



Canada Border
Services Agency

Agence des services
frontaliers du Canada

DRAFT

Trade Chain Partner Working Group (TCP WG) Consultation

October 17, 2018

Canada

CARM | CBSA Assessment and
Revenue Management

Purpose

- Today's meeting is intended to share early thinking emerging from the CARM Project. The purpose of the meeting is to provide a forum for consultation with the Trade Chain Partner community.

Today's agenda

Topic	Content	Timing
Introduction	<ul style="list-style-type: none"> • Objectives and expectations • Overview of discussion topics 	09:00 – 11:50am
Trusted Trader end-to-end processing	<ul style="list-style-type: none"> • Potential future state • Discussion of potential implications • Conceptual system solution 	
Electronic Data Interchange (EDI) / Technical Commercial Client Unit (TCCU)	<ul style="list-style-type: none"> • Our understanding of the process • Potential future state • Discussion of potential implications • Conceptual system solution 	
Trade and revenue reporting and analytics	<ul style="list-style-type: none"> • Potential future state • Discussion of potential implications • Conceptual system solution 	
Wrap Up		11:50 – 11:50am

Objectives and expectations

Guiding principles

- Think from a future state perspective
- Focus on the norm, rather than the exceptions
- Challenge perceived constraints
- Park questions and issues that cannot be resolved today

Expectations

- Be open to new ideas
- Actively participate
- Be output oriented – feedback from this consultation could be considered in the solution design for CARM

② EDI / TCCU

①

Trusted Trader
end-to-end
processing

③

Trade and revenue
reporting and analytics

Trusted Trader end-to-end processing

- Potential future state
- Discussion of potential implications
- Conceptual system solution

Trusted Trader end-to-end processing

Potential future state for the Trusted Trader program

Objectives

1. **Understand** the **future direction** for the Trusted Trader program.
2. **Prepare** to **simplify** and **standardize** Trusted Trader processes into the standard CARM processes.

Advantages

- ✓ CSA Trusted Traders will retain the benefits of being exempt from submitting Advanced Cargo Information (ACI).
- ✓ TCPs will have the ability to initiate the Trusted Trader application process via the CARM portal.

Considerations

- ✓ The future state of the Trusted Trader Program is currently being determined within CBSA.

Trusted Trader end-to-end processing

Discussion of potential implications

	Potential Implications	Discussion
01	The replacement of the Revenue Summary Form (RSF) with a Statement of Account.	What are the implications for CSA clients? 
02	Move to a standardized billing cycle for all TCPs.	

Trusted Traders end-to-end processing

Conceptual system solution

Service Point CONTACT US WELCOME TINA MY ACCOUNT SIGN OUT

ENROLLMENT APPLICATION ABOUT CBSA NEWS EVENTS

POPULAR SERVICE REQUESTS

Enroll In a Program

Canada

er Services Agency

I want to

Search

Frequently Used Services

Enroll In a Program > Apply for a EDI > Apply for a License >

1 Step-1

The first step in obtaining your CBSA commercial client account will be to enroll in a program.

Select the program you wish to enroll for: *

- Trusted Trader
- Carrier
- Customs Broker
- Freight Forwarder
- Duty Free Shop
- Sufferance Warehouse
- Bonded Warehouse

Cancel Save and Close Next

THE CANADA BORDER SERVICES AGENCY

On an average day...

- We process over 58,600 commercial releases.
- More than 14,400 trucks enter Canada.
- We collect more than \$88,200,000 in duty & taxes.
- We process 240,000 mail items.
- We process 127,400 mail shipments.

Electronic Data Interchange (EDI) / Technical Commercial Client Unit (TCCU)

- Our understanding of the process
- Potential future state
- Discussion of potential implications
- Conceptual system solution

EDI / TCCU

Potential future state for EDI / TCCU

Objectives

1. Simplify and standardize the CARM-related EDI processes.

Advantages

- ✓ Leverage the standard enrolment process to collect relevant EDI information, and eligible clients will be able to request EDI enrolment and receive notifications of their enrolment status via the CBSA Commercial Client Portal.
- ✓ The delegation of authority related to EDI could occur on the CBSA Commercial Client Portal.

Considerations

- ✓ EDI is currently not available for reassessments, except for CSA clients doing 'X' type entries. Going forward CARM will offer individual and bulk reassessments (mass edits) via the CBSA Commercial Client Portal.
- ✓ There is an opportunity for the EDI client profile to be created automatically as part of EDI enrolment on the CBSA Commercial Client Portal.

EDI / TCCU

Discussion of potential implications

	Potential Implications	Discussion
01	TCPs will be able to request EDI registration and enrolment via the CBSA Commercial Client Portal.	Are there considerations which could affect new clients?
02	TCPs will be able to enter individual and bulk reassessments (mass edits) via the CBSA Commercial Client Portal.	Are there any challenges related to this approach?



EDI / TCCU

Conceptual system solution

The screenshot displays the CBSA Services Agency website interface. At the top, there is a navigation bar with links for SERVICE POINT, CONTACT US, WELCOME TINA, MY ACCOUNT, and SIGN OUT. Below this is a secondary navigation bar with ENROLLMENT, APPLICATION (highlighted), ABOUT CBSA, NEWS, and EVENTS. A sidebar on the left lists 'POPULAR SERVICE REQUESTS' including 'Submit a Declaration', 'My Import Declarations', and 'Apply for a EDI' (highlighted with a red dashed box). The main content area features a large banner with a red maple leaf and the text 'Services Agency' and 'I want to' followed by a search bar. Below the banner, there is a 'Frequently Used Services' section with buttons for 'Enroll in a Program', 'Apply for a EDI', 'Apply for a License', and 'Apply for PAD'. The 'Apply for a EDI' form is shown in a modal window, titled 'Apply for a EDI / Draft No. 00013019'. The form includes a progress indicator for '1 EDI -Step-1' and several input fields: 'Business Number' (1000107), 'Importer Name' (Company ABC Limited), 'Importer Address' (1190 Avenue Canadiens-de-Montréal Montreal, QC H3B 0M7), and 'Importer Telephone Number' ((605) 777-0071). There are radio buttons for 'Type of EDI to apply' with options 'Daily Notices & Statements Of Account' (selected) and 'ePayments'. At the bottom of the form are three buttons: 'Cancel', 'Save and Close', and 'Next'. In the bottom left corner, there is a promotional banner for 'THE CANADA BORDER SERVICES AGENCY' with statistics: 'On an average day... We process over 58,600 commercial releases, More than 14,400 trucks enter Canada, We collect more than \$88,200,000 in duty & taxes, We process 240,000 mail items, We process 127,400 courier shipments.' Below the banner is a logo for 'CARM | CBSA Assessment and Revenue Management'.

Trade and revenue reporting and analytics

- Potential future state
- Discussion of potential implications
- Conceptual system solution

Trade and revenue reporting and analytics

Potential future state for trade and revenue reporting and analytics

Objectives

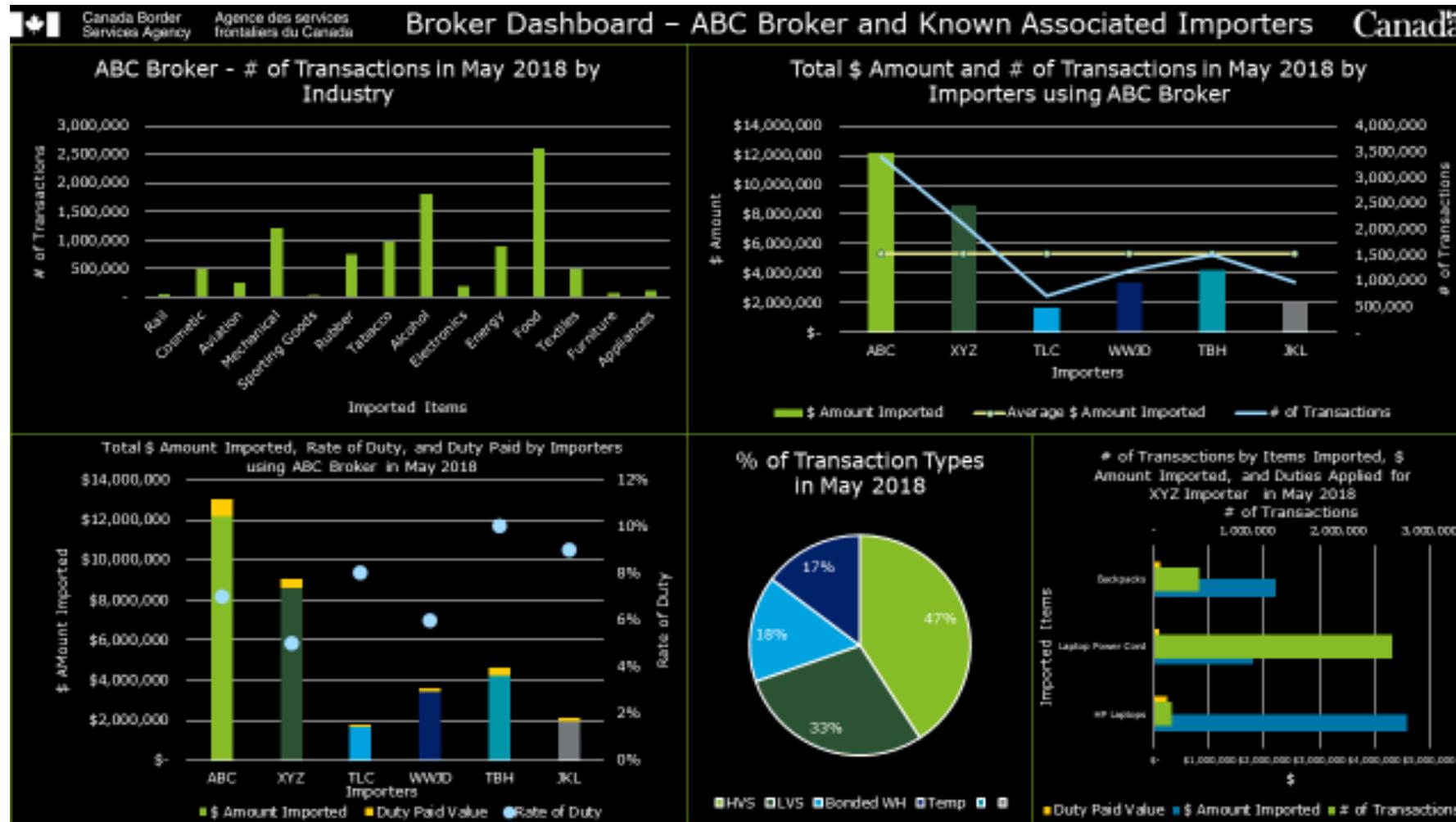
1. Provide an enhanced platform for revenue reporting with the ability to link trade and revenue data allowing for more insightful analytics.
2. Enhance the CBSAs ad-hoc reporting capability and provide a user-friendly tool for analytics.
3. Enable greater insight into revenue leakage and revenue reconciliation.

Advantages

- ✓ Improved data quality and ease of access to reporting and analytics for CBSA staff at both an entity and transactional level will enhance risk based approach to compliance.
- ✓ TCPs will have the ability to access and download their data.
- ✓ Increased reporting accuracy, continuity and linkage of data throughout the commercial continuum.
- ✓ Improved user experience by providing reporting and analytics capability using live system data.

Trade and revenue reporting and analytics

Conceptual system solution – Broker Dashboard



Trade and revenue reporting and analytics

Discussion of potential implications

Potential Implications	Discussion
01 TCP's will be able to access and download their trade and revenue data from the CBSA Commercial Client Portal.	<ul style="list-style-type: none">• What type of reporting would be useful?• Importers will have to delegate access to their service providers.



Additional questions?



Wrap up and next steps

Thank you for your participation. The agenda for the consultation in November is to be determined.