Trade Chain Partner Working Group (TCP SWG) Deep-Dive Session

DRAFT - FOR DISCUSSION PURPOSES ONLY

October 9, 2019





Teleconference Technical Guidelines

- Call in to the meeting by dialing the number provided in the invitation.
- Please mute your phone by pressing *6
- To unmute your phone press *7 and join the discussion, it is helpful for participants if you can identify yourself before speaking
- Once you are finished speaking, please re-mute your phone by pressing *6
- To answer an incoming call, please hang up the line and call back into the meeting. Putting the call on hold may cause the group to hear background music or beeping.



Agenda

Topic	Speaker
Technical Rules of Engagement	Kevin Horseman
Questions & Answers	Kevin Horseman
Reporting and Data Extract Capabilities	Carola Daffner
Financial Statements and Correspondence	Carola Daffner
Transition Planning Activities	Kevin Horseman
Upcoming TCP Outreach Discussion	Kevin Horseman
Roundtable and Conclusion	Kevin Horseman

Recap of August TCP WG Sessions / Questions & Answers





Questions & Answers

Question	Answer			
Security & Access				
When an importer delegates authority to a customs broker does every individual at that customs broker who will be accessing the portal or submitting a CAD have to register and set up an account?	Every individual who wishes to access the CARM Client Portal (CCP) will need to register and set up a user account and be delegated appropriate authority. CAD submissions may be performed via the CCP and/or Electronic Data Interchange (EDI). Even for individuals using EDI for CAD submissions, there are many additional benefits to having a portal user account such as submitting and tracking requests (e.g. appeals and rulings), and significant data extract/reporting capabilities.			
Will a new importer need a CCP account to complete a CAD to obtain release at a CBSA office?	The Importer, or their Customs Broker, will need to have access to the CCP to prepare a fully completed CAD to obtain release of their goods (current B3 Type "C"). This option will not be available via EDI. There will be a workstation available at the Port of Entry that will allow the TCP to access their portal account to prepare the CAD; alternatively, the Importer/Customs Broker can complete and print the declaration for goods arrival processing ahead of time, if desired, to avoid completing the CAD at the CBSA office.			
Who can access a transaction for correction prior to payment, is it only the customs broker or importer? If payment is due and not made on time, can a third-party still access the file for adjustment after payment due date if the payment is not made?	All parties that are given delegated authority to correct or adjust a CAD will be able to make changes to the CAD. Only customs brokers and importers will have access to make a correction prior to payment due date. Whether payment has been made or not, an adjustment can be made by any third-party once the payment due date has passed.			

CARIVI

Revenue Management

Questions & Answers (cont.)

Question	Answer
	Compliance
How will versioning of the CAD affect importer/customs broker compliance/risking? Will the CBSA be able to share the guidelines that they will be using to determine compliance risk when the CAD's are versioned?	Depending on the nature of the changes made to the Commercial Accounting Declaration (CAD), your Risk Trust Compliance (RTC) score may be impacted. The CBSA will not be sharing proprietary RTC guidelines.
	Daily Notice (DN)
When a CAD is accepted and posted to the DN, it is our understanding that the DN date would be the accounting date for adjustments. Where will the DN posted date be visible, and will the customs broker get an EDI message with that date once the CAD is accepted? Will it be part of the audit trail data in the portal?	The accounting date will be the date that the CAD was received and accepted by the CBSA system. The importer and their customs broker may receive a notification if they choose to. Alternatively, they may view the daily notice on their portal account or query the transaction within their portal account to view the CAD, which will include the line level details and accounting date.



Questions & Answers (cont.)

Question	Answer
Continuous T	ransmission Commodities (CTC)
If a CTC participant can have a submission for both continuous transmission and regular transactions, how will the CBSA determine when the CAD must be submitted for these different types of transmissions?	Continuous transmission commodities and regular transactions must be submitted on separate CADs. For the CTC CAD, the HS Classification Code(s) and Mode of Transportation must qualify for continuous transmission commodities. The CARM system uses this information to apply the billing cycle accordingly. For those regular transactions that do not meet the CTC HS Classification Codes and Mode of Transportation qualifications, the regular LVS/HVS cycle will be applied by the CARM system.



Reporting and Data Extract Capabilities





Reporting and Data Extract Capabilities – Process

The following scenario outlines the steps that a TCP, who has already transacted business with the CBSA, would take to view its data in a canned report.

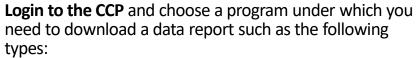


2. Personalize your data report

Select an available report type (canned report) to personalize your report from a specific data set. Note that for performance reasons, certain reports might require you to limit the range of data you wish to download. You can personalize the report content by selecting:

- Date range
- Data filters
- Report columns







- Trade/Declaration transactions
- Financial transactions

Data reports are available to Business Account Manager(s) and Program Account Manager(s)



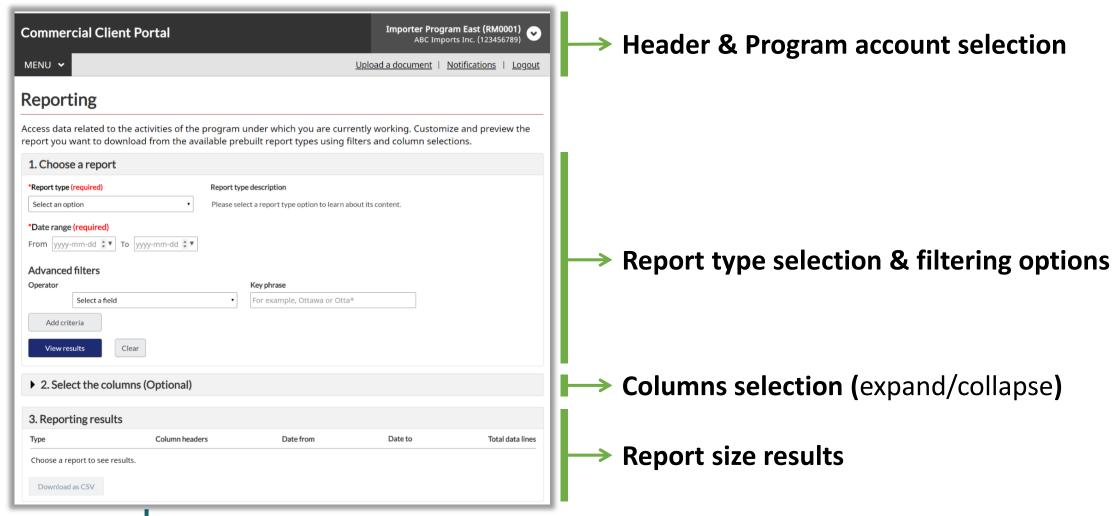
3. Download your data report

The report type and it's personalization allow you to previsualize the report's size by the number of columns and lines. The report will be saved as tabular data in an open standard; *Comma Separated Values* (.CSV). It is the preferred format per the GOC guidelines. It is an open standard and can be used in Excel as well as most of the other spreadsheet software available on the market.

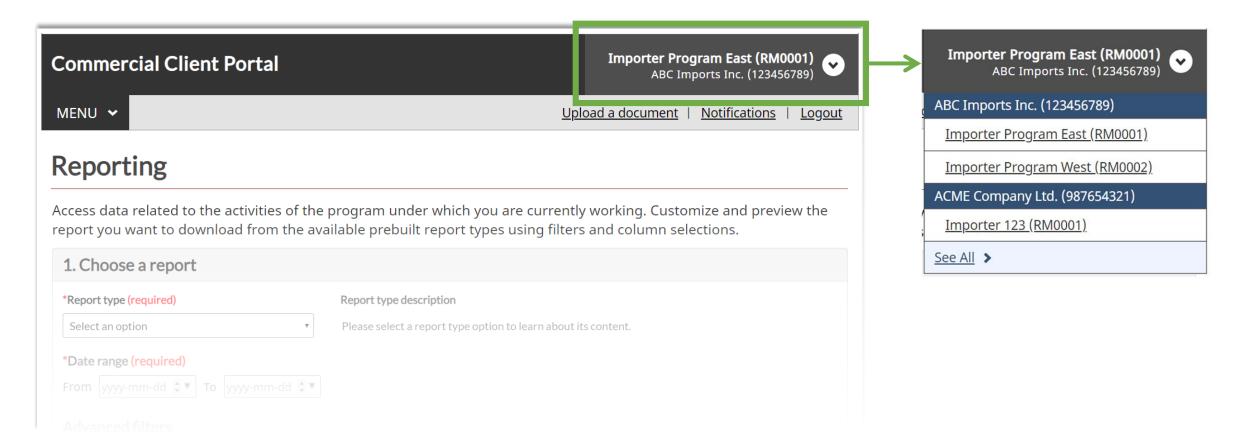
Tip: Use the downloaded file in the reporting tool of your choice to further massage the data content to your needs.



Webpage overview

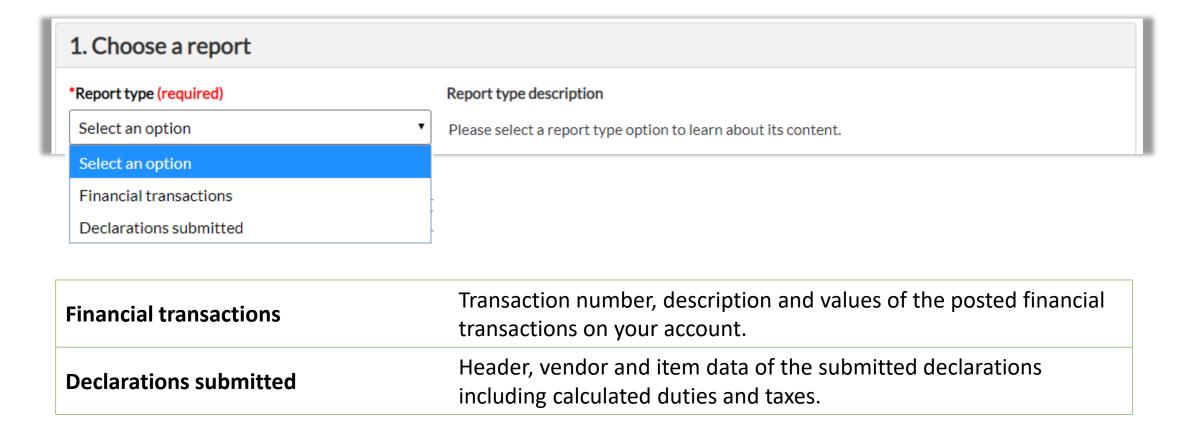


Selecting a program account





Personalize your data report – Report types demonstrated today

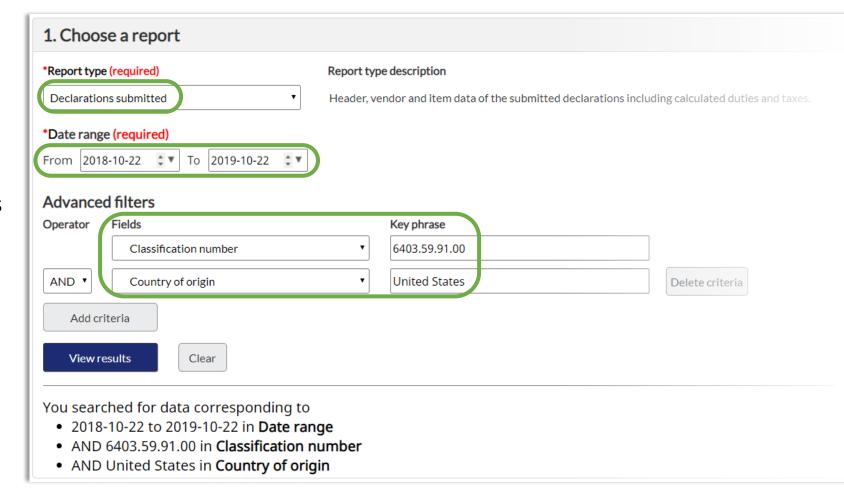




Personalize your data report – Example for <u>Declarations submitted</u>

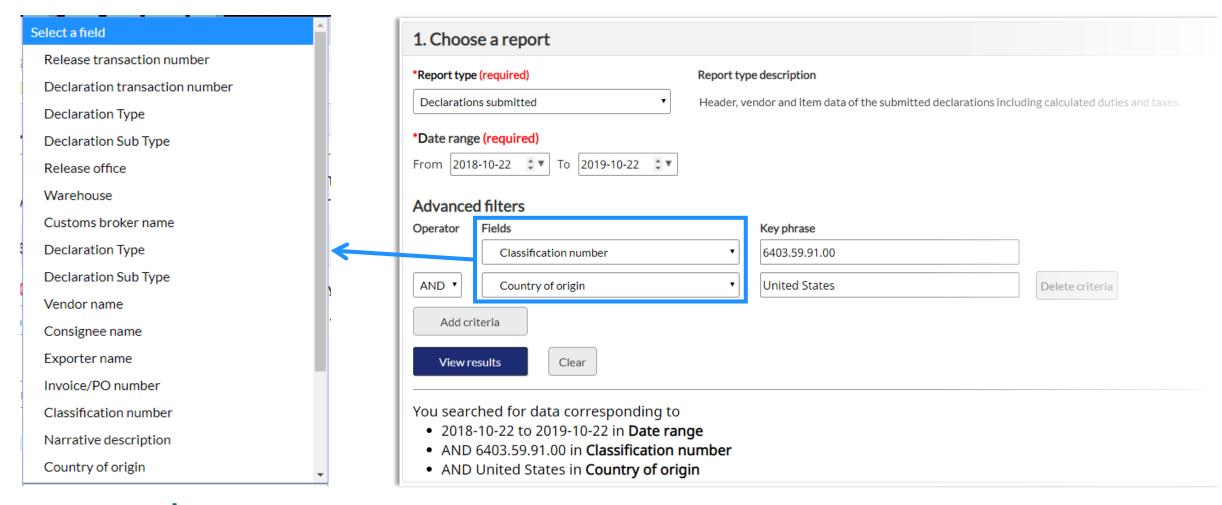
In this example, the user wants to extract all the data related to:

- A report type for *Declarations* submitted;
- A date range set for all declarations posted (accounting date) between
 2018-10-22 and 2019-10-22;
- A classification number for leather slippers (6403.59.91.00); And
- A country of origin for United
 States





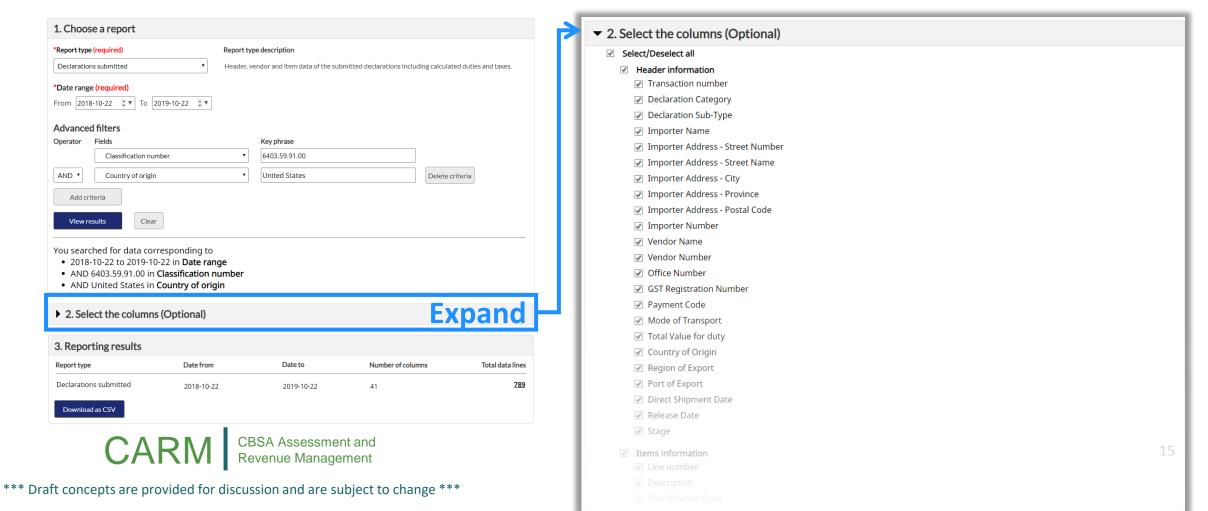
Personalize your data report – Advanced filters fields for Declarations submitted



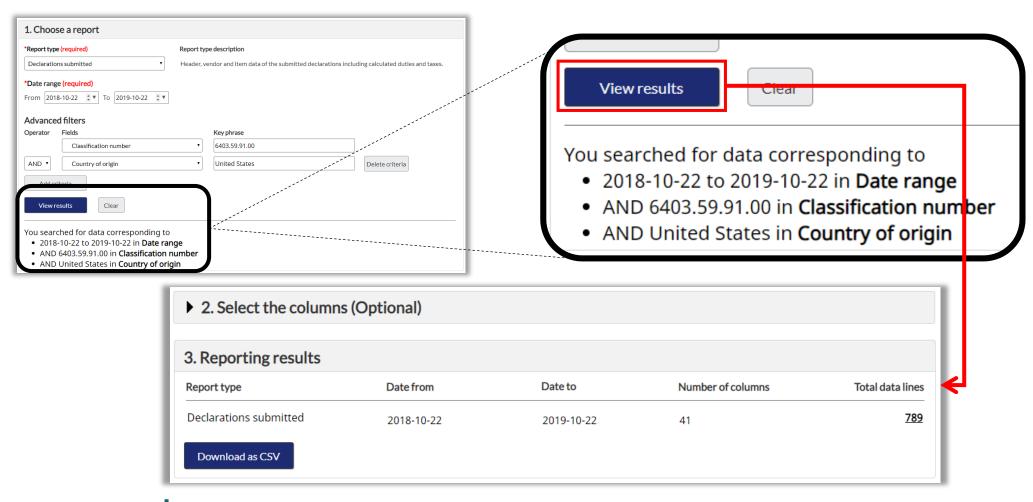


Personalize your data report – Selecting the desired columns for <u>Declarations submitted</u>

The reports are prebuilt with a set of columns. The are all selected (checkboxes) by default, but the user has the option to unselect any undesired data.



Personalize your data report – Previewing results for <u>Declarations submitted</u>



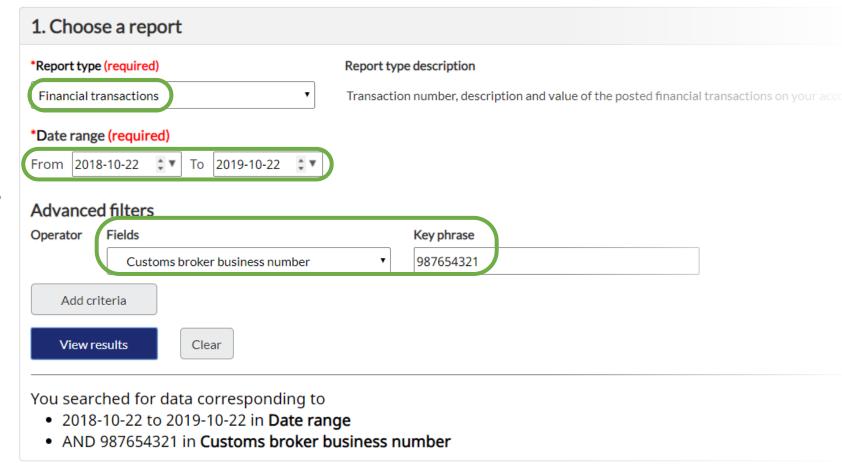


CBSA Assessment and Revenue Management

Personalize your data report – Example for Financial transactions

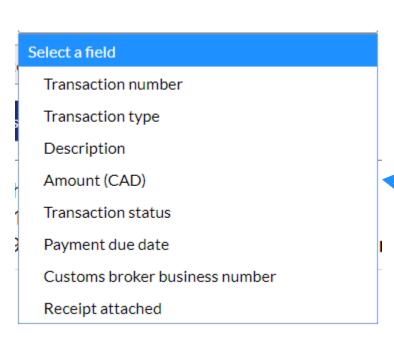
In this example, the user wants to extract all the data related to:

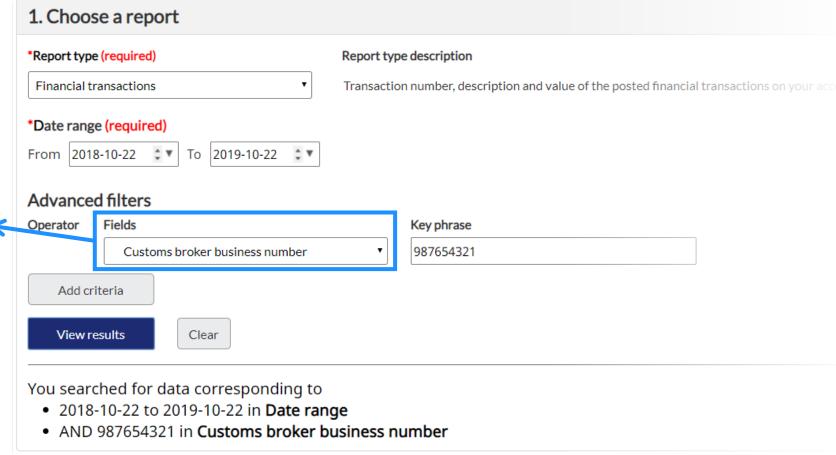
- A report type for *Financial* transactions;
- A date range set for all transactions posted to CARM system between
 2018-10-22 and 2019-10-22; And
- A Customs broker reference number (BN9) of 987654321





Personalize your data report – Advanced filters **fields** for **Financial transactions**

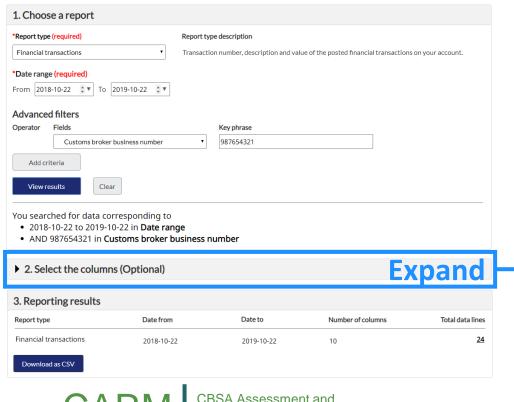






Personalize your data report – Selecting the desired columns for Financial transactions

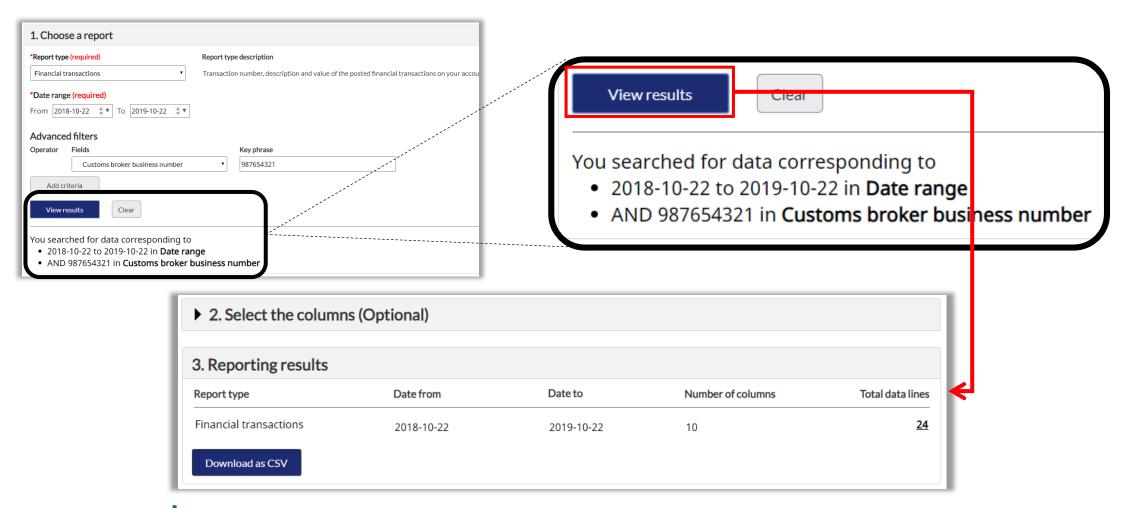
The reports are prebuilt with a set of columns. The are all selected (checkboxes) by default, but the user has the option to unselect any undesired data.







Personalize your data report – Previewing results for <u>Financial transactions</u>



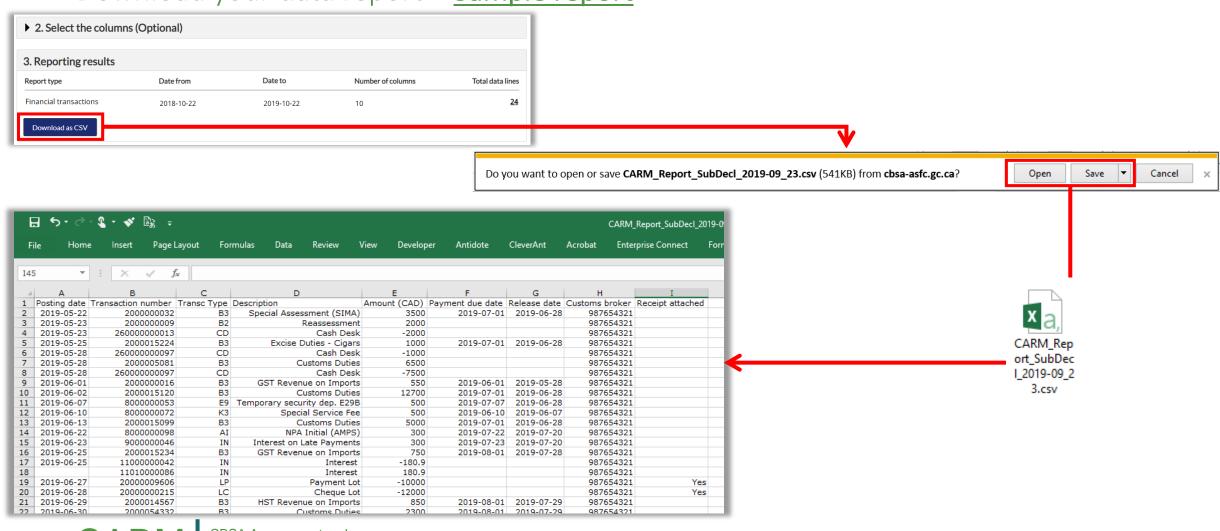


CBSA Assessment and Revenue Management

ORAK

Reporting and Data Extract Capabilities - Demonstrations

Download your data report – <u>Sample report</u>



CARM

CBSA Assessment and Revenue Management

Additional questions?





Financial Statements and Correspondence





Financial Statement Overview

Туре	Recipient	Versions	Timing	Medium
Statement of Account	Account Holder	 Program Account Program Type Legal Entity 	Monthly (25 th)	Protected pdf on portalEDI
Customs Broker Summary Statement	Customs Broker	1. Legal Entity	Monthly (25 th)	Protected pdf on portalEDI
Daily Notice	Account Holder	1. Program Account	Daily	• EDI
Daily Notice	Customs Broker	1. Legal Entity	Daily	• EDI
Online Transaction History	Account Holder	1. Program Account	Daily	• Online
Online Transaction History	Customs Broker	1. Program Account	Daily	• Online

- Account Holder any TCP who has incurred debt and is liable for payments (or has open credits) with the CBSA within scope of CARM transactions
- SOA Versions has 3 versions and depending on TCP's offsetting option the corresponding SOA version will be issued
- Customs Broker Summary Statement issued at Broker's BN9 level and replaces Broker SoA since there are no liability on the Customs Broker towards declarations submitted for importer's
- Daily Notice issued mainly to EDI based clients only, for portal users the online transaction history will provide same information as the daily notice



Statement of Accounts

Main features of the future state of SOAs as compared to the current state

	Future State	Current State
Issued on	25 th monthly (includes declarations released between 18 th (previous month) to the 17 th (current month))	25 th monthly (includes transactions released between the 18th to the 17 th and posted to the account by the 24 th)
Payment due date	Harmonized payment due date (for applicable transactions posted in the period)	New declarations have a harmonized payment due date, while all other transactions have different payment due dates
Details provided	 Legal entity information Account balance and payment due date Summarized amounts by transaction types Revenue breakdown for declaration based transactions 	Section for Declaration Transactions summarized by day & Section for all Other Transactions
Version	Program Account (default, offsetting at account level) Program Type (offsetting at intra-program level) Legal Entity (offsetting at inter-program level)	Importer SOA Broker SOA
Payment liability	Account holder	Importer & Broker
Issuing medium	EDIPDF on the CARM portal	EDI and Print at CBSA office



Statement of account

Illustrating the statement of account for TCP at program account level

Canada Border Agence des sei frontaliers du C	vices anada		Statement of Account (Program Account
Statement of Account (SOA)	Program A	Account Level B	illing period XXX, 18, YYYY to XXX, 17, YYYY
Legal entity information		II Statemen	t summary
9	rogram account r	Statement date Payment due date Payable balance as of statement date	25-MMM-YY 17th + 10 weekdays =H
III	Summary of trans	sactions in billing period <start> to <end></end></start>	
A. Previous statement balance B. Corrections to previous statement balance C. Payments received after previous SOA D. Disbursements E. Late payment interest and penalties F. Current period charges (open debits items) G. Current period credits (open credit items) H. Current statement balance I. Summary of Revenue distribution breakdown for declarations: Revenue Type Customs duty		\$A (from previous SOA) \$B (to transactions in previous period after \$C (payments received after previous SOA) \$D (payouts after previous SOA) \$E (late payment interest applied) \$F (sum total of all debits in curr. Period) \$G (sum total of all credits in curr. Period) \$H = \$A+\$B-\$C+\$D+\$E+\$F-\$G	
Excise tax Excise Duties SIMA GST/HST PST			
IV General messaging		Notes	
V General messaging		Disclaimer	

Comparison of current state and future state

Statement of Account

Current state (in ARL)	Future state (CARM Release 2)
Transaction based	Account based
 Provides <u>list</u> of transactions: B3's submitted per day (25th to 24th) Other transactions posted in period (25th to 24th) 	 Will provide a <u>summary</u> of transactions in the billing period: Summarized amounts per transaction type: Payments received Disbursements issued Interest and penalties New debit items New credit items Revenue breakdown for declaration based transactions Customs Duties Excise Duties Excise Tax SIMA GST/HST PST



Customs Broker Summary Statement

Illustrating the Customs Broker Summary Statement



Canada Border Services Agency Agence des services frontaliers du Canada

Customs Broker Summary Statement

Customs Broker Statement

Customs Broker Summary Statement

For the billing period XXX, 18, YYYY to XXX, 17, YYYY

Legal entity information

Customs broker name

Program name of customs broker

Customs broker license number

CBSA issued license number

Business Number

BN9 number

Statement summary

Summary report date 25-MMM-YY

Total number of importers

of Customs Broker's clients

Ш	Importer RM Account New declaration submitted		Corrections submitted		Adjustments submitted		Total		
	importer kivi Account	Number	Debit *	Number	Debit (Credit)	Number	Debit (Credit)	Number	Debit (Credit)
	11111RM00001	#	\$	#	\$	#	\$	#	\$
	22222RM00001	#	\$	#	\$	#	\$	#	\$
	33333RM00001	#	\$	#	\$	#	\$	#	\$
	44444RM00001	#	\$	#	\$	#	\$	#	\$
	55555RM00001	#	\$	#	\$	#	\$	#	\$
	66666RM00001	#	\$	#	\$	#	\$	#	\$
	77777RM00001	#	\$	#	\$	#	\$	#	\$

IV	Notes
•	General messaging

v	Disclaimer
[General messaging



Comparison of current state and future state

Customs Broker Summary Statement

Current state (in ARL)	Future state (CARM Release 2)
Broker Statement of AccountAccount balance and payment details	Broker Summary StatementsNo account balance or payment requirements
Provides <u>list</u> of transactions categorized by Importer's: • B3's based on final accounting date (25 th to 24 th) • Other transactions posted in period (25 th to 24 th)	 Will provide a <u>summary</u> of transactions for declarations submitted for importers in the billing period: New declarations (number and amount) Corrections submitted (number and amount) Adjustments submitted (number and amount)



Account Holder Daily Notice

Illustrating the Account Holder Daily Notice

-	Canada Border Services Agency	Canada Border Agence des services Services Agency frontaliers du Canada			Daily Notice (Account holder)		
				Daily Notice <date></date>			
						-	

Business number

Legal name

Operating (program) name

BN9 number

Legal entity business name

Name of program account

Program account number RM number
Program type Type of program

Summary of transactions

A. Import declaration related debt (new/corrections/adjustments)

- B. Payments received
- C. Disbursements issued
- D. Late payment interest and penalty applied
- E. Other transactions
- I. Summary of Revenue distribution breakdown for declaration based transactions:

Revenue Type	
Customs duty	
Excise duty	
Excise tax	
SIMA	
GST/HST	•
PST	

ш	Details of transactions posted														
	Release date	Accounting date	Description	Transaction/Reference number	Version	Submitted by	Accounting Status	Due Date	Customs duties	Excise duties	Excise Tax	SIMA	GST/HST	PST	Total
Γ															
·	Totals								s	\$	\$	\$	\$	\$	\$

V	Notes
	General messaging

IV	Disclaimer
	General messaging



\$A (debt incurred from importations) \$B (payments received on day of DN)

\$C (payouts made on day of DN)

\$D (late payment interest applied)

\$E (debt incurred from all other transactions)

Customs Broker Daily Notice

Illustrating the Customs Broker Daily Notice

	•			•							
	Canada	Border Agence s Agency frontalie	des services ers du Canada				Da	ily Notice	(Customs	s Brokers)	
	Service	s Agency Ironiane	ers du Carlada								
				Daily Notice <	date>						
		Legal entity inform	ation								
	Customs broker n										
	Customs broker li										
	Business Number	•									
	A Total of income	-4:4	la	Summary of tran	sactions						d a
	A. Total of Import	ation transactions s	submitted								\$A
						. Lansaus					
Ш				ties submitted by Customs Broker f			T= . =		007/1107		I
	Release date	Accounting date	Transaction type	Transaction/Reference number	Customs duties	Excise Duties	Excise Tax	SIMA	GST/HST	PST	Total
							+				+
							+				+
	Totals				Ś	\$	\$	Ś	Ś	Ś	\$
											1.
Ш			Activit	ies submitted by Customs Broker f	or Importer - <na< td=""><td>me> and <rm#></rm#></td><td></td><td></td><td></td><td></td><td></td></na<>	me> and <rm#></rm#>					
	Release date	Accounting date	Transaction type	Transaction/Reference number	Customs duties	Excise Duties	Excise Tax	SIMA	GST/HST	PST	Total
	Totals				\$	\$	\$	\$	\$	\$	\$
V				Notes							
	General messagin	ng									
v				Disclaime	r						
	General messagin	ng									
		_									
		•									

Comparison of current state and future state

Daily Notices – Account Holder

Current state (in ARL)	Future state (CARM Release 2)
Transaction based	Transaction based
Provides <u>list</u> of transactions posted on the day	 Provides <u>list</u> of transactions posted on the day No major change except layout adjustments

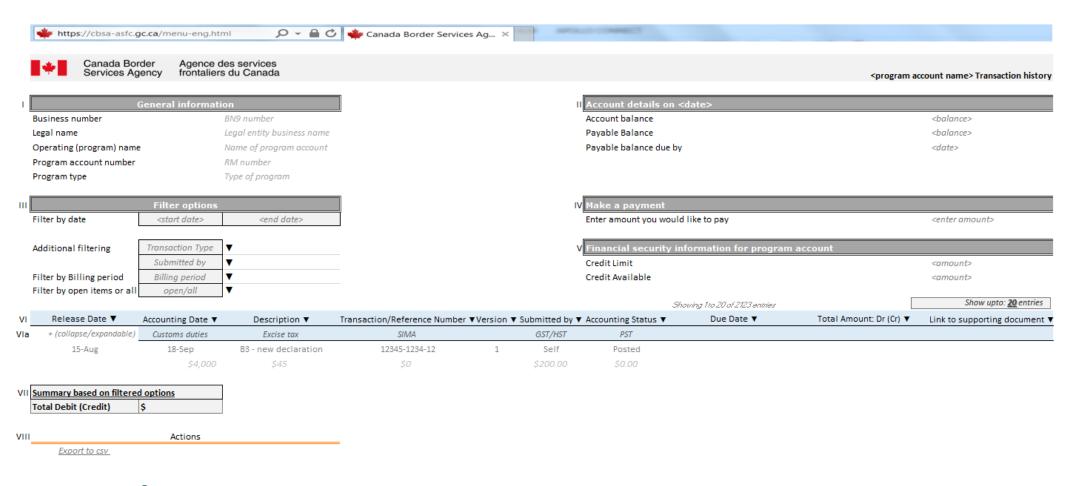
Daily Notices – Customs Broker

Current state (in ARL)	Future state (CARM Release 2)
Transaction based	Transaction based
Provides <u>list</u> of transactions posted for importers on the day	Provides <u>list</u> of transactions posted on the day by the customs broker for importers • No major change except layout adjustments



Online transaction history

Online transaction history (no current state)





Business processes driving changes

Offsetting	 a. Inter-Program: credits on any program accounts can offset debits for a given legal entity b. Intra-Program: credits on any program accounts for the same program type can offset debits for a given legal entity c. Program Account: credits within a program account only can offset debits on the same program account
Financial Security	a. Importer liability to make payments on all import declaration based transactions even if submitted by a customs broker
Billing period	 a. Billing period = Release range: 18th to 17th b. Accounting range: for all releases in the billing period (18th to 17th), accounting must be submitted within 5 business days c. Able to submit interest-free corrections to declarations upto the payment due date d. Payment due date = 17th + 10 week days (unless a weekend, 18th is counted as day 1) e. For non release transactions (licenses, fees, penalties, interest) the billing period will be determined by the date the transaction was posted f. Exceptions: CTC transactions = release period based on calendar month will be included in statement of the following calendar month, with payment due based on the payment due date on the statement CLVS transactions = +1 billing period Trusted Trader clients = may not have representative SOA since they are able to submit final accounting up to the payment due date



Transition Planning Activities





Transition Planning Activities

As we approach the implementation of CARM, work will be required to support the transition to the new solution. The project team is looking to identify activities that TCPs will need to participate in to facilitate their onboarding to CARM.

TCPs will be required to establish Delegation of Authority (DoA) for employees or third parties acting on their behalf.

To transact with the CBSA, Release 2 will require all client types to establish and manage the appropriate DoA via the CCP. Initial onboarding onto the portal will require a client to establish a Business Account Manager and designate a proxy. This Business Account Manager (or proxy) will serve as the CCP account owner and will need to grant access to others. Clients will need to be aware that without establishing DoA, employees or third parties will not be able to view, edit or submit information on their behalf.

All clients will require a BN and RM to transact with the CBSA upon Release 2 feedback.

The CARM Project is exploring options to identify existing clients (e.g. carriers, warehouses) who do not have a BN9 in ARL. This will require coordination with the CRA; however, our intention is to match all existing clients with a BN9 through the CRA. Options are also being explored around the timing to issue RMs to these clients (i.e. at or before Release 2 go-live).

Other considerations:

- There will likely be different processes required to support historical (pre-CARM) adjustments prior to or following the Release 2 go-live.
- TCP technical discussions are underway. This forum will be used to discuss transition activities that may be required from a technical perspective (e.g. onboarding to the new map).



Upcoming TCP Outreach Discussion





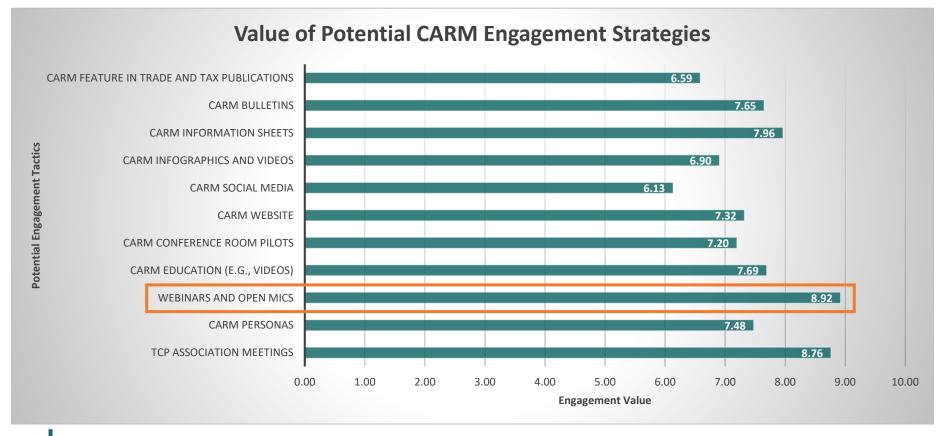
Purpose of Upcoming Cycle of TCP Outreach

- In the coming months, CARM will be implementing a coordinated communication campaign to communicate key solution details and promote participation in targeted webinar and open mic sessions set to occur in late 2019-early 2020.
- This campaign of webinars will cover general R2 information and specific actions and planning activities that TCPs will need to do prior to R1.

1. Set the foundation for a future webinar and open mic marketing push. 2. Release communications and engage TCPs broadly by equipping key TCP WG representatives, service providers, and CBSA operations with materials to distribute to TCPs. 3. Execute CARM webinars and open mics.

Results from TCP Persona Workshop Surveys

The feedback from the TCP WG persona workshops showed that webinars and open mics were perceived as the most effective TCP engagement strategy.





Proposed Communications Distributed by the CBSA

- CARM Website: Updates to CARM website content that features CARM messaging and updates, including registration details for the upcoming webinars and open mics.
- **Customs Notice**: The CBSA may publish customs notices that detail key CARM decisions.
- CARM Videos: A video will be created to generate awareness and excitement for the project, which may be presented in the webinars and/or posted on the CARM website and industry channels.
- DAS Form Attachments: CBSA operations staff may be instructed to staple an attachment to all DAS Forms they process at the ports. This attachment would inform TCPs that B3/B2s will no longer be available in Spring 2021, directing them to the CARM Website and upcoming webinars to learn more.



 CARM Social Media: CARM will leverage existing CBSA social media platforms to provide key CARM messaging and updates, including webinar information. Links: <u>CBSA</u> <u>Twitter</u>, <u>CBSA Facebook</u>.



RAK

Proposed Communications Distributed by the CBSA (cont.)

• CARM CRA Communiqué: CARM may be including CARM materials in various CRA communications, including a call-out to the upcoming webinars.



Canada Revenue Agency

Agence du revenu du Canada

• CARM GCcollab Group: CARM may create a public GCcollab page that will house key resources and promote the upcoming webinars.



• **CARM EDICT**: CARM may publish key project timelines, changes, and benefits in an official CBSA release.



CARM Feature in Trade
 Publications: CARM will be developing communications to be featured in trade publications.

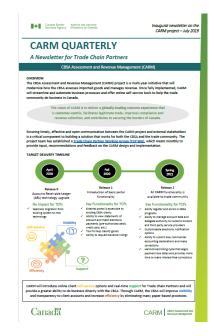


Proposed Communications Distributed by TCPs

CARM will create an information package of key CARM information for TCP WG members, associations, customs brokers and third-party service providers to distribute. This package will include:



CARM Infographics:
 CARM will develop infographics that will build excitement and awareness of the project, as well as illustrate key solution details, when available.



 CARM Newsletter: CARM to disseminate key messages and updates through a short newsletter.



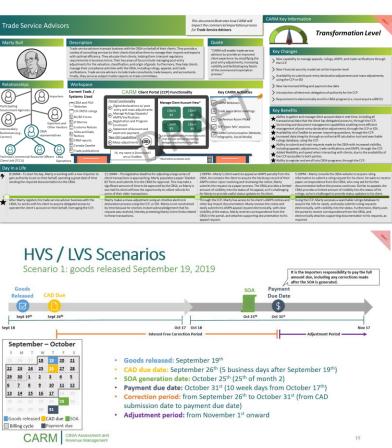
Proposed Communications Distributed by TCPs (cont.)

CARM will create a package of key CARM information and resources for the TCP WG, associations, customs brokers and third-party service providers to distribute. This package will include:

• **CARM Personas**: Personas are one-pagers that represent stakeholder groupings, illustrating the key changes and benefits that specific stakeholder groupings may experience from CARM. These personas highlight the key aspects of CARM in a consolidated and personalized fashion.

• **CARM One-Pagers:** One-pagers on key CARM design elements (e.g., financial security changes, revised billing cycle) will be created.





Trade Association Engagement

- CARM will present key solution details and updates at trade chain association meetings, including logistical details on the upcoming webinars and open mics.
- Depending on time and resource constraints, CARM may call into an association meeting and provide a 'plug' for the upcoming webinars and open mics, or may ask the association to provide these details themselves, along with our CARM teaser video.



 Are there other specific engagements/association meetings that you are aware of that we should consider attending?

Upcoming Webinars and Open Mics

- CARM will conduct webinars to provide details on key elements of the overall CARM design, while also
 focusing on Release 1 changes for the stakeholder groups that will be most impacted the Interim State of
 CARM.
 - These webinars will be recorded and be made available to be distributed publically.
- Open Mics will follow, allowing for TCPs to ask questions to key CARM subject matter experts.
- Topics may include:
 - General R2 RPP changes, the CAD, revised billing cycle
 - R1-specific determining CCP account ownership, delegation of authority structure



What other key topics/decisions should the CARM team communicate to the trade chain community at this time?

Additional questions?



Roundtable and Conclusion





Thank You!

For more information:

- Visit the <u>CARM CBSA website</u>
- Email: <u>CBSA.CARM Engagement-Engagement de la GCRA.ASFC@cbsa-asfc.gc.ca</u>
- Follow CBSA social media accounts: Facebook (Canada Border Services Agency) and Twitter (@CanBorder)

