**Operational Leadership | Business Strategy | Process Improvement**

**Program Management | Customer Experience | Business and IT Alignment**

***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***

* **Over 20 years of key leadership roles** in global companies; Microsoft, KPMG, and the US Air Force
* **Driving exceptional results** by inspiring collaboration across organizations around shared outcomes
* **Dynamic, performance-driven executive** focused on high-value Customer Experiences
* **Delivering successful product strategies** by aligning business drivers with customer value
* **Enabling an inclusive organizational culture** where employees can do their best work

# Career Inspiring High-Performing Teams

**TreeFree Solutions, Bellevue, WA | 2017-Present**

**Chief Executive Officer**

TreeFree is a startup focused on clean air/clean soil, by delivering an environmentally friendly non-wood solution for uses in a variety of markets; Energy, Composite Boards, and Pulp & Paper. The company is currently focused on moving from R&D to full operations.

* Built and now executing a new business plan and product launch strategy
* Currently in testing with four international composite wood companies
* Reorganized the company structure, focused on driving revenue and decreasing operational costs
* Built a global team of advisors and SMEs that helped achieve key milestones that delivered the company’s first supply contract

**Tahoma Consulting Group, LLC, Redmond WA | 2015-2017**

**President / Co-Founder**

Business and IT consulting firm focused on Startups and organizations that are looking for ways to improve their operations, customer experience, and partner ecosystems. By focusing on the 'Why' we can help prioritize the ‘What’ and the ‘How’ to drastically improve customer value and organizational performance.

* Start-up Consulting: Product Launch, Marketing, Business Planning, and GTM strategy
* Customer Experience, Business Systems Analysis, Program & Project Management, Customer Relationship Management (CRM), and Business Intelligence programs

**Microsoft, Redmond WA | 2007- 2014**

**Sr. Director, Portfolio/Program Management - Microsoft Business Solutions (MBS)** | 2010-2014

Producing high results while managing the overall strategy and delivering solutions across the entire MBS Division.

* Senior leader dedicated to the execution of a global team across Redmond, WA, Fargo, ND, Dublin, Ireland, and Hyderabad, India.
* Managed a Solution Delivery portfolio of over $50M, spread across the MBS business including Product Launch, Marketing, Sales, Operations, and Customer Support.
* Led the creation of a technology roadmap aligned to strategic MBS business objectives that enabled IT and the business to invest and focus on the highest business value programs.
* Partnered with the MBS Dynamics President and his leadership team to review opportunities to showcase Microsoft products internally (focused on CRM & ERP cloud scenarios, to give early insight to new SaaS offerings) which demonstrate the value of Microsoft cloud products to external customers to drive increased revenue.
* Significantly improving both team and business partner satisfaction scores by transforming the current delivery framework from ‘IT project focused’ to ‘Business Process’ focused on Customer & Partner experiences/scenarios

**Chief of Staff, Director – MSFT Finance Solutions Delivery** | 2007-2010

Planned and managed a $65M portfolio supporting Microsoft Corporate Finance (IT PMO for Microsoft Finance)

* Represented and led IT strategic planning across all Finance business domains.
* Drove Quarterly Business Reviews with Finance executives and aligned shared commitments between Corporate Finance and IT.
* Microsoft Finance, Business Continuity Lead: Identified critical business processes through business impact assessments and then built and tested complete Business Continuity / Disaster Recovery Plans across Corporate Finance.
* IT Business Architect, responsible for working with the business to document and assess the maturity level of business capabilities & processes supported by IT, which helped prioritize investment decisions based on ROI and business value.

**KPMG Consulting, Redmond WA | 2001-2007**

**Account Director – Technology & Wireless** | 2004-2007 (@ T-Mobile & Microsoft)

Recognized for business transformation expertise while managing projects and account teams of over 50 business and technical consultants for Microsoft, T-Mobile, and many other clients.

**Senior Manager, Program Management Office (PMO)** | 2002-2004 (Consultant @ T-Mobile)

Managed all aspects of the SAP, Business Intelligence, and Revenue Accounting delivery teams.

**Senior Program Manager** | 2001-2002 (Consultant @ T-Mobile)

Managed teams that conducted and implemented a Business Intelligence, Reporting, Organizational, and Infrastructure Assessment

**Redmond Technology Partners** | **Senior Program Manager, Mergers & Acquisitions | 1999–2001**

**City of Seattle** | **Electrical Engineer Specialist | 1991-1999**

**U.S. Air Force** | **Intercontinental Ballistic Missile (ICBM) Technician | 1987-1991**

# EDUCATION

**MBA** | **University of Washington, Foster School of Business**

**Electrical/Mechanical Degree** **| United States Air Force**