#### **NAICS Code**

Primary Capabilities: 561210 Security Surveillance Design, Resell and Installation

Secondary Capabilities: 561730: Landscaping Services: Include: Land Clearing, Hardscaping and Design

- 1. **Core competencies.** Introduce the company's core competencies and relate those to the customers' specific needs.
- 2. **Past performance.** Multi-family senior housing facility required a security Surveillance system that provide full property coverage with Motion detention, alerts, and remote operation. NHE Inc.
- 3. (Services included): Tree Removal, Site Design,
  Security Surveillance, Secure Landscaping, Broadband
  Access, and Solar Power Installation
- 4. Designed the Safety and Security Technology Simulation Centers (SSTSC) that to enhance emergency preparation, provide broadband access, video surveillance training for public safety, community stakeholders, and high school students. Palmetto Leadership Institute (Services included): Land Clear, Tree Removal, Site Design, Security Surveillance, Secure Landscaping, Broadband Access, Emergency Communication, Solar Power, Wind Energy Installation and Emergency Response Training

- 1. **Differentiators.** We designed proprietary security and emergency accessories and solutions for each situation. We provide full project management services for all projects.
- 2. **Corporate data.** List your business details:
  - Facilities or Office Locations. 2040 South Church Street, Extension, Spartanburg, SC 29306 (HUBZONE Certified, WBE Certified, SC, Texas and Louisiana DBE Certified, SCMBE)
  - Company data. We have 7 employees consisting of 3
     Axis Certified Professionals, Ringcentral Certified
     Sales Professional, Quickbooks Online Certification,
     Member of National Landscaping Association

•

- Annual Revenue: \$225,000 Projected 2019
- **Geographic Area:** South Carolina, Lousiana and Texas
- **Insurance:** Errors & Omissions 2M, General Liability 1M, and \$5,000 Fidelity for Landscaping Services
- Contact information. 2040 South Church Street, Extension. Spartanburg, SC 29306 864.968.1972 Office Ext 300 for CEO Office- Simone Whiteside
- Ext 301 for President of EvisionEye- John Bryant
- Ext 102 for Project Management Office- Eric Whiteside
- 864.932.3694 Fax Email Address: customerservice@evisioncorp.com
- Relevant codes. 33421, 33431, 33441

DUNS # 054708496 FEDERAL CONTRACTOR CAGE # 71D76 SC STATE VENDOR NO. 7000196486

# **About Us**



## WE THINK OUTSIDE THE BOX, BY THINKING FORWARD ON EVERY PROJECT. #WELOVEWHATWEDO

E-Vision Project Development
Corporation's growth in 12 years
providing digital technology innovation
and offers cutting edge technology
equipment, installation, design, project
management, and innovative solutions.
We specialized in Network Foreseen
Video Surveillance products and
services that integrate insecure
networks. Resellers of all necessary
components to our solutions including
Internet Provider Services, Security
Cameras, Network Infrastructure
computer products, and
telecommunication products.

E-Vision Project Development
Corporation delivers whole end-to-end
Enhanced IT solutions which have a
significant impact on gaining
commitment from the stakeholders at
all levels. Our team will guide you
through budgeting, formal estimating,
project management and technology
maintenance to ensure your design
reaches its full potential.

WHO WE ARE

>>

Our corporation from its founding has focused on the social impact to the community of our products and services. Since 2008 90% of our projects have incorporated this philosophy. As small business with revenues under 1 million per year, we have accomplished meaning impact in our community, investing 40% of our earnings into community charities, projects that support community engagement and training for the next generation of technologists.

WHAT WE DO

>>

E-Vision Project Development Corporation focuses on IT project consulting including trusted advisory services, design, and deployment requirements gathering, roadmap/plan development, and systems integration.

# **About Us**

















DUNS # 054708496
FEDERAL CONTRACTOR
CAGE # 71D76
SC STATE VENDOR NO.
7000196486
City of Spartanburg Business
License #19931
City of Columbia Business
License #BLO019722-02-2020

PRIMARY Federal
Government NAICS Codes
561621- Security Systems
Services (Except Locksmith)
517311- Wired
Telecommunication Carriers
541690- Other Scientific and
Technical Consulting Services
611430- Professional and
Management Development
Training
541611- Administrative

Management and General

Management Consulting

#### **RESELL AUTHORIZATIONS**

SC RETAIL LICENSE
AUTHORIZED CHANNEL PARTNER OF AXIS
COMMUNICATIONS
AUTHORIZED CHANNEL PARTNER OF SPECTRUM
BUSINESS

AUTHORIZED CHANNEL PARTNER OF COMPU COM AUTHORIZED CHANNEL PARTNER OF RINGCENTRAL COMMUNICATIONS AUTHORIZED CHANNEL PARTNER OF INGRAM-MICRO

**CERTIFICATIONS** 

>>

- ✓ CERTIFIED MINORITY BUSINESS ENTERPRISE
- CERTIFIED SOUTH CAROLINA, LOUISIANA AND TEXAS DEPARTMENT OF TRANSPORATION
- CERTIFIED WOMEN-OWNED BUSINESS -WOMEN'S BUSINESS ENTERPRISE COUNCIL.
- ✓ CERTIFIED MINORITY BUSINESS -SOUTH CAROLINA GOVERNOR'S OFFICE OF MINORITY AFFAIRS
- ✓ CERTIFIED HUDZONE- SBA
- ✓ CERTIFIED ECONOMICALLY DISADVANTAGE WOMEN-OWNED BUSINESS

Services

## **Our Team Members**



## Simone Whiteside

#### **CHIEF EXECUTIVE OFFICER**

Simone joined the company in 2017 and become the CEO and majority shareholder. She comes from 15 years management experience as

Administrative/Operationa I Manager at Lowes, Inc.

## Experts Experts

Quickbooks Pro Advisor Ringcentral Certified Sales Professional Project Management Core Human Resource Generalist

## John "Jack" Bryant

#### **PRESIDENT**

Chief Operating Officer of the corporation and AXIS Certified Professional. Jack has years of IT Project Management as it relates to public safety.

## Experts Technology

AXIS Certified Professional Ringcentral Certified Sales Professional Project Management Core Military Police Basic Officer Leader Course (BOLC), Ft McClellan, AL Military Police Captains Career Course (MPCCC), Ft McClellan, AL Conventional Physical Security/Crime Prevention Course, Ft McClellan, AL

## Eric Whiteside

#### PMO DIRECTOR/ DESIGN ENGINEER

Eric Whiteside has been an innovator in IP Camera utilization, being the first to utilize AXIS
Communication in live streaming environment. He has successfully managed all company's technology projects for over 13 years.

## Technology Experts

AXIS Certified Professional Ringcentral Certified Sales Professional Certified Legal Video Depositions Specialist Certified Quickbooks Pro Advisor Project Management Core

200+

#### SUCCESSFUL PROJECTS

Has managed over 30 employees and successfully executed employee training, human resources and operational 25+

#### YEARS OF EXPERIENCE

Project Manager for DOD Contractors, U.S. Army Contracting Command Former Military Police Officer



#### SUCCESSFUL PROJECTS

Start to Finish with all deliverables provided in a timely manner



### Juan Garcia

ASSOCIATE PROJECT MANAGER/ SYSTEM DESIGN ENGINEER

Juan is AXIS Certified Professional specializing in security design engineer, integration and installation

## Technology Experts

AXIS Certified Professional Ringcentral Certified Sales Professional Quickbooks Pro Advisor Project Management Core

## **Travis Ferguson**

SENIOR TESTING ADMINISTRATOR/AXIS INSTALLER TRAINEE

Travis is a certified Pearson Vue Testing Administrator and part of the companies training and professional development team.

## Technology Experts

Pearson VUE Testing Administrator AXIS Installer Training Program

## Anthony Britt

TESTING ADMINSITRATOR/AXIS INSTALLER TRAINEE

Anthony is a certified Pearson Vue testing administrator and part of the companies training and professional development team. Is currently part of the AXIS Certified Professional Training Program.

## Experts Technology

Pearson VUE Testing Administrator AXIS System Engineer Trainee









#### **Thomas Clark**

#### PROCUREMENT/ ACCOUNTING

Tom has over 15 years' experience in IT Administration and financing. In 2001, he led the integration of SC first paperless mortgage brokerage firm.

## Experts Technology

Quickbooks Pro Advisor Financial Management Certificate Pearson VUE Testing Administrator

## **Kwenton Waldrop**

#### **ELECTRONIC ENGINEER TRAINEE**

Kwenton is currently a part-time employee, technical college student. He was part of the Palmetto leadership Apprentice Program since 11th grade high school.

## Experts Experts

Pearson VUE Testing Administrator AXIS Installer Training Program

## **Avery Milton**

## DIGITAL MEDIA SPECIALIST/AXIS INSTALLER TRAINEE

Avery is currently a parttime employee and business owner of Ignite Media LLC. He was part of the Palmetto leadership Apprentice, Advance Entrepreneurship Program since 11th grade high school.

## Experts Technology

Digital Media Training Program AXIS System Engineer Trainee



## YEARS OF EXPERIENCE IN IT PROCUREMENT

He has developed a streamline cost effective approach to financing IT Projects.

10+

## IT CERTIFICATION TEST PROVIDED

Provided administrator for the Top IT Certification exams in the industry. Participated in 4 Security Surveillance Installations 15+

#### **DIGITAL MEDIA PROJECTS**

Provided Digital Media Development Assistance to E-Vision Legacy Clients

# **Our Partners**

A HOLISTIC SOLUTION WITH INDUSTRY LEADERS, SOUTH CAROLINA, VETERAN AND MINORITY IT PROFESSIONAL WORKING TOGETHER FOR THE CITY OF COLUMBIA.



#### INSTALLATION

#### CONSULTING

#### CYBER SECURITY

EliControls Inc

Eli Controls is a systems integrator that specializes in providing our customers with business solutions from concept to completion. Located in West Columbia the firm is a Veteran-Owned Contractor Lewis Communications LLC

Founded in Columbia, SC in 2001, Lewis communication LLC Has become an established leader in providing IT solutions in the Southeast United States. Minority-Owned Genetec Channel Partner Compucom

CompuCom has over 30 years of experience partnering with diverse businesses across multiple industries and is a recognized leader by Gartner.

The company is headquartered in Fort Mill, South Carolina

## **COLLABORATIVE PROJECT APPROACH**

Working together to across every aspect of control, coordination, training, and monitoring will allow the City of Columbia project to exceed its expectations and provide a solid forward-thinking foundation for developing a holistic EOC/RTCC that will bring both the community and CPD staff together in providing public safety and responding to emergencies.

By Utilizing CompCom for managed firewall support and equipment leasing gives CPD Security Surveillance Infrastructure 24/7 Cyber Security Monitoring and Support. This collaboration with AXIS Camera Security Features will enhance our team and partner's response, troubleshooting and intrusion protection toolbox to provide fasters support resolutions.

# **Our Partners**

A HOLISTIC SOLUTION WITH INDUSTRY LEADERS, SOUTH CAROLINA, VETERAN AND MINORITY IT PROFESSIONAL WORKING TOGETHER FOR THE CITY OF COLUMBIA.







#### **CLOUD STORAGE**

#### **CAMCLOUD**

Founded by three technology experts in cloud architecture and mobile development, Camcloud's cloud video surveillance is hassle-free and investment-low. Serving customers in over 50+ countries and partnered with the top camera manufacturers on the market-we are the premier choice for surveillance for businesses

# REMOTE ACCESS/STORAGE

Axis Communications Inc
Founded in 1984 in Sweden
Total Sales 1.3 billion USD
Local office around the world
Part of Cannon Group
Best Training, Service and
Support Program in the industry.

AXIS Guardian
The Guardian solution is offered
by AXIS as a subscription based
fully hosted service.

#### **MOBILE UNITS**

#### Sun Surveillance

Solutions that are guaranteed to operate 24/7/365 with no down time or loss of operations earned Sun Surveillance the reputation of being the world's leading manufacturer of solar-powered wireless camera systems.

The company is headquartered in Spartanburg, South Carolina

## **COLLABORATIVE PROJECT APPROACH**

The holistic approach gives the City of Columbia the assistance and guidance of South Carolina's best industry providers, while utilizing training with world leaders in the security surveillance industry. The approach to our proposal will enhance the CPD knowledge and understanding of the necessary tools and expertise to increase public safety and respond to emergencies.

## **Our Community Partner**

A HOLISTIC SOLUTION WILL INCORPORATE PALMETTO LEADERSHIP
INSITITUTE TO ENHANCE OUR PROFESSIONAL TRAINING AND COMMUNITY
ENGAGEMENT TO PROVIDE FORWARDING THINKING OPTIONS FOR CPD.

## TECHNOLOGY POLICING

Increasing Community Surveillance utilizing technology and analytics to prevent crime and increase emergency response.

Specific focus on proper utilization of surveillance technologies and the development of analytics that enhance community safety

Utilization of Mobile Cloud application for all authorized emergency response personal.

Development and Training of Real-Time Information processing



# THE ORGANIZATION

#### Palmetto Leadership Institute

Founded in 2008 in Spartanburg, South Carolina Guidestar Platinum Rated Charity Mission

To prepare free market young leaders in business management, technology efficiency and leadership through knowledge generation that improves free enterprise opportunities, student achievement and financial success.

#### **EMERGENCY RESPOND**

The Blue Initiative

Training and Mentoring
Provides opportunity for youth high
school student to pursue careers in IT
Surveillance and Law Enforcement
AXIS Certifications for CPD Officers.

Development of Collaborative training with all City of Columbia emergency response personnel.

24/7 Access to Training Operations
Centre provided by Palmetto
Leadership Institute

Regular Surveillance Training Classes and access to AXIS Academy Training Materials

## **COLLABORATIVE PROJECT APPROACH**

The Palmetto Leadership Institute will provide a Training Operational Center (T.O.C.) in the City of Columbia that will function as the local server for the CPD City Surveillance System. In addition, a secure TOC will be designed with classrooms, Live View Rooms, and Pearson VUE testing stations for certification exams. The T.O.C will be authorized for CPD personnel and CPD approval of public safety departments and will be available for the training requirement of this proposal.

PROPOSED LOCATION: 3603 MCGRATH STREET, COLUMBIA, SC

## **PLI Team Members**



## Ryann J. Duff

## OFFICER ENGAGEMENT TRAINING COORDINATOR FOR TOC

Ryann has been apart of PLI since the age of 14 and was part of the mission of the organization. Ryan has grown to become a Reserve Police Officer with the Holland Police Department. His passion for technology and policing will enhance the Training at the proposed T.O.C. and provide a youth perceptive to community engagement for CPD.

## **Robert Pressley**

#### **EXECUTIVE DIRECTOR**

Robert was one of the founding members of the organization. He has fascinated the growth of PLI program with his own funds. He has been a majority part of the founded strategy to remain a 100% giving charity.

2+

## LAW ENFORCEMENT EXPERIENCE

He is developed developing innovative concept for utilizing drone technology in policing.

10+

#### **MANAGING PLI**

He overseen the development of PLI programs: Minority Empowerment Program (M.E.P.) Youth Entrepreneurship Program Tech N Brag Program 10+

#### YOUTH DEVELOPMENT

PLI programs has developed and encourage high schools to utilized technology in Entrepreneurship and Career Development

# <u>Our Suppliers</u>

A HOLISTIC SOLUTION WITH INDUSTRY SUPPLIERS THAT HAVE A VESTED INTEREST IN THE SUCCESS OF CPD PROJECT.

IN CRAM





# EQUIPMENT PROCUREMENT

#### **INGRAM MICRO**

The company supports global operations by way of an extensive sales and distribution network throughout North America, Europe, Middle East and Africa, Latin America and Asia Pacific:

- Local sales offices and/or representatives in 64 countries
- 190 logistics centers worldwide
- Representing over 1,700 suppliers, including Acer, Apple, Cisco, Citrix, HP, IBM, Lenovo, Microsoft, Samsung, Symantec, VMware and others
- Serving more than 200,000 customers in approximately 160 countries

## VIDEO SURVEILLANCE MANUFACTURER

Axis Communications Inc
Founded in 1984 in Sweden
Total Sales 1.3 billion USD
Local office around the world
Part of Cannon Group
Best Training, Service and
Support Program in the industry.

#### **AWARDS**

In 2015, Axis received the Good Design Award, known as the G Mark Award, from the Japanese Institute of Design Promotion for its innovative PTZ dome camera.

loT Evolution 2015
Product of the Year. An Axis
network horn speaker was
awarded Product of the Year by
loT Evolution Magazine.
Security Products
Magazine Govies Awards

Axis Zipstream technology won in the Advanced Imaging category.

#### CONNECTIVITY

SIERRA WIRELESS
CHARTER COMMUNICATIONS
VERIZON WIRELESS

With a rich 25-year history of innovation in the wireless space we have been first to market with many technology solutions for global customers.

50% of Top 100 Police Departments rely on Sierra Wireless routers in cruisers and incident response vehicles.

#### **CHARTER COMMUNICATION INC**

Charter Communications, Inc. was founded in 1993,
With a network spanning more than 750,000 miles, Charter serves 29 million customers in 41 states through the Spectrum brand.

**VERIZON WIRELESS** 

Verizon Wireless provides service to 118.7 million subscribers. Verizon Wireless is the largest wireless telecommunications

#### **INNOVATION PROJECT APPROACH**

Axis Communication is leading the video security surveillance industry with innovations that specifically impact the growth and cost of CPD's future development. The new Zipstream Compression technology provides a 15% improved bitrate that will directly impact the CPD "data as a service" approach to this specific RFP.

# **Key Expertise**

WE HAVE ESTABLISHED A TRACK RECORD IN ITS PROJECT MANAGEMENT AND IMPLEMENTATION OF SECURITY SYSTEMS, TELECOMMUNICATION WITH AN INNOVATIVE APPROACH TO INFRASTRUCTURE REQUIRED.



#### **SECURITY VIDEO SURVELLIENCE**

>>

Physical Security Assessments, Security Planning and Design, Security RFP Preparation, Vulnerability Assessments, Security Policies & Procedures, and Hardware Installations Planning & Procurement.

## **Axis** Certified **Professional**



#### **TELECOMMUNICATIONS**

>>

VOIP Reseller, Training, System Integrator, Internet Service Provider Reseller, Telecommunication Infrastructure Design, and Assessments.



Spectrum OHANNES OHANNES





#### **TECHNOLOGY SOLUTIONS**

>>

All Types of Technology Equipment Reseller, computer, servers, cloud products, communication and collaboration, secure backup and disaster recovery solutions.













#### IT PROJECT MANAGEMENT

>>

Discovery, Preparation, Design, Closeout, Support Implementation of Technology Projects. We are certified DBE by the Department of Transportation in IT Project Management.







# Case Study



# MULTI-FAMILY SENIOR HOUSING FACILITY REQUIRED A SECURITY SURVELLIENCE SYSTEM THAT PROVIDE FULL PROPERTY COVERAGE WITH MOTION DETENTION. ALERTS. AND REMOTE OPERATION.

"One of the biggest benefits to the EYE Tower AXIS Solution is mobility. If a resident calls the emergency number after hours, our property managers can pull up the video from my smartphones or laptop at home and see what's going on" Tanya Petty, NHE Property Manager



#### THE RESULT

NHE-INC- now has a security system in place that truly provides peace of mind for residents and staff to support its mission to provide secure affordable housing for seniors.

>>

The AXIS cameras assist in deter outsiders from sneaking onto the property and vandalizing. The Systems was able to detect in real-time to our 42 inch monitors, we strategically place at the property managers desk a potential theft within 3 mins. This incident provides the opportunity for the property manager to realize the value of live viewing, with remote viewing, motion detection and alerts on the EYE, WATCH Mobile Application.

Since 2018 installation incidents have been reduced by 95%

#### THE PROBLEM

>>

NHE property Liberty Square Apartments prior to the EYE Tower security system has 30 or more incidents of tenant patio furniture stolen, maintenance shield and vandalized in 2015-18.

#### THE CHALLENGE

>>

The cameras locations must be outside of tenant apartments and controlled by central office. Low-Speed Internet Service for Office. Outdated Office Computing Technology. The remote areas of property prevented cost-effective power options. Poor property lighting that has caused high theft incidents.

#### **OUR SOLUTIONS**



EVISIONEYE, a system integrator, and AXIS Partner created a comprehensive security surveillance design that incorporated:

Installed Solar Power Motion Lights in high Incident areas.

Installed 1 EYE Tower Steel Pole (24FT POE (Power-over-Ethernet) Power solution with POE Wireless Bridges for network connectivity. The HDTV AXIS P5635 enables staff to monitor the courtyard and front building entrances of apartments.

Installed 1 E-VISION-EYE Tower Steel Pole (45FT Solar Power) Power Solution with POE wireless Bridge for Network Connectivity. The HDTV AXIS P3717-PLE multidirectional camera with IP for 360 coverage. This solution allows for 4 cameras views with one IP Address. This solution enables staff to monitor the building's perimeter, courtyard and apartment back entryways.

Designed and Installed a Separate Network Infrastructure for AXIS Camera Station Servers and provided necessary equipment

Our Quality Enhancement Program (Q.E.P), in which we provide full support, maintenance and enhancements during the first year allows us to provide additional system enhancements to our client at no charge. We provided the following: Additional Camera (AXIS M3106-LVE) for the tenant Landry area and Installation. Free 90 Days Cloud Storage on our EYEWATCH Mobile Application and Network Wireless equipment for the office.