



TRI-COM BOARD OF DIRECTORS SPECIAL MEETING
Special Meeting Agenda
Thursday, December 13, 2018

Location: Tri-Com Central Dispatch, 3823 Karl Madsen Drive, St. Charles, IL 60175

Time: 8:00 AM

Call Meeting to Order: Roll Call

Old Business: None

New Business: 1) Authorize the Board Chairman and the Director to Enter into a Contract with Miner Electronics for the Purchase of 327 Unication G5 Pagers at a Cost of \$197,671.50. This will be Paid for with AFG Grant Funding for the Purpose of the StarCom21 Project.

Public Comment:

Closed Session:

- 1) For the purpose of discussing:
 - A) Employment/Appointment Matters
 - B) Legal Matters
 - C) Business Matters
 - D) Security/Criminal Matters
 - E) Miscellaneous Exceptions to the Open Meetings Act

Adjournment:

Next Regular Meeting: Wednesday, January 9, 2019 at 8:00 A.M.

RESOLUTION NO. 2018-007

RESOLUTION AUTHORIZING TO WAIVE ANY FORMAL SOLICITATION FOR BIDS AND IN LIEU THEREOF, UNDER THE PURCHASING ORDINANCE, PURCHASE 327 UNICATION G5 PAGERS AT A COST OF \$197,671.50 FROM MINER ELECTRONICS WITH FUNDS FROM THE AFG GRANT.

BE IT RESOLVED BY THE BOARD OF DIRECTORS OF TRI-COM CENTRAL DISPATCH, AN INTERGOVERNMENTAL COOPERATION AGENCY OF THE CITIES OF ST. CHARLES, BATAVIA AND GENEVA, ILLINOIS, as follows:

SECTION 1: The City of St. Charles was awarded monies from AFG (Assistance to Firefighters Grant Program), and obtained bids for above mentioned equipment. Tri-Com in partnership with the City of St Charles has entered into a contract with Motorola for the remaining equipment necessary to implement and complete the StarCom21 project; and is looking to enter into this contract with Miner Electronics so all equipment will be funneled through Tri-Com to the respective fire agencies that were named in the award for the grant.

SECTION 2: Be it resolved that the Board of Directors is authorizing to waive any formal solicitation for bids and in lieu thereof, under the purchasing ordinance, purchase 327 Unication G5 Pagers for at a cost of \$197,671.50 from Miner Electronics with funds from the AFG Grant.

SECTION 3: This Resolution shall become effective from and after its passage as in accordance with the law.

PASSED by the Board of Directors of Tri-Com Central Dispatch, this 13th day of December 2018.

AYES: NAYS: ABSENT: ABSTAINING: HOLDING OFFICE: 11

Chief Randy Deicke, Chairman

Attest:

Chief Antenore, Board of Directors

G5 Pagers

	Miner		A Beep		10-8 Technology		
	Quantity	Unit Cost	Totals	Unit Cost	Totals	Unit Cost	Totals
G5 Pager	327	535.50	175,108.50	535.50	175,108.50	535.50	175,108.50
Programming	327	0.00	0.00	0.00	0.00	0.00	0.00
Charger Base	327	69.00	22,563.00	71.20	23,282.40	71.20	23,282.40
Warranty Upgrade	327	0.00	0.00	0.00	0.00	0.00	0.00
Shipping							1,405.50
			197,671.50		198,390.90		199,796.40

	Quantity	Unit Cost	Pager Cost	Grant (90%)	FD (10%)
Batavia FD	60	604.50	36,270.00	32,643.00	3,627.00
Geneva FD	65	604.50	39,292.50	35,363.25	3,929.25
Elburn CFPD	75	604.50	45,337.50	40,803.75	4,533.75
North Aurora FPD	41	604.50	24,784.50	22,306.05	2,478.45
St. Charles FD	51	604.50	30,829.50	27,746.55	3,082.95
Sugar Grove FPD	35	604.50	21,157.50	19,041.75	2,115.75

327 197,671.50 177,904.35 19,767.15



MINER ELECTRONICS CORPORATION

500 45th Ave.
Munster, IN 46321
(219) 924-1765

Communications Equipment Proposal

Date:	October 30, 2018
Customer:	City of St. Charles
Address:	2 E. Main Street
City:	St. Charles
State:	IL
Zip:	60174
Contact Name:	Vince Groezinger, 630-377-4421

This proposal is valid UNTIL 12-21-2018.

Date of delivery TBD by availability at order.



Equipment Estimate:

Equipment Description	Qty.	Unit Price	Total Price
Unication G5 pager. Includes VHF & 700-800MHz bands, 2800Mah battery, dual charging/programming cable, power adapter, and 2-year warranty.	327	\$ 535.50 PROMO PRICE, offer expires 12-21-2018. Normally \$625.50.	\$ 175,108.50
FREE WARRANTY UPGRADE from 2 years to 5 years.	327	No charge Normally \$103.20. Offer expires 12-21-18	No charge
RECOMMENDED UPGRADE to the desktop charger.	327	\$ 69.00 DEALER COST	\$ 22,563.00
Equipment Subtotal:			\$ 197,671.50

Professional Services Estimate:

INITIAL Programming Template:	1	No charge	\$ -
INITIAL Pager Programming:	327	No charge	\$ -
			\$ -

Tax: **EXEMPT**

Inbound Shipping: **No charge**

Miner delivery and training: **No charge**

Total Estimate: **\$ 197,671.50**

Prepared by: Randy Swets, Solution Specialist and Motorola MR
Office 708-474-7720; Cell 630-518-5537; Email rswets@minerelectronics.com

Confidentiality Notice: This information is for the exclusive use of the individual or entity to which it is addressed and is confidential. Miner Electronics would appreciate your cooperation in not disclosing this information to anyone other than the intended recipient.

Terms and Conditions of Sale

50% down payment due in advance

All orders are invoiced upon delivery to customer.

All invoices are due net 30 days from invoice date.

In the event that outside financing is used to purchase equipment, the terms of the financing agreement will be followed between the customer and the funding source organization. Miner Electronics will still require



October 25, 2018

City of St Charles
Vince Groezinger
vgroezinger@stcharlesil.gov
2 E Main St
St Charles IL 60174-1984

Re: Unication G5 Pagers

Proposal for Unication G5 Pagers

G5 Dual Band VHF & 700- 800MHzIncludes 2800MAh Battery, Charging/Programming Cable w/ Power Adapter and 2 Year Manufacturer's Warranty	327	\$ 535.50	\$	175,108.50
3 Year Extended Warranty (5 Years Total)	327	\$ 0.00	\$	0.00
Standard Desk top Charger Base	327	\$ 71.20	\$	23,282.40
Programming Template and one per pager programming included. Shipping Included.				
		Total Order	\$	198,390.90

We will offer in person delivery and we will also offer on site training as a large group or individually for each agency receiving pagers. We will also offer free pick up/delivery for the warranty period of the pagers should it be needed.

Stock is available for immediate shipment.

Purchase 20 or more G-Series Voice Pagers and receive a complimentary 3-year extended warranty on each unit (5 year combined total warranty).

Order a G5 Dual Band P25 Voice Pager for the same price as the G4 P25 Voice Pager.

PROMOTION DETAILS:

- Promotion is valid on NEW orders placed 10/1/2018 - 12/21/2018 only. Cannot be added or applied to existing inventory or stock. NO EXCEPTIONS.
- The Extended Warranty promotion can be combined with Q4 2018 G5 for G4 Price. Cannot be combined with any other offer or discount.

Respectfully Submitted,

John K. Sullivan



CUSTOMER INFORMATION

Attention: Vince Groezinger
 City of St. Charles
 2 E. Main st
 St. Charles, IL 60174
 Email: vgroezinger@stcharlesil.gov
 630.377.4421
 Special promotion pricing valid till 12-21-18

DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE
Unication G5 VHF 700-800MHZ DUAL BAND P25 PHASE 2 PAGER Each G4/G5 includes a two (2) year manufacturer's warranty, 2800mAh battery, dual charging/programming micro USB cable and power adapter.	327	\$535.50	\$175,108.50
G4/G5 Standard Desktop Charger (Power Cable & Supply NOT INCLUDED) GS9XBRC-SXXXEN	327	\$71.20	\$23,282.40
Orders over 20 pagers receive a free 3 year extended warranty on each pager ordered. Valid till 12-12-18	327	\$0.00	\$0.00
Initial pager setup specified by customer and programming of all pagers included free with purchase of pagers.	327	\$0.00	\$0.00
Shipping:			\$1,405.50
TOTAL:			\$199,396.90

SALES REPRESENTATIVE: Lee Jones
 17477 E 10500N RD
 Grant Park, IL 60940
 Office# 708-740-4911
 Cell# 708-646-0095
 Email: lee@10-8technologyinc.com
www.10-8technologyinc.com

Payment Terms:

and product is ordered.

The remaining balance is due within 30 days of substantial completion of the job. Balances beyond 30 days are subject to finance charges of 1.5% monthly.

Estimate Terms:

This quotation is presented as a good faith estimate. 10-8 Technology will make every attempt to complete the job at the quoted prices subject to unforeseen circumstances and changes in scope. 10-8 Technology will notify the client of any changes that will exceed 10% of the quoted price prior to proceeding with the work. The client is responsible for the full job balance at the completion of the project. Model numbers and quantities are subject to change.

Warranty:

10-8 Technology will warranty workmanship of the installation for the lifetime of the system. Equipment is solely covered by the manufacturers warranties. 10-8 will cover service labor on items in warranty for a period of 90 days from the time of final completion of the job, any service beyond that period will be billed at current labor rates regardless if the equipment is in warranty or not.

Acceptance of the Quotation:

This quote is accepted by:

Client Signature: _____
 Title: _____ Date: _____

Print Name: _____

10-8 Technology Representative Signature: _____