

Uriel Avila

462 Woodland Dr., Sierra Madre, CA 91024 | Mobile (626) 543-3206 | uriel.avila@icloud.com

PROFESSIONAL PROFILE

Analytical professional with 20+ years of experience overseeing corporate financial operations including credit & collection management, budgeting, forecasting, accounts receivable/payable functions, global process standardization, RPA, and automation. Professional with integrity, creativity, and teamwork and fostering collaborative relationships with staff, managers, executives, stakeholders, suppliers, and customers. Implementing change management strategy tools to transform finance and collaborate within the organization to increase productivity. Data-mining facts and figures drives my enthusiasm to collaborate and solve problems using six-sigma tools. An order-to-cash (OTC) expert in two concurrent Oracle ERP instances while managing \$750M of global credit-sales to reduce credit risk for multiple companies and industries.

SUMMARY OF STRENGTHS

- Corporate finance, strategic planning, accounts receivable & payables, audit preparation, budget development, credit & collections, credit risk analysis, internal and external audits, executive management reporting, policies and procedures, global processes standardization, KPI tracking transformation and automation, implementation and systems enhancements.
- 12-year member with Credit Research Foundation (CRF) benchmarking how legislation, economics, and technology continues to transform the finance department globally
- Access and advanced Excel (i.e. Pivot Tables, Formulas, vLookup function, ODBC), and Visio
- Woodbury University MBA Tutor in accounting, quantitative methodologies, IT, and finance

SUMMARY OF SKILLS

- Portfolio management in managing credit, collections, contracts, risk, and financial modeling
- Collaborate with contract administration to increase customer service and satisfaction
- Experienced leading several software implementations and enhancements, SaaS bolt-ons, standardizing SOX and SOD processes, and internal and external audit preparation
- President of the employee activity committee celebrating our employees
- Recruit, train, manage, mentor, and coach staff through their professional development
- Create database-warehouse to track data analytics to add business intelligence
- Facilitating Transactional Kaizen events and leading a team of 10 to improve efficiency
- Detailed knowledge of Oracle 11i ERP system to improve the order-to-cash process

WORK EXPERIENCE

Kaizen Facilitator at Crane Co.

Stamford, CT July 2013 - Present

- Certified as a Transactional Kaizen Facilitator by Crane University Business System
- Auditing and certifying additional Transactional Kaizen Tool Champions with Crane University
- Monitoring industries impacted by the COVID-19 pandemics on the finance department
- Designing and developing multi-dimensional models for user data views and specifications
- Preparing and presenting monthly reports, cost modeling, and updating KPI's for directors
- Implementing process improvements, automation, and standardization across the finance groups
- Maintaining quality service by enforcing quality and customer service as the central roadmap to implementing tactical changes needed by prioritizing to people, process, and technology
- Facilitating Transactional Kaizen events that drive savings, creating process efficiencies, removing redundancy, and established best practices across a group of companies under two ERP system

Uriel Avila

462 Woodland Dr., Sierra Madre, CA 91024 | Mobile (626) 543-3206 | uriel.avila@icloud.com

Senior Financial Analyst at Crane Electronics

Burbank, CA Jan 2020 - Jun 2020

- Used statistical methods to identify root cause variables that are most predictive of outcomes, whether operational, transactional, or financial by adding business intelligence
- Provided business insight and data Intelligence supporting executive strategies and best practices to improve forecasting, budgeting, analysis, and data interpretation financial models
- Coordinated the planning process, including annual budgeting process and monthly forecasting
- Partnered with departments to identify and prioritize efficient execution models to correlate reporting tools, automation, methodology, procedures, training, and templates

Credit & Collections Manager at Crane Aerospace

Burbank, CA Jan 2004 – Dec 2019

- Vetted global customers for credit limits and payment terms for the Aerospace group and consolidated reporting to identify portfolio exposure and credit risk
- Closely worked with business analysts and programmers in implementing strategies to increase system efficiency and optimizing technology, personnel, and collection techniques
- Worked directly with internal and external audits for six business units with different tax IDs
- Prepared KPI's metrics to improve profit and loss by business unit and product lines
- Maintained revenue recognition documents to monitor order processing, customer credit limit reviews, high risk account approvals, bad debt reserve analysis, and reserves
- Developed department policies and procedures to improve our processes with Six Sigma tools
- Wrote work-instructions to ensure compliance with SOX and SOD requirements to satisfy both internal and external auditors for each business unit in various ERP systems
- Researched industry index, payment performance, and company news to predict bankruptcies and other collections risk matters were properly escalated to finance and sales

Oracle 11i Functional Business Analyst at Crane Aerospace

Burbank, CA Jan 2004 – Dec 2019

- Ensured all changes made to Oracle; module in 11i and R12 are vetted and tested before moving to a production instance as the Oracle functional owner and module lead
- The Program Manager who implemented a third-party SaaS software to automate cash posting
- Managed automated implementations between finance, treasury, banks, 3rd party, and corporate

Credit & Collections Manager at Hydro-Aire, Inc.

Burbank, CA Nov 2000 - Dec 2003

- Improved free-cash-flow by reducing our DSO from 48.6 days to 43.5
- Established employee goals and conducted employee performance reviews
- Responsible to meet department productivity and customer service goals
- Managed work assignments, training, vacations, overtime, and back-up for absent employees

EDUCATION

Woodbury University

GPA: 3.84

May 2016

Master of Business Administration (MBA)

California State University Los Angeles (BSIS)

June 2013

Computer Information Systems – Option: Information Systems

California State University Los Angeles

June 2013

Economics minor

Uriel Avila

462 Woodland Dr., Sierra Madre, CA 91024 | Mobile (626) 543-3206 | uriel.avila@icloud.com

PROFESSIONAL REFERENCES

Warren McManus | IT Program Management | Dell Technologies Cell: (425) 387-2043

Terrance Junius | Vice President Relationship Management Cell: (323) 356-3963
Business Development | JPMorgan Chase & Co

Harout "Harry" Asatryan | Senior Talent Acquisition Specialist | DISQO Cell: (818) 312-7704

Elena Trusova | Vice President of Marketing | 365 Digital Agency Cell: (818) 584-2222

Anthony Urrutia | Retired Controller | Crane Aerospace Cell: (818) 679-5620