



December 6, 2017

To Whom It May Concern:

Miranda Plumbing & Air Conditioning, Inc. a HVAC contractor in SE Florida. Since 2008, we have installed Cold-Plus in over 3,500 customer units, without a single warranty issue. Cold-Plus has been installed in units ranging in age from new to 12 years of age. Installing Cold-Plus in a new unit install prevents the unit from losing efficiency as it ages. Many of our new installs are on maintenance agreements and the installation of Cold-Plus definitely helps us keep the cost down on those units as we have fewer "call backs". We have the lowest warranty claim percentage in the country for our Lennox installations. (Keep in mind we evacuate and charge the system to factory specs and the air distribution system meets static pressure.)

Installation in an older unit rejuvenates the output and reduces the compressor noise. This is a great alternative for our customers who cannot afford new energy efficient units. We have also found that Cold-Plus gives us an advantage over our residential competition on both new and used installations due to the 14 year warranty offered by the manufacturer. We can offer an additional 4 to 9 years to the warranty offered by air conditioning manufacturers on new units, and increase the length of the warranty on used units treated with Cold-Plus. This extended warranty makes it an easy decision for our customers when we are competitively priced.

Financially, Cold-Plus has been a great value added product for our company. Our service technicians offer the product during normal service calls. They explain the benefits of Cold-Plus and offer it as a convenience to the home or business owner. With an average net of \$300 per residential installation, our bottom line has increased steadily the past nine years. We believe Cold-Plus will, in the next decade, be the gold standard in the industry.

Regards,

Don Miranda

**Miranda Plumbing & Air Conditioning, Inc.**  
1.877.677.2327 ■ Fax 772.924.0200 ■ [www.mirandahomeservices.com](http://www.mirandahomeservices.com)



Miranda Plumbing & Air Conditioning, Inc.

1.877.677.2327 ■ Fax 772.924.0200 ■ [www.mirandahomeservices.com](http://www.mirandahomeservices.com)