



Trusted  
Risk  
Advisory

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Trusted  
Risk  
Advisory

We are Hank! Consulting a bold brand, expert in Business Security.

At **Hank! Consulting** the first approach for advisory is free, as we like to support you by analyzing your current situations to be able to suggest our best business security solutions, implemented over more than 25 years of experience in the industry.

Our solutions will be:

- Professional
- Effective
- Reliable
- Different
- Practical
- Creative

Welcome.

A stylized, handwritten signature in black ink, consisting of a large, flowing 'O' followed by a long horizontal line.

Héctor Oranday. Hank!.



HankConsulting



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# OUR SERVICES

At Hank! We are experts in business security, and our services focus on prevention, which is the most important step to ensuring everyone's peace of mind.



**TRAVEL THREAT ASSESSMENT**

**ENTERPRISE RISK MANAGEMENT (ERM) &  
RISK AND CONTROL SELF ASSESSMENT (RCSA)**

**CRISIS MANAGEMENT & BUSINESS CONTINUITY**

**SECURITY AWARENESS**

**SUPPLY CHAIN**

**INVESTIGATIONS**

**EXECUTIVE PROTECTION AND SECURE TRANSPORTATION**

**DUE DILIGENCE**

At Hank! Our favorite word  
and the basis of all our  
efforts and services is:

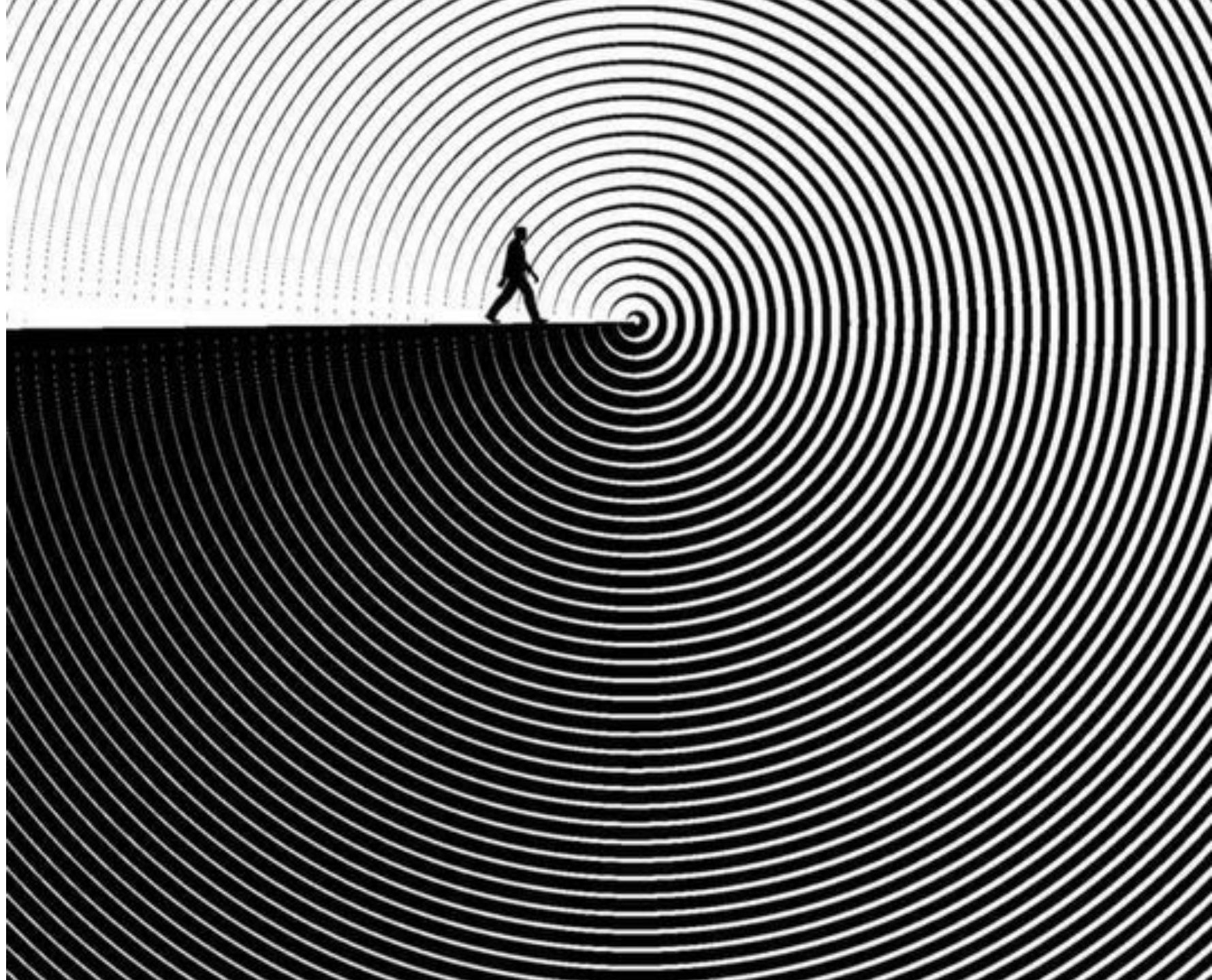
**PREVENTION**





# TRAVEL THREAT ASSESSMENT

Activity to understand the threats that may exist in the places where companies will operate, such as social problems, cultural risks, political environment, civil unrest, organized crime, kidnappings, terrorism, etc., in order to define the appropriate risk management strategies.



# TRAVEL THREAT ASSESSMENT

Identify threats that companies or travelers may face along their operations or business trips in their environments and surroundings such as robberies, kidnappings, organized crime, shootings, strikes, etc. Do's and don'ts are suggested for hotels, restaurants, main and alternative routes, hospitals, emergency support from local authorities and security recommendations to attend while staying.



## Nuevo Laredo, Mexico: Safety Recommendations

Sitting astride the northern border of Mexico in the state of Tamaulipas, facing Laredo, Texas, Nuevo Laredo is an international trade and logistics hub for maquila, electronics and other important industries. Nuevo Laredo is also considered as one of the main crossing borders for many products into United States. Many people also enjoy that the city has its own unique mix of Mexican and US cultural influences and all the food, music and art that means professional opportunities in a fast-paced, multi-cultural context. However, as with any international venture, navigating a new business landscape requires careful planning and preparation, particularly when it comes to security.

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# TRAVEL THREAT ASSESSMENT

## MAIN RISKS/THREATS

To identify risks or threats, we combine data from our risk indexes with open-source intelligence, additional data at the local and national level, field surveys, as well as information from our network to deliver comprehensive, quantitative, and qualitative analysis based on the most up-to-date and reliable information available. Threat levels are determined by analyzing the severity of potential incidents in conjunction with the likelihood of their occurrence.

Low Moderate High Extreme



### MODERATE HIGH (non-hostile)

Manzanillo ranked this 2024 (2023 data) as the 5th most dangerous city in the world (162.98 homicide rate per 100 thousand inhabitants), we identify that the activity of Organized Crime is active, not visible and/or discreet with attacks on specific targets, possible confrontations with authorities and/or possible approaches to certain sectors of the citizenry (nightclubs, bars and/or restaurants) for extortion. Shootings or attacks on the civilian population are not common in this city. The area is mostly controlled by the criminal group "Cártel del Golfo Nueva Generación" (or "CJNG" for its acronym in Spanish) with a specific partial presence of the Sinaloa Cartel through the group "Los Micoscales" (CJNG's armed wing which separated in 2022). Due to the high presence of temporary resident foreigners and/or tourists (mostly Canadians), common crime is of medium-low risk in the areas of the Costera, Las Brisas, Las Hiedras and El Club Santiago. Manzanillo has the Puerto Naval Force base (General Lázaro Cárdenas 226, Las Brisas, 26210 Manzanillo, Col.) with the tactical and operational presence of elements of the Navy, National Guard and the "Secretaría de Gobernación" (Ministry of the Interior) (or "SEGOB" for its acronym in Spanish), which reduces the risk of clashes in the Manzanillo area.



### HIGH (nearby cities Colima and Tecmán)

There is high violence in the nearby cities of Tecmán, Col (80 km. 1h away approx.) and Colima, Col (67 km. 1.5h away). Ranking 42 most dangerous city in the world in 2024 with data from 2023) due to the active dispute in the area between the criminal groups of the CJNG and the Sinaloa Cartel with a visible-hostile presence in those regions, this activity generates collateral impacts on civilians from extortion and kidnappings. It is not recommended to go to these locations, if it is necessary to do so, it must be done with a protection safety agents. Please consider contact \_\_\_\_\_ if mobility.



CONFIDENTIAL AND PROPRIETARY

## ROUTE CONDITIONS FROM HOTEL TO TEPALCATES II



Distances from Hotel to Tepalcates II:

- From the Hotel City Express by Marriott Manzanillo to Tepalcates II is a distance of 15.1KM (25 min w/ regular traffic).
- From the Hotel Best Western Plus Luna del Mar to Tepalcates II is a distance of 14.5KM (16 min w/ regular traffic).
- From the Holiday Inn Express Manzanillo Hotel to Tepalcates II is a distance of 11KM (12min w/ regular traffic).

General mobility on the route:



25

# RISK MANAGEMENT

It's always the first step to understanding where we stand in terms of best security practices. There's nothing more profitable for the future of companies than investing in preventive risk management..





# RISK MANAGEMENT ERM & RCSA



**IDENTIFYING AND  
EVALUATION OF  
THREATS AND RISKS**



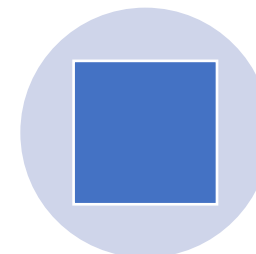
**IMPACT AND  
CONSEQUENCES OF  
THREATS AND RISKS**



**THREATS AND RISKS  
PRIORITIZATION**



**SECURITY STRATEGIES  
AND POLICIES FOR  
MANAGING RISKS**



**REPORT**

# COMPLIANCE ASSESSMENT SUMMARY

ITEM	CARACTERÍSTICAS	REFERENCIAS	PUNTOS POSIBLES	PUNTOS CONSEGUIDOS	PORCENTAJES
1	External perimeter		130	110	85%
2	Construction perimeter		100	80	80%
3	Intrusion alarms		160	80	50%
4	Security and Access Control System		260	120	46%
5	Security Force		170	80	47%
6	Locks and Keys		90	48	53%
7	Material Storage		36	24	67%
8	Vehicle and Parking Control		50	45	90%
9	Protective illumination		50	40	80%
10	Protective Signage		36	30	83%
11	Human Resources Selection and Termination		65	45	69%
12	Package and Material Control		75	55	73%
13	Security Awareness		20	16	80%
14	Information Security Awareness		24	18	75%
15	Data Center		26	12	46%
16	Office Security		80	64	80%
17	Logistic Security		68	34	50%
18	Personal Security		18	14	78%
19	Business Continuity and All Hazard Preparedness		224	160	71%
20	Infrastructure and Public Services Protection		40	32	80%
21	CTPAT		84	35	42%
22	Fire Prevention		290	260	90%
23	Communications		120	80	67%
24	Scrap Procedures		55	30	55%
25	Employee Lockers		64	56	88%
26	Investigation Procedures		24	16	67%
27	Inventory Control		64	32	50%
28	Workplace Violence		250	210	84%
29	Travel Security		240	130	54%
30	Mexico Chapter		350	170	49%
TOTAL POSSIBLE POINTS:			3263		
TOTAL POINTS ACHIEVED:			>>>>>>>>	2126	
GLOBAL PERCENTAGE OF COMPLIANCE:			>>>>>>>>	65%	

## RISK MANAGEMENT ERM & RCSA

BUSINESS OPERATIONS  
CONTINUITY ?

DAMAGE TO THE INTEGRITY OF  
PEOPLE?

BRAND IMPACT?

# CRISIS MANAGEMENT /BUSINESS CONTINUITY

Methodology aimed at developing activities that help companies anticipate anything that may cause harm to the integrity of people, affect the brand's company and even those that could generate a catastrophe..





# CRISIS MANAGEMENT BUSINESS CONTINUITY



Crisis Committee

Team responsibilities

Identifying and prioritizing crisis

Crisis management response  
(documented protocols)

Drills

# CRISIS MANAGEMENT BUSINESS CONTINUITY

## CRISIS MANAGEMENT MANUAL

LOGO  
COMPANIA  
ALFEMPRESA

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# SECURITY AWARENESS

Do's and Don'ts related to crimes, type of criminals, extortion, and kidnapping. Active shooter and workplace violence..





# CAMPAÑAS DE CONCIENTIZACIÓN

## DO'S & DON'TS

- PERSONAL SECURITY
  - ✓ ORGANIZED CRIME
  - ✓ TYPE OF CRIMINALS
  - ✓ EXTORTIONS
  - ✓ KIDNAPPINGS
- ACTIVE SHOOTER
- WORKPLACE VIOLENCE

# SUPPLY CHAIN

Our services focus on supporting the activities, facilities, and distribution resources necessary to deliver a product in its entirety, on time, and in the correct manner – that is, the entire supply chain.



# SUPPLY CHAIN



- Audits
- Risk assessments for CTPAT/OEA
- Advisory
- Trainings for CTPAT/OEA/BASC



# INVESTIGATIONS

At Hank! Consulting we help to identify situations that threaten the economic and social interests of a company through human, technological, and cybernetic investigation techniques.



# INVESTIGATIONS

**Robberies**

**Fraud**

**Conflict of interest**

**Information manipulation**

**“Bribings”**

**Lack of information**

**Sexual and labor harassment**

**Undercover operations**

**Background checks**

**Social engineering**

**Penetration Tests**

**Process analysis**

**Trust control**

**Polygraph test**

**Stress voice analyzer (VSA)**

# EXECUTIVE PROTECTION AND SECURE TRANSPORTATION

Safe transportation of personnel during business activities in unsafe environments on a temporary, semi-temporary, and/or permanent basis.

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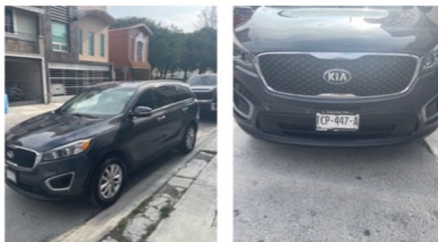
# EXECUTIVE PROTECTION AND SECURE TRANSPORTATION



## DRIVER INFORMATION

+	Agent name:	Felipe de Jesús Rodríguez	
	Phone:	+52 81 2609 3427	
	Felipe is over 10 years of experience in secure transportation services and executive protection as well.		

VEHICLE: Sorento 2020



**Single transfer (from point A to point B)**

**Full day availability to traveler's agenda**

**Security driver (unarmed) with/without vehicle**

# DUE DILIGENCE

Searching for obtaining sensitive information about individuals or companies through open, closed, primary, or secondary sources of information.



# DUE DILIGENCE

Due Diligence (DD) is a corporate investigation through information verification and/or desk audits, helping companies make better decisions by gaining a thorough understanding of a person or company's environment.

Through this service, you can get to know better your clients, suppliers, competitors, employees, etc.

Types of due diligence:

Basic  
Medium  
Deep





Trusted  
Risk  
Advisory

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