

# ■ NJ Real Estate Licensing Guide

A friendly, step-by-step roadmap from “I’m interested” to “I’m licensed.”

■ Want a step-by-step path to your NJ license? Join our Pre-Licensing class (Live Zoom or Self-Paced).

**Exam Alert ■** The NJ exam loves questions about the licensing process, sponsorship, and timelines. Know the order of steps cold.

## Step-by-step: How licensing works

- **1) Confirm you’re eligible:** You’ll typically need to be 18+ and have a high school diploma (or equivalent).
- **2) Complete the 75-hour course:** This is where you learn contracts, agency, fair housing, finance basics, and NJ rules.
- **3) Pass your school exam:** Think of it as your practice run before the state test.
- **4) Take & pass the NJ state exam:** You’ll see both national concepts and NJ-specific questions.
- **5) Choose a sponsoring broker:** Your license becomes active when you affiliate with a broker.
- **6) Apply/activate:** Submit the application and fees to officially activate your license.

**Legacy Tip ■** Start researching brokerages now. When you pass the exam, you’ll be ready to activate quickly and begin earning.

## Common questions students ask

- **How long does it take?** Many students finish in a few weeks depending on study time and exam scheduling.
- **Can I work full-time and do this?** Yes—create a consistent weekly plan and stick to it.
- **Do I need a broker before the state exam?** You can take the exam first, then choose a broker to activate.

## Mini action plan (print this)

- Pick your class format: Live Zoom or Self-Paced.
- Set a target exam date (even if you adjust later).
- Study 30–45 minutes/day + 1 longer session on weekends.
- Track your weak areas: contracts, agency, math, fair housing.

**Legacy Tip ■** If you want structure and accountability, live Zoom keeps you on pace. If you need flexibility, self-paced fits around life.