

# preadsheets Reimagined



## FENCE RM<sub>TM</sub> GUIDE

5.1 - 8/31/2025

BUILT WITH MICROSOFT EXCEL

#### PRODUCT FEATURES & LEARNING TIME

#### **PRODUCT FEATURES**

#### SUPPORTS 150 JOBS IN ONE DASHBOARD

WOOD, VINYL, ALUMINUM, CHAINLINK

- SIMPLE BUSINESS OVERHEAD BREAKDOWN
- DETAILED LABOR RATE
  CALCULATIONS BY FENCE TYPE
- MATERIALS MANAGEMENT FOR 4 FENCE CATEGORIES
- INVENTORY TRACKING AND
  MANAGEMENT BY FENCE
  CATEGORY
- MATERIAL PULL LISTS FOR JOB & CREW EFFICIENCY

- FENCING INSTALLATION
  MATERIAL CALCULATION
  TABLES
- JOB STATUS TRACKING & AUTOMATED CALENDAR
- BUILT-IN PROFESSIONAL CUSTOMER ESTIMATES & INVOICING
- BREAK-EVEN ANALYSIS & PROFIT MARGIN GOALS

- REVENUE & PROFIT METRICS & ANALYTICS
- SIGNATURE HOME TAB & SHORTCUT PANEL
- COMPREHENSIVE GUIDANCE NOTES AND FORMATTING
- FIVE INTEGRATED CURRENCIES
  (USD, EUR, GBP, CAD, AUD)



## DASHBOARD LEARNING & SETUP CURVE

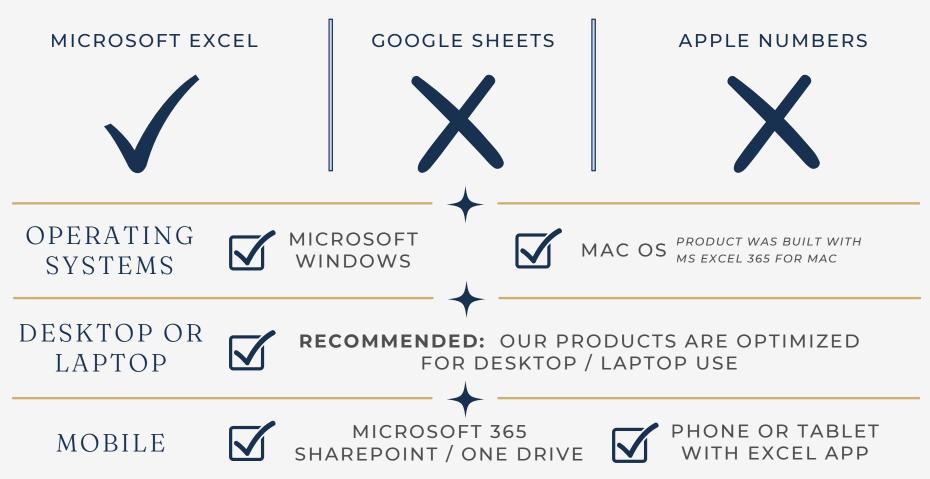
THIS IS OUR **BEST ESTIMATE** OF HOW MUCH TIME IT WILL TAKE THE AVERAGE PERSON TO **LEARN** AND COMPLETE THE **INITIAL SETUP** OF THEIR DASHBOARD

SAVVY BEGINNER

SHR 1HR 2HR 3HR 6HR 12HR

#### COMPATIBILITY

#### SOFTWARE APPLICATION



- SOME FONTS MAY SHOW UP DIFFERENTLY
- BUILT IN GUIDE NOTES
  - LOSE SOME OF THEIR FORMATTING THAT HELPS EMPHASIZE KEY POINTS
  - NOTE BOXES MAY LOOK SMALL, AND HARD TO READ WITHOUT ZOOMING IN
- SOME CELL TEXT MAY APPEAR TO NOT FIT THE CELL WIDTH

#### TABS & GUIDANCE











LABOR RATE



JOB & CUSTOMER LIST SUMMARY

SHORTCUT PANEL & TOOL FLOW CHART

SUPPLIER LIST

AUTOMATED
ESTIMATE & INVOICE

PERFORMANCE DASHBOARD

MATERIAL LIST(S)



AUTOMATED

MATERIAL PULL LIST

\*Material Lists & Inventory Trackers for Wood, Vinyl, Chain Link, & Aluminum

\*\*Includes (4) job examples, & (4) Job Tab Templates. By simply making a copy of a tab, you can add up to (150) jobs.



#### GUIDANCE

DETAILED PDF GUIDE







1ST TIME SETUP FLOW CHART









ETSY LIMITS PRODUCT PHOTOS. LEARN MORE ABOUT THESE ITEMS & FEATURES @ HTTPS://SPREADWISECO.COM



#### **ABOUT THIS GUIDE**

#### **GUIDE POINTERS**





## FOR THOSE READY TO JUMP IN QUICKLY





#### \*\*PASSWORD

- THE FILE PASSWORD IS INCLUDED IN THE FIRST TAB OF YOUR WORKBOOK.
- USE WITH DISCRETION. FORMULAS AND SETUPS CAN BE EXTREMELY COMPLEX, EVEN FOR THE MOST SAVVY SPREADSHEET USERS.

#### YOUTUBE TUTORIALS

IF THERE ARE YOUTUBE TUTORIALS AVAILABLE FOR THIS PRODUCT, YOU CAN ACCESS THEM BY CLICKING ON THE YOUTUBE LOGO.



### \*\*KEY PRODUCT RECOMMENDATIONS\*\*

#### DESKTOP OR LAPTOP

- USE THE PRODUCT ON A DESKTOP OR LAPTOP.
- IF YOU'RE USING MS SHAREPOINT, UTILIZE THE "EDIT IN DESKTOP" MODE WHILE YOU EDIT AND USE THE FILE

#### ONE DASHBOARD / YEAR

- USE A FRESH COPY OF THE DASHBOARD EACH YEAR, EVEN IF YOU HAVEN'T REACHED THE 150 JOB LIMIT. (YOU DON'T NEED TO RE-PURCHASE, JUST MAKE A NEW COPY)
- UPDATE YOUR OVERHEAD, LABOR RATES, & MATERIAL PRICES EACH YEAR WHEN YOU GENERATE A NEW DASHBOARD TO USE.
  - THE JOB TABS ARE TIED TO THIS PRICING, AND IF YOU CHANGE IT MID-YEAR, IT COULD IMPACT YOUR PROFIT VS REVENUE TRACKING.

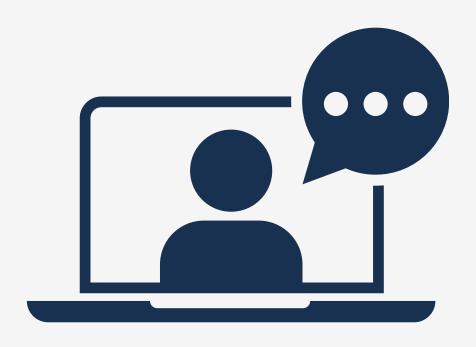
#### DASHBOARD LIMITS

- 150 JOB TABS
- SLOW DASHBOARD, "NOT ENOUGH MEMORY" ERROR, OR HAVING ISSUES SHARING, UPLOADING OR EMAILING THE FILE DUE TO THE FILE SIZE.
  - CHECK YOUR JOB PHOTO SIZES
    - HIGH RESOLUTION PHOTOS WITHIN THE JOB TABS WILL USE UP THE FILE MEMORY, AND COULD POTENTIALLY SLOW DOWN YOUR FILE.



## DEMO OR TRAINING

Click the Link Below to set up your 1 Hour product Demo or Training through MS Teams



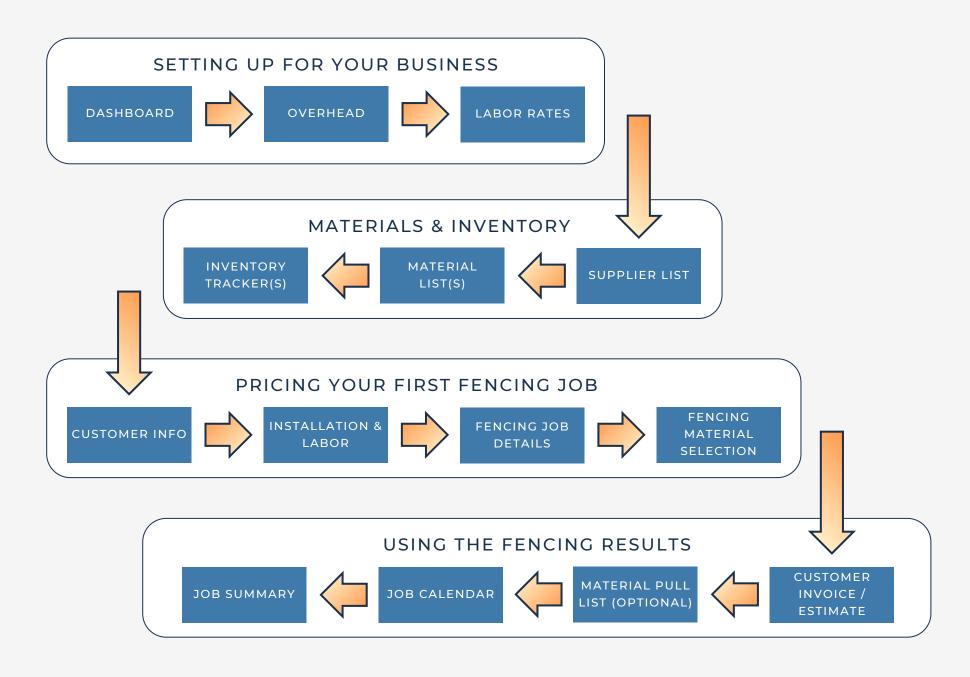
## FREQUENTLY ASKED QUESTIONS

#### YOUTUBE TUTORIALS

CLICK THE LOGO TO WATCH OUR SHORT TUTORIALS

- Using the Provided Passcode to Unlock Tabs In Your Dashboard
- Edit Your Tab Names Without Impacting Workbook Function
- Correcting "####" & Other Text Visibility With Column Width Adjustments
- Adding Tabs That Will Link to Your Data Table & Dashboard
- Using the Signature Link Feature to Link & Unlink
  Tabs In Your Workbook

#### 1 - INITIAL SETUP WORKFLOW



#### 2 - DASHBOARD SETUP





% Profit Margin Goal

70.00% 35.00%

USD

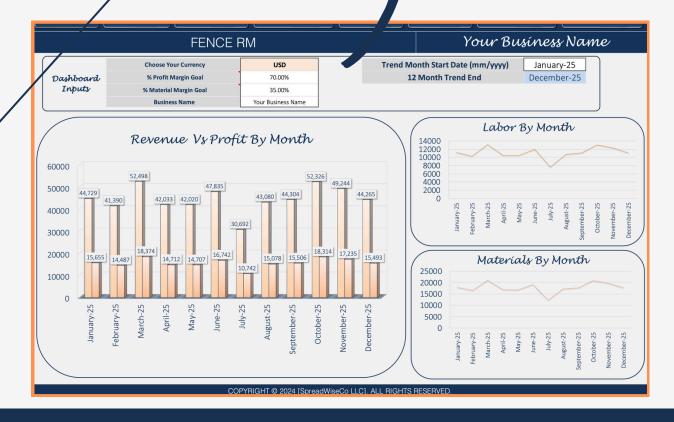
% Material Margin Goal

**Business Name** 

Your Business N

1.) SET YOUR PROFIT &
MATERIAL MARGIN % GOALS,
AND THIS WILL BE AUTO
APPLIED TO EVERY FENCING
ESTIMATE YOU BUILD.

**2.)** ADD YOUR BUSINESS NAME, & IT POPULATES THROUGHOUT THE WORKBOOK FOR A PROFESSIONAL LOOK



### 3 - BUSINESS OVERHEAD



1.) CAPTURE ALL ANNUAL OVERHEAD BUSINESS COSTS LIKE ELECTRICITY, TOOL REPLACEMENT, BUILDING LEASING, ETC

HOW MANY TIMES DO YOU PAY FOR THAT BUSINESS EXPENSE EACH YEAR? WHEN YOU PAY TOWARDS THE EXPENSE, HOW MUCH DO YOU PAY?

## **BUSINESS OVERHEAD**

**Total Annual Estimated Jobs** 105 **USD** Overhead Allocation Per Job 81.90 BUSINESS OVERHEAD BREAKDOWN Paid "X" Times / Yr Annualized Cost Item Paid Amount Warehouse & Storate 350.00 \$ 4,200.00 Tools & Equipment 12 \$ 300.00 | \$ 3,600.00 400.00 **Business Licensing** 2 \$ 800.00 \$ \$

### 4 - BUSINESS OVERHEAD



**2.)** ADD IN YOUR ESTIMATED TOTAL ANNUAL JOBS.

**EXAMPLE**:

3 JOBS PER WEEK WOULD BE 156 JOBS / YEAR

YOUR TOTAL OVERHEAD WILL BE DIVIDED ACROSS YOUR TOTAL ANNUAL JOB #, AND THE RESULT WILL BE THE OVERHEAD COST THAT'S ALLOCATED TO EACH JOB WHEN YOU CREATE IT IN YOUR WORKBOOK

## **BUSINESS OVERHEAD**

Total Annual Estimated Jobs 105

Overhead Allocation Per Job \$ 81.90

BUSINESS OVERHEAD BREAKDOWN											
Item	Paid "X" Times / Yr	Paid Amount	Annualized Cost								
Warehouse & Storate	12	\$ 350.00	\$ 4,200.00								
Tools & Equipment	12	\$ 3,600.00									
Business Licensing	2	\$ 400.00	\$ 800.00								
		\$ -	\$ -								
		\$ -	\$ -								
		\$ -	\$ -								
		\$ -	\$ -								

#### 5 - LABOR RATE - CREW DETAILS



#### 1.) ADD IN YOUR CREW DETAILS

- ROLE
- HEADCOUNT FOR EACH ROLE
- AVERAGE HOURLY RATE FOR EACH ROLE

YOUR CREW DETAILS WILL BE CONVERTED INTO A COST PER MAN HOUR TO RUN YOUR CREW

Base Cost Per Man H	our	\$	27.50		
Benefits / Worker's Comp	Add On %	8.0%			
Actual Cost Per Man I	lour	\$	29.70		_
			`	\	
					RENT C
Role, Job		Headcou	nt		ly Rate
Installer		3		\$	25.00
Foreman		1		\$	35.00
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
		4			

**2.)** IF YOU COVER BENEFITS AND/OR WORKMAN'S COMPENSATION, YOU CAN ADD IN A LABOR % ADD ON HERE.

OTHERWISE, LEAVE THIS ZERO.

THE RESULT WILL BE THE ACTUAL COST
PER MAN HOUR THAT WILL BE
AUTOMATICALLY PULLED INTO YOUR JOB
TABS.

#### 6 - LABOR RATE - INSTALLATION



**3.)** NOW YOU CAN SET UP YOUR INSTALLATION RATES BY FENCE TYPE.

- FENCE TYPE
- # OF PEOPLE WHO DID THE INSTALL
- SECTIONS THEY COMPLETED
- LENGTH OF THE SECTIONS (FEET)
- TOTAL TIME IN HOURS

FIRST EXAMPLE IN THIS TABLE:

A CREW OF 4 PEOPLE INSTALLED 25
SECTIONS OF WOOD PRIVACY FENCE,
THE SECTIONS WERE 8 FEET LONG, AND
IT TOOK 16 HOURS PER PERSON TO
COMPLETE.

THE RESULT IS A LABOR
COST PER 2 FEET OF FENCE,
WHICH WILL AUTO PULL
INTO YOUR JOB TABS WHEN
YOU SELECT THE FENCE
TYPE YOU ARE INSTALLING

	C	URRENT FENCE	INSTALLATION S	SPEEDS & RATE	S		
Fence Type	# of People	Sections Completed	Section Length (feet)	Total (Hrs) X Person	Total Man Hours Required Per 2 Feet	Labor Co	ost Per 2 Feet
Wood - Privacy	4	25.0	8	16.00	0.64	\$	19.01
Wood - Shadowbox	4	20.0	8	16.00	0.80	\$	23.76
Wood - Board on Board	4	20.0	8	16.00	0.80	\$	23.76
Wood - Horizontal Coverage	4	25.0	8	16.00	0.64	\$	19.01
Wood - Privacy With Metal Posts	4	25.0	8	16.00	0.64	\$	19.01
Wood - Board on Board Picture Frame	4	18.0	8	16.00	0.89	\$	26.40
Wood - Privacy Cap & Trim	4	18.0	8	16.00	0.89	\$	26.40
Wood - Board on Board Cap & Trim	4	16.0	8	16.00	1.00	\$	29.70
Wood - Rail	4	35.0	8	16.00	0.46	\$	13.58
Wood - Rail With Wire / Metal Coverage	4	25.0	8	16.00	0.64	\$	19.01
Wood - Open Picket	4	30.0	8	16.00	0.53	\$	15.84
Vinyl - Privacy	4	30.0	8	16.00	0.53	\$	15.84
Vinyl - Rail	4	40.0	8	16.00	0.40	\$	11.88
Chain Link	4	25.0	8	16.00	0.64	\$	19.01
Aluminum	4	30.0	8	16.00	0.53	\$	15.84
						\$	-
						\$	-
						\$	-
						\$	-
						\$	-
						\$	-
						\$	-



#### 7 - LABOR RATE - REMOVAL



**4.)** NOW YOU CAN SET UP YOUR INSTALLATION RATES BY FENCE TYPE.

- FENCE TYPE
- # OF PEOPLE WHO DID THE INSTALL
- SECTIONS THEY COMPLETED
- LENGTH OF THE SECTIONS (FEET)
- TOTAL TIME IN HOURS

FIRST EXAMPLE IN THIS TABLE:

A CREW OF 4 PEOPLE INSTALLED 25
SECTIONS OF WOOD PRIVACY FENCE,
THE SECTIONS WERE 8 FEET LONG, AND
IT TOOK 16 HOURS PER PERSON TO
COMPLETE.

THE RESULT IS A LABOR
COST PER 2 FEET OF FENCE,
WHICH WILL AUTO PULL
INTO YOUR JOB TABS WHEN
YOU SELECT THE FENCE
TYPE YOU ARE REMOVING

\		CURRENT FEN	CE REMOVAL SP	EEDS RATES		\	
Fence Type	# of People	Sections Completed	Section Length (feet)	Total (Hrs) / Person	Total Man Hours Required Per 2 Feet	Labor Cos	t Per 2 Feet
Wood - Privacy	4	25.0	8	4.00	0.16	\$	4.75
Wood - Shadowbox	4	20.0	8	4.00	0.20	\$	5.94
Wood - Board on Board	4	20.0	8	4.00	0.20	\$	5.94
Wood - Horizontal Coverage	4	25.0	8	4.00	0.16	\$	4.75
Wood - Privacy With Metal Posts	4	25.0	8	4.00	0.16	\$	4.75
Wood - Board on Board Picture Frame	4	18.0	8	4.00	0.22	\$	6.60
Wood - Privacy Cap & Trim	4	18.0	8	4.00	0.22	\$	6.60
Wood - Board on Board Cap & Trim	4	16.0	8	4.00	0.25	\$	7.43
Wood - Rail	4	35.0	8	4.00	0.11	\$	3.39
Wood - Rail With Wire / Metal Coverage	4	25.0	8	4.00	0.16	\$	4.75
Wood - Open Picket	4	30.0	8	4.00	0.13	\$	3.96
Vinyl - Privacy	4	30.0	8	4.00	0.13	\$	3.96
Vinyl - Rail	4	40.0	8	4.00	0.10	\$	2.97
Chain Link	4	25.0	8	4.00	0.16	\$	4.75
Aluminum	4	30.0	8	4.00	0.13	\$	3.96
						\$	-
						\$	-
						\$	-
						\$	-
						\$	-
						\$	-
						\$	-



#### 8 - SUPPLIER LIST



THE SUPPLIER NAMES HERE WILL DETERMINE THE SUPPLIER NAMES YOU CAN SELECT FROM WITHIN THE MATERIAL LISTS.

WHILE THE USE OF THE SUPPLIER TAB IS COMPLETELY OPTIONAL, YOU MAY FIND VALUE IN BEING ABLE TO TAG WHICH SUPPLIERS YOU GET PARTICULAR MATERIALS FROM, AND THE ASSOCIATED PRICING

## MATERIAL SUPPLIER \*This list becomes a drop down selection within Material List tab. ADDRESS PROFESSION / SUPPLIER TYPE **COMPANY NAME** PRIMARY CONTACT PHONE NUMBER Fencing Surplus For additional rows, insert rows 2 rows above this one COPYRIGHT © 2024 [SpreadWiseCo LLC]. ALL RIGHTS RESERVED.



#### **IMPORTANT**

- YOU HAVE A DETAILED MATERIAL LIST FOR EACH FENCE TYPE: WOOD, VINYL, CHAIN LINK, & ALUMINUM
- THE MATERIAL LISTS ARE COMPLETELY INDEPENDENT, THEREFORE, THERE ARE SOME MATERIALS THAT WILL NEED TO BE REPLICATED IN EACH LIST (SUCH AS CONCRETE, DROP RODS, HINGES, ETC)
- EACH MATERIAL LISTS IS CURRENTLY PRE-POPULATED WITH KEY MATERIALS. YOU CAN EDIT THIS LIST AS NEEDED, BUT WE RECOMMEND FOLLOWING OUR NAMING CONVENTION
- THE LIST DOES NOT NEED TO BE 100% COMPLETE FROM THE START. YOU CAN ADD A MATERIAL AT ANY TIME, SUCH AS WHEN YOU'RE PRICING A JOB AND RECOGNIZE THE NEED FOR A NEW MATERIAL.

	V	/OOD	MATE	RIAL LIST	& INVENTOR	Y SUMMARY	Yo	Your Business Name						
	Review Material Prices Every 365 Days					**Important Note About Your Material List				35.00%		USD		
#	Date Price Updated (mm/dd/yyyy)	Supplier	Material Category	Size / Specs	Description	Full Material Description		Base Cost	Cost Per Unit	Cost With Margin	Inventory Value	Inventory Coun		
1	12/22/24	Lowes	Post	4"x4"x8'	Treated Pine	Post-4"x4"x8'-Treated Pine	1	\$ 10.98	\$ 10.98	\$ 14.82	\$ 3,843.00	650		
2			Post	5"x5"x8'	Treated Pine	Post-5"x5"x8'-Treated Pine	1	\$ 22.55	\$ 22.55	\$ 30.44	\$ -	0		
3	12/22/24	Lowes	Post	4"x8'	Lifetime Steel Post Powercoated	Post-4"x8'-Lifetime Steel Post Powercoated	1	\$ 37.02	\$ 37.02	\$ 49.98	\$ -	0		
4			Post	10' Metal	Line Post - Post Master	Post-10' Metal-Line Post - PostMaster	1	\$ 34.55	\$ 34.55	\$ 46.64	\$ -	0		
5			Post	8' Metal	Gate Post - PostMaster	Post-8' Metal-Gate Post - PostMaster	1	\$ 32.00	\$ 32.00	\$ 43.20	\$ -	0		
6			Post	10' Metal	Gate Post - PostMaster	Post-10' Metal-Gate Post - PostMaster	1	\$ 65.00	\$ 65.00	\$ 87.75	\$ -	0		
7	12/22/24	Lowes	Post	4"x4"x10'	Treated Pine	Post-4"x4"x10'-Treated Pine	1	\$ 17.38	\$ 17.38	\$ 23.46	\$ -	0		
8	12/22/24	Lowes	Post	4"x4"x12'	Treated Pine	Post-4"x4"x12'-Treated Pine	1	\$ 19.88	\$ 19.88	\$ 26.84	\$ -	0		
9	12/22/24	Lowes	Post	6"x6"x8'	Treated Pine	Post-6"x6"x8'-Treated Pine	1	\$ 32.78	\$ 32.78	\$ 44.25	\$ -	0		
10	12/22/24	Lowes	Post	6"x6"x10'	Treated Pine	Post-6"x6"x10'-Treated Pine	1	\$ 45.18	\$ 45.18	\$ 60.99	\$ -	0		
11	12/22/24	Lowes	Post	6"x6"x12'	Treated Pine	Post-6"x6"x12'-Treated Pine	1	\$ 52.08	\$ 52.08	\$ 70.31	\$ -	0		
12						_		\$ -	\$ -	\$ -	\$ -	0		
13	12/22/24	Lowes	Picket	5/8"x6"x6'	Treated Pine Dog Ear	Picket-5/8"x6"x6'-Treated Pine Dog Ear	1	\$ 2.08	\$ 2.08	\$ 2.81	\$ -	0		
14	12/22/24	Lowes	Picket	19/32"x6"x6'	Cedar Dog Ear	Picket-19/32"x6"x6'-Cedar Dog Ear	1	\$ 3.45	\$ 3.45	\$ 4.66	\$ 13,351.50	6130		
15	12/22/24	Lowes	Picket	5/8"x6"x8'	Treated Pine Dog Ear	Picket-5/8"x6"x8'-Treated Pine Dog Ear	1	\$ 4.68	\$ 4.68	\$ 6.32	\$ -	0		
16			Picket	6"x8'	Cedar	Picket-6"x8'-Cedar	1	\$ 5.88	\$ 5.88	\$ 7.94	\$ -	0		
17	12/22/24	Lowes	Picket	7/16"x4"x6'	Treated Pine Dog Ear	Picket-7/16"x4"x6'-Treated Pine Dog Ear	1	\$ 2.11	\$ 2.11	\$ 2.85	\$ -	0		
18						-		\$ -	\$ -	\$ -	\$ -	0		
19	12/22/24	Lowes	Picket	3/4"x3.5"x4'	Treated Pine French Gothic	Picket-3/4"x3.5"x4'-Treated Pine French Gothic	1	\$ 1.98	\$ 1.98	\$ 2.67	\$ -	0		
20	12/22/24	Lowes	Picket	5/8"x5.5"x6'	Western Red Cedar Dog Ear	Picket-5/8"x5.5"x6'-Western Red Cedar Dog Ear	1	\$ 4.19	\$ 4.19	\$ 5.66	\$ -	0		
21						-		\$ -	\$ -	\$ -	\$ -	0		
22			Gate Frame	1-1/2" Tube Steel 60" x 47"	Wide Frame	Gate Frame-1-1/2" Tube Steel 60" x 47"-Wide Frame	1	\$ 109.75	\$ 109.75	\$ 148.16	\$ -	0		
23			Gate Frame	1-1/2" Tube Steel 60" x 59"	Wide Frame	Gate Frame-1-1/2" Tube Steel 60" x 59"-Wide Frame	1	\$ 109.75	\$ 109.75	\$ 148.16	\$ -	0		
24			Gate Frame	1-1/2" Tube Steel 60" x 71"	Wide Frame	Gate Frame-1-1/2" Tube Steel 60" x 71"-Wide Frame	1	\$ 109.75	\$ 109.75	\$ 148.16	\$ -	0		
25						-		\$ -	\$ -	\$ -	\$ -	0		
26	12/22/24	Lowes	Fastener - Gun	1-3/4"	Galvanized Ring Shank - 3600 Ct	Fastener - Gun-1-3/4"-Galvanized Ring Shank - 3600 Ct	3600	\$ 76.98	\$ 0.02	\$ 0.03	\$ -	0		
27	12/22/24	Lowes	Fastener - Gun	3"	Galvanized Ring Shank - 4000 Ct	Fastener - Gun-3"-Galvanized Ring Shank - 4000 Ct	4000	\$ 154.00	\$ 0.04	\$ 0.05	\$ -	0		
28	12/22/24	Lowes	Fastener - Hand	5/16"x5"	Galvanized Lag Screw	Fastener - Hand-5/16"x5"-Galvanized Lag Screw	1	\$ 1.90	\$ 1.90	\$ 2.57	\$ -	0		
29	12/22/24	Lowes	Fastener - Hand	3"	Galvanized Framing Nail - 447 Cnt	Fastener - Hand-3"-Galvanized Framing Nail - 447 Cnt	447	\$ 24.98	\$ 0.06	\$ 0.08	\$ -	0		
30						-		Ś -	Ś -	\$ -	\$ -	0		



#### 1.) FOR EACH MATERIAL, ADD IN THE FOLLOWING

- SUPPLIER (BASED ON YOUR SUPPLIER LIST) OPTIONAL, BUT RECOMMENDED
- MATERIAL CATEGORY: KEEP THIS REALLY SIMPLE
- SIZE/SPECS YOU'LL WANT TO INCLUDE ANY MEASUREMENT INFO HERE
- DESCRIPTION ADD ENOUGH INFO SO YOU KNOW WHAT IT IS

	Review Mate	erial Prices Every	365	Days	
#	Date Price Updated (mm/dd/yyyy)	Supplier	Material Category	Size / Specs	Description
1	12/22/24	Lowes	Post	4"x4"x8'	Treated Pine
2			Post	5"x5"x8'	Treated Pine
3	12/22/24	Lowes	Post	4"x8'	Lifetime Steel Post Powercoate
4			Post	10' Metal	Line Post - Post Master
5			Post	8' Metal	Gate Post - Post Master
6			Post	10' Metal	Gate Post - Post Master
7	12/22/24	Lowes	Post	4"x4"x10'	Treated Pine
8	12/22/24	Lowes	Post	4"x4"x12'	Treated Pine
9	12/22/24	Lowes	Post	6"x6"x8'	Treated Pine
10	12/22/24	Lowes	Post	6"x6"x10'	Treated Pine
11	12/22/24	Lowes	Post	6"x6"x12'	Treated Pine
12					
13	12/22/24	Lowes	Picket	5/8"x6"x6'	Treated Pine Dog Ear



FROM THOSE MATERIAL DETAILS, YOU WILL GET FULL MATERIAL NAME, WHICH WILL BE WHAT YOU CAN SELECT FROM WITHIN THE JOB TABS

Days		**Important Note About Your Material List
ize / Specs	Description	Full Material Description
4"x4"x8'	Treated Pine	Post-4"x4"x8'-Treated Pine
5"x5"x8'	Treated Pine	Post-5"x5"x8'-Treated Pine
4"x8'	Lifetime Steel Post Powercoated	Post-4"x8'-Lifetime Steel Post Powercoated
10' Metal	Line Post - Post Master	Post-10' Metal-Line Post - Post Master
8' Metal	Gate Post - PostMaster	Post-8' Metal-Gate Post - PostMaster
10' Metal	Gate Post - PostMaster	Post-10' Metal-Gate Post - PostMaster
4"x4"x10'	Treated Pine	Post-4"x4"x10'-Treated Pine
4"x4"x12'	Treated Pine	Post-4"x4"x12'-Treated Pine
6"x6"x8'	Treated Pine	Post-6"x6"x8'-Treated Pine
6"x6"x10'	Treated Pine	Post-6"x6"x10'-Treated Pine
6"x6"x12'	Treated Pine	Post-6"x6"x12'-Treated Pine
		<del></del>
/8"x6"x6'	Treated Pine Dog Ear	Picket-5/8"x6"x6'-Treated Pine Dog Ear



#### 2) NOW ADD IN YOUR COSTING INFORMATION

- COUNT: # OF UNITS THE PRICE REPRESENTS
- BASE COST: YOUR COST OF THE MATERIAL (DON'T ADD IN ANY EXTRA, AS THIS WILL BE ACCOUNTED FOR LATER)

#### **EXAMPLE**:

WHEN YOU BUY 100 PINE 4X4S, YOU PAY 1098.00. THEREFORE, YOU CAN ADD THIS IN AS:

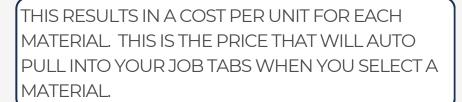
COUNT = 100, BASE COST = 1098.00

OR

COUNT = 1, BASE COST = 10.98

**Important Note About Your Material List				35.0
Full Material Description	Count	Base Cost	Cost Per Unit	Cost With
Post-4"x4"x8'-Treated Pine	1	\$ 10.98	\$ 10.98	\$
Post-5"x5"x8'-Treated Pine	1	\$ 22.55	\$ 22.55	\$
Post-4"x8'-Lifetime Steel Post Powercoated	1	\$ 37.02	\$ 37.02	\$
Post-10' Metal-Line Post - PostMaster	1	\$ 34.55	\$ 34.55	\$
Post-8' Metal-Gate Post - PostMaster	1	\$ 32.00	\$ 32.00	\$
Post-10' Metal-Gate Post - PostMaster	1	\$ 65.00	\$ 65.00	\$
Post-4"x4"x10'-Treated Pine	1	\$ 17.38	\$ 17.38	\$
Post-4"x4"x12'-Treated Pine	1	\$ 19.88	\$ 19.88	\$
Post-6"x6"x8'-Treated Pine	1	\$ 32.78	\$ 32.78	\$
Post-6"x6"x10'-Treated Pine	1	\$ 45.18	\$ 45.18	\$
Post-6"x6"x12'-Treated Pine	1	\$ 52.08	\$ 52.08	\$
		\$ -	\$ -	\$





YOU'LL ALSO SEE THAT MATERIAL PER UNIT COST WITH YOUR MATERIAL MARGIN ADDED IN (FROM YOUR DASHBOARD)

35.00%

unt	Base Cost	Cost Per Unit	Cost Wi	th Margin	Inventor
1	\$ 10.98	\$ 10.98	\$	14.82	\$ 3
1	\$ 22.55	\$ 22.55	\$	30.44	\$
1	\$ 37.02	\$ 37.02	\$	49.98	\$
1	\$ 34.55	\$ 34.55	\$	46.64	\$
1	\$ 32.00	\$ 32.00	\$	43.20	\$
1	\$ 65.00	\$ 65.00	\$	87.75	\$
1	\$ 17.38	\$ 17.38	\$	23.46	\$
1	\$ 19.88	\$ 19.88	\$	26.84	\$
1	\$ 32.78	\$ 32.78	\$	44.25	\$
1	\$ 45.18	\$ 45.18	\$	60.99	\$
1	\$ 52.08	\$ 52.08	\$	70.31	\$
	\$ -	\$ -	\$	-	\$



- **3.)** WE CURRENTLY HAVE THE MATERIAL REVIEW PERIOD SET FOR 365 DAYS.
  - YOU CAN CHANGE THIS TO WHATEVER VALUE YOU PREFER
  - HOWEVER, WE RECOMMEND **NOT** CHANGING MATERIAL PRICES THROUGHOUT THE YEAR.

#### WHAT IT DOES?

FOR EACH MATERIAL, YOU CAN ADD A DATE FOR WHEN YOU LAST VERIFIED THE MATERIAL PRICE. WHEN THIS DATE IS OLDER THAN THE NUMBER OF DAYS YOU SET FOR YOUR REVIEW PERIOD, IT WILL BE HIGHLIGHTED IN RED.

	Review Mate	erial Prices Every	365	Days		**Importar
#	Date Price Updated (mm/dd/yyyy)	Supplier	Material Category	Size / Specs	Description	
1	12/22/24	Lowes	Post	4"x4"x8'	Treated Pine	
2			Post	5"x5"x8'	Treated Pine	
3	12/22/24	Lowes	Post	4"x8'	Lifetime Steel Post Powercoated	
4			Post	10' Metal	Line Post - PostMaster	
5			Post	8' Metal	Gate Post - PostMaster	
6			Post	10' Metal	Gate Post - PostMaster	
7	12/22/24	Lowes	Post	4"x4"x10'	Treated Pine	
8	12/22/24	Lowes	Post	4"x4"x12'	Treated Pine	
9	12/22/24	Lowes	Post	6"x6"x8'	Treated Pine	

## 15 - INVENTORY TRACKER(S)



#### **IMPORTANT**

- YOU HAVE A DETAILED INVENTORY TRACKER FOR EACH FENCE TYPE: WOOD, VINYL, CHAIN LINK, & ALUMINUM
- USING THE INVENTORY TRACKERS IS 100% OPTIONAL.

	WOC	D	lN'	VΕ	NTORY MANAGEMENT	Your Business Name							
	Value On Hand         \$ 17,194.50         *Initial Setup Note           Received         \$ 22,740.00         *Inventory Correction Note           Used         \$ (5,545.50)										USD		
#	Date (MM/DD/YYYY)	Re	ceived	Used	Material Inventory Selection	Quantity Received / Used		Cost	Quantity +/-	Running Inventory Quantity	Running Inventory Value	Cumulative Value	Details & Comments
1	1/10/25	Re	ceived		Post-4"x4"x8'-Treated Pine	500.00	\$	5,490.00	500.00	500.00	\$ 5,490.00	\$ 5,490.00	Regular Shipment
2	1/11/25			Used	Post-4"x4"x8'-Treated Pine	150.00	\$	(1,647.00)	150.00	650.00	\$ 3,843.00	\$ 3,843.00	
3	1/12/25	Re	ceived		Picket-19/32"x6"x6'-Cedar Dog Ear	5000.00	\$	17,250.00	5000.00	5000.00	\$ 17,250.00	\$ 21,093.00	
4	1/13/25			Used	Picket-19/32"x6"x6'-Cedar Dog Ear	650.00	\$	(2,242.50)	650.00	5650.00	\$ 15,007.50	\$ 18,850.50	
5 6	1/14/25			Used	Picket-19/32"x6"x6'-Cedar Dog Ear	480.00	\$	(1,656.00)	480.00	6130.00	\$ 13,351.50	\$ 17,194.50	
8													
9 l0 l1													

## 16 - INVENTORY TRACKER(S)



#### 1.) FOR EACH INVENTORY ENTRY, ADD IN THE FOLLOWING

- DATE THE MATERIAL WAS RECEIVED OR USED
- SELECT WHETHER THE MATERIAL WAS RECEIVED (ADDED TO INVENTORY) OR USED (REMOVED FROM INVENTORY)
- THE MATERIAL
- QUANTITY RECEIVED OR USED

\*\*WHEN YOU FIRST SET UP YOUR
DASHBOARD AND INVENTORIES, REVIEW
YOUR ACTUAL INVENTORY, AND THEN ADD
"RECEIVED" ENTRIES FOR ALL OF YOUR
MATERIALS, WITH THE QUANTITY BEING THE
CURRENT AMOUNT YOU HAVE ON HAND.

#### WOOD INVENTORY MANAGEMENT 17,194.50 Value On Hand \*Initial Setup Note Received 22,740.00 \*Inventory Correction Note Used (5,545.50)Quantity Date (MM/DD/YYYY) Received Used **Material Inventory Selection** Received / Cost Used 1/10/25 Received ost-4"x4"x8'-Treated Pine 500.00 1 5,490 1/11/25 2 Post 4"x4"x8'-Treated Pine Used 150.00 (1,64)3 1/12/25 Received Picket-19/32"x6"x6'-Cedar Dog Ear 5000.00 17,250 1/13/25 Used Picket-19/32"x6"x6'-Cedar Dog Ear 650.00 (2,242)4 5 1/14/25 Used Picket-19/32"x6"x6'-Cedar Dog Ear 480.00 (1,656 6 7 8 9 10 11

## 17 - INVENTORY TRACKER(S)



## AS YOU ADD EACH ENTRY, YOU WILL SEE THE FOLLOWING

- TOTAL COST
- CURRENT QUANTITY AND VALUE OF THAT MATERIAL ("RUNNING INVENTORY QUANTITY/VALUE")
- CUMULATIVE INVENTORY VALUE

\*\*THE CURRENT INVENTORY VALUES FOR EACH MATERIAL WILL ALSO AUTO-POPULATE WITHIN YOUR MATERIAL LISTS.

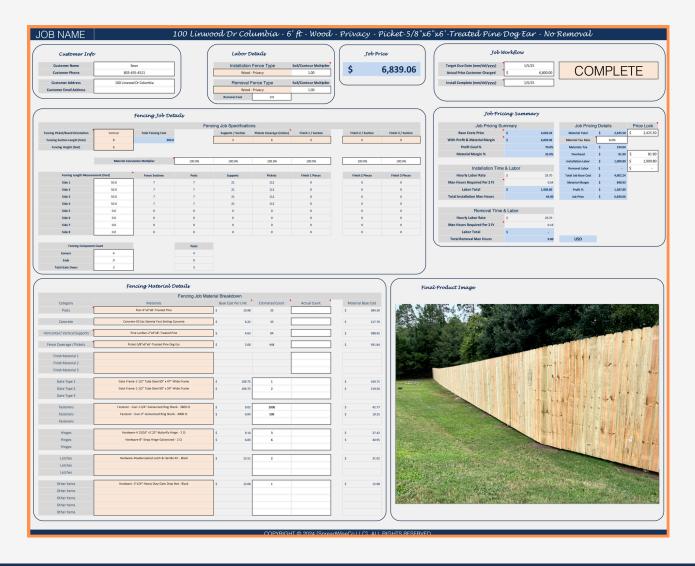


## 18 - JOB TAB(S)



#### **IMPORTANT**

- THERE IS A DIFFERENT JOB TAB TEMPLATE FOR EACH FENCE TYPE: WOOD, VINYL, CHAIN LINK, & ALUMINUM
- BE SURE TO USE THE CORRECT ONE DEPENDING ON THE FENCING JOB YOU ARE PRICING & TRACKING

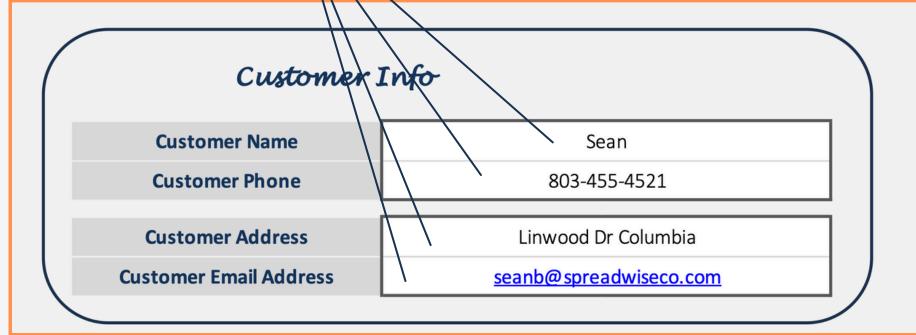


## 19 - JOB TAB(S) - CUSTOMER INFO





- ADDRESS
- EMAIL ADDRESS



## 20 - JOB TAB(S) - LABOR



