

What You Need to Know with CARM Release 2 Webinar





Today's Webinar

Purpose

An overview of upcoming changes at Release 2 of the CARM Client Portal to help Importers prepare.

Agenda

- 1. What is CARM, What is the CARM Client Portal (CCP)?
- 2. Key Changes
- 3. Next Steps / Additional Resources
- 4. Q&A

Coming soon

Step by step instructions of R2 portal functionalities will be covered in the next series of webinars.



The CARM Vision

Deliver a **globally-leading** customs experience that is client-centric, facilitates legitimate trade, improves compliance and revenue collection, and contributes to securing the borders of Canada.



CARM Phased Approach to Support Adoption

Release 1: NOW LIVE

Basic portal introduction



Access

Available to Importers, Customs Brokers and trade consultants



Account Data

Ability to manage account data and delegate authority to Customs Brokers



Payments

Ability to view statements of account and make electronic payments (pre-authorized debit, credit card, etc.)



Self Service

Tool to help classify goods



Rulings

Ability to request advance rulings

Release 2: To Be Announced All CARM functionality



Access

Available to all CBSA clients



Enrollment

Ability register and enroll in CBSA programs



CAD NEW!

Ability to submit new commercial accounting declarations, ability to make corrections and adjustments



Notifications

Customizable electronic notification options



Billing Cycle

Harmonized billing cycle that aligns payment due dates and provides more time to make interest-free corrections

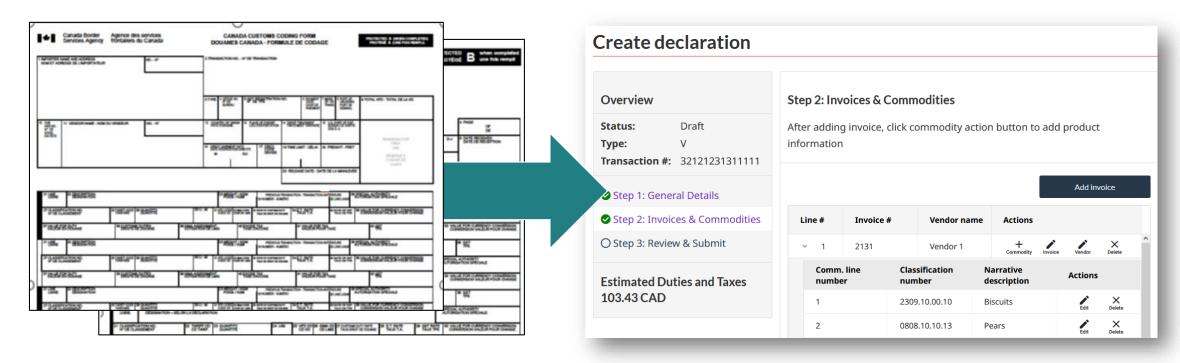
Key Change: Commercial Accounting Declaration (CAD)





The B3/B2 Will be Replaced by the Electronic CAD

- Today, the B3 and B2 forms are how the goods are accounted for.
 - This might be done directly by the Importer or the Customs Broker if they work with one.
- In the future, a Commercial Account Declaration (CAD) form will account for the goods imported.





The CAD can be Submitted to the CBSA in Multiple Ways

CARM Client Portal

Importer can access the CARM Client Portal to submit the CAD by visiting the CBSA website.

Webservice

Webservice allows Importer to submit the CAD via an Application Programming Interface (API).

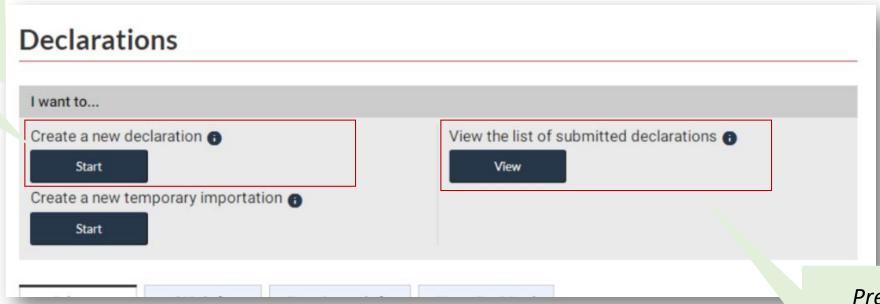
Electronic Data Interchange

Many Brokers use this method to transmit information on behalf of their clients (Importers).

CAD Will Simplify the Process of Submitting Accounting

CAD will increase flexibility and convenience for cash entries

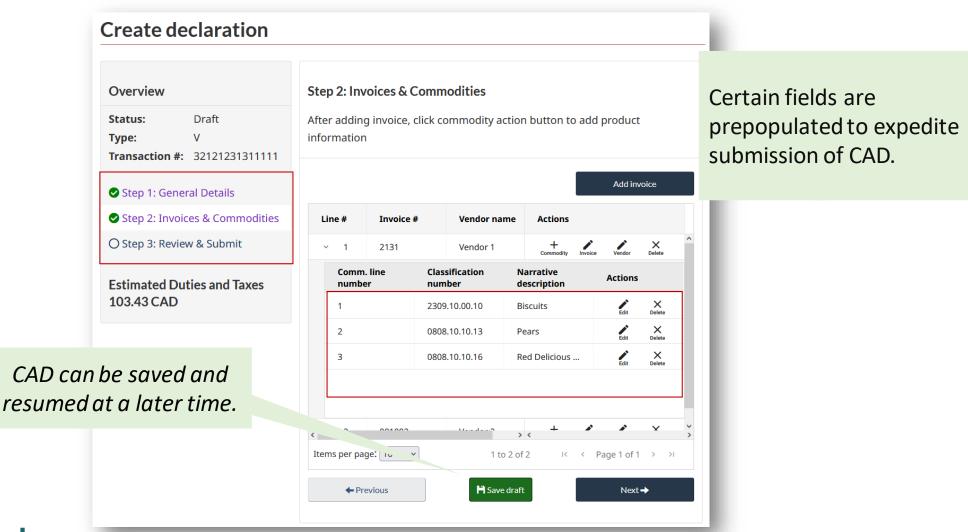
CAD can be submitted on the Portal.



Previously submitted CADs can also be viewed.



Portal Allows the Importer to Leverage CAD Templates and Existing Information

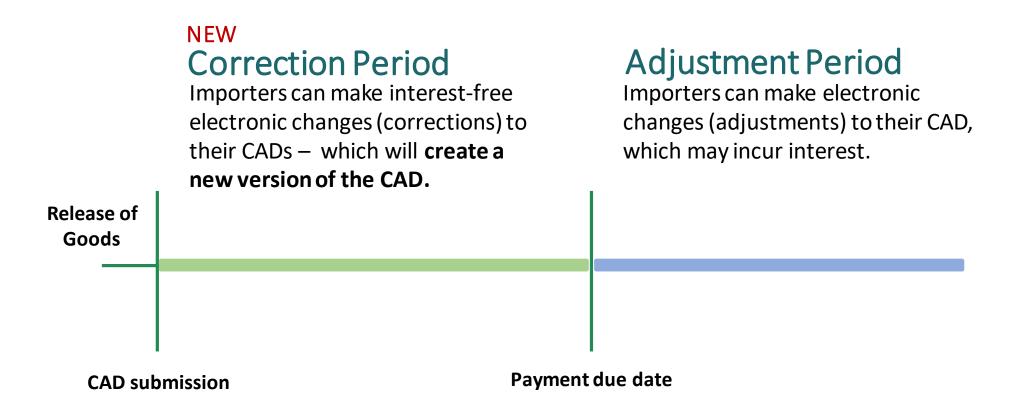


CAD Will Result in Efficiencies and Convenience to TCPs

B3/B2 CAD Limited ability to make corrections **Corrections supported by CCP and EDI** Duties and Taxes calculated by the TCP and validated **Duties and Taxes calculated by CBSA,** by CBSA results transmitted to the TCP Adjustment process using paper **Electronic Adjustment process** B2 process duration is 3 – 6 months CAD adjustment process duration could be minutes Have the ability to upload PDF and To communicate with a CBSA officer, would need to send in documents communicate directly through portal Need to call in to learn about status Can check status directly through portal

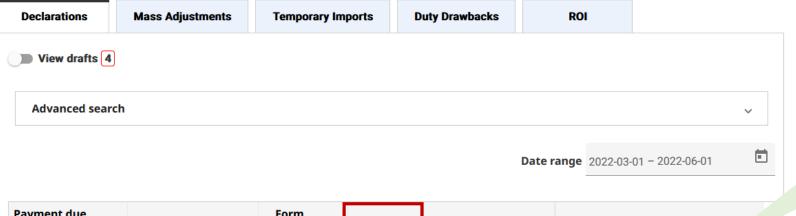


At Release 2, Changes to a CAD can be Made Before and After the Payment Due Date





CARM Client Portal Keeps Track of All Versions of a CAD



CAD can be corrected/adjusted.

Previous versions of CAD can be viewed in the CARM Client Portal.

Payment due date	Status	Form type	Version	Filer	Actions			
2022-05-31	Approved	AB	00001	ACL IMPORTER 2	View Withdraw	Edit	Upload	^
2022-07-01	Approved	20	00001	ACL IMPORTER 2	View Withdraw	Edit	Upload	
ำว-05-31	In Process	AB	00001	ACL IMPORTER 2	View Withdraw	Edit	Upload	
2022-07 0.	~roved	10	00001	ACL IMPORTER 2	View Withdraw	Edit	Upload	
2022-05-31	Approved	ÀB	00004	ACL IMPORTER 2	View Withdraw	Edit	Upload	
2022-03-31	Approved	AB	00003	ACL IMPORTER 2	View Withdraw	Edit	Upload	
2022-04-29	Approved	F	00001	ACL IMPORTER 2	View Withdraw	Edit	Upload	
2022-05-31	Rejected	V	00002	ACL IMPORTER 2	• ×		0	>

Key Change: Release Prior to Payment Program





What is the Release Prior to Payment (RPP) Program?

- The RPP program entitles Importers to:
 - obtain the release of goods from the CBSA before paying duties and taxes,
 - defer accounting for goods, and
 - defer payment of duties and taxes
- All Importers who wish to participate in the RPP program will be required to enroll in RPP and post financial security.
- Importers will no longer be allowed to use their Broker's financial security to participate in RPP.
- Importers that are **not RPP participants** would continue to have the option to pay full duties at the time of release at a port of entry (CASH Entry).



Financial Security for RPP Participants

Cash Security

A Cash Security is a
one-time deposit
that sits in a CBSA account
to act as a guarantee against
an Importer's account.

Customs Bond

A Customs Bond is provided by a financial security provider to guarantee an Importer's account.

Legacy Security forms

Additional forms of security (beyond Cash Security and Customs Bond) that were used pre-CARM may be available at Release 2. More information to come.

More information to come on the available providers for Customs Bond.

- The CBSA is developing a plan to help Importers transition to the new requirements, which will include instructions on how to calculate their security, post a Customs Bond and post a Cash Security.
- Details will be shared with Importers and their service providers as soon as the plan is finalized.



How to Calculate the Customs Bond Requirement

If proceeding with a Customs Bond, an Importer will need to post for **50% of the highest monthly Accounts Receivable** (AR) (min of \$25,000/ Importer RM)

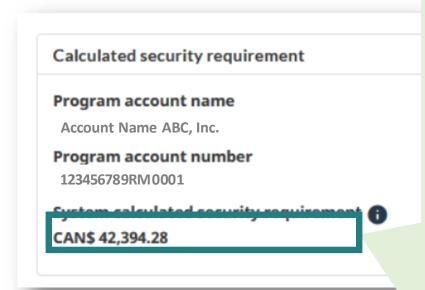
law.com.c	<u></u>			
January	\$25,000			
February	\$25,000			
March	\$26,000			
April	\$27,000			
May	\$23,000			
June	\$29,000			
July	\$29,000			
August	\$58,000	Highest AR value	<u> </u>	
September	\$44,000		\$58,000	
October	\$25,000		X 50%	
November	\$42,000		\$29,000	Financial security required
December	\$43,000		Ψ20,000	

How to Calculate a Cash Security Requirement

If proceeding with a Cash Security, an Importer will need to post a Cash Security for 100% of the highest monthly Accounts Receivable value \$500 January February \$400 March \$600 April \$700 \$900 Highest AR value May \$900 X 100% June \$400 July \$400 \$900 Cash Security required August \$800 September \$400 October \$500 November \$200 December \$300



The Portal Will Identify the Highest AR Value for the Importer



The Portal will automatically identify the highest monthly AR value.

Based on this value and the type of financial security chosen, an Importer will calculate their financial security coverage needs.

(50% of Highest A/R for a Customs Bond or 100% for a Cash Security).

For example:

Using a Customs Bond:

\$42 394.28 x 50% = \$21,197.14

Financial security required: \$25,000.00 (minimum Customs Bond requirement)

Using a Cash Security.

\$42394.28 x 100% = \$42394.28

Financial security required:\$42 394.28

Process to Post Financial Security

The RPP program allows the Importer to obtain the release of goods from the CBSA before payment of duties and taxes.

Cash Security

Cash Security is a **one-time cash deposit** that the Importer makes using their money to guarantee their account. Upon withdrawal from RPP, the **Cash Security will be refunded** to the Importer account.

Customs Bond

CARM will facilitate the process for capturing financial security via the CARM Client Portal (CCP) and an Application Programming Interface (API) connection with CBSA (for Financial Security providers).

Legacy Security forms

Not supported by the core functionalities of the CARM solution and would require a manual processing.



Financial Security Monitoring

 Notifications or alerts will be sent to Importers on the CARM Client Portal when their account is approaching their financial security limit.

• Importers can monitor their financial security utilization rate through the portal.

CBSA will continue to holistically review compliance.





Key Change: Billing Cycles





Introduction of Harmonized Billing Cycles

		Release Prior to Payment Program Participants				
	Cash Clients	Regular Commercial Stream	CLVS (Courier Low Value Shipment)	CSA Option A (CSA: Customs Self- Assessment Program)	CSA Option B (CSA: Customs Self-Assessment Program)	CTC (Continuous Transmission Commodity)
Commercial Accounting Declaration (CAD)	Time of release	5 business days after release	24 th of month 2	Until payment due date	Until payment due date	24 th of month 2
Statement of Account (SOA)	25 th of month 2 for all goods released between the 18 th of month 1 to the 17 th of month 2*	25 th of month 2 for all goods released between the 18 th of month 1 to the 17 th of month 2*	25 th of month 2 for all goods released in month 1*	25 th of month 2 for all goods released in month 1*	25 th of month 2 for all goods released between the 18 th of month 1 to the 17 th of month 2*	25 th of month 2 for all goods released in month 1*
Payment Due Date	Time of release	10 weekdays** after the 17 th of month 2				
Correction Period	No Correction period	From CAD submission date to payment due date				
Adjustment Period	From payment period	After payment due date onward				

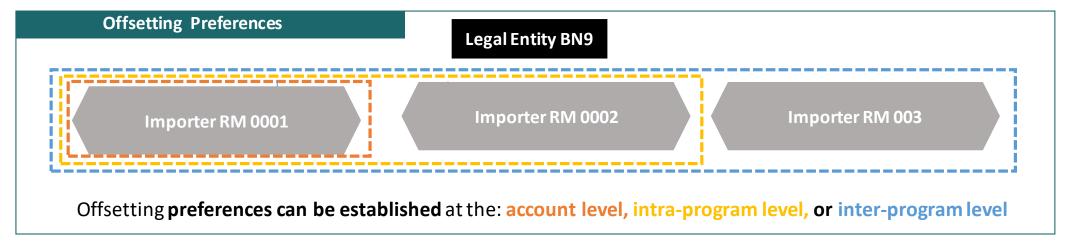


CARM Billing Cycles and Account Based Clearing

The alignment of the payment due date, and transition to account based clearing will eliminate current accounting complexities

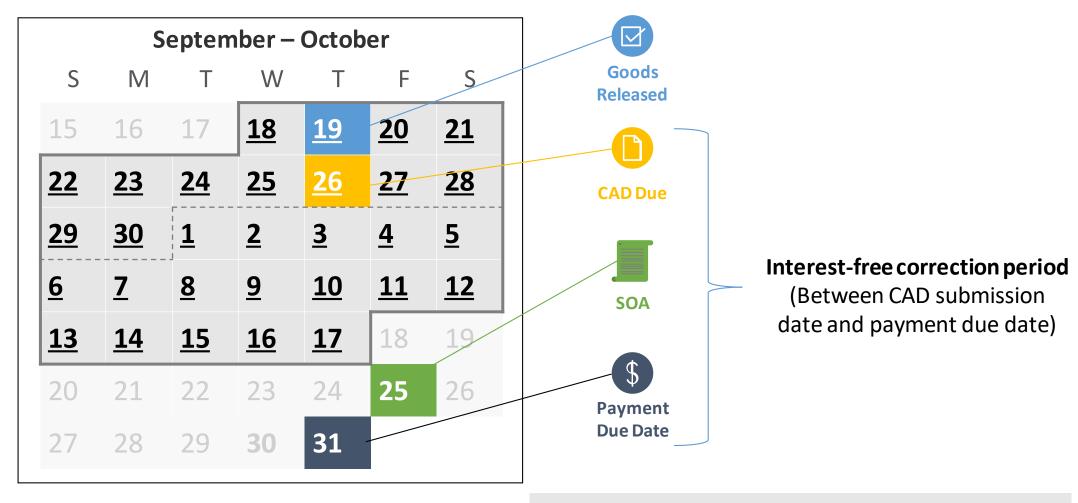
Account Based Clearing:

- CARM R2 simplifies the clearing process for Importers by moving to an account-based model.
- Clearing will run nightly on all due debt according to the offsetting preferences established by the account holder.
- If desired, Importer can choose to allocate and clear a credit against a specific transaction via the CCP.





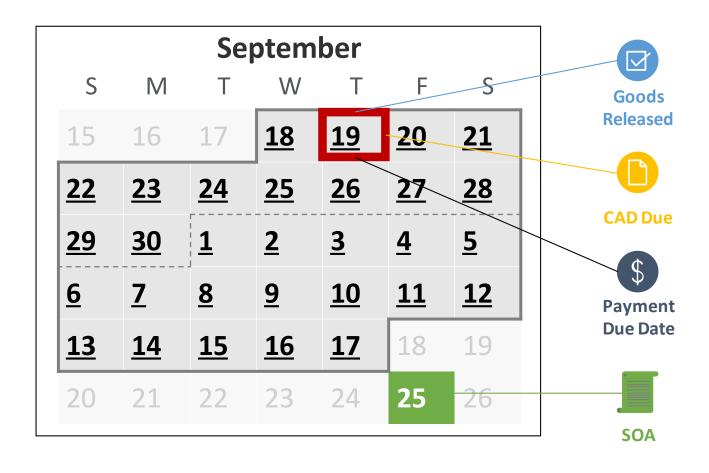
Billing Cycle Overview for Regular Commercial Stream





It is the Importer's responsibility to pay the full amount due, including any corrections made after the SOA is generated.

Billing Cycle Overview for Cash Client



C-type (Cash) entry process:

- Importer prepares CAD via the CCP and includes printed version as part of release package (replacing the B3 form) presented to customs office.
- Current CCEPS kiosks to be replaced by access to CCP via new terminal (workstation) at the Ports of Entry



Key Change: Payments





Two Types of Payment Options at CARM Release 2

Release Prior to Payment (RPP) (Deferred Payments)

- Payments made by Importers with RPP privileges who pay the duties and taxes owed post-release
- ✓ Importers have the option to pay via online banking, credit card or Interac® Online, Electronic Data Interchange (EDI), or Pre-Authorized Debit (PAD)

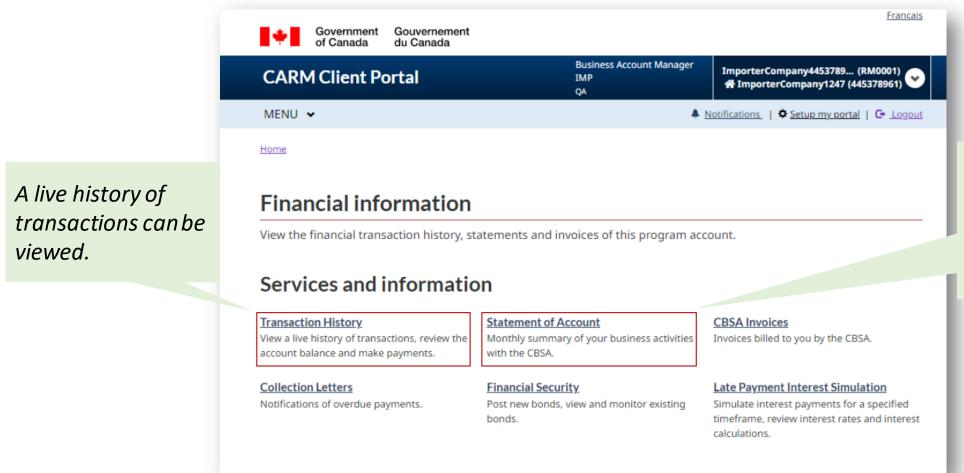
Cash Clients (Non-Deferred Payments)

- ✓ Importers without RPP privileges must pay applicable duties and taxes owing on assessments at the time of release
- ✓ Importers have the option to pay via online banking, credit card or Interac® Online or to pay at a Point of Entry (POE) using the point of sale (POS) system (credit, debit, cash, or cheque)



Account Overview Increases Visibility

Importers have an online view of transactions and Statement of Accounts (SOAs) increasing visibility to account information.



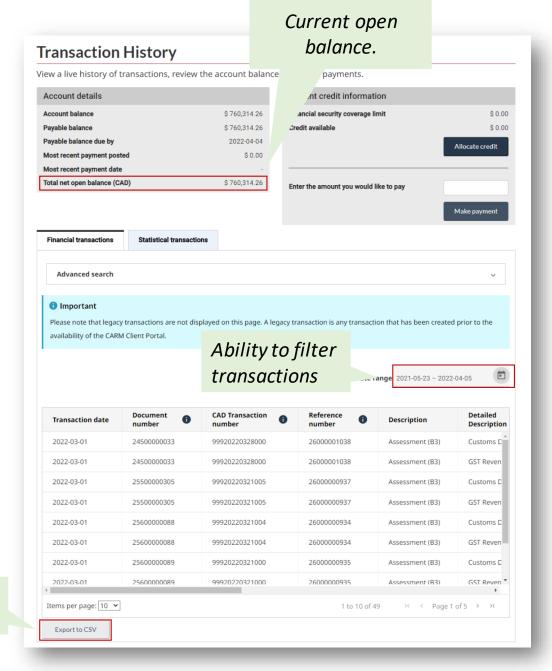
A static document generated monthly, containing business activities with CBSA can be viewed.

Transaction History

Access is limited to authorized users or via delegation of authority

Transaction history will provide:

- Account balance will include all open debits and credits
- Payable balance will include open debits and credits based on release date and billing and accounting periods
- Payable balance in an event corrections are submitted after SOA but before payment due date





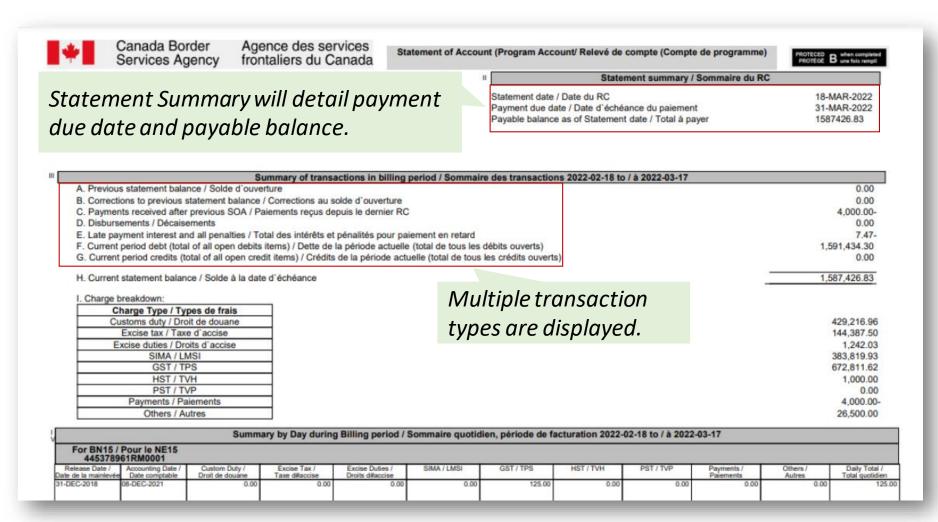
Option to export to XML or CSV

SOA Allows Importer to View Monthly Transactions

SOA combines multiple transaction types and payment due dates into one statement.

The SOA contains:

- Payments made
- Interest owing
- Credits on accounts
- Disbursements issued
- CAD
- Adjustments
- Corrections (before SOA generation date)





Available Methods for Making a Payment in CARM

Payment Channel	Payment Method	Limit (in \$CAD)	CBSA Approved Bank Required?
	Online via CCP (Credit Card and Interac)	5K for Credit Card 100K for Interac	N/A
	Online Banking	Unlimited	Yes
Electronic Payment	Electronic Data Interchange (EDI)	Unlimited	Yes
	Pre-Authorized Debit (PAD) (One-time and On-going)	100M	Yes



Online via CARM Client Portal

Credit Cards Accepted:

- Visa
- MasterCard
- American Express
- Visa Debit
- Debit MasterCard

Debit Cards Accepted:

Financial Institutions that are signed up for Interac payments through Moneris

CARM Online Banking

Online banking is currently offered by:

- Royal Bank of Canada (RBC)
- Scotiabank
- TD Canada Trust
- Bank of Montreal (BMO)
- Canadian Imperial Bank of Commerce (CIBC)
- National Bank
- HSBC
- Desjardins

- Citibank
- Laurentian Bank
- Central One Credit Union
- ATB Financial
- Bank of America
- JP Morgan Chase
- Shinhan Bank of Canada
- Tangerine
- Meridian

The CBSA is currently in discussions with other Financial Institutions regarding EDI and online banking. Please refer to the Payment Page on CBSA website for more details





Key Change: Reporting





Importers Have Access to Multiple Types of Reports

Financial Transactions

Transaction History

Transaction number, description and values of the posted financial transactions on your account

Declarations Submitted

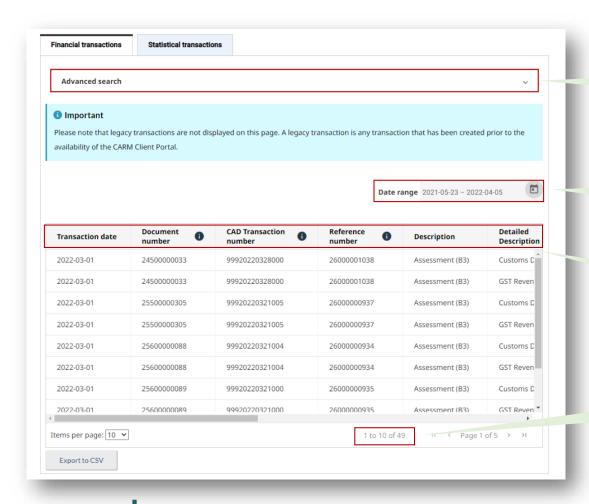
CAD Reporting

Header, vendor and item data of the submitted declarations including calculated duties and taxes

Pre-CARM Report

B3/B2 Submitted to CBSA pre-CARM

Financial Transactions can be Exported Instantly



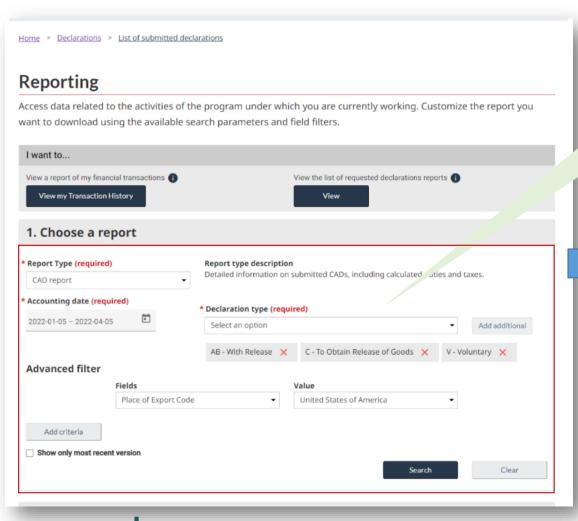
Export can be modified to include transactions you need

Ability to filter transactions by date

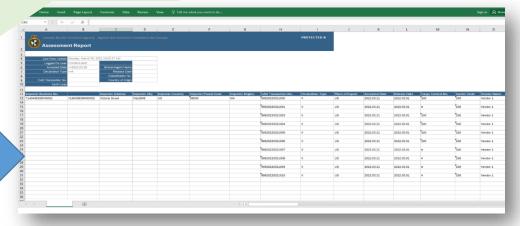
Fields required can be modified

All entries will be included in CSV export

CAD Reports will be Available in Downloadable Format



CAD Report can be customized to export data you need.



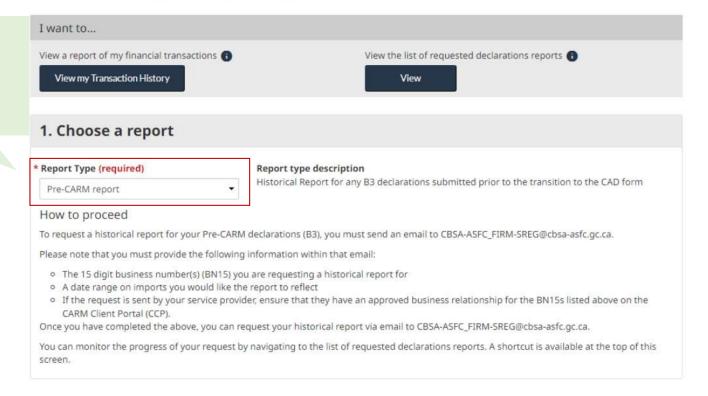
- Importers can customize fields then submit a request for the report to CBSA. Service standards will be shared at a future date.
- CBSA will generate the report and make available in the Importer's CARM Client Portal account for download into a CSV format.

Pre-CARM Report Can Be Requested

Reporting

Access data related to the activities of the program under which you are currently working. Customize the report you want to download using the available search parameters and field filters.

Importers can easily request historical information



Next Steps & Additional Resources





Next Steps - Preparing for the CARM Client Portal



If you haven't registered your business to the CARM Client Portal, you can register today!

 Attend an onboarding webinar to learn step by step instructions on how to register to the CARM Client Portal.



More information is coming to help Importers understand and prepare for the Release 2 of the CARM Client Portal.

- A new webinar series will be launched in advance of Release 2 go-live. The series will showcase portal functionalities in more detail.
- User guides with visuals and instructions will be released a few months prior to Release 2. These user guides can be accessed through the CARM Google Drive and the CARM website.

Sign up to the email distribution list to get project updates, resources and key dates.

Available Resources (Current and Future)

	Resource	Description		
Current	Registering your Business on the CARM Client Portal	Reference sheet to assist in gathering the required information before starting the business registration process.		
	User Guides	Detailed information on specific functionality, incl. screenshots and step-by-step guided information.		
	Educational Videos	Step by step videos are available on the CBSA Website (video gallery) and the CBSA YouTube Channel.		
Future New resources to come out:	Short materials (1-pager)	Basic R2 functionality to quickly understand how they work.		
	Recordings	What You Need to Know with CARM Release 2 Webinar will be recorded and posted.		
	Educational Videos	Step by step videos on R2 functionalities will be available on the CBSA Website (video gallery) and the CBSA YouTube Channel.		

Access the Onboarding Documentation on the CARM Client Portal and

YouTube Videos from the <u>CBSA Website</u> or <u>CBSA YouTube Channel (CARM Playlist)</u>



CARM Client Support Help Desk (CCSH)

Dedicated client service support that will work with ARL, BIS and the TCCU helpdesks.

Available NOW:

Web Contact Form

- Form will prompt requestor for information, allowing the CBSA to address the request in a targeted and expedited manner (Click here for <u>Web Contact Form</u>)
- CCSH will return a reply email with a ticket number to acknowledge receipt of the request
- Client Service Representative will provide a written response to the request

Telephone

• Telephone service will be provided through the Border Information Services telephone line: 1-800-461-9999, menu Option 2 — CBSA Assessment and Revenue Management

All methods of contact will result in a follow-up email response.



Questions & Answers Period





Thank You!

For more information:

- Visit the <u>CARM CBSA website</u>
- Link to the <u>CARM Client Portal</u>
- Visit the <u>CARM Google Drive</u> for resources
- Join the <u>CARM LinkedIn Group</u> for the latest news
- Questions? Email: <u>CBSA.CARM_Engagement-Engagement_de_la_GCRA.ASFC@cbsa-asfc.gc.ca</u>
- Join the email distribution list by emailing <u>CBSA.CARM_Engagement-Engagement_de_la_GCRA.ASFC@cbsa-asfc.gc.ca</u>

