CCaaS Matrix: Overlays

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Product Type: AI / Self-Service, Reputation Management, Workflow Automation, Workforce Engagement Management (WEM)		✓ (4/4)	✓ (4/4)	<mark>(</mark> 3/4)	<mark>(</mark> 3/4)	<mark>(</mark> 3/4)	(2/4)
Provider	link to provider's Pathfinder profile	Five9	NICE CXone	<u>Alvaria</u>	<u>Observe.ai</u>	<u>Sprinklr</u>	IntelePeer
Product Type	CCaaS enhancements offered	AI / Self-Service Reputation Management Workflow Automation Workforce Engagement Management (WEM)	Al / Self-Service Reputation Management Workflow Automation Workforce Engagement Management (WEM)	AI / Self-Service Workflow Automation Workforce Engagement Management (WEM)	AI / Self-Service Workflow Automation Workforce Engagement Management (WEM)	Al / Self-Service Reputation Management Workflow Automation Workforce Engagement Management (WEM)	Al / Self-Service Reputation Managemen Workflow Automation
HQ	Location of headquarters	San Ramon, CA	Hoboken, NJ	Boston, MA	Redwood City, CA	New York, NY	Dania Beach, FL
# Employees	number of in-house employees	2,400	7,000	1,400	250	3,000	150
Public / Private	Privately owned or publicly traded	Public: FIVN	Public: NICE	Private	Private	Public: CXM	Private
Vendor Resellers	solution providers with ability to resell the platform	Yes	Yes	No	No	Yes	Yes
Application Integrations	3rd-party SaaS solutions the supplier has integrated with Pre-built = listed on provider's website / has dedicated SKU / accessible via app store partner Custom integration required = can integrate; may include additional cost	Pre-Built:: Cerner, EPIC, Freshdesk, HubSpot, Kustomer, Microsoft Dynamics, NetSuite, Oracle, Salesforce, SAP, ServiceNow, Zendesk Custom integration required:: Bullhorn, SugarCRM, Zoho	Pre-Built: HubSpot, Kustomer, Microsoft Dynamics, Microsoft Teams, NetSuite, Oracle, Salesforce, ServiceNow, Zendesk Custom integration required: Agile CRM, Athena Health, Bullhorn, Cerner, EPIC, Freshdesk, HR Systems, Jack Henry, Meditech, SAP, SugarCRM, Zoho Full List	Pre-Built:: Agile CRM, HR Systems, Microsoft Dynamics, Microsoft Teams, NetSuite, Oracle, Salesforce, SAP, ServiceNow, Zendesk Custom integration required:: Athena Health, Bullhorn, Cerner, EPIC, Freshdesk, HubSpot, Kustomer, Jack Henry, Meditech, SugarCRM, Zoho	Custom integration required:: Agile CRM, Athena Health, Bullhorn, Cerner, EPIC, Freshdesk, HR Systems, HubSpot, Kustomer, Jack Henry, Meditech, Microsoft Dynamics, Microsoft Teams, NetSuite, Oracle, Salesforce, SAP, ServiceNow, SugarCRM, Zendesk, Zoho	Pre-Built:: Microsoft Dynamics, Oracle, Salesforce, SAP, ServiceNow, Zendesk <u>Full List</u>	Custom integration required:: Bullhorn, Cerner, EPIC, Freshdes HR Systems, HubSpot Kustomer, Microsoft Dynamics, NetSuite, Oracle, Salesforce, SAf ServiceNow, SugarCRN Zendesk, Zoho
Compliance	Compliance standards the provider has met or is capable of assisting a cloud customer in meeting.	CCPA, CPNI, GDPR, HIPAA, PCI, SOC 2, SOX, SSAE-18, TCPA	CCPA, CPNI, CSA, FedRAMP, FISMA, GDPR, HIPAA, HITRUST, ITAR, ISO 27001, NIST 800-53, PCI, SOC 2, SOX, SSAE-18	CCPA, CPNI, CSA, FedRAMP, FISMA, GDPR, HIPAA, HITRUST, ISO 27001, NIST 800-53, PCI, SOC 2, SSAE-18	CCPA, GDPR, HIPAA< HITRUST, ISO 27001, PCI, SOC 2	CCPA, CSA, GDPR, ISO 27001, PCI, SOC 2 CAIQ, CyberEssentials, CyberInsurance, LGPD, PrivacyShield, VCDPA, VPAT	HIPAA, ISO 27001, PC SOC 2
Workforce Optimization Overview	Pricing Model Minimum Deal Size Languages Supported	Pricing Model: VCC agent licenses/bundles are concurrent; WFM/WFO is named Min.: 3 seats Languages: UI: Chinese, Danish, Dutch, English, Finnish, French, German, Italian, Japanese, Norwegian, Portuguese, Russian, Spanish, Swedish; Speech-to-Text & Text-to- Speech: Arabic, Chinese, Dutch, English, French, German, Italian, Russian, Spanish	Pricing Model: named or concurrent Min.: 20 seats Languages: UI: Chinese, Dutch, English, French, German, Japanese, Korean, Portuguese, Spanish; Speech-to-Text: English, French, German, Italian, Portuguese, Spanish; Text-to-Speech: English, French, German, Italian, Portuguese, Spanish	Pricing Model: concurrent or named Min.: 150 seats Languages: UI: Chinese, English, French, German, Japanese, Korean, Portuguese, Russian, Spanish; Speech-to-Text & Text-to-Speech: Arabic, Catalan, Chinese, Dutch, English, French, German, Hebrew, Hindi, Italian, Japanese, Korean, Malay, Norwegian, Polish, Portuguese, Russian, Spanish, Swedish, Thai, Turkish	Pricing Model: named Min.: 50 seats Languages: UI: English; Speech-to-Text: English, French Canadian, Portuguese, Spanish	Pricing Model: named Min.: 50 seats Languages: UI: Arabic, Chinese, English, French, German, Italian, Japanese, Korean, Portuguese, Russian, Spanish; Speech- to-Text: Arabic, English, French, German, Hindi, Italian, Japanese, Korean, Marathi, Portuguese, Spanish, Telugu; Text-to- Speech: Arabic, English, French, Hindi, Indian, Spanish	n/a
		Dashboards / Reporting / Alerts: Real-Time Dashboard, Email Alerts, In-App Alerts, SMS Alerts Data Import: API, File Import Mobile App	Dashboards / Reporting / Alerts: Real-Time Dashboard, Email Alerts, In-App Alerts, SMS Alerts Data Import: API, File Import, Historical Data HR Integrations Mobile App	Dashboards / Reporting / Alerts: Real-Time Dashboard, Email Alerts, In-App Alerts, SMS Alerts (roadmap) Data Import: API, File Import, Historical Data HR Integrations Mobile App		Dashboards / Reporting / Alerts: Real-Time Dashboard, Email Alerts, In-App Alerts, SMS Alerts Data Import: API, File Import, Historical Data <u>HR Integrations</u>	

Workforce Optimization Features	Solution Capabilities	Performance Management: custom KPIs, custom dashboards, time management: system integration, online store, payroll integration Quality Management: agent scoring, agent screen recording, automatic call transcription, call recording (automatic, on- demand), speech analysis (keywords, sentiment), live monitoring, post-call survey, recording export Scheduling / Forecasting / Time Management: shift bidding, shift trading, forecasting (requires licenses for agents not yet hired), automatic rescheduling / unplanned event reporting, HR system integration / data exchange, rule automation for shift trade requests, business / tenant segmentation across clients or divisions	Performance Management: custom KPIs, custom dashboards, time management system integration, online store, payroll integration Quality Management: agent scoring, agent screen recording, automatic call transcription, call recording (automatic, on- demand), speech analysis (keywords, sentiment), live monitoring, PCI adherence, post-call survey, recording export Scheduling, Forecasting, forecasting (requires licenses for agents not yet hired), automatic rescheduling / unplanned exchange, rule automation for shift trade requests, business / tenant segmentation across clients or divisions, seat management	Performance Management: custom KPIs, custom dashboards, time management system integration, payroll integration, payroll agent scoring, agent screen recording, automatic call transcription, call recording (automatic, on- demand), PCI adherence, speech analysis (keywords, sentiment), live monitoring, post-call survey, recording export Scheduling, Forecasting, forecasting (requires licenses for agents not yet hired), automatic rescheduling / unplanned event reporting, HR system integration / data exchange, rule automation for shift trade requests, seat management, business / tenant segmentation across clients or divisions	Dashboards / Reporting / Alerts: Real-Time Dashboard, Email Alerts, In-App Alerts Data Import: API, File Import, Historical Data Performance Management: custom KPIs, custom dashboards Quality Management: agent scoring, agent screen recording, automatic call transcription, PCI adherence, speech analysis (keywords, sentiment), recording export	Mobile App Performance Management: custom KPIs, custom dashboards, time management system integration, online store, payroll integration Quality Management: agent scoring, agent screen recording, automatic call transcription, call recording (automatic, on- demand), speech analysis (keywords, sentiment), live monitoring, PCI adherence, post-call survey, recording export Scheduling, Forecasting, Time Management: shift bidding, shift trading, forecasting, automatic rescheduling / unplanned event reporting, HR system integration / data exchange, rule automation for shift trade requests, business / tenant segmentation across clients or divisions	n/a
Al / Self-Service Overview	Pricing Model Minimum Deal Size Languages Supported	Pricing Model: port-based Min.: \$2,500 MRC Languages: Speech-to- Text: English; Text-to- Speech: 50+ languages	Pricing Model: usage- based Min.: 20 seats Languages: <u>Speech-to- Text</u> ; <u>Text-to-Speech</u>	Pricing Model: concurrent or named Min: 150 seats Languages: UI: Chinese, English, French, German, Japanese, Korean, Portuguese, Russian, Spanish; Speech-to-Text & Text-to-Speech: Arabic, Catalan, Chinese, Dutch, English, French, German, Hebrew, Hindi, Italian, Japanese, Korean, Malay, Norwegian, Polish, Portuguese, Russian, Spanish, Swedish, Thai, Turkish	Pricing Model: named Min.: 50 seats Languages: English	Pricing Model: usage- based Min: pending Languages: Speech-to- Text: Arabic, English, French, German, Hindi, Italian, Japanese, Korean, Marathi, Portuguese, Spanish, Telugu; Text-to- Speech: Arabic, English, French, Hindi, Indian, Spanish	Pricing Model: based o level of automation needed Min.: \$2,000 MRC Languages: English
AI / Self-Service Features	Solution Capabilities	Agent Assist, Agent Scripting, Analytics, Chat Bot, Language Translation, Real-Time Sentiment Analysis, Speech-to-Text, Text-to-Speech, Voice Bot <u>Full List</u>	Agent Assist, Agent Scripting, Analytics, Chat Bot, Language Translation, Real-Time Sentiment Analysis, Speech-to-Text, Text-to-Speech, Voice Bot <u>Full List</u>	Agent Assist, Agent Scripting, Analytics, Chat Bot, Language Translation, Real-Time Sentiment Analysis, Speech-to-Text, Text-to-Speech, Voice Bot <u>Full List</u>	Agent Assist, Agent Scripting, Analytics, Real- Time Sentiment Analysis, Speech-to-Text <u>Full List</u>	Agent Assist, Agent Scripting, Analytics, Chat Bot, Language Translation, Real-Time Sentiment Analysis, Speech-to-Text, Text-to-Speech, Voice Bot Full List	Analytics, Chat Bot, Language Translation Br Real-Time Sentiment Analysis, Speech-to-Tex Text-to-Speech, Voice B <u>Full List</u>
Workforce Automation Overview	Pricing Model Minimum Deal Size Languages Supported	Pricing Model: named Min.: none Languages: Chinese, Dutch, English, French, German, Italian, Japanese, Korean, Portuguese, Spanish	Pricing Model: named or concurrent Min.: 20 seats Languages: UI: Chinese, Dutch, English, French, German, Japanese, Korean, Portuguese, Spanish; Technical Support: English (other languages ICB)	Pricing Model: concurrent or named Min:: 150 seats Languages: Chinese, English, French, German, Japanese, Korean, Portuguese, Russian, Spanish	Pricing Model: named Min.: 50 seats Languages: English	Pricing Model: named Min.: 50 seats Languages: Arabic, Chinese, English, French, German, Italian, Japanese, Korean, Portuguese, Russian, Spanish	Pricing Model: based o level of automation needed Min.: \$2,000 MRC Languages: English
Workforce Automation Features	Solution Capabilities	Analytics, Automated Triggers, Custom Webhooks, Inbound Call Deflection, IVR integration, Knowledge Management Systems, No- Code Authoring, Workflow Automation	Agent Enablement/Onboarding, Analytics, Automated Triggers, Custom Webhooks, Decision Engine, Inbound Call Deflection, IVR integration, Knowledge Management Systems, No- Code Authoring, Workflow Automation	Analytics, Automated Triggers, Custom Webhooks, Inbound Call Deflection, IVR integration, Knowledge Management Systems, No- Code Authoring, Workflow Automation	Agent Enablement/Onboarding, Workflow Automation	Agent Enablement/Onboarding, Analytics, Automated Triggers, Custom Webhooks, Decision Engine, Inbound Call Deflection, IVR integration, Knowledge Management Systems, No- Code Authoring, Workflow Automation	Branded Outbound Calli (roadmap)
Reputation Management Overview	Pricing Model Minimum Deal Size Carriers Languages Supported	Pricing Model: per user Min. 1 DID Carriers: AT&T, T-Mobile, Verizon, YouMail Languages: English	Pricing Model: named or concurrent Min. 20 seats Carriers: AT&T, CXone Voice Services, Lumen, Verizon; BYOC Languages: UI: Chinese, Dutch, English, French, German, Japanese, Korean, Portuguese, Spanish; Technical	n/a	n/a	Pricing Model: usage- based Min. pending Carriers: pending Languages: UI: Arabic, Chinese, English, French, German, Italian, Japanese, Korean, Portuguese, Russian, Spanish; Technical	Pricing Model: based o level of automation needed Min. \$2,000 MRC Carriers: pending Languages: English

				Support: English (other languages ICB)			Support: English	
F	Reputation Management Features	Solution Capabilities	Branded Outbound Calling	Branded Outbound Calling	n/a	n/a	Branded Outbound Calling	Branded Outbound Calli
			SPAM/Fraud Protection	SPAM/Fraud Protection			SPAM/Fraud Protection	SPAM/Fraud Protectio