



Glenview Pharma, Inc. is seeking an experienced Medical Sales Representative. If you are hard-working and dedicated, our sales department is an ideal place to succeed. Must be able to work independently and as part of a team supporting company goals and sales objectives.

Responsibilities:

- Expert sales and product knowledge to ensure client satisfaction.
- Follows and adheres to Corporate and Divisional Policies as well as Departmental Procedures.
- Promotes consigned products and prepares required reports using a sales automation system.
- Work synergistically with all other Glenview Pharma Medical Sales Representatives.
- Capture consistent sales goal achievements using persuasive advertising strategies and effective U.S. marketing plans.

Qualifications:

- Bachelor's degree from an accredited college or university
- Minimum of 5-years experience as a Medical Sales Representative or similar role.
- Ability to travel required occasional overnights and weekends.
- Excellent verbal and written communication.
- Organizational and time management skills.
- Success-oriented track record.
- Superior negotiation capabilities.

Full Description:

Glenview Pharma is an experienced medical sales business. We are committed to providing high-quality, affordable healthcare solutions. We bring the most reliable and ethical healthcare product manufacturers to the healthcare marketplace. Our customers and consumers benefit by obtaining better quality products.

Primary Location: United States - Des Plaines, Illinois

Organization: Glenview Pharma (3254)

Job Function: Sales

Contact: hr@glenviewpharma.com

Requisition ID: 214750122100-MSR