How quickly will the Filter Flusher pay for itself?

Cleaning a typical 8 cartridge filter (7”x19-5/8” cartridges) with the Filter Flusher model FFC3S will take less than 60 minutes\* excluding the time required to open and re-close the filter housing. Of those 60 minutes there will be over 56 minutes (in roughly 7 minute chunks) between cartridge exchanges in which additional value added services can be done.

The table below shows the additional revenue that can be earned using the Filter Flusher and the corresponding number of appointments required for the Filter Flusher to pay for itself.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Here's how to use the table below | | | |  |  |  |  |  |  |  |  | |  | |  |
|  | 1) Determine what percentage of the available time between cartridge exchanges you think can be productive. (in the | | | | | | | | | | | | | | |  |
|  | example below I have chosen 50% of the available time or 28 minutes). | | | | | | | |  |  |  |  | |  | |  |
|  | 2) Read down the left most column to find your hourly billing rate. (In the example below I have chosen $75.00 per hour) | | | | | | | | | | | | | | |  |
|  | 3) From the hourly rate cell move to the right to find the unshaded cell under the % effective you choose above. | | | | | | | | | | | | |  | |  |
|  | This is the additional revenue from the appointment. (In the example below that number is 35.00 meaning $35.00 ) | | | | | | | | | | | | | | |  |
|  | 4) The shaded cell immediately to the right of the additional revenue cell shows the corresponding number of | | | | | | | | | | | | | |  |  |
|  | appointments required to pay for the Filter Flusher.\* (In the example below that's 80 appointments). | | | | | | | | | | | |  | |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | |  | |  |  |
|  | hourly rate | 40% | Payoff | 50% | Payoff | 60% | Payoff | 70% | Payoff | 80% | Payoff | | 90% | | Payoff |  |
|  | $ 50.00 | 18.67 | 148 | 23.33 | 119 | 28.00 | 99 | 32.67 | 85 | 37.33 | 75 | | 42.00 | | 66 |  |
|  | $ 55.00 | 20.53 | 135 | 25.67 | 108 | 30.80 | 90 | 35.93 | 78 | 41.07 | 68 | | 46.20 | | 61 |  |
|  | $ 60.00 | 22.40 | 124 | 28.00 | 99 | 33.60 | 83 | 39.20 | 71 | 44.80 | 62 | | 50.40 | | 56 |  |
|  | $ 65.00 | 24.27 | 114 | 30.33 | 92 | 36.40 | 77 | 42.47 | 66 | 48.53 | 58 | | 54.60 | | 51 |  |
|  | $ 70.00 | 26.13 | 106 | 32.67 | 85 | 39.20 | 71 | 45.73 | 61 | 52.27 | 54 | | 58.80 | | 48 |  |
|  | $ 75.00 | 28.00 | 99 | 35.00 | 80 | 42.00 | 66 | 49.00 | 57 | 56.00 | 50 | | 63.00 | | 45 |  |
|  | $ 80.00 | 29.87 | 93 | 37.33 | 75 | 44.80 | 62 | 52.27 | 54 | 59.73 | 47 | | 67.20 | | 42 |  |
|  | $ 85.00 | 31.73 | 88 | 39.67 | 70 | 47.60 | 59 | 55.53 | 51 | 63.47 | 44 | | 71.40 | | 40 |  |
|  | $ 90.00 | 33.60 | 83 | 42.00 | 66 | 50.40 | 56 | 58.80 | 48 | 67.20 | 42 | | 75.60 | | 37 |  |
|  | $ 95.00 | 35.47 | 79 | 44.33 | 63 | 53.20 | 53 | 62.07 | 45 | 70.93 | 40 | | 79.80 | | 35 |  |
|  | $ 100.00 | 37.33 | 75 | 46.67 | 60 | 56.00 | 50 | 65.33 | 43 | 74.67 | 38 | | 84.00 | | 34 |  |
|  | $ 105.00 | 39.20 | 71 | 49.00 | 57 | 58.80 | 48 | 68.60 | 41 | 78.40 | 36 | | 88.20 | | 32 |  |
|  | $ 110.00 | 41.07 | 68 | 51.33 | 55 | 61.60 | 46 | 71.87 | 39 | 82.13 | 34 | | 92.40 | | 31 |  |
|  | $ 115.00 | 42.93 | 65 | 53.67 | 52 | 64.40 | 44 | 75.13 | 38 | 85.87 | 33 | | 96.60 | | 29 |  |
|  | $ 120.00 | 44.80 | 62 | 56.00 | 50 | 67.20 | 42 | 78.40 | 36 | 89.60 | 32 | | 100.80 | | 28 |  |
|  | $ 125.00 | 46.67 | 60 | 58.33 | 48 | 70.00 | 40 | 81.67 | 35 | 93.33 | 30 | | 105.00 | | 27 |  |
|  |  |  |  |  |  |  |  |  |  |  |  | |  | |  |  |
|  | Using the above example, if you service 50 pools and clean those filters only twice a year the filter flusher will pay for itself | | | | | | | | | | | | | | |  |
|  | in 9.6 months. | |  |  |  |  |  |  |  |  |  |  | |  | |  |

\*Note that a) the above table is based on the full retail price of $2,750.00 each, b) the number of appointments required to pay for the Filter Flusher is rounded up to the next whole appointment, and c) cleaning times are based on 60 psi water supply.