





## WHAT WE DO

We transform IT challenges into success stories. We do this by providing organizations with comprehensive visibility into their IT landscape, including security status, application deployment, and compliance with industry standards. Our agile approach prioritizes user education, automation, and cybersecurity awareness. Our focus extends beyond technical solutions, improving communication between organizations and their stakeholders, fostering better understanding and collaboration.

# DIFFERENTIATORS

#### You are not a client, You are THE Client.

We dedicate the same level of care and attention to your goals as if you were our family business.

#### 100% Client Retention.

We have retained 100% of our clients through the last 5 years.

#### No Brain Drain.

We have 83% Talent Retention of our staff in the last 5 years; additionally, we have over 25 years experience in the industry!

#### You Call, We Answer.

Our availability and focus on your goals is one of our greatest strengths.

## **CORE COMPETENCIES**

- Cybersecurity Strategy & Risk Identification
- Compliance/Audit Remediation

**KPI Scorecards Creation** 

Business Intelligence

- Process Improvement
- Project Portfolio Management

## PAST PERFORMANCE



- 2023 -- Internal Risk Identification audit and resulting Process Improvement initiatives
- 2022 -- Demand Management, Reports development
- 2021 -- Cyber strategy, MFA implementation, BitSight score improvement strategy
- 2020 -- Audit remediation, KPI scorecard, Project Dashboard

# **COMPANY DATA**

Legal Business Name: Software Methodology Group LLC **UEI: P24MD3EBPMS3 CAGE:** 9L9U2

### NAICS codes

- 541512 -- Computer Systems Design Services
- 541513 -- Computer Facilities Mgmt Services
- 541519 -- Other Computer Related Services
- 541611 -- Admin Mgmt & Gen Consulting
- 541618 -- Other Mgmt Consulting

Nilu Safdarian **Chief Executive Officer** 

940-206-3295 nilu@smgsvcs.com



CASE STUDIES



**VIEW OUR**