

#### Matt Taibbi

@mtaibbi

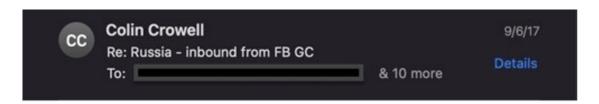
## 1.THREAD: The Twitter Files How Twitter Let the Intelligence Community In

- 2.In August 2017, when Facebook decided to suspend 300 accounts with "suspected Russian origin," Twitter wasn't worried. Its leaders were sure they didn't have a Russia problem.
- 3."We did not see a big correlation."

"No larger patterns."

"FB may take action on hundreds of accounts, and we may take action on ~25."

with FB on this effort, we can do that. We'll just want to be careful about expectations. FB may take action on hundreds of accounts and we may take action on ~25. We can add Yoel for more detail.



Now that the story is out it seems like the focus is on the purchasing of \$100K of Facebook ads by these Russian accounts.

Understanding that we did not see a big correlation on our platform that FB found on theirs, have we run the analysis of whether the accounts we did have purchased Twitter promoted products?

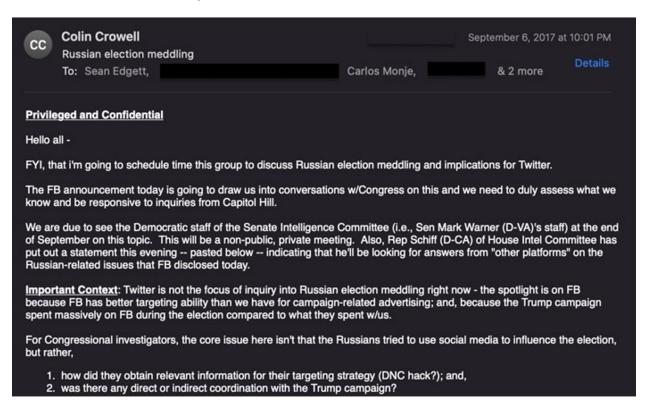
Colin Crowell
Vice President, Global Public Policy & Philanthropy
Twitter, Inc.
On Twitter:

Vijaya,	
Yes, we are in contact with FB and did get this list. I was on an initial call with FB along with form my team.	
I'll let summaries the findings, but the high level is that we see multi-account violations, but no larger patterns or items per our TOS.	

4."KEEP THE FOCUS ON FB": Twitter was so sure they had no Russia problem, execs agreed the best PR strategy was to say nothing on record, and quietly hurl reporters at Facebook:

Per discussion with	@policycomms does not recommend issuing an on-the-record statement for the following reasons:						
1) We can be more candid pushing the book back to Facebook on background 2) Issuing a statement brings us closer to Facebook, their vulnerabilities on this issue, and the follow-up stories on Russia							
	mms strategy.  It most a sentence on the record so we keep the focus on FB. Primary work will be off the record and so we can given the short notice but will try share material asap.						

5."Twitter is not the focus of inquiry into Russian election meddling right now - the spotlight is on FB," wrote Public Policy VP Colin Crowell:



\_6.In September, 2017, after a cursory review, Twitter informed the Senate it suspended 22 possible Russian accounts, and 179 others with "possible links" to those accounts, amid a larger set of roughly 2700 suspects manually examined.

1 MIN READ

7.Receiving these meager results, a furious Senator Mark Warner of Virginia – ranking Democrat on the Intelligence Committee – held an immediate press conference to denounce Twitter's report as "frankly inadequate on every level."

# Twitter briefing to U.S. congressional investigators disappointing - Senator Mark Warner

Senator Blasts Twitter: Presentation on Russia Influence Was 'Inadequate on Every Level'

D. Tad Jahasan 17

By Reuters Staff

8."#Irony," mused Crowell the day after Warner's presser, after receiving an e-circular from Warner's re-election campaign, asking for "\$5 or whatever you can spare."

#### "LOL," replied General Counsel Sean Edgett.



That's because Mark has been focused on the fight to save healthcare, helping out fellow Senate Democrats facing tough re-election fights, and getting ready for next week's battle over the Trump Budget (more on that later).

So now we really need your help to turn this around. Can you chip in \$5 or whatever you can spare to help Mark hit his quarterly fundraising goal?



#### Sean Edgett

Re: Another thing coming

To: Colin Crowell

September 29, 2017 at 8:36 PM

LOL

See More from Colin Crowell

9."KEEP PRODUCING MATERIAL" After meeting with congressional leaders, Crowell wrote: "Warner has political incentive to keep this issue at top of the news, maintain pressure on us and rest of industry to keep producing material for them."

СС	Colin Crowell  Re: Update on Russian election interference  To: Jack Dorsey,	September 29, 2017 at 8:23 AM  Details
Here's a	little more background	

- Yes, only Sen Warner (the Ranking Democrat on Senate Intel) commented. The Intel Comm Chairman Burr (R-NC) declined comment & no other Senators commented.
- Warner has been most vocal about the need for public hearings with social media companies and took FB to task a
  couple of weeks back, leading them to ultimately agree to disclose the ads they found associated with alleged
  Russian interference.
- Dynamic during our 2 hour closed-door meeting with Senate staff investigators was more cordial and less
  contentious than Senator's comments reflected. We got some tough questions but were working in collaborative
  spirit and pledged to circle back with more information based on their queries.
- On the House side, Intel Committee Ranking Democrat Adam Schiff was the only one who commented. His
  statement more balanced, thanking us for cooperation and looking forward to ongoing work together, but he also
  said we had more to do to investigate what happened in 2016 and said we had "significant forensic work to do to
  understand the depth and breadth of Russian activity during the campaign."
- We knew going in that our biggest vulnerability was that our teams are addressing and solving the malicious bot/misinformation problems of 2017 and beyond, but Warner and the Intel committees are singularly focused on what transpired in 2016. And we simply don't have a lot of data or conclusions to share with them on that front currently.
- Warner has political incentive to keep this issue at top of the news, maintain pressure on us and rest of industry to keep producing material for them, and generate interest for the Nov 1st hearing that is planned.
- Democrats also taking cues from Hillary Clinton, who in her "What Happened" book tour is pointedly talking about
  role of Russian propaganda and dirty tricks that were pushed through social media had in her demise. She has
  specifically has called out FB "and other social media" for not doing enough to address state-sponsored mischief in
  the election.
- We're also getting hurt by 3rd party academics and researchers, who tap our API to pull together flawed reports
  painting the bot/Russian troll problem as a significant presence on Twitter. They also claim to monitor these
  Russian networks on Twitter and then report on their activities. It was evident in the room with staff investigators
  that these researchers had already briefed the committees and asserted Twitter is a major problem. These studies
  are also cited in recent media stories.

10. "TAKING THEIR CUES FROM HILLARY CLINTON" Crowell added Dems were taking cues from Hillary Clinton, who that week said: "It's time for Twitter to stop dragging its heels and live up to the fact that its platform is being used as a tool for cyber-warfare."

CC Colin Crowell

Re: Update on Russian election interference
To: Jack Dorsey,

September 29, 2017 at 8:23 AM

Details

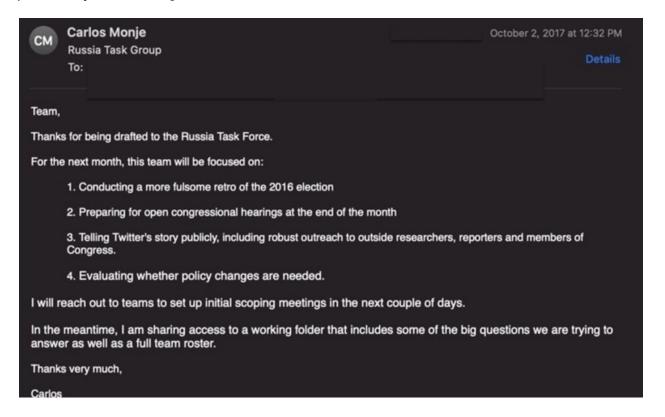
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  are also cited in recent media stories.

The Mercury News 2 Q

Hillary Clinton accuses Facebook, Twitter and Google of enabling Russian agents

11. In growing anxiety over its PR problems, Twitter formed a "Russia Task Force" to proactively self-investigate.



12. The "Russia Task Force" started mainly with data shared from counterparts at Facebook, centered around accounts supposedly tied to Russia's Internet Research Agency (IRA). But the search for Russian perfidy was a dud:

Wednesday Oct 11th 2017

TLDR: We have initial list of suspicious advertising content. A lot of benign content, need to further investigate before we can draw a conclusion.

#### **Exec Status Updates**

- [Ads Investigation]
  - TI;dr Models built that produce lists of tweets found 8,000 around election content and a further 700 accounts with
    potential list of accounts with Russian links. Deeper analysis required before determining if connection between
    lists and Russia. Group will do manual reviews with legal/comms around next phase to align on approach and
    narrow down list to confirm connections and quantify.

13. OCT 13 2017: "No evidence of a coordinated approach, all of the accounts found seem to be lone-wolf type activity (different timing, spend, targeting, <\$10k in ad spend)."

#### Friday October 13th

TLDR: We have found suspicious accounts which demonstrate our investigation strategy is working, however we see no evidence of a coordinated approach, all of the accounts found seem to be lone-wolf type activity (different timing, spend, targeting, <\$10k in ad spend).

#### **Exec Status Updates**

- · [Ads Investigation]
  - Manual review has begun with 6 accounts identified with some signal to Russia (mostly login driven) have been
    identified with election activity (2 of 6 are RT accounts already identified). Deeper analysis required but at first pass it
    would suggest that these are low spend/isolated actors rather than anything significant. (Please do not share beyond
    this group) <u>Link</u> to top level summary

14.OCT 18 2017: "First round of RU investigation... 15 high risk accounts, 3 of which have connections with Russia, although 2 are RT."

Wednesday Oct 18th

TLDR: <no update>

#### Exec Status Updates

- . [Ads Investigation]
  - First round of RU investigation shared with legal/comms/PP yesterday. The results suggest 15 high risk accounts, 3 of
    which have connections with Russia, although 2 are RT. Feedback was positive around methodology and approach. Key
    next steps are to document in detail the methodology along with agreeing on the specific data points to share with
    legal/outside counsel.

15.OCT 20 2017: "Built new version of the model that is lower precision but higher recall which allows to catch more items. We aren't seeing substantially more suspicious accounts. We expect to find ~20 with a small amount of spend."

#### **Exec Status Updates**

- · [Ads Investigation]
  - Built new version of the model that is lower precision but higher recall which allows to catch more items. We aren't seeing substantially more suspicious accounts. We expect to find ~20 with a small amount of spend.

16.OCT 23 2017: "Finished with investigation... 2500 full manual account reviews, we think this is exhaustive... 32 suspicious accounts and only 17 of those are connected with Russia, only 2 of those have significant spend one of which is Russia Today...remaining <\$10k in spend."

Monday Oct 23rd - Day 14

TLDR: Finished with investigation. We have draft of two plans, which we'll review at 11am to many a decision about the path forward. Working to finalize blog post for the "Plan B" launch, the optimal launch window would be between Tues afternoon and Wed.

#### Exec Status Updates

- [Ads Investigation]
  - Completed 2500 full manual account reviews, we think this is exhaustive analysis. Out of this we've identified 32 suspicious
    accounts and only 17 of those are connected with Russia, only 2 of those have significant spend one of which is Russia Today
    and the remaining are <\$10k in spend</li>

17. Twitter's search finding "only 2" significant accounts, "one of which is Russia Today," was based on the same data that later inspired panic headlines like "Russian Influence Reached 126 Million Through Facebook Alone":

### Russian Influence Reached 126 Million Through Facebook Alone











18. The failure of the "Russia task force" to produce "material" worsened the company's PR crisis.

\_\_19.In the weeks after Warner's presser, a torrent of stories sourced to the Intel Committee poured into the news, an example being Politico's October 13, "Twitter deleted data potentially crucial to Russia probes."

#### **POLITICS**

### Twitter deleted data potentially crucial to Russia probes

20."Were Twitter a contractor for the FSB... they could not have built a more effective disinformation platform," Johns Hopkins Professor (and Intel Committee "expert") Thomas Rid told Politico.

"Were Twitter a contractor for the FSB," the Russian intelligence agency involved in the 2016 campaign to meddle in the U.S. election, Rid said, "they could not have built a more effective disinformation platform."

\_21.As congress threatened costly legislation, and Twitter began was subject to more bad press fueled by the committees, the company changed its tune about the smallness of its Russia problem.

22."Hi guys.. Just passing along for awareness the writeup here from the WashPost today on potential legislation (or new FEC regulations) that may affect our political advertising," wrote Crowell.



23. In Washington weeks after the first briefing, Twitter leaders were told by Senate staff that "Sen Warner feels like tech industry was in denial for months." Added an Intel staffer: "Big interest in Politico article about deleted accounts."

Friendly meeting with the CoS, said Sen Warner most focused on finding answers and doesn't have anything against the tech industry generally or Twitter in particular. Says Warner feels like tech industry was in denial for months and now feels they understand the seriousness of what happened last year.

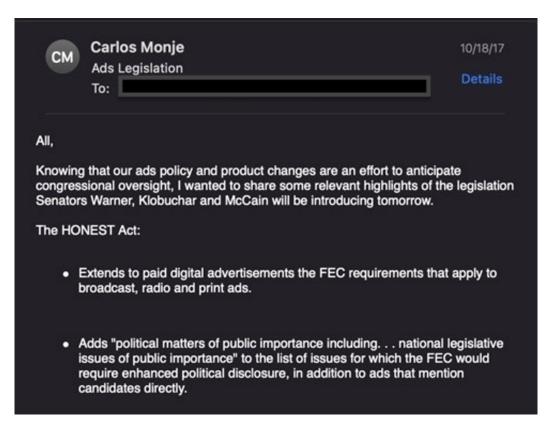
The intel staffer mentioned a few things.

- Big interest in the Politico article about deleted accounts and Tweets and said the Intel staff may seek clarification in writing from us as they need to know what data they could seek from us or whether certain information is gone.
- 24. Twitter "pledged to work with them on their desire to legislate":

I outlined our work streams and they seemed content & looked forward to having us come and preview our testimony at the end of next week with the Intel staff.

We also pledged to work with them on their desire to legislate in the area of political ads. They indicated the general model is

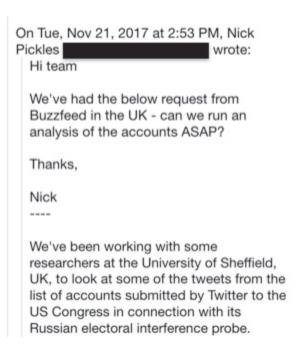
25."Knowing that our ads policy and product changes are an effort to anticipate congressional oversight, I wanted to share some relevant highlights of the legislation Senators Warner, Klobuchar and McCain will be introducing," wrote Policy Director Carlos Monje soon after.



26."THE COMMITTEES APPEAR TO HAVE LEAKED" Even as Twitter prepared to change its ads policy and remove RT and Sputnik to placate Washington, congress turned the heat up more, apparently leaking the larger, base list of 2700 accounts.



27.Reporters from all over started to call Twitter about Russia links. Buzzfeed, working with the University of Sheffield, claimed to find a "new network" on Twitter that had "close connections to… Russian-linked bot accounts."



### 28."IT WILL ONLY EMBOLDEN THEM." Twitter internally did not want to endorse the Buzzfeed/Sheffield findings:

On Tue, Nov 21, 2017 at 11:49 AM, Yoel Roth

These are definitely bad accounts, and based on their phone carriers, they have signs of being connected to Russia. Once we've settled on a press strategy, we can and should suspend them all. But they almost all were principally active in German (and a while before that, some were active in English around Brexit), rather than related to the US election, and there's no especially clear sign that they're necessarily IRA-

I think we need to get at their questions by emphasizing the limited scope of the ~2700 accounts we specifically identified to Congress (in the context of IRA accounts involved in the US election). We also reported to Congress on thousands more Russia-linked accounts which we couldn't deterministically say were IRA-linked, and therefore, in the interest of protecting the privacy of users until we're very confident they're IRA-linked bad actors, we didn't disclose all the handles we found as part of our review.

Yoel

linked.

I'd prefer not to ask the reporters at BuzzFeed for their methodology. It will only embolden them and it indirectly undermines the credibility and authority of our own approach. Furthermore, they will chart the correspondence in their follow-up, e.g. "Twitter asked for our methodology which has resulted in more suspensions. This calls into question the effectiveness of their own tools..."

Agreed. Another outlet/reporter I might feel differently, but they have been fairly adversarial and gotcha on this one and I'd rather have as light a touch as possible with them.

29. "SENATE INTEL COMMITTEE IS ASKING... POSSIBLE TO WHIP SOMETHING TOGETHER?" Still, when the Buzzfeed piece came out, the Senate asked for "a write up of what happened." Twitter was soon apologizing for the same accounts they'd initially told the Senate were not a problem.

(	On Mon, Nov 27, 2017 at 9:04 PM, Yoel Roth Yup. Will work on something now and share with this gro	wrote: oup for feedback shortly.
	On Mon, Nov 27, 2017 at 8:57 PM, Carlos Monje Senate Intel Committee is asking for a write up of what accounts from our perspective.	wrote: t happened with these
	Possible to whip something together?	
	Carlos	

#### 30."REPORTERS NOW KNOW THIS IS A MODEL THAT WORKS"

This cycle – threatened legislation, wedded to scare headlines pushed by congressional/intel sources, followed by Twitter caving to moderation asks – would later be formalized in partnerships with federal law enforcement.

### On 21 November 2017 at 22:49, wrote:

Hi everyone,

Given we've now suspended all accounts, we will take a hit in the press that moves from BuzzFeed to more establishment publications. We'll work to contain it.

Relatedly, we can expect more investigation of accounts that are tangentially associated with the IRA handover to the U.S. committees, buoyed by academic brand names. Reporters now know this is a model that works.

31. Twitter soon settled on its future posture.

In public, it removed content "at our sole discretion."

Privately, they would "off-board" anything "identified by the U.S.. intelligence community as a state-sponsored entity conducting cyber-operations."

External Offboarding Policy: Your use of Twitter services is subject to Twitter's Ads Policies, available at <a href="twitter.com/adspolicy">twitter.com/adspolicy</a>, the Twitter Rules, available at <a href="twitter.com/rules">twitter.com/rules</a>, the Twitter Terms of Service, available at <a href="twitter.com/rules">twitter.com/rules</a>, any other agreements you have with Twitter and your and our legal obligations. If we suspect that an ad is in violation of our rights, agreements or policies, we may stop the ad from running. In some cases, including but not limited to multiple or severe violations of our rights or policies, or if you engage or are suspected as engaging in any unlawful activity on our service, as we determine in <a href="twitter.com/rules">our sole discretion</a>, we will suspend or terminate your account.

Internal Guidance: Any user identified by the U.S. intelligence community as a state-sponsored entity conducting cyber operations against targets associated with U.S. or other elections, or an entity associated with such operations, shall not be allowed to advertise on Twitter.

32. Twitter let the "USIC" into its moderation process. It would not leave.

Wrote Crowell, in an email to the company's leaders:

"We will not be reverting to the status quo."

Overall, my sense is that the political terrain has shifted in Washington in the run up to these hearings.

The tech industry is going to get a lot more scrutiny and questioning and we will not be reverting to the status quo ante in DC soon.

33. For more on the #TwitterFiles, check out @BariWeiss, @ShellenbergerMD, @LHFang, and @davidzweig.

Watch this space shortly for another thread...