; and that the statement is a true record of 11 No, we have not. the testimony given by the witness, to the best 12 MR. FEE: I don't have of my knowledge and ability. 13 anything else. I further certify that I am not a relative or employee of counsel/attorney for any of the 14 MR. SIMMS: One quick parties, nor a relative or employee of such 15 follow-up. parties, nor am I financially interested in the outcome of the action. 16 FURTHER EXAMINATION BY MR. SIMMS: 17 WITNESS MY HAND July 10, 2017 Q. Mr. Ryan, it's my understanding, 18 but I may be wrong, that the lease agreement 19 between Mr. Spiegel and Verizon involves 20 property outside of the Norwood Airport, am I Notary Public 21 mistaken? My Commission expires: 22 A. It's outside the airport fence, but February 12, 2021 23 it's within the airport property. It's an 24 island on its own outside the airport fencing.

508.767.1157

(Pages 226 to 227)

			(Pages	220	LU	221)
	226					
July 11, 2017						
Adam Sinnas, Esq. PIERCE, DAVIS & PERRITANO, LLP 10 Post Office Square, Suite 1100N Boston, MA 02109						
Re: Boston Executive Helicopters, LLC v. Francis T. Maguire, et al						
Dear Counselor:						
Enclosed is a copy of the deposition of MARK RYAN taken on JUNE 29, 2017 in the above-entitled action.		ı				
According to Rule 30(e) of the Massachusetts Rules of Civil Procedure, the deponent has thirty days to sign the deposition from the date of its submission to the deponent, which is the above date.						·
Please have the deponent sign the enclosed Signature Page/Errata Sheet and return it to the offices of: Michael C. Fee, Esq. PIERCE MANDELL, P.C.						
11 Beacon Street, Suite 800 Boston, MA 02108 Whereupon it will be attached to the						
original deposition transcript, and a copy thereof to all counsel of record.						
Thank you for your cooperation in this matter.						
Raymond F. Catuogno, Jr.						
co: Michael C. Fee, Esq.						
	227					
UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS C.A. No. 1:15-CV-13647-RGS BOSTON EXECUTIVE HELICOPTERS, LLC, Plaintiff,						
v. FRANCIS T. MAGUIRE, ET AL., Defendants.						
I, MARK RYAN, do hereby certify, under the pains and penalties of perjury, that the foregoing testimony is true and accurate, to the best of my knowledge and belief, with the addition of the following changes/corrections:						
Page Line Change/Correction						
WITNESS MY HAND, this day of , 2017.						
MARK RYAN cc: Michael C. Fee, Esq. Adam Simms, Esq.						
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