

NEWSLETTER

1ST QUARTER 2023 WWW.KWGOVERNMENT.COM



CONTRACT WON!

KWGS IS PLEASED TO HAVE BEEN SELECTED BY THE CITY OF TALLAHASSEE, FL TO PROVIDE THE COMMUNITY WITH REAL ESTATE BROKERAGE SERVICES! OUR TEAM OF LOCAL AND NATIONAL EXPERS ARE EXCITED AND READY TO WORK WITH THE CITY.



SUBJECT MATTER EXPERT BRICE SHEARBURN

BRICE HAS SIGNIFICANT EXPERIENCE PROCURING BUILDINGS UNDER GSA DESIGN EXCELLENCE PROTOCOLS REQUIRING LEED DESIGN AND STRICT COMPLIANCE WITH FEDERAL PUBLIC BUILDING CONSTRUCTION AND OPERATIONS. HE IS VERY FOCUSED, ORGANIZED, AND A WELL SEASONED TEAM FACILITATOR.

BRICE HAS EXTENSIVE EXPERIENCE WITH DESIGN-BUILD AND MULTIDISCIPLINARY PROJECT PROCESS, MANAGING EXPECTATIONS OF GSA TENANT AND FEDERAL TECHNICAL ADVISERS WITH PROVEN ON TIME, ON BUDGET DELIVERY.



PUBLIC-PRIVATE PARTNERSHIP (P3) RFPS

DOES YOUR GOVERNMENT ENTITY NEED NEW BUILDINGS OR FACILITIES CONSTRUCTED OR REDEVELOPED, BUT YOU HAVE LIMITED FUNDS? KWGS' P3 EXPERTS CAN ASSIST BY PREPARING AND DISTRIBUTING PUBLIC RFPS TO QUALIFIED DEVELOPERS THAT WILL CONSTRUCT THE PROJECT AT THEIR OWN COST AND THEN LEASE BACK THE PROPERTY TO THE ENTITY FOR A SET PERIOD OF TIME. TYPICALLY, THE GOVERNMENT ENTITY WILL HAVE OPTIONS TO EXTEND THE LEASE OR PURCHASE THE PROPERTY AT THE END OF THE LEASE TERM. KWGS' TEAM WILL REVIEW ALL PROPOSALS AND WORK WITH THE ENTITY'S MANAGEMENT TEAM TO ENSURE THEY ARE GETTING THE BEST VALUE FOR THEIR PURPOSE AND NEEDS.

