

# Item 1: Cover Page



## **CAVALOT CAPITAL LLC**

10266 Truckee Airport Rd., Suite C

Truckee, CA 96161

### **Form ADV Part 2A – Firm Brochure**

(720) 238-0153

<https://www.cavalotcapital.com>

Dated July 16, 2024

This Brochure provides information about the qualifications and business practices of Cavalot Capital LLC, "Cavalot Capital". If you have any questions about the contents of this Brochure, please contact us at (720) 238-0153. The information in this Brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority.

Cavalot Capital LLC is registered as an investment adviser with the states of California, Louisiana, Nevada and Oregon. Registration of an investment adviser does not imply any level of skill or training.

Additional information about Cavalot Capital is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov), which can be found using the firm's identification number, 312088

## Item 2: Material Changes

Please see the following material changes since the most recent filing of Form ADV Part 2A, dated January 8, 2024.

- Item 1: The Advisor is now registered in the state of Nevada.
- Item 4: The Advisor no longer utilizes Third-Party Managers including Schwab Institutional Intelligent Portfolios and no longer provides Business Bookkeeping Services and Consulting.

### Future Changes

From time to time, we may amend this Disclosure Brochure to reflect changes in our business practices, changes in regulations, and routine annual updates as required by the securities regulators. Either this complete Disclosure Brochure or a Summary of Material Changes shall be provided to each Client annually and if a material change occurs in the business practices of Cavalot Capital LLC.

At any time, you may view the current Disclosure Brochure online at the SEC's Investment Adviser Public Disclosure website at <http://www.adviserinfo.sec.gov> by searching for our firm name or by our CRD number 312088.

You may also request a copy of this Disclosure Brochure at any time, by contacting us at [operations@cavalotcapital.com](mailto:operations@cavalotcapital.com)

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# Item 4: Advisory Business

## Description of Advisory Firm

Cavalot Capital LLC is registered as an Investment Adviser with the California, Louisiana, Nevada and Oregon and first became registered as an investment advisor in March, 2021. Damian Palfini is the President, Chief Compliance Officer and Principal Owner of Cavalot Capital. Cavalot Capital currently

reports non-discretionary Assets Under Management of \$0 and discretionary Assets Under Management of \$52,754,766 calculated as of July 16, 2024.

Cavalot Capital is a fee-only Comprehensive Wealth Management firm. The firm does not sell annuities, insurance, stocks, bonds, mutual funds, limited partnerships, or other commissioned products. The firm is not affiliated with entities that sell financial products or securities. No commissions in any form are accepted. No finder's fees are accepted.

## **Types of Advisory Services**

### **Comprehensive Wealth Management Services**

We provide Comprehensive Wealth Management Services for clients with complex situations that require the bundling of Investment Management Services and Financial Planning Services including Advanced Tax Planning. By including these services as a bundle we are better able to assist Clients in integrating their entire financial picture into a holistic plan and provide a single solution for all their financial needs. A description of each of these services is described below. Comprehensive Wealth Management Services are subject to account minimums outlined in Items 5 and 7 of this brochure.

### **Investment Management Services**

We are in the business of managing individually tailored investment portfolios composed primarily of public exchange-traded equities and funds, fixed income securities, derivatives and alternative investments on a discretionary basis. This allows Cavalot Capital to make buy and sell decisions for the Client's account without seeking approval for each trade. After understanding a Client's particular circumstances, goals and objectives, we develop a Client's personal investment policy or an investment plan to guide asset allocation and investment selection decisions.

Account supervision is guided by the stated objectives of the Client (e.g., maximum capital appreciation, growth, income, or growth, and income), as well as tax considerations. Clients may impose reasonable restrictions on investing in certain securities, types of securities, or industry sectors. Fees pertaining to this service are outlined in Item 5.

### **Financial Planning Services**

We offer project-based financial planning and ongoing financial planning in the form of a monthly retainer. Unless the Client engages us for Comprehensive Wealth Management Services, no Investment Management Services are provided in Financial Planning engagements. Clients have the option to engage Cavalot Capital for Investment Management Services at additional cost, otherwise Clients are solely responsible for implementing any recommendations made by Cavalot Capital. Clients are not obligated to implement any recommendations through Cavalot Capital.

### **Project Based Financial Planning Services**

This service includes the the development and delivery of a one-time financial plan in which the Client and Advisor will work together to identify the specific areas of focus to include in the

engagement. The key defining aspect of financial planning is that through the financial planning process, all questions, information and analysis will be considered as they affect and are affected by the entire financial and life situation of the client.

Clients engaging in this service will receive a written or an electronic report, providing the client with a detailed financial plan designed to achieve his or her stated financial goals and objectives. No follow-up advice is provided in a project-based financial planning engagement following the completion of the project unless the Client elects to either engage the Advisor for 1) Ongoing Planning Services outlined below or 2) engage the Advisor on an hourly basis which is described further in Item 5.

The specific areas covered may include, but are not limited to, the following:

- **Business Planning:** We provide consulting services for Clients who currently operate their own business, are considering starting a business, or are planning for an exit from their current business. Under this type of engagement, we work with you to assess your current situation, identify your objectives, and develop a plan aimed at achieving your goals. This may include identifying, selecting, and implementing an applicable retirement plan or entity, identifying the business's value growth drivers and actions needed to improve them, providing financial analysis of operations and/or exit deals and educating you on various exit options.
- **Cash Flow and Debt Management:** Review income and expenses to determine current surplus or deficit, prioritizing how any surplus should be used or how to reduce expenses if they exceed your income. Advice may also be provided on which debts to pay off first based on factors such as the interest rate of the debt and any income tax ramifications. Recommend appropriate cash reserves for emergencies and other financial goals, along with a review of accounts (such as money market funds) for such reserves, plus strategies to save desired amounts.
- **Cryptoasset Advice:** We can provide advice related to cryptocurrencies, coins, tokens, NFTs and other digital assets. Topics may include basic education, asset allocation and diversification, security, estate planning and general tax planning strategies.
- **Education Planning:** Includes projecting the amount that will be needed to achieve college or other post-secondary education funding goals, along with advice on ways for you to save the desired amount. Recommendations as to savings strategies are included, and, if needed, we will review your financial picture as it relates to eligibility for financial aid or the best way to contribute to grandchildren (if appropriate).
- **Employee Benefits Optimization:** We will provide review and analysis as to whether you, as an employee, are taking the maximum advantage possible of your employee benefits. If you are

a business owner, we will consider and/or recommend the various benefit programs that can be structured to meet both business and personal retirement goals.

- **Estate Planning:** Analysis of exposure to estate taxes and your current estate plan, which may include whether you have a will, powers of attorney, trusts, and other related documents. Our advice also typically includes ways for you to minimize or avoid future estate taxes by implementing appropriate estate planning strategies such as the use of applicable trusts.

We always recommend that you consult with a qualified attorney when you initiate, update, or complete estate planning activities. We may provide you with contact information for attorneys who specialize in estate planning when you wish to hire an attorney for such purposes. From time-to-time, we will participate in meetings or phone calls between you and your attorney with your approval or request.

- **Financial & Life Goals:** We will help Clients identify financial and life goals and develop a plan to reach them. We will identify what you plan to accomplish, what resources you will need to make it happen, how much time you will need to reach the goal and provide accountability.
- **Insurance:** Review of existing policies to ensure proper coverage for life, health, disability, long-term care, liability, home, and automobile.
- **Investment Analysis:** This may involve developing an asset allocation strategy to meet Clients' financial goals and risk tolerance, providing information on investment vehicles and strategies, reviewing employee stock options, as well as assisting you in establishing your own investment account at a selected broker/dealer or custodian. The strategies and types of investments we may recommend are further discussed in Item 8 of this brochure.
- **Real Estate Planning:** Assessing how real estate as a use or investment asset affects your overall financial picture and net worth, assisting in developing an overall plan regarding the purchase, ongoing management, and sale of real estate investment properties in accordance with your goals and risk tolerance. We can provide guidance in evaluating financing strategies, investment property financial analysis and cash flow projections and other complexities around owning a real estate business but we do not recommend whether a client should purchase or sell any property.
- **Retirement Planning:** Our retirement planning services typically include projections of your likelihood of achieving your financial goals, achieving financial independence and/or appropriate distribution strategies to minimize the likelihood of exhausting savings or having to adversely alter spending during retirement years. For situations where projections show less than the desired results, we may make recommendations, including those that may impact the original

projections by adjusting certain variables (e.g., working longer, saving more, spending less, taking more risk with investments).

- **Risk Management:** A risk management review includes an analysis of your exposure to major risks that could have a significant adverse impact on your financial picture, such as premature death, disability, property and casualty losses, or the need for long-term care planning. Advice may be provided on ways to minimize such risks and about weighing the costs of purchasing insurance versus the benefits of doing so and, likewise, the potential cost of not purchasing insurance (“self-insuring”).
- **Tax Planning Strategies:** Advice may include ways to minimize current and future income taxes as a part of your overall financial planning picture, income shifting, expense shifting, credits, giving, investment taxes, equity compensation planning, estimated taxes, business deductions and/or entity selection guidance. All tax planning is enacted with the consideration that there is always a possibility of future changes to federal, state or local tax laws and rates that may impact your situation.

While we provide Tax Preparation Services for some clients, we may recommend that you consult with your existing qualified tax or accounting professional before initiating any tax planning strategy. We may also provide you with contact information for accountants or attorneys who specialize in particularly complex situations should you wish to hire someone for such purposes.

## Ongoing Financial Planning

After the completion of a financial planning project, Clients can elect to work one-on-one with a planner over an extended period of time to assist them in implementing their plan by paying a fixed monthly fee. Upon engaging the firm for financial planning, Cavalot Capital is responsible for obtaining and analyzing all necessary qualitative and quantitative information from the Client that is essential to understanding the Client’s personal and financial circumstances; helping the Client identify, select, and prioritize certain financial goals while understanding the effect that pursuing one goal may have on other potential goals; assessing the Client’s current course of action and alternative courses of action to identify required changes that provide the best opportunity for the client to meet their financial goals; developing & presenting financial planning recommendations based on the aforementioned actions while including all information that was required to be considered in preparing the recommendations; and ongoing monitoring of the Client’s progress toward the goals and objectives that the recommendations are based around. These components all require in-depth communication with the Client in order for the planner to establish a financial plan and implementation strategy that provides the Client with the most appropriate options in pursuing their established goals and objectives.

The planner and Client will build out a financial planning service calendar that lays out the areas of focus that will be addressed each month based on the Client's priorities. The Client will be provided with a summary of the work completed each month on their monthly invoice and a written or electronic report. Clients will have regularly scheduled meetings through the term of the engagement, depending on their individual situation with additional face-to-face, email and/or phone consultations at no additional charge. The Client is expected to inform Cavalot Capital when changes or concerns arise and to provide necessary documents and data for us to use in our analysis.

### **For California Residents: CCR Section 260.235.2 Disclosure**

For Clients who receive our Financial Planning Services, we must state when a conflict exists between the interests of our firm and the interests of our Client. The Client is under no obligation to act upon our recommendation. If the Client elects to act on any of the recommendations, the Client is under no obligation to affect the transaction through our firm.

### **Personal Tax Return Preparation**

We provide Tax Preparation Services for our clients to assist with the filing of federal and state tax returns for individuals and businesses. We may ask for an explanation or clarification of some items, but we will not audit or otherwise verify client data. The client is responsible for the completeness and accuracy of information used to prepare the returns. Our responsibility is to prepare the returns in accordance with applicable tax laws. We will utilize the services of a third-party accounting, bookkeeping, and tax preparation firm to facilitate the preparation and filing of your tax return and we will work with you and the third party in order to gather the necessary information as part of this service.

We may observe opportunities for tax savings that require planning or changes in the way the client handles some transactions. Unless the Client elects to engage in Comprehensive Wealth Management Services, an engagement for tax return preparation does not include significant tax planning services. In these instances we will share any ideas we have with you and discuss terms for any additional work that may be required to implement those ideas.

### **Educational Webinars**

We may provide web-based seminars (webinars) for groups or individuals seeking general advice on investments and other areas of personal finance. The content of these webinars will vary depending upon the needs of the attendees but will generally cover basic personal finance concepts such as investing, cash flow management, retirement planning, employee benefits, equity compensation, cryptoassets and business planning. These webinars are purely educational in nature and do not involve the sale of any investment or insurance products. Information presented will not be based on any individual's person's need, nor does Cavalot Capital provide individualized investment advice to attendees during these webinars.

### **Client Tailored Services & Client Imposed Restrictions**



We offer the same suite of services to all of our Clients. However, specific management of Client investment portfolios is dependent upon the Client Investment Policy Statement which outlines each Client's current situation (income, tax levels, and risk tolerance levels) and is used to construct a Client specific plan to aid in the selection of a portfolio that matches restrictions, needs, and targets.

## **Wrap Fee Programs**

We do not participate in wrap fee programs.

# **Item 5: Fees & Compensation**

Please note, the Investment Management Contract may be terminated by the Client within five (5) business days of signing the contract without incurring any advisory fees. How we are paid depends on the type of advisory service we are performing. Please review the fee and compensation information below.

## **Comprehensive Wealth Management Services**

Comprehensive Wealth Management fees follow our standard advisory fee which is based on the market value of assets under management as shown below and is subject to an account minimum of \$500,000.

## **Investment Management & Comprehensive Wealth Management Services**

Our standard annual advisory fee is based on the market value of the assets under management and is calculated as shown below. The primary differentiating factor is that Comprehensive Wealth Management requires a minimum of \$500,000 in assets under management.

<b>Account Value</b>	<b>Advisory Fee</b>
<b>Less than \$250,000</b>	1.25%
<b>\$250,001 - \$500,000</b>	1.00%
<b>\$500,001 - \$750,000</b>	0.90%
<b>\$750,001 - \$1,500,000</b>	0.80%
<b>\$1,500,001 - \$3,000,000</b>	0.70%
<b>\$3,000,001 - \$5,000,000</b>	0.60%
<b>\$5,000,001 - \$10,000,000</b>	0.50%
<b>\$10,000,001 and Above</b>	0.40%

The annual fees for Investment Management and Comprehensive Wealth Management Services are negotiable, pro-rated and paid in arrears on a monthly basis. The advisory fee is a tiered fee and is calculated by assessing the percentage rates using the predefined levels of assets as shown in the above chart and applying the fee to the account value as of the last day of the month. No increase in

the annual fee shall be effective without agreement from the Client by signing a new agreement or amendment to their current advisory agreement.

Advisory fees are directly debited from Client accounts (please see item 15 for more information regarding direct deduction of our fees from client accounts). Accounts initiated or terminated during a calendar month will be charged a prorated fee based on the amount of time remaining in the billing period. An account may be terminated with written notice at least 15 calendar days in advance. Since fees are paid in arrears, no refund will be needed upon termination of the account.

Client is responsible for all fees and expenses (including taxes) incurred by, or arising in connection with, services from third-party service providers, including technology and platform providers. Client understands that Client's account assets may be subject to fees and expenses charged, directly or indirectly, by the Custodian, and other service providers. All of these fees and expenses are separate charges, additional to the fees paid to the Advisor.

Client acknowledges Advisor may use its discretionary authority to liquidate account assets to cover Client fees, either where the account holds insufficient cash for direct fee deduction, or if fees are unpaid by the due date indicated on the invoice. Clients are responsible for fees due through the date of termination of this agreement.

#### **For California Residents: CCR Section 260.238(j) Disclosure**

Please note, lower fees for comparable services may be available from other sources.

#### **Project-based Financial Planning Fixed Fee**

Project-based Financial Planning will generally be offered on a fixed fee basis. The fixed fee will be agreed upon before the start of any work. The fixed fee can range between \$0 and \$20,000 and is priced subjectively according to the degree of complexity associated with the Client's situation (see Item 5 section titled "Complexity Fee Discretion below") and any urgency or time constraints imposed by the client. For example, a couple with stock options that require a plan before an impending IPO would require greater firm resources in the form of time and expertise to be allocated to that project and would therefore merit a higher fee than a single person with just salary compensation and no time constraints.

The fee is typically half due upon signing the client agreement, and the remaining half due upon delivery of the agreed upon project plan. Monthly or quarterly payment plans may also be available. The service may be terminated at any time, effective immediately. If service is terminated before delivery of the project plan, Cavalot Capital will deliver the work already completed. If less than half the work has been performed at termination, Cavalot Capital will refund the client, by check or electronic fund transfer, for the unearned amount. If more than half the work has been performed at termination, Cavalot Capital will invoice the client for the additional amount due. The refund or additional amount due will be calculated based on an hourly rate of \$330/hour. The fee is negotiable. Clients will receive an invoice for fee payment requests. Fees for this service may be paid by electronic funds transfer or credit card.

## **Ongoing Financial Planning**

Ongoing Financial Planning is provided in the form of an ongoing fee that is paid monthly, in arrears, at the rate of \$0 - \$3,000 per month beginning 1 month after the client signs the Ongoing Financial Planning agreement and only after the completion of a Financial Planning Project. The monthly fee is priced subjectively according to the degree of complexity associated with the Client's situation (see Item 5 section titled "Complexity Fee Discretion below"). For example, a client who is a couple, has stock options, crypto holdings, and owns their own business would require greater firm resources in the form of time and expertise and would therefore merit a higher fee than a single person with just salary compensation.

Fees for this service may be paid by electronic funds transfer or credit card. This service may be terminated at any time with 30 days' notice. Upon termination of any agreement, the fee will be prorated and any unearned fee will be refunded to the Client based on the number of days the services were provided in the final month. If the client cancels the engagement and then resumes their Ongoing Financial Planning after 6 months has lapsed since termination of service they will be required to complete a new Financial Planning Project.

There is a minimum annual fee of \$4,000 for all financial planning clients. Cavalot Capital, at its sole discretion, may waive this requirement for clients in certain circumstances.

### **Discounting of Financial Planning Fees:**

The services to be provided to the client and their specific fees will be detailed in the client agreement. The firm's published fees are negotiable. We strive to offer fees that are fair and reasonable in light of the experience of our firm and the services to be provided to the client.

### **For California Residents: CCR Section 260.238(j) Disclosure**

Please note, lower fees for comparable services may be available from other sources.

## **Hourly Financial Planning Fee**

Hourly Financial Planning engagements are offered at an hourly rate of \$330 per hour with a 1 hour minimum (\$330) and billed in 1/10th of an hour increments thereafter (\$33 every 6 minutes). For example, an engagement for 1.5 hours would be \$330 for the first 60 minutes + \$165 for the remaining 30 minutes ( $\$330 \times .5 = \$165$ ) for a total of \$495. The fee may be negotiable in certain cases and is due at the completion of the engagement. In the event of early termination by the Client, any fees for the hours already worked will be due immediately. Fees for this service may be paid by electronic funds transfer or credit card.

### **For California Residents: CCR Section 260.238(j) Disclosure**

Please note, lower fees for comparable services may be available from other sources.

## **Financial Planning Fees Paid via Credit Card**

Cavalot Capital uses Advice Pay, a third-party payment processor to process credit card transactions. Advice Pay processes payments through the Stripe platform and submits all Client payment and personal information via tokenization. No Client information is stored directly on any Advice Pay server and Cavalot Capital does not store Client credit card information.

## **Personal Tax Return Preparation**

The fees for Personal Tax Return Preparation will be determined based on the complexity of the return and quality of recordkeeping. These fees range from \$800 to \$8,000 per Client and include Federal and State tax returns, as needed. The fees may be negotiable in certain cases, will be agreed upon at the start of the engagement, and are due at the completion of the engagement. Clients are not required to utilize any third-party products or services that we may recommend, and they can receive similar services from other professionals at a similar or lower cost.

## **Educational Webinars**

Webinars are offered to organizations and the public on a variety of financial topics. Fees range from free to \$10,000 per webinar or free to \$2,500 per participant. Fees for all webinars are due prior to the start of the webinar and can be paid via electronic funds transfer or credit card. The fee range is based on the content, amount of research conducted, the number of hours of preparation needed, and the number of attendees.

In the event that the Client decides to cancel their attendance for any reason, they will be refunded any fees paid within 5 business days.

## **Complexity & Value-Based Fee Discretion**

For some services, Cavalot Capital evaluates the value provided or complexity of a client's financial situation in determining the fee the client will pay. Cavalot Capital's definition of complexity is the existence of circumstances, or lack thereof, that will require more time and effort of Cavalot Capital's to deliver valuable advice to a particular client. Factors that may impact complexity include, but are not limited to, the following:

- Income and related tax considerations
- Components of net worth, including high or low amounts of assets and/or liabilities and number of accounts
- Marital and family status
- Business ownership, employment status and employee benefits considerations including equity or other non-salary compensation
- Business structure, financial complexity, cleanliness of records, nature of business
- Real estate and other illiquid investment ownership or held away assets
- Overall income tax situation
- Recent or upcoming relocation, multiple tax jurisdictions
- Number of financial and life goals
- Risk management plan or lack thereof

- Estate plan or lack thereof
- Timing of financial independence/retirement
- Crypto and Digital Asset Exposure

## **Other Types of Fees & Expenses**

Our fees are exclusive of brokerage commissions, transaction fees, and other related costs and expenses which may be incurred by the Client. Clients may incur certain charges imposed by custodians, brokers, and other third parties such as custodial fees, deferred sales charges, odd-lot differentials, transfer taxes, wire transfer, and electronic fund fees, and other fees and taxes on brokerage accounts and securities transactions. Mutual fund and exchange-traded funds also charge internal management fees, which are disclosed in a fund's prospectus. Such charges, fees, and commissions are exclusive of and in addition to our fee, and we shall not receive any portion of these commissions, fees, and costs.

Item 12 further describes the factors that we consider in requiring our portfolio management clients to use Schwab as their custodian and determining the reasonableness of their compensation (e.g., commissions).

We do not accept compensation for the sale of securities or other investment products including asset-based sales charges or service fees from the sale of mutual funds.

## **Item 6: Performance-Based Fees & Side-By-Side Management**

We do not offer performance-based fees and do not engage in side-by-side management.

## **Item 7: Types of Clients**

We provide Comprehensive Wealth Management, Investment Management and Financial Planning Services to individuals, high net-worth individuals, families, trusts and small businesses. For trusts we provide Investment Management Services only, we do not act as trustee for trusts. For programs with account minimums Cavalot Capital, in its sole discretion, may accept clients with smaller portfolios based upon each client's particular circumstances as it deems appropriate with the exception of Schwab Institutional Intelligent Portfolios.

As a condition for starting and maintaining a Comprehensive Wealth Management relationship with Cavalot Capital we generally impose a minimum portfolio size of \$500,000. As a condition for starting and maintaining an Investment Management relationship with Cavalot Capital, we generally impose a minimum portfolio size of \$250,000.

As a condition for starting and maintaining an Ongoing Financial Planning relationship we generally impose a minimum annual fee of \$4,000.

# Item 8: Methods of Analysis, Investment Strategies & Risk of Loss

Our primary methods of investment analysis are fundamental and tactical analysis.

**Fundamental analysis** involves analyzing individual companies and their industry groups, such as a company's financial statements, details regarding the company's product line, the experience, and expertise of the company's management, and the outlook for the company's industry. The resulting data is used to measure the true value of the company's stock compared to the current market value. The risk of fundamental analysis is that the information obtained may be incorrect and the analysis may not provide an accurate estimate of earnings, which may be the basis for a stock's value. If securities prices adjust rapidly to new information, utilizing fundamental analysis may not result in favorable performance.

**Tactical analysis** is an active management portfolio strategy that shifts the percentage of assets held in various categories to take advantage of market pricing anomalies or strong market sectors. This strategy allows portfolio managers to create extra value by taking advantage of certain situations in the marketplace. It is a moderately active strategy since managers return to the portfolio's original strategic asset mix once reaching the desired short-term profits.

## Investment Strategies

Cavalot Capital primarily uses long-term trading and passive investing when managing client assets. Long term trading is also referred to as buy and hold and is designed to capture market rates of both return and risk. Frequent trading, when done, can affect investment performance, particularly through increased brokerage and other transaction costs and taxes.

Passive investing involves building portfolios that are composed of various distinct asset classes. The asset classes are weighted in a manner to achieve the desired relationship between correlation, risk, and return. Funds that passively capture the returns of the desired asset classes are placed in the portfolio. The funds that are used to build passive portfolios are typically index mutual funds or exchange-traded funds.

Passive investment management is characterized by low portfolio expenses (i.e. the funds inside the portfolio have low internal costs), minimal trading costs (due to infrequent trading activity), and relative tax efficiency (because the funds inside the portfolio are tax efficient and turnover inside the portfolio is minimal).

In contrast, active management involves a single manager or managers who employ some method, strategy or technique to construct a portfolio that is intended to generate returns that are greater than the broader market or a designated benchmark. Active managers generally engage in higher trading volume which can create expenses that reduce returns.

## Material Risks Involved

**All investing strategies we offer involve risk and may result in a loss of your original investment which you should be prepared to bear.** Many of these risks apply equally to stocks, bonds, commodities, and any other investment or security. Material risks associated with our investment strategies are listed below.

**Market Risk:** Market risk involves the possibility that an investment's current market value will fall because of a general market decline, reducing the value of the investment regardless of the operational success of the issuer's operations or its financial condition.

**Strategy Risk:** The Adviser's investment strategies and/or investment techniques may not work as intended.

**Small and Medium Cap Company Risk:** Securities of companies with small and medium market capitalizations are often more volatile and less liquid than investments in larger companies. Small and medium cap companies may face a greater risk of business failure, which could increase the volatility of the Client's portfolio.

**Limited markets:** Certain securities may be less liquid (harder to sell or buy) and their prices may at times be more volatile than at other times. Under certain market conditions, we may be unable to sell or liquidate investments at prices we consider reasonable or favorable or find buyers at any price.

**Concentration Risk:** Certain investment strategies focus on particular asset-classes, industries, sectors or types of investment. From time to time these strategies may be subject to greater risks of adverse developments in such areas of focus than a strategy that is more broadly diversified across a wider variety of investments.

**Interest Rate Risk:** Bond (fixed income) prices generally fall when interest rates rise, and the value may fall below par value or the principal investment. The opposite is also generally true: bond prices generally rise when interest rates fall. In general, fixed income securities with longer maturities are more sensitive to these price changes. Most other investments are also sensitive to the level and direction of interest rates.

**Legal or Legislative Risk:** Legislative changes or Court rulings may impact the value of investments, or the securities' claim on the issuer's assets and finances.

**Inflation:** Inflation may erode the buying power of your investment portfolio, even if the dollar value of your investments remains the same.

## **Risks Associated with Securities**

Apart from the general risks outlined above which apply to all types of investments, specific securities may have other risks.

**Common stocks** may go up and down in price quite dramatically, and in the event of an issuer's bankruptcy or restructuring could lose all value. A slower-growth or recessionary economic environment could have an adverse effect on the price of all stocks.

**Corporate Bonds** are debt securities to borrow money. Generally, issuers pay investors periodic interest and repay the amount borrowed either periodically during the life of the security and/or at maturity. Alternatively, investors can purchase other debt securities, such as zero coupon bonds, which do not pay current interest, but rather are priced at a discount from their face values and their values accrete over time to face value at maturity. The market prices of debt securities fluctuate depending on factors such as interest rates, credit quality, and maturity. In general, market prices of debt securities decline when interest rates rise and increase when interest rates fall. The longer the time to a bond's maturity, the greater its interest rate risk.

**Bank Obligations** including bonds and certificates of deposit may be vulnerable to setbacks or panics in the banking industry. Banks and other financial institutions are greatly affected by interest rates and may be adversely affected by downturns in the U.S. and foreign economies or changes in banking regulations.

**Municipal Bonds** are debt obligations generally issued to obtain funds for various public purposes, including the construction of public facilities. Municipal bonds pay a lower rate of return than most other types of bonds. However, because of a municipal bond's tax-favored status, investors should compare the relative after-tax return to the after-tax return of other bonds, depending on the investor's tax bracket. Investing in municipal bonds carries the same general risks as investing in bonds in general. Those risks include interest rate risk, reinvestment risk, inflation risk, market risk, call or redemption risk, credit risk, and liquidity and valuation risk.

**Options and other derivatives** carry many unique risks, including time-sensitivity, and can result in the complete loss of principal. While covered call writing does provide a partial hedge to the stock against which the call is written, the hedge is limited to the amount of cash flow received when writing the option. When selling covered calls, there is a risk the underlying position may be called away at a price lower than the current market price.

**Exchange Traded Funds** prices may vary significantly from the Net Asset Value due to market conditions. Certain Exchange Traded Funds may not track underlying benchmarks as expected. ETFs are also subject to the following risks: (i) an ETF's shares may trade at a market price that is above (premium) or below (discount) their net asset value, and an ETF purchased at a premium may ultimately be sold at a discount; (ii) trading of an ETF's shares may be halted if the listing exchange's officials deem such action appropriate, the shares are de-listed from the exchange, or the activation of market-wide "circuit breakers" (which are tied to large decreases in stock prices) halts stock trading generally. The Adviser has no control over the risks taken by the underlying funds in which the Clients invest.

**Mutual Funds:** When a Client invests in open-end mutual funds or ETFs, the Client indirectly bears its proportionate share of any fees and expenses payable directly by those funds. Therefore, the Client will incur higher expenses, many of which may be duplicative. In addition, the Client's overall portfolio may be affected by losses of an underlying fund and the level of risk arising from the investment practices of an underlying fund (such as the use of derivatives).



**Foreign Securities:** The securities of many foreign countries, including emerging countries, have substantially less trading volume than the securities markets of the US, and securities of some foreign companies are less liquid and more volatile than securities of comparable US companies. Further, many foreign governments are less stable than the US. There can be no assurance that any significant, sustained instability would not increase the risks of investing in the securities markets of certain countries. While we typically gain exposure to foreign markets through ETFs, funds, or similar pooled vehicles rather than investing directly in foreign securities, the limited liquidity of some foreign markets may affect our ability to acquire or dispose of securities at a price and at the time we think is advisable.

**Alternative Strategy Mutual Funds/ETFs:** Certain mutual funds or ETFs invest primarily in alternative investments and/or strategies which may not be suitable for all investors and involve special risks, such as risks associated with commodities, real estate, leverage, use of derivatives, potential adverse market forces, regulatory changes and potential illiquidity. There are special risks associated with funds that invest principally in real estate securities, such as sensitivity to changes in real estate values and interest rates, and price volatility because of the fund's concentration in the real estate industry.

## **Item 9: Disciplinary Information**

Cavalot Capital does not have any disciplinary information to disclose in this item.

## **Item 10: Other Financial Industry Activities & Affiliations**

No Cavalot Capital employee is registered, or has an application pending to register, as a broker-dealer or a registered representative of a broker-dealer.

No Cavalot Capital employee is registered, or has an application pending to register, as a futures commission merchant, commodity pool operator or a commodity trading advisor.

Cavalot Capital does not have any related parties. As a result, we do not have a relationship with any related parties.

Other than the soft dollar benefits received from our required custodian, Charles Schwab, as disclosed in item 12 below, Cavalot Capital only receives compensation directly from Clients.

### **Recommendations or Selections of Other Investment Advisers**

Cavalot Capital does not utilize Outside Managers to manage Client accounts.

### **Disclosure of Material Conflicts**

All material conflicts of interest under CCR Section 260.238(k) are disclosed regarding Cavalot Capital, its representatives or any of its employees, which could be reasonably expected to impair the rendering of unbiased and objective advice.

## **Item 11: Code of Ethics, Client Transactions & Personal Trading**

As a fiduciary, our firm and its associates have a duty of utmost good faith to act solely in the best interests of each Client. Our Clients entrust us with their funds and personal information, which in turn places a high standard on our conduct and integrity. Our fiduciary duty is a core aspect of our Code of Ethics and represents the expected basis of all of our dealings. The firm also adheres to the Code of Ethics and Professional Responsibility adopted by the CFP® Board of Standards Inc., and accepts the obligation not only to comply with the mandates and requirements of all applicable laws and regulations but also to take responsibility to act in an ethical and professionally responsible manner in all professional services and activities.

### **Code of Ethics Description**

This code does not attempt to identify all possible conflicts of interest, and literal compliance with each of its specific provisions will not shield associated persons from liability for personal trading or other conduct that violates a fiduciary duty to advisory Clients. A summary of the Code of Ethics' Principles is outlined below.

**Integrity** - Associated persons shall offer and provide professional services with integrity.

**Objectivity** - Associated persons shall be objective in providing professional services to Clients.

**Competence** - Associated persons shall provide services to Clients competently and maintain the necessary knowledge and skill to continue to do so in those areas in which they are engaged.

**Fairness** - Associated persons shall perform professional services in a manner that is fair and reasonable to Clients, principals, partners, and employers, and shall disclose conflict(s) of interest in providing such services.

**Confidentiality** - Associated persons shall not disclose confidential Client information without the specific consent of the Client unless in response to proper legal process, or as required by law.

**Professionalism** - Associated persons' conduct in all matters shall reflect the credit of the profession.

**Diligence** - Associated persons shall act diligently in providing professional services.

We periodically review and amend our Code of Ethics to ensure that it remains current, and we require all firm access persons to attest to their understanding of and adherence to the Code of Ethics at least annually. Our firm will provide a copy of its Code of Ethics to any Client or prospective Client upon request.

## **Investment Recommendations Involving a Material Financial Interest & Conflicts of Interest**

Neither our firm, its associates or any related person is authorized to recommend to a Client or effect a transaction for a Client, involving any security in which our firm or a related person has a material financial interest, such as in the capacity as an underwriter, adviser to the issuer, etc.

## **Advisory Firm Purchase of Same Securities Recommended to Clients & Conflicts of Interest**

Our firm and its "related persons" may buy or sell securities similar to, or different from, those we recommend to Clients for their accounts. In an effort to mitigate certain conflicts of interest involving the firm or personal trading, our policy may require that we restrict or prohibit associates' transactions in specific reportable securities transactions. Any exceptions or trading pre-clearance must be approved by the firm principal in advance of the transaction in an account, and we maintain the required personal securities transaction records per regulation.

## **Trading Securities At/Around the Same Time as Client's Securities**

From time to time, our firm or its "related persons" may buy or sell securities for themselves at or around the same time as clients. This may provide an opportunity for representatives of Cavalot Capital to buy or sell securities before or after recommending securities to clients resulting in representatives profiting off the recommendations they provide to clients. Such transactions create a conflict of interest; however, Cavalot Capital will never engage in trading that front runs or operates to the client's disadvantage if representatives of Cavalot Capital buy or sell securities at or around the same time as clients.

# **Item 12: Brokerage Practices**

## **Factors Used to Select Custodians and/or Broker-Dealers**

Cavalot Capital LLC does not have any affiliation with Broker-Dealers. Specific custodian recommendations are made to the Client based on their need for such services. We require Clients to use Charles Schwab as custodian for assets we manage based on the reputation and services provided by the firms.

### **1. Research & Other Soft-Dollar Benefits**

We receive benefits due to the nature of our custodial relationships with Charles Schwab & Co., Inc. ("Schwab")

### **2. Brokerage for Client Referrals**

We receive no referrals from a broker-dealer or third party in exchange for using that broker-dealer or third party.

### **3. Clients Directing Which Broker/Dealer/Custodian to Use**

We do require the use of Charles Schwab & Co. as custodian for Clients whose assets we manage, however, Clients may custody their assets at a custodian of their choice.

## **The Custodian & Brokers We Use (Charles Schwab & Co., Inc.)**

The custodian we require to maintain custody of your traditional assets that we manage is Charles Schwab, although we may be deemed to have limited custody of your assets due to our ability to withdraw fees from your account (see Item 15 – Custody, below).

We require that our clients use Charles Schwab & Co., Inc. (“Schwab”), a registered broker-dealer, member SIPC, as the qualified custodian. We are independently owned and operated and are not affiliated with Schwab. Schwab will hold your assets in a brokerage account and buy and sell securities when we instruct them to. While we require that you use Schwab as custodian, you will decide whether to do so and will open your account with Schwab by entering into an account agreement directly with them. We do not open the account for you, although we may assist you in doing so.

### **How we select brokers/custodians:**

We seek to require a custodian that will hold your assets and execute transactions on terms that are overall most advantageous when compared with other available providers and their services. We consider a wide range of factors, including:

- Combination of transaction execution services and asset custody services (generally without a separate fee for custody)
- Capability to execute, clear, and settle trades (buy and sell securities for your account)
- Capability to facilitate transfers and payments to and from accounts (wire transfers, check requests, bill payment, etc.)
- Breadth of available investment products (stocks, bonds, mutual funds, exchange-traded funds (ETFs), etc.)
- Availability of investment research and tools that assist us in making investment decisions
- Quality of services
- Competitiveness of the price of those services (commission rates, margin interest rates, other fees, etc.) and willingness to negotiate the them
- Reputation, financial strength, security and stability
- Their prior service to us and our clients
- Availability of other products and services that benefit us, as discussed below (see “Products and services available to us from Schwab”)

### **Your Brokerage & Custody Costs**

For our clients’ accounts that Schwab maintains, Schwab generally does not charge you separately for custody services or commissions or other fees on trades that it executes or that settle into your Schwab account. Schwab is typically compensated by earning interest on the uninvested cash in your account in Schwab’s Cash Features Program.

## **Products & Services Available to Us From Schwab**

Schwab Advisor Services™ is Schwab's business serving independent investment advisory firms like us (formerly Schwab Institutional). They provide our clients and us with access to their institutional brokerage services (trading, custody, reporting and related services), many of which are not typically available to Schwab retail customers. Schwab also makes available various support services that help us manage or administer our clients' accounts, while others help us manage and grow our business. Schwab's support services are generally available on an unsolicited basis (we don't have to request them) and at no charge to us. The availability to us of Schwab's products and services is not based on us giving particular investment advice, such as buying particular securities for our clients. Following is a more detailed description of Schwab's support services:

**Services that benefit you:** Schwab's institutional brokerage services include access to a broad range of investment products, execution of securities transactions, and custody of client assets. The investment products available through Schwab include some to which we might not otherwise have access or that would require a significantly higher minimum initial investment by our clients. Schwab's services described in this paragraph generally benefit you and your account.

**Services that may not directly benefit you:** Schwab also makes available to us other products and services that benefit us and assist in managing and administering our clients' accounts but may not directly benefit you or your account including investment research, both Schwab's own and that of third parties. We may use this research to service all or a substantial number of our clients' accounts, including accounts not maintained at Schwab. In addition to investment research, Schwab also makes available software and other technology that:

- Provide access to client account data (such as duplicate trade confirmations and account statements)
- Facilitate trade execution and allocate aggregated trade orders for multiple client accounts
- Provide pricing and other market data
- Facilitate payment of our fees from our clients' accounts
- Assist with back-office functions, recordkeeping, and client reporting

**Services that generally benefit only us:** Schwab also offers other services intended to help us manage and further develop our business enterprise. These services include:

- Educational conferences and events
- Consulting on technology, compliance, legal, and business needs
- Publications and conferences on practice management and business succession
- Access to employee benefits providers, human capital consultants, and insurance providers.

Schwab may provide some of these services itself or arrange for third-party vendors to provide the services to us. Schwab may discount or waive its fees for some of these services or pay all or a part of a third-party's fees and may also provide us with other benefits such as occasional business entertainment of our personnel.

We will use Schwab's platform to better service clients by providing an integrated white glove experience. We may use Schwab's educational conferences and business entertainment to our personnel to increase employee education and therefore better service clients.

The availability of services from Schwab benefits us because we do not have to produce or purchase them and they are not contingent upon us committing any specific amount of business to Schwab in trading commissions or assets in custody. In light of our arrangements with Schwab, we have an incentive to recommend that our clients maintain their accounts with Schwab based on our interest in receiving Schwab's services that benefit our business rather than based on the client's interest in receiving the best value in custody services and the most favorable execution of transactions. This is a conflict of interest. We believe, however, that our selection of Schwab as custodian is in the best interests of our clients. It is primarily supported by the scope, quality, and price of Schwab's services and not Schwab's services that benefit only us.

### **Aggregating (Block) Trading for Multiple Client Accounts**

Generally, we combine multiple orders for shares of the same securities purchased for advisory accounts we manage (this practice is commonly referred to as "block trading"). We will then distribute a portion of the shares to participating accounts in a fair and equitable manner. The distribution of the shares purchased is typically proportionate to the size of the account, but it is not based on account performance or the amount or structure of management fees. Subject to our discretion, regarding particular circumstances and market conditions, when we combine orders, each participating account pays an average price per share for all transactions and pays a proportionate share of all transaction costs. Accounts owned by our firm or persons associated with our firm may participate in block trading with your accounts; however, they will not be given preferential treatment.

Outside Managers used by Cavalot Capital may block Client trades at their discretion. Their specific practices are further discussed in their ADV Part 2A, Item 12.

## **Item 13: Review of Accounts**

Client managed accounts with the Investment Advisory Service will be reviewed regularly depending on strategies on a quarterly basis by Damian Palfini, President and CCO. On at least an annual basis we will schedule a meeting with the client to review their accounts together and ensure their portfolio continues to align with their needs and objectives. The account is reviewed with regards to the Client's investment policies and risk tolerance levels. Events that may trigger a special review would be unusual performance, addition or deletions of Client imposed restrictions, excessive draw-down, volatility in performance, or buy and sell decisions from the firm or per Client's needs.

Clients will receive trade confirmations from the broker(s) for each transaction in their accounts as well as monthly or quarterly statements and annual tax reporting statements from their custodian showing all activity in the accounts, such as receipt of dividends and interest. Clients will have access to review their accounts online through the custodian Charles Schwab's websites and mobile applications. Cavalot Capital will provide written reports to Investment Advisory Clients on demand, particularly during client

reviews. We urge Clients to compare these reports against the account statements provided by the custodian.

## **Item 14: Client Referrals & Other Compensation**

Other than the benefits disclosed immediately below, and above in Item 12, we do not receive any economic benefit, directly or indirectly, from any third party for advice rendered to our Clients. Nor do we, directly or indirectly, compensate any person who is not advisory personnel for Client referrals.

We receive an economic benefit from Schwab in the form of the support products and services it makes available to us and other independent investment advisors whose clients maintain their accounts at Schwab. In addition, Schwab has also agreed to pay for certain products and services for which we would otherwise have to pay once the value of our clients' assets in accounts at Schwab reaches a certain size. You do not pay more for assets maintained at Schwab as a result of these arrangements. However, we benefit from the arrangement because the cost of these services would otherwise be borne directly by us. You should consider these conflicts of interest when selecting a custodian. The products and services provided by Schwab, how they benefit us, and the related conflicts of interest are described above (see Item 12 – Brokerage Practices).

## **Item 15: Custody**

Cavalot Capital does not accept custody of Client funds except in the instance of withdrawing investment management fees from Client accounts.

For Client accounts in which Cavalot Capital directly debits their advisory fee:

- i. Cavalot Capital will send a copy of its invoice to the custodian at the same time that it sends the Client a copy.
- ii. The custodian will send at least quarterly statements to the Client showing all disbursements for the account, including the amount of the advisory fee.
- iii. The Client will provide written authorization to Cavalot Capital, permitting them to be paid directly for their accounts held by the custodian.

Clients should receive at least quarterly statements from the broker-dealer, bank or other qualified custodian that holds and maintains Client's investment assets. We urge you to carefully review such statements and compare such official custodial records to the account reports and invoices that we may provide to you and promptly notify us of any discrepancies. Our reports or invoices may vary from custodial statements based on accounting procedures, reporting dates, or valuation methodologies of certain securities.

## **Item 16: Investment Discretion**

For those Client accounts where we provide Investment Management Services, we require discretion over Client accounts with respect to securities to be bought and sold and the amount of securities to be bought and sold. Investment discretion is explained to Clients in detail when an advisory relationship has commenced. At the start of the advisory relationship, the Client will execute a Limited Power of Attorney, which will grant our firm discretion over the account. Additionally, the discretionary relationship will be outlined in the advisory contract and signed by the Client.

## **Item 17: Voting Client Securities**

We do not vote Client proxies. Therefore, Clients maintain exclusive responsibility for: (1) voting proxies, and (2) acting on corporate actions pertaining to the Client's investment assets. The Client shall instruct the Client's qualified custodian to forward to the Client copies of all proxies and shareholder communications relating to the Client's investment assets. If the Client has any question regarding a particular proxy vote, they may contact us at the number listed on the cover of this brochure.

In most cases, you will receive proxy materials directly from the account custodian. However, in the event we were to receive any written or electronic proxy materials, we would forward them directly to you by mail, unless you have authorized our firm to contact you by electronic mail, in which case, we would forward you any electronic solicitation to vote proxies.

## **Item 18: Financial Information**

Registered Investment Advisers are required in this Item to provide you with certain financial information or disclosures about our financial condition. We have no financial commitment that impairs our ability to meet contractual and fiduciary commitments to Clients, and we have not been the subject of a bankruptcy proceeding.

We do not have custody of Client funds or securities or require or solicit prepayment of more than \$500 in fees per Client six months in advance.

## **Item 19: Requirements for State-Registered Advisers**

### **Damian Palfini**

Born: 1981

### **Educational Background**



- 2008 – Bachelor of Arts – International Relations, California State University, Chico

## **Business Experience**

- 03/2021 – Present, Cavalot Capital LLC, President and CCO
- 03/2021 - 12/2022, Palfini Financial, Marketing & Technology Consultant
- 03/2009 – 02/2021, Palfini Financial, Investment Portfolio Manager

## **Professional Designations, Licensing & Exams**

### **CFP (Certified Financial Planner)®**

The CERTIFIED FINANCIAL PLANNER™, CFP® and federally registered CFP (with flame design) marks (collectively, the “CFP® marks”) are professional certification marks granted in the United States by Certified Financial Planner Board of Standards, Inc. (“CFP Board”).

The CFP® certification is a voluntary certification; no federal or state law or regulation requires financial planners to hold CFP® certification. It is recognized in the United States and a number of other countries for its (1) high standard of professional education; (2) stringent code of conduct and standards of practice; and (3) ethical requirements that govern professional engagements with Clients. Currently, more than 71,000 individuals have obtained CFP® certification in the United States.

To attain the right to use the CFP® marks, an individual must satisfactorily fulfill the following requirements:

- Education – Complete an advanced college-level course of study addressing the financial planning subject areas that CFP Board’s studies have determined as necessary for the competent and professional delivery of financial planning services, and attain a Bachelor’s Degree from a regionally accredited United States college or university (or its equivalent from a foreign university). CFP Board’s financial planning subject areas include insurance planning and risk management, employee benefits planning, investment planning, income tax planning, retirement planning, and estate planning;
- Examination – Pass the comprehensive CFP® Certification Examination. The examination includes case studies and Client scenarios designed to test one's ability to correctly diagnose financial planning issues and apply one's knowledge of financial planning to real-world circumstances;
- Experience – Complete at least three years of full-time financial planning-related experience (or the equivalent, measured as 2,000 hours per year); and
- Ethics – Agree to be bound by CFP Board’s *Standards of Professional Conduct*, a set of documents outlining the ethical and practice standards for CFP® professionals.

Individuals who become certified must complete the following ongoing education and ethics requirements in order to maintain the right to continue to use the CFP® marks:

- Continuing Education – Complete 30 hours of continuing education hours every two years, including two hours on the *Code of Ethics* and other parts of the *Standards of Professional Conduct*, to maintain competence and keep up with developments in the financial planning field; and
- Ethics – Renew an agreement to be bound by the *Standards of Professional Conduct*. The *Standards* prominently require that CFP® professionals provide financial planning services at a fiduciary standard of care. This means CFP® professionals must provide financial planning services in the best interests of their Clients.

CFP® professionals who fail to comply with the above standards and requirements may be subject to CFP Board’s enforcement process, which could result in suspension or permanent revocation of their CFP® certification.

### **Registered Life Planner (RLP®)**

The Kinder Institute trains and coaches financial advisors worldwide in a method called Financial Life Planning. This method is based on the premise that advisors should first discover a client’s most essential goals in life before formulating a financial plan, so a client’s finances fully support those goals. To qualify for the Registered Life Planner designation, applicants must successfully complete three core training courses:

- The Seven Stages of Money Maturity Training (16 hours). This 2-Day course dives into the actual drivers and biases around money through listening exercises and illustrative storytelling based on The Seven Stages of Money Maturity philosophy.
- EVOKE Life Planning Training (36-40 hours). This 4-day online or 5-day residential course teaches a structured interview process used to uncover clients’ most exciting, meaningful, and fulfilling aspirations to efficiently and effectively support their lives with financial expertise.
- Life Planning Mentorship (40-50 hours). This 6-month interactive program is the final step in achieving the RLP® designation through a mix of writing and reviewing real life case studies, peer support, group meetings, and one-on-one coaching calls with an experienced mentor. This allows advisors to gain the confidence to live into their own life plan and deliver life planning to clients.

After earning the RLP® designation, the planner is expected to keep their skills sharp by attending at least eight hours of Continuing Education every two years.

**Series 66 - Uniform Combined State Law Exam**, FINRA/NASAA Examination (2009)

**Series 7 - General Securities Representative Exam**, FINRA/NASAA Examination (2009)

### **Other Business Activities**

Damian Palfini is not involved with outside business activities.

### **Performance-Based Fees**

Cavalot Capital is not compensated by performance-based fees.

## **Material Disciplinary Disclosures**

No management person at Cavalot Capital has ever been involved in an arbitration claim of any kind or been found liable in a civil, self-regulatory organization, or administrative proceeding.

## **Material Relationships That Management Persons Have With Issuers of Securities**

Cavalot Capital LLC, nor Damian Palfini, have any relationship or arrangement with issuers of securities.

## **Additional Compensation**

Other than the soft dollar benefits disclosed in Item 12 above, Cavalot Capital does not receive any economic benefit from any person, company, or organization, in exchange for providing Clients advisory services through Cavalot Capital.

## **Requirements for State Registered Advisers**

Cavalot Capital has NOT been involved in an arbitration, civil proceeding, self-regulatory proceeding, administrative proceeding, or a bankruptcy petition.