



MEDTOOLS™



STRONG, PROVEN LEGACY

Our foundation comes from Trita Guil Tech in Iran a company that successfully operated under market limitations while supplying hospitals with specialized products from reputable international brands such as Medtronic, Karl Storz (for neurosurgical shunts), and Dysport. This legacy demonstrates real operational experience, reliability, and trusted relationships with medical institutions.



SPECIALIST TEAM MULTI-DISCIPLINARY CAPABILITY

With a clinical and technical team covering orthopedics, neurosurgery, consumables, and aesthetic products, we have the expertise to enter any medical specialty with confidence. Our structure allows us to provide validated product selection, full logistics support, and even private-label / rebranding solutions for hospitals and healthcare groups.



UPGRADED OMAN ENTITY

Our current company, Sina Trade Arts (CR 1605171), is the upgraded continuation of that legacy. Now fully registered and authorized in Oman, we not only maintain our previous supplier relationships, but also have the capability to secure official distribution agreements and build new partnerships across Oman and importing countries in the region.

COMPANY BACKGROUND

Sina Trade Arts [STA]

Medical Devices Division is the upgraded continuation of our prior medical operations in Iran.

(operating as **Trita Guil Tech**).

Building on a proven track record of supplying **specialized implants, neurosurgical consumables, Orthopedic systems,** and **aesthetic injectables** to hospitals and clinics.

Our Oman-based division now operates as a formally registered, **multi-capable** distributor and clinical procurement partner for hospitals across Oman and the GCC.

- **Membership:** Registered member of the **Iran Chamber of Commerce** (active commercial engagement and procurement network).

- **Institutional clients:** Commercial collaboration with **public** and **private** hospitals in Mazandaran province, **dental** clinics, and the **Police Hospital**.

- **Procurement partners:** Longstanding procurement cooperation with Pioneer suppliers such as **Tehran Jarrah** and **Iran Behdasht**.

- **Product focus:** **Specialized implants and devices** (spinal fixation systems plates, screws, cages; trauma implants), **neurosurgical consumables** (EVD shunts), **operating-room** disinfectants and sterile supplies, and **aesthetic consumables** (syringes, needles, botulinum toxin products).

- **International brands engaged:** Practical procurement and distribution experience with **internationally recognized brands** (examples include Medtronic, Karl Storz, Dysport Aesthetics).

- **Operational integrity:** Due to market constraints, procurement prioritized reputable manufacturers and authorized suppliers to avoid informal channels and **ensure compliance** and **traceability**.

- **Proven legacy:**

Operated in Iran as Trita Guil Tech with direct commercial relationships with public and private hospitals, dental clinics, and institutional buyers.

- **Upgraded presence:**

Re-established in Oman with formal registration, expanded logistics, and the ability to secure official distribution agreements.



Why this legacy matters

- Demonstrates real operational experience in hospital procurement and clinical supply chains **under constrained conditions**.

- Shows ethical sourcing and the ability to **maintain supplier relationships** and deliver **quality products** to institutional clients.

- Provides a credible foundation for the Oman-based expansion and for negotiating authorized distribution agreements with **global manufacturers**.

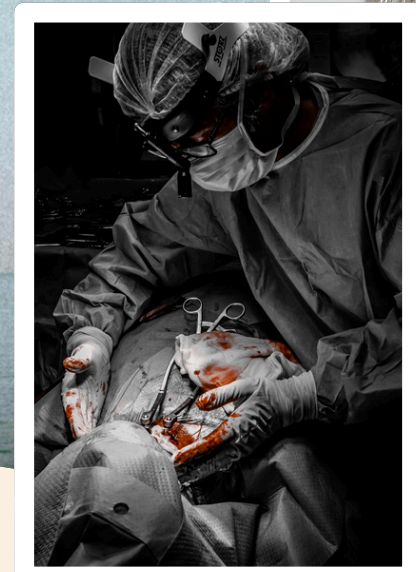
Products & Experience

Our Medical Devices Division builds on a documented legacy and practical experience in hospital procurement, clinical supply chains, and specialist device distribution.

Our public materials list representative categories and brands to demonstrate credibility; detailed SKUs, purchase volumes, and commercial terms are available under NDA or during a technical meeting.

Product Categories and Representative Brand Experience

- ✓ **Orthopedics** (spinal, trauma, fixation systems)
 - **Representative brand experience:** Medtronic (spinal fixation systems, trauma implants).
 - **Typical role:** Project supply, clinical procurement, hospital tender support, rebranded/private-label options.
- ✓ **Neurosurgery Consumables & Devices** (including EVD shunts)
 - **Representative brand experience:** Karl Storz (in our operations, associated with neurosurgical shunt supply).
 - **Typical role:** Supply of neurosurgical consumables, clinical validation, inventory management.
- ✓ **Aesthetic & Injectable Products**
 - **Representative brand experience:** Dysport Aesthetics (botulinum toxin for aesthetic use).
 - **Typical role:** Import, distribution, private-label programs for clinics.
- ✓ **Sterile OR Supplies & Disinfectants**
 - **Representative items:** Surgical sanitizers, drapes, sterile packs.
 - **Typical role:** Bulk procurement, JIT delivery, hospital OR supply contracts.
- ✓ **General Consumables**
 - **Representative items:** Syringes, needles, single-use disposables.
 - **Typical role:** Regular procurement, scheduled replenishment, contract supply.



How we present product experience

- **Public summary:** categories + representative brands (as above) to establish credibility.
- **Commercial/technical disclosure:** full product lists, historical purchase volumes, and pricing are provided under NDA or in a technical meeting with our clinical team.
- **Flexibility:** while we list past collaborations to demonstrate capability, our operational scope is broad, we entered new specialties on a project basis with clinical and logistical support.



SinaTradeArts

MedTools™

CLINICAL TEAM

Our Medical Devices Division is supported by a multidisciplinary clinical team composed of practicing and former clinicians and technical specialists.

Core clinical competencies include:

- **Orthopedics** — surgeons and procurement specialists experienced in spinal and trauma implants.
- **Neurosurgery** — clinicians familiar with intracranial devices, EVD systems, and neurosurgical disposables.
- **Aesthetics & Dermatology** — clinicians experienced in injectable protocols and clinic compliance.
- **Support specialists** — procurement officers and logistics coordinators experienced in hospital workflows.

Roles of the clinical team

- Clinical evaluation and product selection prior to procurement.
- Onboarding and technical training for hospital staff and OR teams.
- Post-supply clinical follow-up and feedback collection.
- Participation in tender evaluations and technical meetings with manufacturers.

QUALITY ASSURANCE

- **Documented procedures:** We maintain SOPs for procurement, receiving inspection, storage, and distribution aligned with hospital protocols.
- **Supplier verification:** All suppliers are verified for authorization, traceability, and compliance with manufacturer requirements.
- **Product validation:** Clinical validation steps include bench checks, compatibility reviews, and pilot use where applicable.
- **Traceability:** Batch and lot tracking for consumables and implants; documentation provided to hospital procurement teams.
- **Incident handling:** Defined escalation and corrective action procedures in coordination with hospital clinical governance.

Clinical Evidence & References

We can provide clinical references and hospital endorsements from legacy operations (Trita Guil Tech) and current Oman engagements upon request and under NDA.





Procurement & Sourcing

- **Verified sourcing:** We source from authorized distributors and verified manufacturers to ensure product authenticity and warranty integrity.
- **Strategic supplier relationships:** Legacy procurement partnerships and new regional connections enable competitive pricing and reliable supply.
- **Tender & project procurement:** Experience preparing bid packages, technical specifications, and responding to hospital tenders.



Official Distribution & Market Access

- **Authorized distribution:** Ability to secure official distribution agreements and manage manufacturer relationships for Oman and GCC markets.
- **Market channels:** Public hospitals, private hospital groups, specialty clinics, and procurement houses.
- **Sales support:** Clinical demonstrations, technical training, and tender support.



Rebranding / Private Label Programs

- **Private-label capability:** Structured programs for hospital chains or local brands, including packaging, labeling, and regulatory compliance for Oman.
- **Controlled scope:** Rebranding is performed with manufacturer consent and in compliance with regulatory and quality requirements.



Regulatory & Import Logistics

- **Local registration:** Registered in Oman with CR authorizations for medical wholesaling (CR No. 1605171; activity code 464904).
- **Import & customs:** Experience managing import documentation, customs clearance, and MOH requirements.
- **Cold-chain & special handling:** Capability to manage temperature-sensitive shipments and validated cold-chain logistics where required.



Warehousing & Distribution

- **Local warehousing:** Secure storage and inventory management in Oman; ability to provide JIT deliveries to hospitals.
- **Quality storage:** Temperature monitoring, segregation of sterile vs. non-sterile items, and controlled access.
- **Reverse logistics:** Returns, warranty handling, and replacement processes coordinated with manufacturers.



Commercial & Financial Readiness

- **Financial credibility:** Registered capital and local registration details available in Company Facts (CR). Financial references and bank capability statements can be provided to manufacturers upon request.
- **Contract readiness:** Templates for LOA, distribution agreements, and NDAs available to accelerate negotiations.

Partnership Models and Commercial Terms

Partnership Models

(how we work with manufacturers)

1. Authorized Distributor Agreement

- **Scope:** Exclusive or non-exclusive distribution for Oman and selected GCC territories.
- **Responsibilities:** Local registration support, import and customs, warehousing, sales & clinical support, after-sales service.
- **Commercials:** Margin structure, minimum purchase commitments (optional), performance KPIs.

2. Project / Tender Supply Agreement

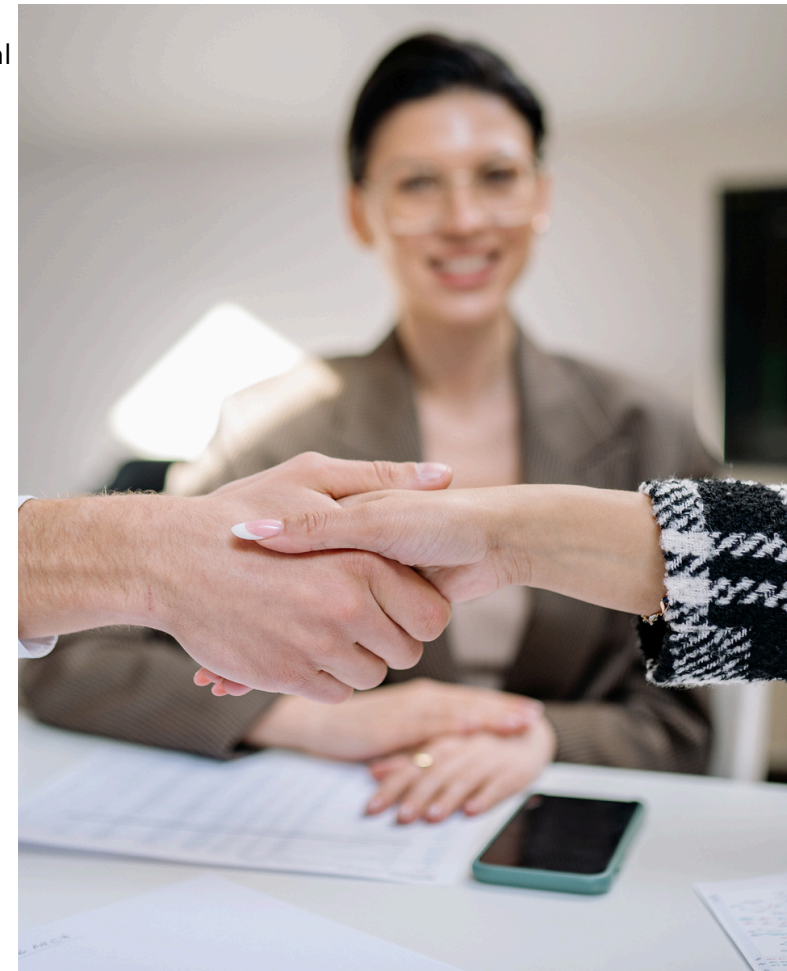
- **Scope:** Single or multi-year supply for specific hospital projects or public tenders.
- **Responsibilities:** Bid preparation, technical documentation, delivery milestones, warranty handling.
- **Commercials:** Project pricing, payment milestones, performance bonds if required.

3. Private-Label / Rebranding Partnership

- **Scope:** Manufacturer supplies product; we provide local packaging, labeling, and distribution under hospital or local brand.
- **Responsibilities:** Regulatory compliance for labeling, quality checks, and traceability.
- **Commercials:** Cost plus, MOQ, and co-branding terms.

4. Commercial Agency / Representative

- **Scope:** Manufacturer retains import rights; we act as commercial agent for market development and tender introductions.
- **Responsibilities:** Market development, clinical introductions, lead generation.
- **Commercials:** Commission structure, lead conversion KPIs.



Commercial Terms & Negotiation Principles

- **Transparency:** We present purchase history and forecast under NDA.
- **NDA first for sensitive data:** SKU lists, historical volumes, and pricing shared under NDA.
- **Performance KPIs:** On-time delivery, clinical acceptance, and minimum annual purchase targets where applicable.
- **Payment terms:** Negotiable; typical structures include LC, documentary collections, or agreed credit terms for established partners.
- **Warranty & Returns:** Manufacturer warranty honored; returns handled per agreed RMA process.
- **Regulatory responsibilities:** Manufacturer provides technical files; we manage local registration and import permits.

• Onboarding Process for New Manufacturers

1. Initial NDA and capability exchange.
2. Technical meeting with clinical team and logistics review.
3. Trial/pilot agreement or sample evaluation.
4. Commercial terms and distribution agreement.
5. Local registration and launch plan.

STA Medical Tools™

- Registration Number: **1605171**
- Registration Name: **SinaTradeArts**
- Registered activity: Wholesaling of Medical Goods, Tools and Surgical Devices and Orthopedic Devices
(code **464904**)

(Full CR document is available as a certified attachment upon request)

Documents Available on Request

- Full Commercial Registration certificate (CR).
- Warehouse/lease evidence and logistics capability summary.
- Insurance certificates and financial references.
- NDA, LOA, and distribution agreement templates.

Contact & Invitation for Global Champions
STA Medical Devices Division invites contact from manufacturers and brands that:

- **Aim to compete globally and seek a committed regional partner;**
- **Require clinical validation and hospital introductions in Oman and the GCC;**
- **Value ethical sourcing, traceability, and clinical support.**



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