### FoundryPad: Cultivating the Future of Al-Driven Startups

Empowering Founders and Fueling Tech Innovation in the DMV region.

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5/16/2025



#### The Problem

## Challenges in Building Successful Tech Startups

- Believe in you
- Difficulty in navigating the early stages of entrepreneurship.
- Lack of access to expertise and tools.
- Limited funding and mentorship for early-stage founders.
- Regional gaps in tech ecosystem support.

# FoundryPad: The Solution

# An Integrated Pathway for Tech Innovation

- FoundryPad offers a unique, end-to-end founder support system.
- Combines Al-focused training with a hybrid hatcheryaccelerator model.
- Community-centric, non-profit approach.

# What We Do: Al Academy

#### Foundation & Ideation with AI

- Workshops, coding boot camps, support for schools and universities.
- Programs like StartathonAl.
- Focus on education, ideation, and team formation.
- Empowering underrepresented groups

# What We Do: The Cultivator

#### Nurturing & Validation

- Hybrid hatchery-accelerator.
- Initial seed funding (PRIs/SAFs).
- Intensive coaching and mentorship.
- Focus on MVP development and customer traction.

# What We Do: The Foundry

#### Growth & Scaling to Series A

- Substantial investment and structured support and education (growth journey).
- Support for scaling operations and customer acquisition.
- Series A preparation and VC connections.

## Benefits to Stakeholders: Community

# Transforming the Local Community

- Workforce development for Al.
- Job creation and economic development.
- Talent retention and attracting skilled individuals.
- Positioning the region as an Al innovation hub.

#### Benefits to Stakeholders: VCs

# Providing Value to Venture Capitalists

- Curated deal flow of vetted startups.
- Startups with validated models and clear metrics.
- Co-investment opportunities.
- Early insight into AI talent and applications.

#### Benefits to Stakeholders: Founders

# **Empowering Founders for Success**

- Structured pathway from idea to Series A.
- Access to capital and fundraising support.
- World-class mentorship and Al expertise.
- Al-powered advantage for competitive edge.

## How We Do It: Community-Centric Approach



### Milestones & Progress

#### Key Achievements and Current Status

- Established tech communities (GDG Annapolis, GDG Baltimore) as well as partnerships with several other communities.
- Initiated AI Academy with workshops and StartathonAI events.
- Board identification underway (2025 target).
- Fundraising plan for 2026.

## Goals & Projections (2026-2028)

#### Our Vision for the Future

- Raise funds: By 2026, raise an initial \$500K through grants, corporate sponsors, and angel investors, with an allocation plan of 40% for seed funding, 30% for operations, 20% for marketing, and 10% for events.
- Run over thirty educational and hands-on training events, and competitions like StartathonAI, impacting over 900 people and inspiring twenty projects...
- Create 200 high-quality jobs through portfolio companies by 2028.
- Long-term financial sustainability plan: \$5M in follow-on funding for Foundry graduates by 2028 through continued grants, corporate partnerships, potentially returns from PRIs/SAFEs.
- Exit 2 companies

#### Call to Action

Join Us in Building the Future

- community leaders, investors, mentors, and founders get involved.
- How to contact you or learn more (www.foundrypad.org).

### Thank YOU