

## **CY2035: The Future...Business and Financial Management**

The following points are listed to spark discussion, debate, and thought:

### **1. Data Directed:**

Analytics and automation run and complete all tasks.

*Why is this good? = Kills the grind and frees up time to do other things (e.g., pick up new skills, more flexibility, more time out of the office, and more work/life balance).*

### **2. Reduced Staffing:**

Analysts play more strategic role in supporting Program Managers and Requirement Holders (i.e., decision makers). Less administrative role.

Feed assumptions and audit data models to ensure deliverable parameters are correct. If not benchmarking processes, traveling for the PM to collect requirement information, etc. the analyst will be creating better ways to exploit data. Once found, analyst can replicate to aid other analysts.

*Why is this good? = Will not get lost in the details. Will have more time to support the PM/requirement holders directly. More meaningful responsibility. And learning and using technology that will help you, when you leave the military (i.e., or transfer to a new government or civilian position).*

### **3. More integrated with Prime Contractors and key suppliers:**

Analysts will assist directly with prime contractors' contract deliverables (i.e., reporting) and business management. Strengthen advocacy and communication of data. To include monitoring capital and indirect investments/spending and disclosure statements (i.e., ensuring efficiency).

*Why is this good? = Learn more about the business (i.e., from a prime contractor's perspective) and help teammates with financial and business tasks to improve speed and overall portfolio management performance.*

### **4. More options in Labor Models (i.e., for government and contractor employees):**

For example, Firm Fixed Price (FFP) Labor Models. The normal 8-hour day will be replaced by FFP deliverable schedules. Due to the exploitation of data, to include automation, analyst will not need to spend time crunching data.

*Why is this good? = Less bull-shit work. Time worked will be meaningful and have direct impact on the mission. Better balance of life. Will allow more time to improve skills elsewhere or build resume for the future civilian life.*

### **5. More involved with disclosure statements and indirect spending of SETA contractors.**

Ensuring efficiency and reasonableness of processes and indirect spending.

*Why is this good? = Learn more about the contractor environment. Will strengthen SETA understanding and help share lessons learned and best practices between the government and SETA environment. Will strengthen SETA core, and management of SETAs.*