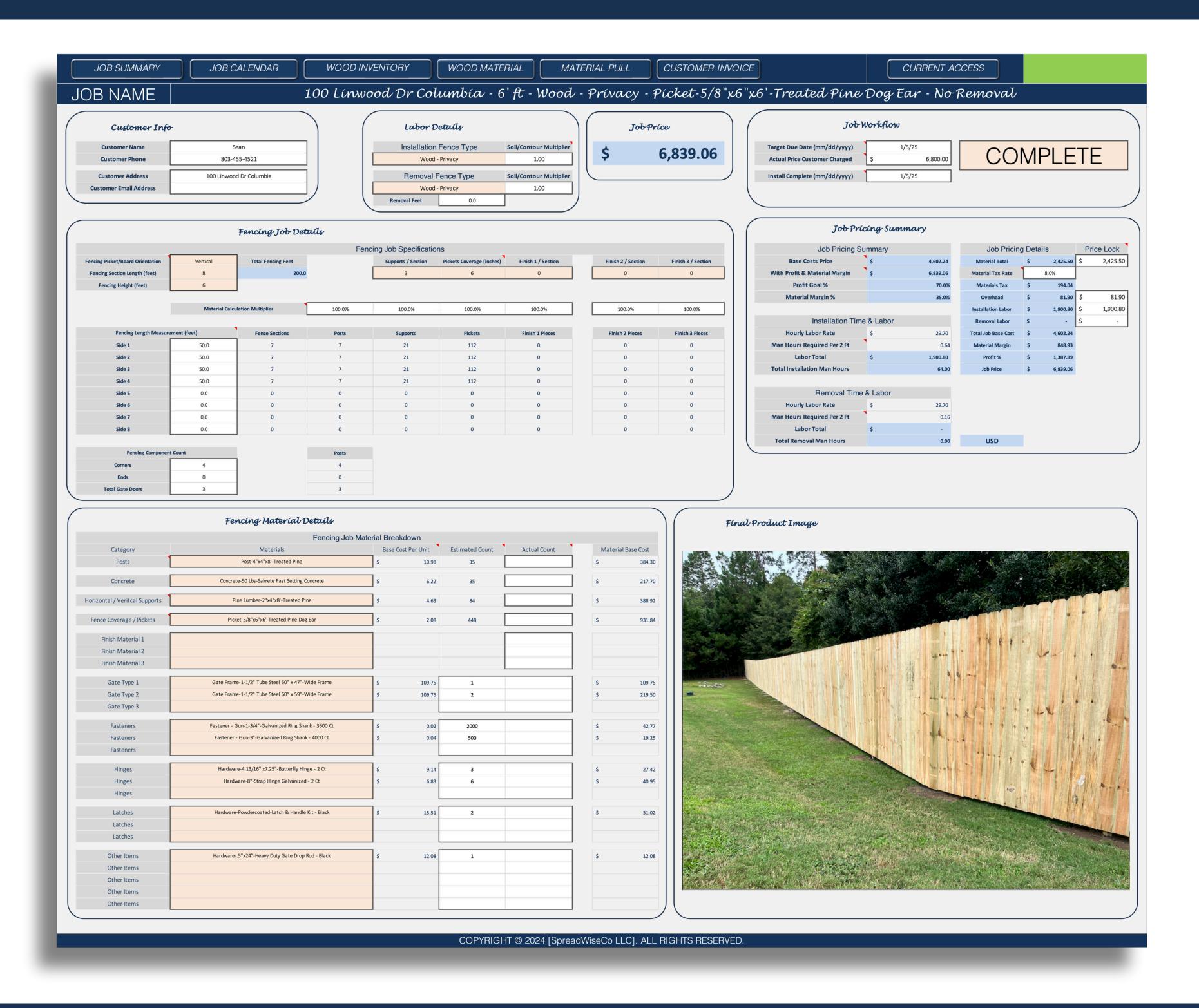


FENCE RM





A PROFESSIONAL SOLUTION FOR PRICING YOUR FENCING JOBS, & MANAGING YOUR FENCING BUSINESS





TAKE YOUR FENCING BUSINESS TO THE NEXT LEVEL

WOOD, VINYL, ALUMINUM, & CHAINLINK FENCING

PRICE YOUR JOBS PROPERLY, AND IMPROVE YOUR PROFITS

IMPROVE YOUR JOB & CUSTOMER RECORD KEEPING

PROFESSIONAL CUSTOMER ESTIMATES & INVOICES

BUSINESS PROFIT VS REVENUE TRACKING

TRACK THE WORKFLOW FOR EVERY JOB

MANAGE MATERIAL INVENTORY

PROVIDE JOB ESTIMATES ON THE SPOT





THE RIGHT SPREADSHEET MATTERS



SOFT, NEUTRAL COLORS. EASY ON THE EYES. EASY TO LEARN.

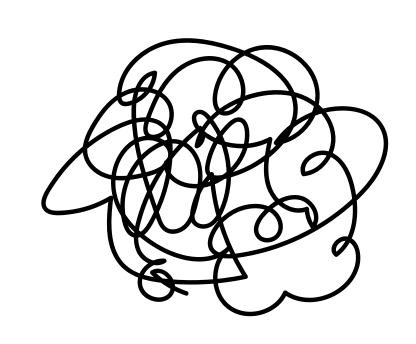


EACH TAB SERVES A PURPOSE.

LESS CLUTTER, LESS NOISE.

MORE CAPABILITY.



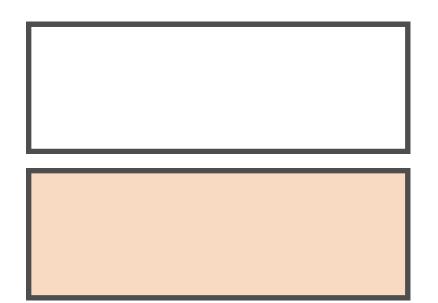




ONLY TWO CELL COLORS TO INTERACT WITH. THE REST IS AUTOMATIC!



PRO PRODUCT GUARANTEE







1 A COMPREHENSIVE, ALL-IN-ONE SOLUTION

- PROFIT MARGIN GOAL ADDED
 TO ALL JOBS
- DETAILED INVENTORY TRACKING
 FOR EACH FENCE TYPE
- AUTOMATED JOB CALENDAR
 (READY TO PRINT)

MATERIAL MARGIN GOAL
ADDED TO ALL JOBS

UP TO **150 JOBS** IN ONE DASHBOARD

ESTIMATE AND CUSTOMER RECORD KEEPING

- ACCOUNT FOR ALL BUSINESS

 OVERHEAD COSTS
- 4 JOB STATUSES: ESTIMATE,
 SCHEDULED, INVOICED,
 COMPLETE
- 12 MONTH BUSINESS
 PERFORMANCE TRENDS

- DETERMINE YOUR HOURLY
 LABOR RATE
- JOB STATUS VISUAL CUES &
 TRACKING
- PROFIT AND REVENUE INSIGHT
 TO GROW YOUR BUSINESS

- CUSTOMIZABLE SUPPLIER LIST (30 SUPPLIERS)
- ESTIMATES & INVOICES (READY TO PRINT OR EMAIL)
- FIVE INTEGRATED CURRENCIES
 (USD, EUR, GBP, CAD, AUD)

- CUSTOMIZABLE MATERIAL LIST
 (X4) (400 MATERIALS EACH)
- AUTOMATED INVENTORY PULL
 LIST FOR YOUR CREW
- BUILT IN GUIDE NOTES



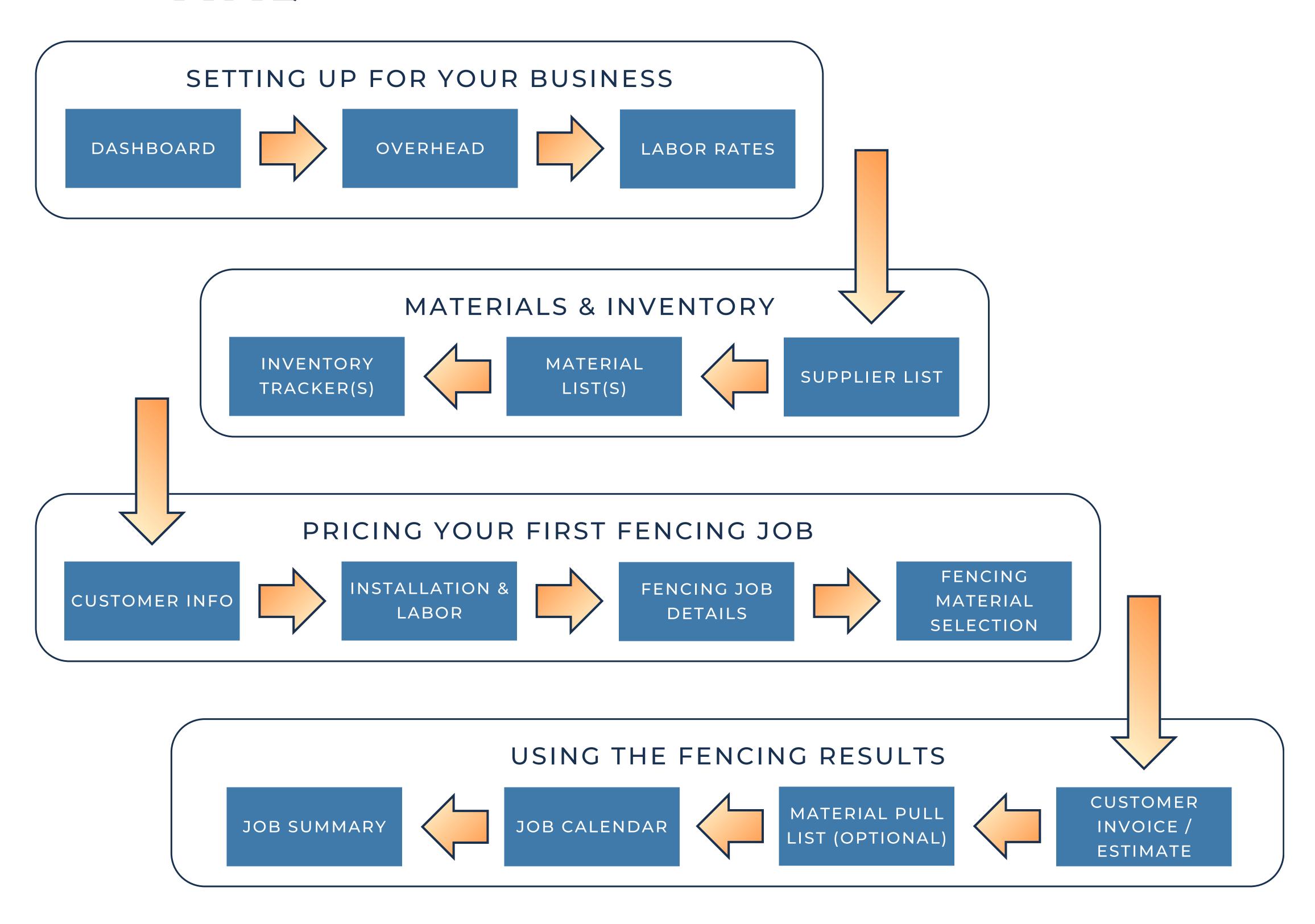
LEARNING & SETUP TIME

THIS IS OUR BEST ESTIMATE OF HOW MUCH TIME IT WILL TAKE THE AVERAGE PERSON TO LEARN AND COMPLETE THE INITIAL SETUP OF THEIR DASHBOARD

15MIN 30MIN 1HR 2HR 3HR 4HR



PRO 2 USING THE DASHBOARD FOR THE FIRST TIME



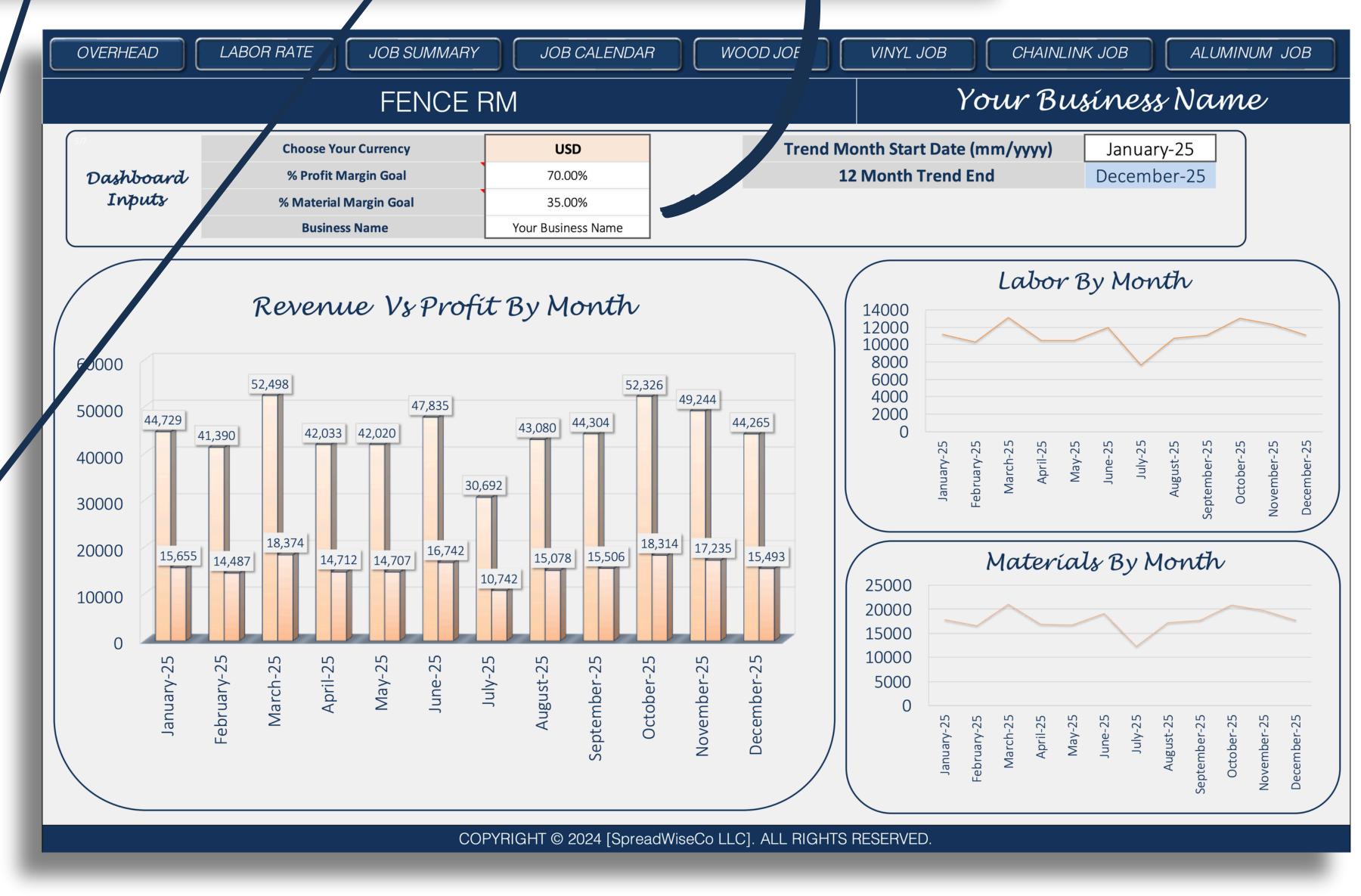


PRO 3 DASHBOARD SETUP: BUSINESS NAME & PROFIT & MATERIAL MARGIN GOALS



ADD YOUR BUSINESS NAME, & IT POPULATES THROUGHOUT THE WORKBOOK FOR A PROFESSIONAL LOOK

SET YOUR PROFIT & MATERIAL MARGIN % GOALS, AND THIS WILL BE AUTO APPLIED TO **EVERY FENCING** ESTIMATE YOU BUILD.





4 CAPTURE YOUR BUSINESS OVERHEAD

ALL OVERHEAD COSTS ARE SUMMARIZED, AND THEN DIVIDED ACROSS YOUR EXPECTED ANNUAL JOB COUNT .

THIS COST IS AUTO APPLIED
TO EVERY JOB YOU DO





CAPTURE ALL
ANNUAL OVERHEAD
BUSINESS COSTS
LIKE ELECTRICITY,
TOOL
REPLACEMENT,
BUILDING LEASING,
ETC

Total Annual Estimated Jobs	105	1			
Overhead Allocation Per Job	\$ 81.90	ı			USD
Overneau Anocation Per Job	\$ 61.50				030
BUSINE	SS OVERHEAD BREA	KDC	NWN		
Item	Paid "X" Times / Yr	Paid	l Amount	Ann	ualized Cost
Warehouse & Storate	12	\$	350.00	\$	4,200.00
Tools & Equipment	12	\$	300.00	\$	3,600.00
Business Licensing	2	\$	400.00	\$	800.00
		\$	-	\$	-
		\$	-	\$	-
		\$	-	\$	-
		\$	-	\$	-
		\$	-	\$	-
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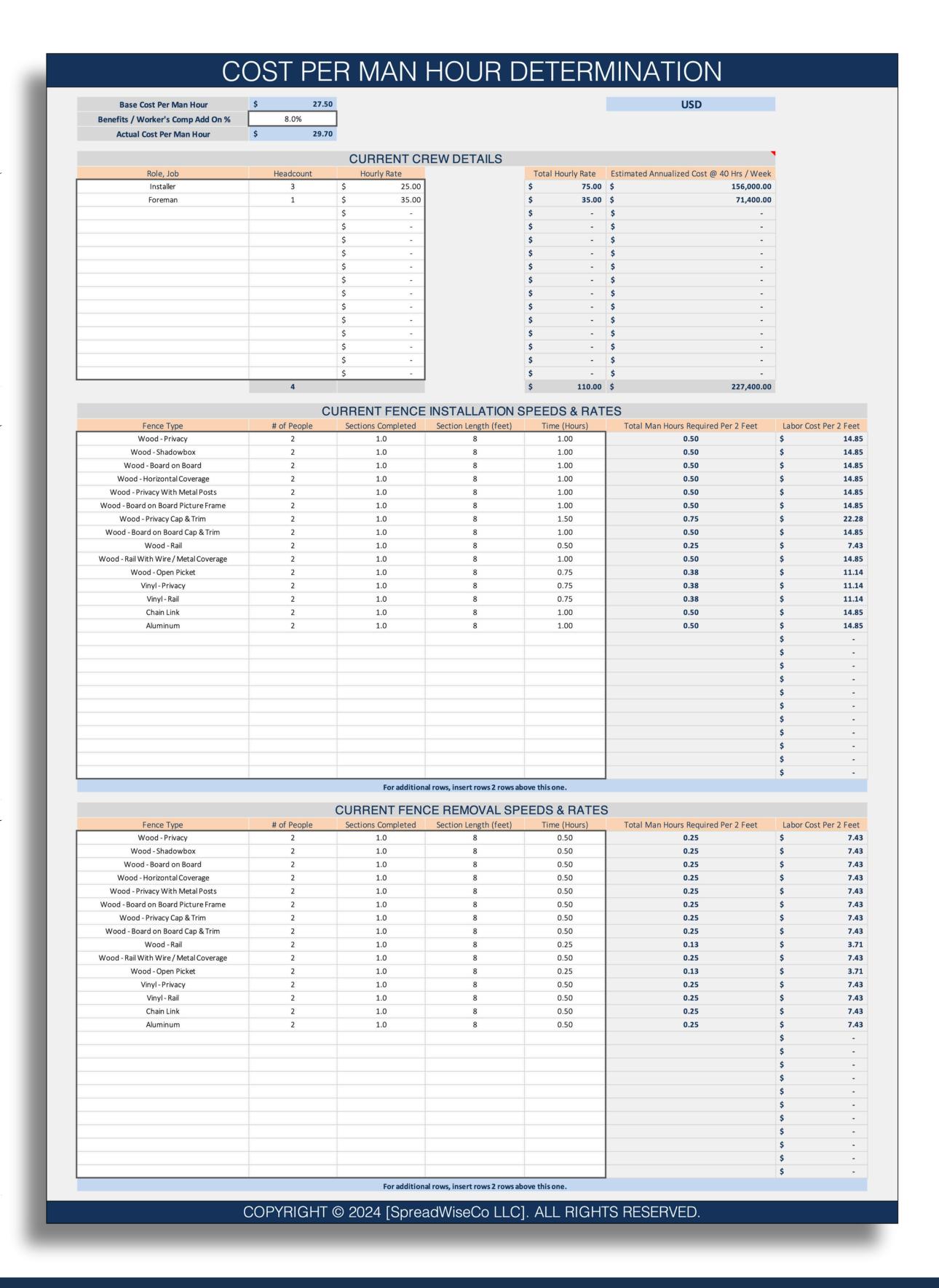


SET UP YOUR LABOR COSTS, AND THEY ARE AUTO-PULLED INTO YOUR FENCING JOBS

CREW DETAILS

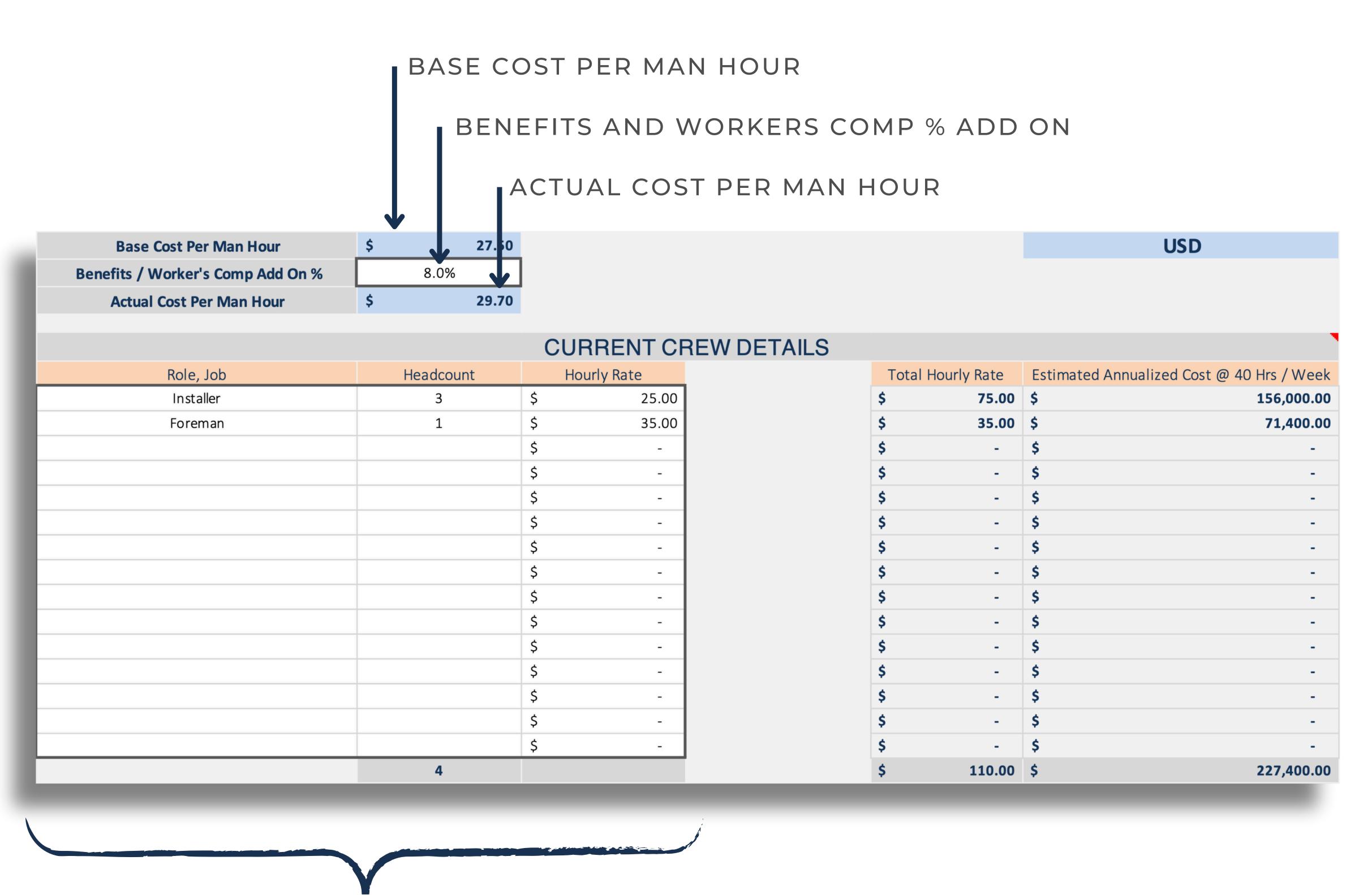
INSTALLATION COSTS BY FENCE TYPE

REMOVAL COSTS BY FENCE TYPE





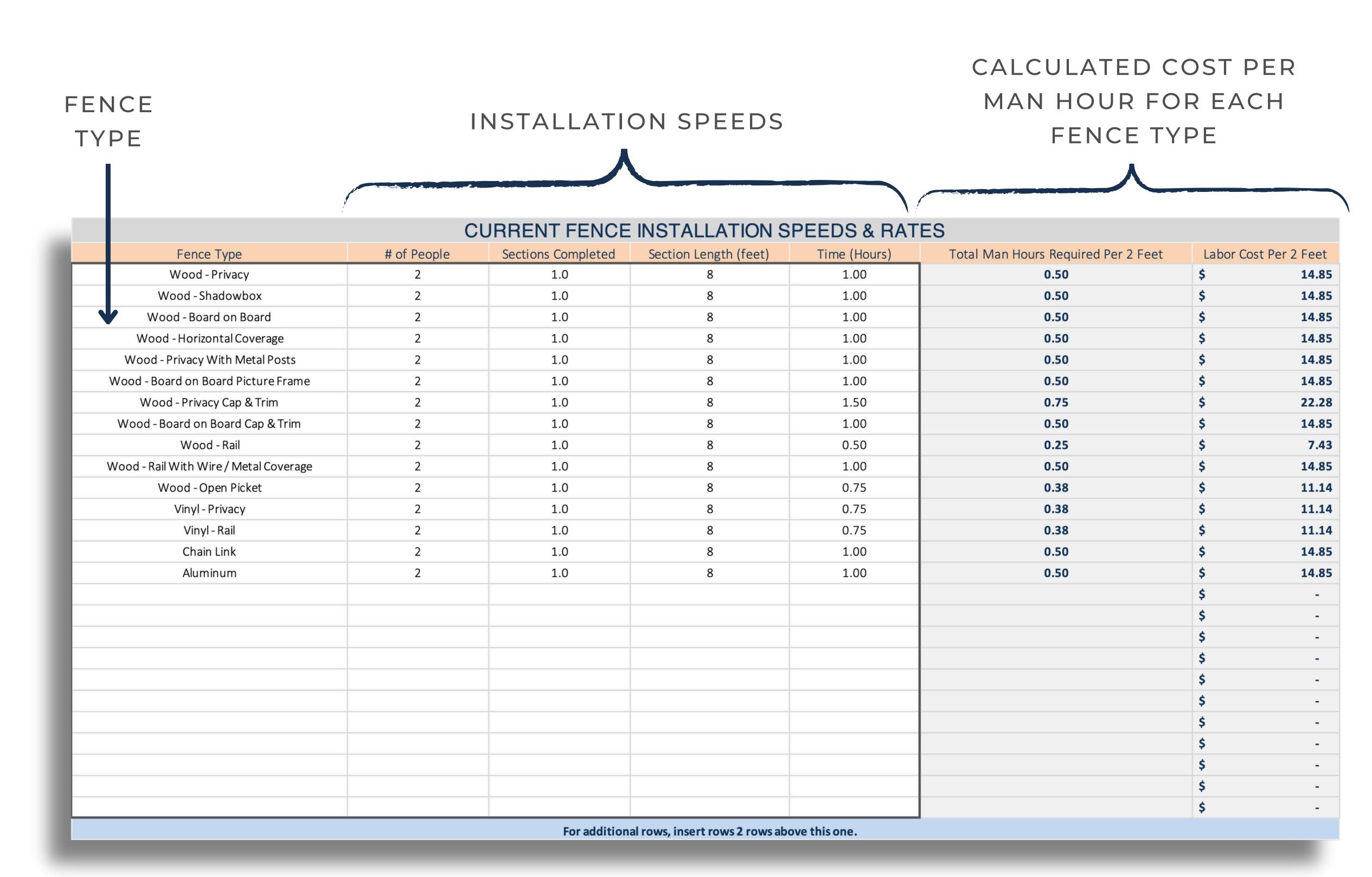
PRO 6 CREW DETAILS & COST PER MAN HOUR



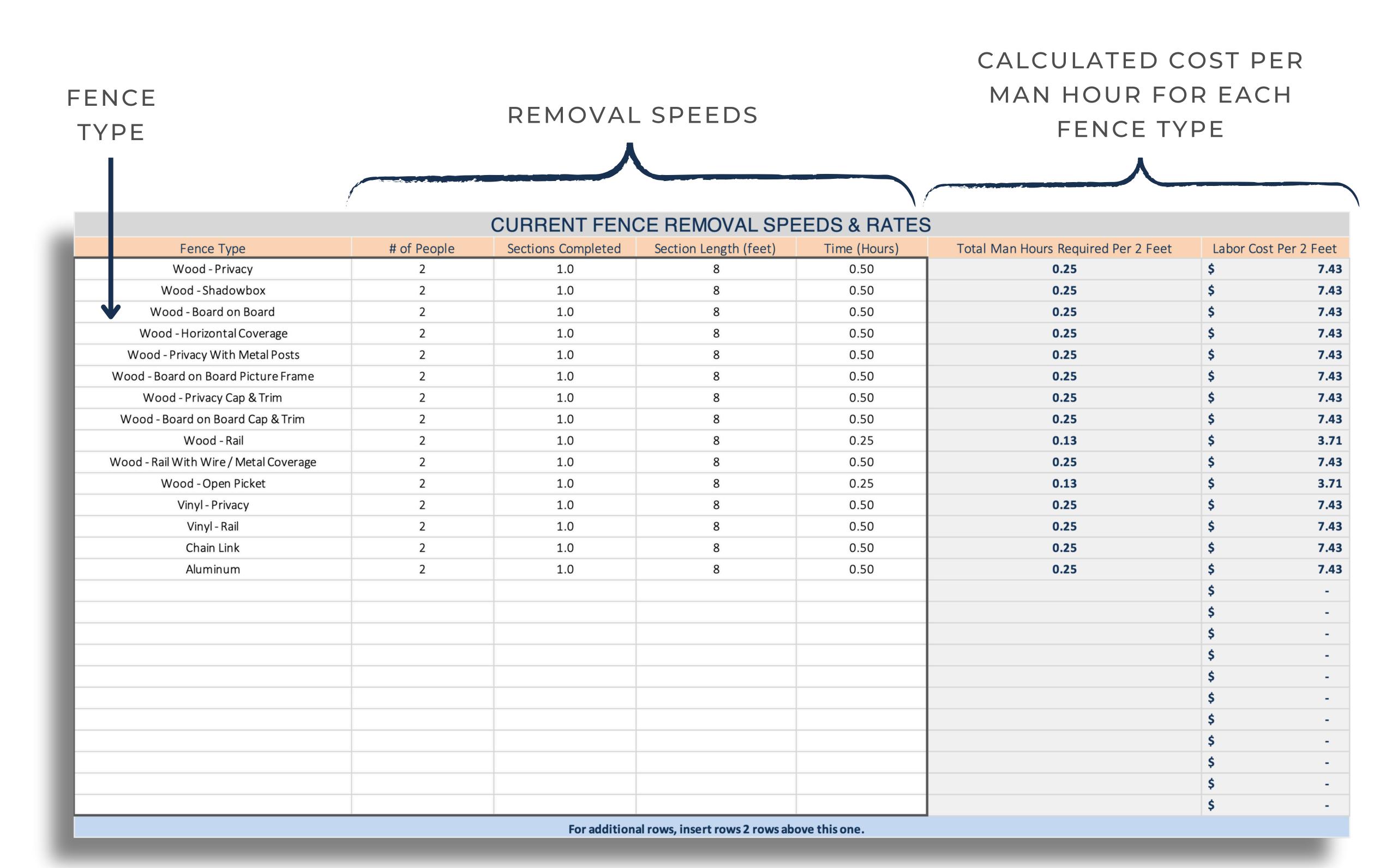
ROLES, HEADCOUNT, AND HOURLY RATES



PRO 7 INSTALLATION LABOR COSTS









9 SET UP YOUR SUPPLIER LIST

LIST ALL OF YOUR MATERIAL SUPPLIERS. THE SUPPLIER LIST AUTO PULLS INTO THE MATERIAL LIST SO YOU CAN ASSOCIATE EACH MATERIAL & COST WITH A PARTICULAR SUPPLIER

	•	n selection within Material Lis		
COMPANY NAME	ADDRESS	PROFESSION / SUPPLIER TYPE	PRIMARY CONTACT	PHONE NUM
Lowes Lightspeed				
Fencing Surplus				
	m 1 11.7	nsert rows 2 rows above this one		

PRO 10 DETAILED MATERIAL LIST FOR EACH

FENCING TYPE

400 MATERIAL

ROWS, & YOU CAN INSERT MORE

CUSTOMIZEABLE MATERIAL DESCRIPTION MATERIAL COST BREAKDOWN THAT AUTO PULLS INTO EACH JOB TAB WHEN YOU SELECT A MATERIAL

WOOD MATERIAL LIST & INVENTORY SUMMARY

Your Business l	V	0
		м

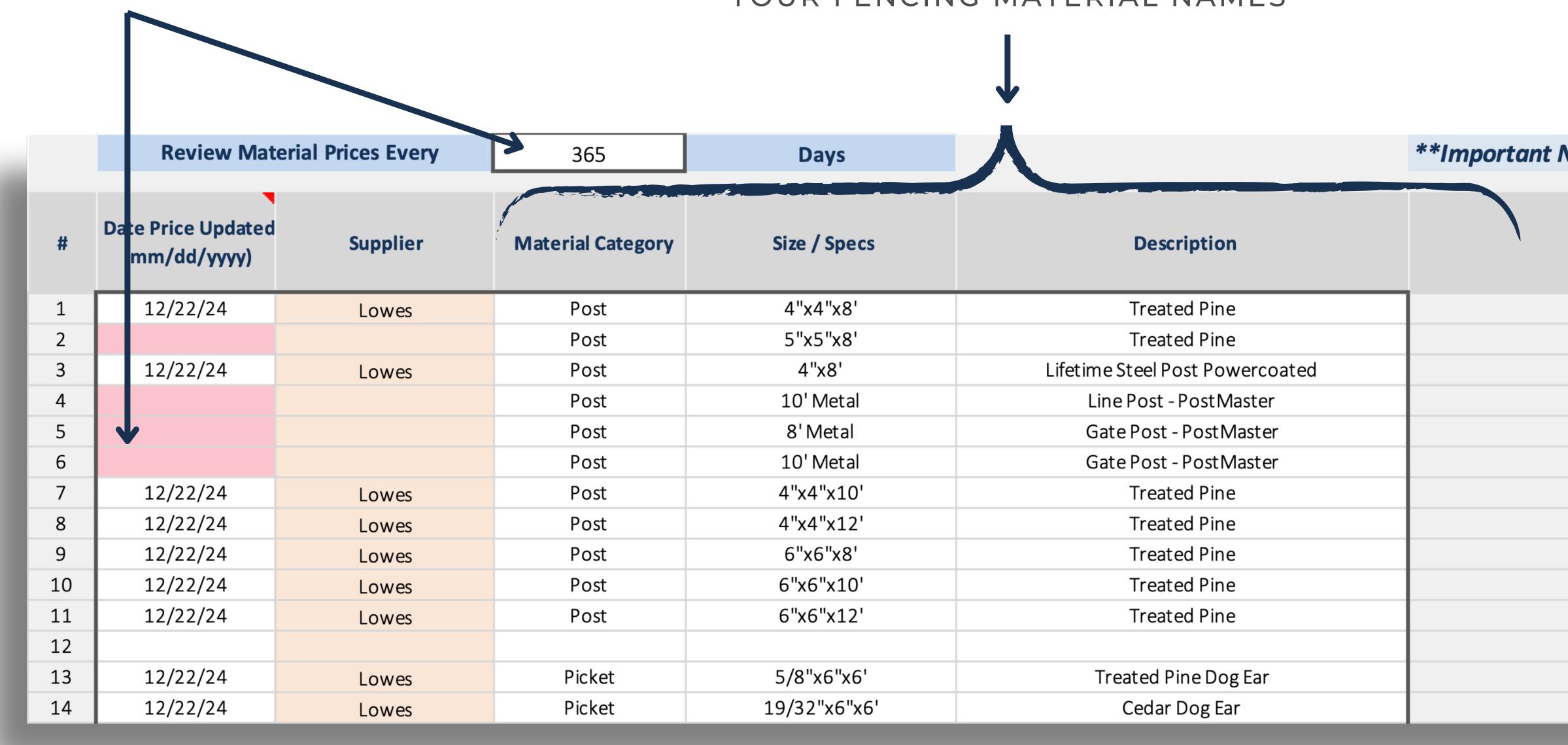
	Review Materia	al Prices Every	365	Days		**Important Note About Your Material List				35.0
#	Date Price Updated (mm/dd/yyyy)	Supplier	Material Category	Size / Specs	Description	Full Material Description	Count	Base Cost	Cost Per Unit	Cost Wit
1	12/22/24	Lowes	Post	4"x4"x8'	Treated Pine	Post-4"x4"x8'-Treated Pine	1	\$ 10.98	\$ 10.98	\$
2			Post	5"x5"x8'	Treated Pine	Post-5"x5"x8'-Treated Pine	1	\$ 22.55	\$ 22.55	\$
3	12/22/24	Lowes	Post	4"x8'	Lifetime Steel Post Powercoated	Post-4"x8'-Lifetime Steel Post Powercoated	1	\$ 37.02	\$ 37.02	\$
4			Post	10' Metal	Line Post - PostMaster	Post-10' Metal-Line Post - PostMaster	1	\$ 34.55	\$ 34.55	\$
5			Post	8' Metal	Gate Post - Post Master	Post-8' Metal-Gate Post - PostMaster	1	\$ 32.00	\$ 32.00	\$
6			Post	10' Metal	Gate Post - Post Master	Post-10' Metal-Gate Post - PostMaster	1	\$ 65.00	\$ 65.00	\$
7	12/22/24	Lowes	Post	4"x4"x10'	Treated Pine	Post-4"x4"x10'-Treated Pine	1	\$ 17.38	\$ 17.38	\$
8	12/22/24	Lowes	Post	4"x4"x12'	Treated Pine	Post-4"x4"x12'-Treated Pine	1	\$ 19.88	\$ 19.88	\$
9	12/22/24	Lowes	Post	6"x6"x8'	Treated Pine	Post-6"x6"x8'-Treated Pine	1	\$ 32.78	\$ 32.78	\$
10	12/22/24	Lowes	Post	6"x6"x10'	Treated Pine	Post-6"x6"x10'-Treated Pine	1	\$ 45.18	\$ 45.18	\$
11	12/22/24	Lowes	Post	6"x6"x12'	Treated Pine	Post-6"x6"x12'-Treated Pine	1	\$ 52.08	\$ 52.08	\$
12								\$ -	\$ -	\$
13	12/22/24	Lowes	Picket	5/8"x6"x6'	Treated Pine Dog Ear	Picket-5/8"x6"x6'-Treated Pine Dog Ear	1	\$ 2.08	\$ 2.08	\$
14	12/22/24	Lowes	Picket	19/32"x6"x6'	Cedar Dog Ear	Picket-19/32"x6"x6'-Cedar Dog Ear	1	\$ 3.45	\$ 3.45	\$
15	12/22/24	Lowes	Picket	5/8"x6"x8'	Treated Pine Dog Ear	Picket-5/8"x6"x8'-Treated Pine Dog Ear	1	\$ 4.68	\$ 4.68	\$
16			Picket	6"x8'	Cedar	Picket-6"x8'-Cedar	1	\$ 5.88	\$ 5.88	\$
17	12/22/24	Lowes	Picket	7/16"x4"x6'	Treated Pine Dog Ear	Picket-7/16"x4"x6'-Treated Pine Dog Ear	1	\$ 2.11	\$ 2.11	\$
18						-		\$ -	\$ -	\$
19	12/22/24	Lowes	Picket	3/4"x3.5"x4'	Treated Pine French Gothic	Picket-3/4"x3.5"x4'-Treated Pine French Gothic	1	\$ 1.98	\$ 1.98	\$
20	12/22/24	Lowes	Picket	5/8"x5.5"x6'	Western Red Cedar Dog Ear	Picket-5/8"x5.5"x6'-Western Red Cedar Dog Ear	1	\$ 4.19	\$ 4.19	\$
21						_		\$ -	\$ -	\$
22			Gate Frame	1-1/2" Tube Steel 60" x 47"	Wide Frame	Gate Frame-1-1/2" Tube Steel 60" x 47"-Wide Frame	1	\$ 109.75	\$ 109.75	\$
23			Gate Frame	1-1/2" Tube Steel 60" x 59"	Wide Frame	Gate Frame-1-1/2" Tube Steel 60" x 59"-Wide Frame	1	\$ 109.75	\$ 109.75	\$
24			Gate Frame	1-1/2" Tube Steel 60" x 71"	Wide Frame	Gate Frame-1-1/2" Tube Steel 60" x 71"-Wide Frame	1	\$ 109.75	\$ 109.75	\$
25				-		_		\$ -	\$ -	\$
26	12/22/24	Lowes	Fastener - Gun	1-3/4"	Galvanized Ring Shank - 3600 Ct	Fastener - Gun-1-3/4"-Galvanized Ring Shank - 3600 Ct	3600	\$ 76.98		
27	12/22/24	Lowes	Fastener - Gun	3"	Galvanized Ring Shank - 4000 Ct	Fastener - Gun-3"-Galvanized Ring Shank - 4000 Ct	4000	\$ 154.00		
28	12/22/24	Lowes	Fastener - Hand	5/16"x5"	Galvanized Lag Screw	Fastener - Hand-5/16"x5"-Galvanized Lag Screw	1	\$ 1.90		
29	12/22/24	Lowes	Fastener - Hand	3"	Galvanized Framing Nail - 447 Cnt	Fastener - Hand-3"-Galvanized Framing Nail - 447 Cnt	447	\$ 24.98		
30					9	-		\$ -		\$
31	12/22/24	Lowes	Concrete	50 Lbs	Sakrete Fast Setting Concrete	Concrete-50 Lbs-Sakrete Fast Setting Concrete	1	\$ 6.22		
32	12/22/24	Lowes	Concrete	80 Lbs	Pro Finish 5000 High Strength Concrete Mix	Concrete-80 Lbs-Pro Finish 5000 High Strength Concrete Mix	1	\$ 8.65		
33								\$ -	\$ -	
34	12/22/24	Lowes	Finishing	5/4"x6"x8'	Treated Pine Decking Board	Finishing-5/4"x6"x8'-Treated Pine Decking Board	1	\$ 6.18	\$ 6.18	
35	12/22/24	Lowes	Finishing	1"x6"x8'	Cedar Common Board	Finishing-1"x6"x8'-Cedar Common Board	1	\$ 14.48		
36		20.1.00	Finishing	2"x6"x8'	Western Red Cedar	Finishing-2"x6"x8'-Western Red Cedar	1	\$ 44.00		
37	12/22/24	Lowes	Finishing	6"x6"	Pine Deck Post Cap	Finishing-6"x6"-Pine Deck Post Cap	1	\$ 14.76		
38	,,	2011.00						\$ -		\$
39	12/22/24	Lowes	Pine Lumber	1"x4"x6'	Treated Pine	Pine Lumber-1"x4"x6'-Treated Pine	1	\$ 3.28		
40	12/22/24	Lowes	Pine Lumber	2"x4"x8'	Treated Pine	Pine Lumber-2"x4"x8'-Treated Pine	1	\$ 4.63		
41	12/22/24	Lowes	Pine Lumber	1"x6"x8'	Treated Pine	Pine Lumber-1"x6"x8'-Treated Pine	1	\$ 6.08		
42	12/22/24		Pine Lumber	2"x2"x8'	Treated Pine	Pine Lumber 2"x2"x8'-Treated Pine	1	\$ 4.98		
42	12/22/24	Lowes	r iile Lullinei	2 12 10	i cateu riile	Fille Luffiber-2 X2 X0 -freated Fille	1	4.90	4.98	۲



MATERIAL REVIEW TRIGGER:

SET A FREQUENCY TO REVIEW YOUR MATERIAL PRICES, AND WE FLAG THE MATERIALS WHEN THE LAST UPDATE EXCEEDS THAT TIME

A SIMLPLE WAY TO BREAK DOWN
YOUR FENCING MATERIAL NAMES



AUTOMATED MATERIAL NAME:

ONCE YOU SET YOUR MATERIAL DETAILS, WE PUT IT ALL INTO ONE MATERIAL NAME THAT YOU CAN USE WITHIN EACH JOB & ESTIMATE

ADD IN YOUR
BASE COST
FOR EACH
MATERIAL

FOR EACH MATERIAL
YOU'LL SEE A COST
PER UNIT, AND THE
COST WITH YOUR
MATERIAL MARGIN
GOAL %

Full Material Description	Count	Base Cost	Cost Per Unit	Cost With Margin
Post-4"x4"x8'-Treated Pine	1	\$ 10.98	\$ 10.98	\$ 14.82
Post-5"x5"x8'-Treated Pine	1	\$ 22.55	\$ 22.55	\$ 30.44
Post-4"x8'-Lifetime Steel Post Powercoated	1	\$ 37.02	\$ 37.02	\$ 49.98
Post-10' Metal-Line Post - PostMaster	1	\$ 34.55	\$ 34.55	\$ 46.64
Post-8' Metal-Gate Post - PostMaster	1	\$ 32.00	\$ 32.00	\$ 43.20
Post-10' Metal-Gate Post - PostMaster	1	\$ 65.00	\$ 65.00	\$ 87.75
Post-4"x4"x10'-Treated Pine	1	\$ 17.38	\$ 17.38	\$ 23.46
Post-4"x4"x12'-Treated Pine	1	\$ 19.88	\$ 19.88	\$ 26.84
Post-6"x6"x8'-Treated Pine	1	\$ 32.78	\$ 32.78	\$ 44.25
Post-6"x6"x10'-Treated Pine	1	\$ 45.18	\$ 45.18	\$ 60.99
Post-6"x6"x12'-Treated Pine	1	\$ 52.08	\$ 52.08	\$ 70.31
		\$ -	\$ -	\$ -
Picket-5/8"x6"x6'-Treated Pine Dog Ear	1	\$ 2.08	\$ 2.08	\$ 2.81
Picket-19/32"x6"x6'-Cedar Dog Ear	1	\$ 3.45	\$ 3.45	\$ 4.66

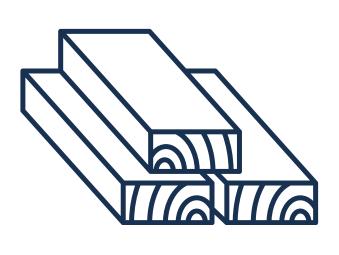


PRO 13 DETAILED INVENTORY TRACKING & MANAGEMENT FOR EACH FENCE TYPE

MATERIAL SELECTION BASED ON YOUR MATERIAL LIST

QUICK VISUAL FOR YOUR TOTAL INVENTORY VALUE

READY FOR 250 **MATERIAL** RECEIVED OR **USED** ENTRIES. AND YOU CAN EASILY ADD MORE



	WOOI	'NIC	VE1	TORY MANAGEMENT				Y	Ò
	Value On Hand	17,1	94.50	*Initial Setup Note					
	Received		740.00	*Inventory Correction Note	•				
	Used \$		545.50)	Thremoly correction water					
#	Date (MM/DD/YYYY)	Received	Used	Material Inventory Selection	Quantity Received / Used	Cost	Quantity +/-	Running Inventory Quantity	у
1	1/10/25	Received		Post-4"x4"x8'-Treated Pine	500.00	\$ 5,490.0	0 500.00	500.00	
2	1/11/25		Used	Post-4"x4"x8'-Treated Pine	150.00	\$ (1,647.0	0) 150.00	650.00	
3	1/12/25	Received		Picket-19/32"x6"x6'-Cedar Dog Ear	5000.00	\$ 17,250.0	0 5000.00	5000.00)
4	1/13/25		Used	Picket-19/32"x6"x6'-Cedar Dog Ear	650.00	\$ (2,242.5	0) 650.00	5650.00)
5	1/14/25		Used	Picket-19/32"x6"x6'-Cedar Dog Ear	480.00	\$ (1,656.0	0) 480.00	6130.00)
6									
7									
8									
9									
LO									
11									
L2									
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6									
27									
28									
29									
30									
31									

PRO 14 DETAILED INVENTORY TRACKING

RECORD
WHETHER YOU
RECEIVED
MATERIAL OR
USED IT

QUANTITY USED OR RECEIVED FOR EACH MATERIAL ENTRY

#	Date (MM/DD/YYYY)	Received	Used	
1	1/10/25	Received		
2	1/11/25		Used	
3	1/12/25	Received		
4	1/13/25		Used	
5	1/14/25		Used	
6				
7				

Material Inventory Selection	Quantity Received / Used
Post-4"x4"x8'-Treated Pine	500.00
Post-4"x4"x8'-Treated Pine	150.00
Picket-19/32"x6"x6'-Cedar Dog Ear	5000.00
Picket-19/32"x6"x6'-Cedar Dog Ear	650.00
Picket-19/32"x6"x6'-Cedar Dog Ear	480.00



FOR **EVERY** INVENTORY **ENTRY**,
WE DO ALL THE MATH TO
DETERMINE THE NEW INVENTORY
QUANTITY AND VALUE FOR THAT
SPECIFIC MATERIAL

l	Cost	Quantity +/-	Running Inventory Quantity	Inv	Running entory Value	C	Cumulative Value
ı	\$ 6,000.00	500.00	500.00	\$	6,000.00	\$	6,000.00
	\$ (1,800.00)	-150.00	350.00	\$	4,200.00	\$	4,200.00
	\$ 25,000.00	5000.00	5000.00	\$	25,000.00	\$	29,200.00
	\$ (3,250.00)	-650.00	4350.00	\$	21,750.00	\$	25,950.00
	\$ (2,400.00)	-480.00	3870.00	\$	19,350.00	\$	23,550.00

PRO 15 INVENTORY TRACKING: MATERIAL VALUE & QUANTITY

#	Date (MM/DD/YYYY)	Received	Used	Material Inventory Selection	Quantity Received / Used
1	1/10/25	Received		Post-4"x4"x8'-Treated Pine	500.00
2	1/11/25		Used	Post-4"x4"x8'-Treated Pine	150.00
3	1/12/25	Received		Picket-19/32"x6"x6'-Cedar Dog Ear	5000.00
4	1/13/25		Used	Picket-19/32"x6"x6'-Cedar Dog Ear	650.00
5	1/14/25		Used	Picket-19/32"x6"x6'-Cedar pg Ear	480.00
6					
7					

AS YOU UPDATE YOUR INVENTORY TRACKERS, YOUR MATERIAL LISTS WILL UPDATE, SHOWING INVENTORY VALUE AND COUNT FOR EACH MATERIAL

Full Material Description	Count	Base Cost		Cost Per Unit	Cost V	Vith Margin	Inventory Value	Inventory Count
Post-4"x4"x8'-Treated Pine	1	\$ 10.98	\$	10.98	\$	14.82	\$ 3,843.00	350
Post-5"x5"x8'-Treated Pine	1	\$ 22.55	5 \$	ے 255	\$	30.4	\$ -	0
Post-4"x8'-Lifetime Steel Post Powercoated	1	\$ 37.02	2 \$	37.02	7	49.98	\$ -	0
Post-10' Metal-Line Post - PostMaster	1	\$ 34.55	5 \$	34.55	\$	46.64	-	0
Post-8' Metal-Gate Post - PostMaster	1	\$ 32.00	\$	32.00	\$	43.20	\$ -	0
Post-10' Metal-Gate Post - PostMaster	1	\$ 65.00	\$	65.00	\$	87.75	\$ -	0
Post-4"x4"x10'-Treated Pine	1	\$ 17.38	\$	17.38	\$	23.46	\$ -	0
Post-4"x4"x12'-Treated Pine	1	\$ 19.88	\$	19.88	\$	26.84	\$ -	0
Post-6"x6"x8'-Treated Pine	1	\$ 32.78	\$	32.78	\$	44.25	\$ -	0
Post-6"x6"x10'-Treated Pine	1	\$ 45.18	\$	45.18	\$	60.99	\$ -	0
Post-6"x6"x12'-Treated Pine	1	\$ 52.08	\$	52.08	\$	70.31	\$ -	0
		\$ -	- \$	-	\$	-	\$ -	0
Picket-5/8"x6"x6'-Treated Pine Dog Ear	1	\$ 2.08	\$	2.08	\$	2.81	\$ -	0
Picket-19/32"x6"x6'-Cedar Dog Ear	1	\$ 3.45	5 \$	3.45	\$	4.66	\$ 13,351.50	3870
Picket-5/8"x6"x8'-Treated Pine Dog Ear	1	\$ 4.68	\$	4.68	\$	6.32	\$ -	0
Picket-6"x8'-Cedar	1	\$ 5.88	3 \$	5.88	\$	7.94	\$ -	0



PRO 16 JOB TABS: A PROFESSIONAL WAY TO PRICE A JOB AND PROVIDE AN ESTIMATE

