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Award-winning hospitality executive and innovative event producer with 15+ years of creating impactful brand experiences. Proven expertise in managing complex operations, cultivating strategic partnerships and exceeding client expectations across events, conferences and branding initiatives.

# PROFESSIONAL EXPERIENCE

# OFFSITE, LLC New York, NY

2011 - Present

Private venues for corporate meetings and events in NYC and Chicago, specializing in premium hospitality and event management. • goOFFSITE.com

# Founder - Director of Hospitality, Event Operations & Brand Strategy

Leads and manages a team of 20 staff members to ensure seamless event strategies, including audio/visual, catering, venue configuration and branding.

- Coordinates all day-to-day management and operations of the business, including venue administration, marketing, sales, catering, staff and finances
- Collaborates with clients to create successful meetings and events, leading all branding initiatives, event coordination and full-scale productions
- Maintains a loyal client base including L'Oreal, HBO, Heineken, American Express, NBCUniversal, NBA, Livenation and Pfizer, producing major event initiatives
- Develops venue brand through targeted marketing initiatives by creating all interactive strategies and branding elements, including logo, website and collateral
- Conceptualized, built and opened three venues within five years in New York and Chicago, reimagining the corporate meeting landscape
- Exceeded revenue expectations with over \$2.5 million in annual sales by leading operations at the industry's first full-service corporate meeting and event spaces
- Consistently awarded top honors for hospitality in corporate event spaces by leaders in the Meetings and Events industry, including BizBash, Unique Venues and Crain's

## KEX.PERIENCES New York, NY

2009 - 2011

## Senior Brand Strategist / Art Director

Created and executed customized marketing campaigns by developing brand identities to enhance sales strategies. Designed custom websites, logos and all advertising collateral, incorporating each clients' uniqueness to spark creative marketing initiatives.

- Developed and executed strategic marketing initiatives in digital and print media by collaborating one-on-one with small business leaders
- Forged into the entrepreneurial landscape by building a business foundation, executing target initiatives and laying the groundwork for future start-ups
- Planned and designed branding campaigns in several industries: health, wellness, public relations, financial and medical services

# KIRSHENBAUM BOND New York, NY

2006 - 2009

Global advertising agency, offering innovative, brand-building ideas to large-scale clients

Interactive Art Director '08-'09 · Jr. Interactive AD '07-'08 · Project Manager '06-'07

- Designed and produced print, collateral, branding and digital marketing projects by collaborating with teams to execute web-based campaigns, most notably the CIT Group campaign "Capital Redefined"
- Co-developed Wendy's online identity by serving as the lead IAD and helped create brand identities for high-end clients like BMW, Panasonic and Citi/AA

# **CORE STRENGTHS**

#### ■ Executive Leadership

Strategically directs high-performing teams, fostering bold thinking, seamless execution and profitability

#### ■ Operational Excellence

Delivers flawless event management, production and execution, ensuring exceptional consumer experiences

## Branding & Marketing Savvy

Develops and executes award-winning design and marketing strategies, expanding brand awareness and market share

## **Client Experience Management**

Cultivates dynamic relationships across a wide spectrum of business execs, clients and staff, consistently delivering positive outcomes

# **EDUCATION**

Boston University
College of Communications

Boston, MA

BA, Communications

## School of Visual Arts New York, NY

Continuing education in art direction and design techniques

# **AWARDS**

## Unique Venues

Best Venue to Gather for the Day Best Venue for Day Meetings Best Training & Development Venue

#### ■ Crain's

Top Chicago Event Space

#### ■ BizBash

Best of New York Venues Best of Chicago Venues

## SKILLS

### Adobe Creative Suite

Photoshop, Illustrator, InDesign

### MS Office Suite

Word, Excel, PowerPoint

#### ■ Google Suite, Zoom, iMovie

### Proficient in Spanish

Able to understand basic Spanish Comfortable with everyday conversations