

NASSAU AIRPORT DEVELOPMENT COMPANY & MINERVA:

Nearly Two Decades of Partnership

Modernizing ERP. Delivering Value. Driving the Future.



OVERVIEW

Nassau Airport Development Company Ltd. (NAD), the operator of Lynden Pindling International Airport in Nassau, The Bahamas, has partnered with Minerva Business Systems since 2007. Minerva was part of NAD's original Infor SunSystems implementation and has remained NAD's primary ERP partner ever since. Over nearly two decades, Minerva has supported NAD across three ERP platforms—Infor SunSystems, Microsoft Dynamics NAV on-premises, and Microsoft Dynamics 365 Business Central SaaS—providing both project delivery and first-line application support throughout.



BUSINESS CHALLENGE

By 2016, NAD was operating on Infor SunSystems, a modular, on-premises ERP that required significant additional investment to support document management, purchasing workflows, and approvals. Required add-on modules, combined with ongoing annual support costs, made long-term investment in SunSystems increasingly expensive and difficult to scale. NAD required a more modern, integrated ERP platform while maintaining continuity with a partner who understood its business and systems.

NAD'S ERP JOURNEY WITH MINERVA

PHASE 1

SunSystems to Microsoft Dynamics NAV (2017)

Minerva implemented Microsoft Dynamics NAV 2017 as a full replacement for SunSystems under a fixed-price, fixed-scope engagement. NAV consolidated financials, inventory, purchasing, approvals, reporting, and document management into a single integrated system. The implementation included migration of historical financial data, integration with the ALFA aeronautical billing system, Power BI dashboards, and end-user training. Following go-live, Minerva continued to act as NAD's first line of support for the NAV environment.



Migration of historical financial data



Integration with ALFA aeronautical billing system



Power BI dashboards



End-user training

PHASE 2

Dynamics NAV to Dynamics 365 Business Central (Cloud)

In 2023, NAD partnered with Minerva to migrate from NAV 2017 on-premises to Microsoft Dynamics 365 Business Central (SaaS). Delivered under a fixed-scope model, the project included multi-step technical upgrades, data migration, re-engineering customizations into modern AL extensions, user acceptance testing, user training, and go-live support. Minerva continues to provide first-line application support for Business Central following the cloud transition.



Multi-step technical upgrades



Data migration



Re-engineering customizations into modern AL extensions



User acceptance testing



User training



Go-live support

RESULTS



Today, NAD operates on a secure, scalable cloud ERP platform that reduces infrastructure overhead, simplifies upgrades, and aligns with Microsoft's long-term ERP roadmap.



The organization's IT and Finance leadership have consistently supported the progression of these initiatives, recognizing the value of staying current with technology and adapting to an increasingly fast-paced landscape. This alignment has helped ensure successful delivery across each phase of NAD's ERP evolution.



The combination of a modern platform and long-standing support partnership provides NAD with stability, responsiveness, and confidence as business needs evolve.

A LONG-STANDING TRUSTED PARTNER



From the original SunSystems implementation...



...through multiple ERP transformations...



...Minerva has served as both implementation partner, first-line support provider, and provided advice on best practices.



This continuity, combined with fixed-scope delivery and deep institutional knowledge, has enabled NAD to modernize its ERP environment while minimizing risk and disruption.



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AT A GLANCE



Partnership since 2007



3 ERP Platforms
SunSystems
NAV (On-premises)
Business Central
(SaaS)



2 Major ERP
Transformations
Delivered



Ongoing
First-Line
Application
Support



Fixed-Scope
Delivery
Model