

NEWSLETTER

Government Services at KW Commercial

www.KWGovernment.com



WORKING WITH GOVERNMENT ENTITIES?

Developers, are you interested in pursuing government leasing, development projects, land acquisition opportunities or potential federal funding? Work with KW Government Services' team of real estate brokerage and subject matter experts to navigate the regulatory hurdles and get the most out of your opportunity.

If your government entity needs assistance, please contact **Duncan Chapman** (Duncan@KW.com)

Jameson Paine (Jameson.Paine@KWCommercial.com) to discuss further.



PROJECT UPDATES

Contracts won for brokerage services in Tallahassee, FL and Louisville, KY. We are also pleased to have recently submitted proposals in San Diego, CA; Wisconsin; and Maine.



NOES YOUR COMMUNITY, SCHOOL OR UNIVERSITY HAVE SURPLUS LAND OR ROOF SPACE? KWGS WILL HELP GENERATE REVENUE BY RUNNING RFPS FOR SOLAR, MICROGRIDS AND/OR EV CHARGING STATIONS! GOVERNMENT SERVICES AT KW COMMERCIAL LOCATIONS NATIONWIDE | WWW.KWGOVERNMENT.COM Each office is independently overed and operated.

SANDRA LAW, P.E.

KW Government Services Energy Director/Consultant

- A technical and commercial director, project manager, and mechanical engineer for more than 20 years.
- Commercially strategic and technically adept at assessing new technologies, opportunities, and advising clients in how to maximize potential and minimize risks to the physical and economic environment in which the new generation is applies.
- Innovative, proven leader within the industry, providing strategic direction with best practice results in engineering, procurement, and construction.
- A project developer of power generation projects with capital investment from \$10 million to \$300 million.



ENERGY Services

Analysis | Planning | RFPs

KW GOVERNMENT SERVICES' ENERGY EXPERTS HELP GOVERNMENTS

ANALYZE PROPERTIES, ASSEMBLE AND RUN RFPS,

AND REVIEW DEVELOPER'S RESPONSES

GOVERNMENT SERVICES AT KW COMMERCIAL | WWW.KWGOVERNMENT.COM



DON'T USE BIDS FROM JUST ONE ENERGY DEVELOPER. LET KWGS' ENERGY EXPERTS RUN PROFESSIONAL RFPS THAT WILL BRING COMPETITIVE BIDS FROM NATIONAL & REGIONAL ENERGY DEVELOPERS FOR:

- COMMERCIAL-SCALE SOLAR DEVELOPMENTS;
- · MICROGRIDS; AND
- · EV CHARGING STATIONS





WELCOME TO THE TEAM!

KWGS is pleased to welcome the following senior real estate experts to the team! Please reach out to them directly to discuss any opportunities.



IGNAZIO "IGGY" VACCARO
KWGS Western NY Director

ivaccaro@kw.com



HOWARD GOLDBERG

KWGS North Carolina Director

howgoldberg@kw.com





RUSSELL KITZBERGER
KWGS Cincinnati Director

russ@cincycre.com



East Coast. West Coast. Heartland. Mountains.

WE WORK WHERE YOU WORK!

WE DON'T JUST STAY IN THE URBAN METROS.

KWGS is proud to team as needed with the 2,200 KW Commercial Brokers who are available to assist us across roughly 1,000 KW offices in North America and around the world.

CALL US TODAY TO SEE HOW WE CAN HELP YOUR COMMUNITY OR GOVERNMENT ENTITY!

