With this table, our customers can easily determine their upfront payment and payment terms based on the project value and whether they are new or established customers.

Project Value	Required Deposit		Payment Term Upon Completion (Remaining Balance)	
	New Customers	1 Year Established Customers	Terms	Installments (Monthly)
\$0 - \$5,000	100%	50%	Net 15 days	1
\$5,001 - \$15,000 <b>*</b>	50%	35%	Net 30 days	2
\$15,001+ *	35%	25%	Net 30 days	2

<sup>\*</sup> Eligibile for a 5% discount if paid in full upfront.

## \*\*\*LATE PAYMENTS WILL INCUR A 10% FEE MONTHLY ON THE OUSTANDING BALANCE