

SALES REP WORKFLOW

Ingram Screening, LLC

INGRAM SCREENING

Ingram Screening (IS) is a consulting firm focused on training and education around best practices in Perinatal Mental Health screening. IS will hire Sales Reps directly through an application and vetting process



SALES REPS



- Fill out an application
- Fill in a W-9 as a contractor
- Sign a contract with Ingram Screening
- Track all data in Google Sheets
- Have access to the Brief Clinical Proposal & 12-week program outline for reference
- Close sales with a contract between Client and Ingram Screening

CLIENTS

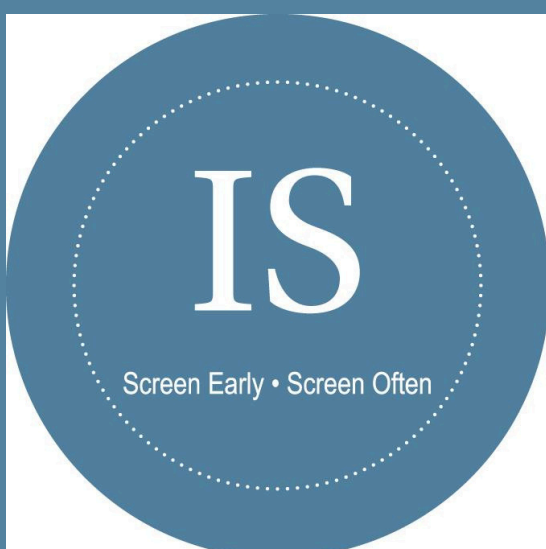
Clients are contacted by Sales Reps in their state/territory and receive information on screening consultation. If interested, clients receive brief clinical proposal and 12-week program outline. This is followed by a client-Ingram Screening contract that is customized for them.



BACK TO INGRAM SCREENING...AGAIN

Clients who sign a 3-month/12-week consulting contract will work directly with Ingram Screening and not with their Sales Representative. This is a warm hand-off from the Sales Rep to Ingram Screening

www.ingramscreening.com



SCREENING IS OUR PASSION, SO IT DOESN'T HAVE TO BE YOURS