



## CONTACT

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## WHY APOLLO AIS

- ✓ Veteran-Led Expertise in intelligence, defense, and innovation
- ✓ Cross-Sector Experience across government, military, academia, and private industry
- ✓ Mission-Focused Training & Tech Solutions adaptable to diverse stakeholders
- ✓ Strategic Insight & Agility to meet evolving challenges in security, workforce, and tech

## GOVERNMENT IDENTIFIERS

DUNS: 118424452

CAGE: 9FVV6

Type: Small Business, SDVOSB (Service-Disabled Veteran-Owned Small Business)

NAICS: 541611, 541613, 541618, 541690, 541990

# APOLLO AIS | CAPABILITIES STATEMENT

## OVERVIEW

Apollo Analytics & Intelligence Solutions (AIS) is a strategic advisory firm specializing in management consulting, intelligence, defense tech & security cooperation, and special operations. Our mission is to deliver agile, intelligence-led solutions that address complex challenges across government, defense, and corporate landscapes.

Led by a multidisciplinary team of experts, Apollo AIS combines military-grade insight with civilian innovation to drive mission success, workforce transformation, and operational readiness.

## CORE CAPABILITIES

### Management Consulting, Training & Education

- Executive coaching and organizational development
- Workforce transformation and leadership pipelines
- Tailored training for government, corporate, and community partners
- Soft skills, career readiness, and reentry programs

### Intelligence

- Strategic and tactical intelligence analysis
- Threat forecasting and geopolitical risk assessment
- Data analytics and knowledge management
- OSINT and HUMINT support

### Defense Tech & Security Cooperation

- Advisory on defense technology access and partner nation alignment
- Strategy for interoperability, training, and multinational defense coordination
- Security cooperation planning and international capability building
- Tech transfer pipeline strategies for Allies and Partners

### Special Operations

- Elite support for veteran-led operations and high-stakes environments
- Expeditionary training and readiness assessments
- Global missions in austere regions
- Veteran workforce reintegration and coaching

## LEADERSHIP TEAM

### Johnathan M. Ramos – Founder & CEO

A former U.S. Air Force All-Source Analyst with over a decade of expertise in geopolitical intelligence, counterterrorism, and defense strategy. Johnathan brings deep experience in national security and corporate intelligence, enabling Apollo AIS to deliver actionable insights and high-level support to federal clients.

### Kathrina Q. Miranda – Co-Founder & CCO

An award-winning executive with a decade of experience in workforce development, marketing, and entrepreneurship education. Kathrina leads Apollo's outreach, communications, and partnership strategies—driving growth across public-private ecosystems and developing scalable training programs.

### Patrick R. Muldoon – COO

A defense strategist and security cooperation expert, Patrick has advised top military leaders and managed multimillion-dollar government programs. His experience across military operations and international relations ensures Apollo's operational planning and strategic messaging are aligned with mission-critical goals.