# TEKEN DESIGN & CONSTRUCTION CAPABILITIES STATEMENT



# INNOVATE | DESIGN | BUILD

Teken Design & Construction, a firm deeply committed to customercentric solutions in construction and technology, prioritizes the unique goals of each client. By collaborating closely, we aim to not only achieve but exceed mission objectives, elevate client performance, and ensure readiness for the dynamic changes in the related industry.



# Transforming vision into reality with expertise and dedication.

- Strategic advisors who have worked top levels of government & private sector.
- Thought leaders delivering creative, innovative solutions to customer challenges.
- Experts providing top industry practices to transform and help your mission.
- Diverse, experienced minds delivering agile solutions to advance your business.

#### CORE COMPETENCIES

#### **Design & Construction**

- Construction Management
- Vendor Management
- Commercial & Industrial Builds

## Strategic Management Consulting

- Agile Program Management
- Customer Centric Approach

## Technology & Engineering Consulting [TEK+EN]

- Machine Vision Technology
- System Integration
- eCommerce & Logistics
- Creative Problem Solving

# Services

## HUMAN CAPITAL

The core of our operations lies in our human capital. Solving complex challenges requires individuals who are not only highly motivated and skilled but also extremely efficient. Our proven and customized people solutions ensure tasks are executed correctly, adhering to established federal HR

#### PROCESS

Whether your needs are strategic or operational, we offer guidance on effective ways forward or supply expert SME's to directly handle the tasks at hand. We focus on enhancing efficiency and getting things done.

#### INNOVATION

We prioritize a tailored approach to innovation, understanding that each client's challenges are unique. Our team of experts begins by analyzing the specific needs and objectives of our client, ensuring that our solutions are innovative, relevant, and effective. We leverage the latest technological advancements and creative problem-solving techniques to develop customized strategies for each challenge. Collaboration is key; we work closely with our clients at every step, integrating their feedback and insights into our solutions. This collaborative, client-focused approach ensures that we not only meet but exceed expectations, delivering transformative results.



# **ENVISION | DESIGN | CREATE**



#### **USPS Parcel Detection System Program Management**

Provided technical and engineering solutions for a logistics process issue that caused the client to reprocess parcels that were sent to the wrong destinations, which could sometimes be across the country. This had a significant impact on the client reaching delivery dates and effected profitability. Served as Subject Matter Expert and developed a a solution that had a nationwide rollout. Developed and managed all phases of the project with a successful rollout. This system used high intensity laser system and machine vision.



#### DHL Cross Country Machine Relocation & In Field System Reconfiguration

The client was relocating to a new regional facility on the East Coast, which led to one of the systems being shipped to the West Coast. Managed the system decommissioning process, breakdown, and packaging, which also required the logistical move cross country. Accepted the system at the West Coast facility. Due to a change order request by the client, reconfigured the 100ft+ system mechanically, electrically, and software/control design. This was seen as impossible task given the timeline and constraints, but the team worked diligently and interface with the other stakeholders to bring the new vision to reality.



#### **POPCOM Startup Event System Setup and Integration**

POPCOM is a Woman Owned & Minority Owned technology company that manufactures a next gen vending system, whose secret sauce is really their facial recognition technology. POPCOM was taking part in a Startup event being held in Downtown LA. Teken Design setup the next gen vending system by doing the physical setup, testing and integration. Teken also assisted with the booth setup and layout for the event.

#### **DPHIS (Subsidiary of DHL) System Installations & Integrations - Capital Investment**

Deutsche Post 👷

Deutsche Post is a subsidiary of DHL that has locations all over Germany. Teken worked with a strategic partner to assist with design, manufacturing, installation, software testing & integration of a 90ft complex parcel sorting system, (16) 25ft complex sorting systems , and a standalone parcel dimensioning and processing system. Teken served as the Vision Technology Subject Matter Expert for all systems. Teken oversaw the technical project management and in house testing in the US. Teken managed the breakdown and shipping of the systems overseas. Teken travelled to Germany to accept the delivery of the systems and managed all aspects of installation, testing, and after sell-off training and support.

#### Amazon Fulfillment Center - Conveyor & System Installation - Project Management

Disruptive technologies based on new Internet communication approaches changed the way in which information about products is exchanged. E-Commerce transformed traditional retail Industry and has become a global trend expected to accelerate in the next several years, building scale, brand equity and penetrating new markets. Fulfillment execution will remain a key indicator in overall performance of e-commerce companies. Teken worked with a strategic partner to install a sortation system. Teken provided Project Management Services, Construction Services, and Vision Technology expertise to the successful project.

#### POINTS OF CONTACT

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#### CORPORATE DATA

Certifications SBE, SB - PW, MBE UEI FD8HQM7ERPW7 CAGE 9MUZ7 CSLB# 1103709 NAICS 541330, 236115, 236220, 238210, 541512, 541614







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