



Accelerate Your Sales Growth with BellaVista Strategies LLC

Powered by Sales Xceleration

Customized sales infrastructure and management solutions designed specifically for small to mid-market businesses looking to optimize their sales operations. Average of 38% Yearly Revenue Growth from typical Sales Infrastructure+ and Sales Management engagement.

1

Sales Infrastructure

3-4 Months | For owners acting as sales leaders

- *Standard playbook development
- *Data/KPI implementation
- *Team structure optimization
- *Process establishment

2

Sales Infrastructure+

4-6 Months | For businesses with sales leaders

- *Custom AI playbook creation
- *Comprehensive KPI dashboard
- *Enhanced team development
- *Advanced process implementation

3

Sales Management

6+ Months | For owners who don't want to manage sales

- * Full team management
- Custom playbook execution
- Strategic oversight
- Ongoing optimization
- Pre and Post Private Equity Sales Management
- Sales Growth for short to long term Exit Planning



Website: www.bellavistastrategies.com.
Email: dcarlson@salesxceleration.com

Comprehensive Sales Framework

Our proven methodology addresses every aspect of your sales operation to drive measurable results.

Core Framework Components

Data & KPIs

- Sales projections by market segment/product/activity
- Performance dashboards
- Sales funnel analysis & (*AI ReportGen+)
- Key metrics tracking (*KPI 360)

Team Development

- *Sales 360 AI training
- Job descriptions, Compensation plans
- Certified Sales Leader program
- Hiring & onboarding (+Assessments, *+KPI 360)

Process Optimization

- Sales Strategy , Process, and CRM implementation
- *SuperGen & *AI+ Forecast System
- Full BU-TD business review system integration
- Workflow automation

Business Development

- Lead generation strategy & SDR/BDR expansion
- Key partnerships and collaboration dev.
- Channel sales program dev. and expansion
- Market / product expansion planning

*Highly customized automation to create ultra efficiency and results



Key Demographics Supported

With over 25+ years in managing global sales, marketing, technology development, operational and F&A teams, you are in good hands with BellaVista Strategies LLC to help create a bigger and more beautiful view at the top of the revenue curve. With many partner services we can address your sales and other needs.

Core Market Segments

- Nano-Technology
- Materials Development and Production
- Technology Development
- Manufacturing
- Medical Devices
- Life Science / Health Care / Pharma / Medical Research
- Semiconductor / Electronics / Design Services
- Trades and Services Sectors
- FinTech
- Financial, Accounting, P/E, Investment Banking, Legal Services

Team Partner Segments

- Fractional CMO, CFO, CTO-CDO-CIO, COO, HR
- Accounting, Finance, Banking, Insurance
- EOS, Pinnacle
- General Marketing (Social Media, Branding, etc.)

Company Size - Geography

- \$1M to \$100M in Revenue
- US, Canada, European, and Asian Companies
- SMB Private or Public Companies

Customer Partner Services

- Marketing Services
- Fractional Sales and Business Development
- Website - Social Media – Creative Develop.
- Sales Training and Recruiting
- AI Implementation for Business Processes
- Digital Transformation
- HR – Benefits, Salles / Leadership Coaching

Website: www.bellavistastrategies.com.

Email: dcarlson@salesxceleration.com

Book a Meeting:

<https://calendly.com/xnvr2649/bellavista-strategies>

