

I left the military due to their lack of change. They are stuck in the 20<sup>th</sup> century (i.e., when it comes to financial management and business management). Sadly, many stakeholders, to include contractors, do not care. Why don't they care? Well, maybe they like inefficiency and what it means to their bottom-line (e.g., more billable hours).

Koch Aerospace will continue to push for reform and transformation to 21<sup>st</sup> century technology. To include more efficient labor models.

Below are some artifacts to spark conversation. The status-quo must be killed.

From 'Strategic Leadership Paper: USAF Financial Mgt Career Field'...

"How we do things matters. How we do things ultimately drives culture, morale, and productivity. For example, we cannot afford to have a budget analyst (or whomever) manually compiling data that can be done more efficiently using artificial intelligence (e.g., IBM WATSON, aka modern technology)."

"No accountability within leadership led to low morale and poor employee development."

"Must be candid with leadership. If financial management or contracting office leaders are not changing leaders, they must be let go or reassigned (i.e., to a self-contributor job)."

"SETA industry expectations must be increased. SETA employees are not government employees. SETA employees need to be evaluated on a higher spectrum."

"New ways of doing business involving 21<sup>st</sup> century solutions will attract new and better recruits."

"The DoD/USAF financial management sector needs to lean towards a fixed price (FP) work environment."

"Within a 'true' / 'authentic' data exploiting culture, 'data' is highly valued; thus, continuity of prior decisions are saved to be exploited/shared (e.g., solutions are paid for once, saved, and refreshed...minimizing the need for re-work or starting from scratch)."