



FUEL FLOW ALIGNMENT OVERVIEW

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MARKET FOCUS

- ARA (Amsterdam–Rotterdam–Antwerp) or ASWP (Any Safe World Port)
- Primary Hubs: Rotterdam / Houston / Jurong / Fujairah

PRODUCTS

- EN590 (ULSD)
- Jet A1
- Distillate Blending Components

Focus

- Alignment with Supply-Side Trading Desks Active in Physical Flow
- Engagement in Transactions Grounded in Storage-Backed Execution
- Focus on Logistics, Inspection, and Lifting Feasibility at the Execution Level

EXECUTION FRAMEWORK

- Verified Storage Positioning with ARA/ASWP Terminals
- Inspection Readiness (SGS or Equivalent) Aligned with Lifting
- Logistical Structure Supporting Physical Movement (Vessel, Truck, Barge)
- Counterparties Aligned with Execution Capability and Offtake Capacity

ENGAGEMENT APPROACH

- Focus on Executable Flows Rather Than Speculative Chains
- Engagement Occurs Where Offtake is Already Established or Actively Aligned with Execution Conditions
- Integration of Supply, Storage, and Demand within a Defined Execution Pathway

POSITIONING

- ECB Inc Operates Alongside Supply-Side Flow within Global Fuel Markets
- Engagement in Transactions Where Supply, Storage, and Demand are Already Converging Toward Execution
- Focus on Ensuring Execution Viability within Real-World Trading and Logistical Conditions