



CBC Membership Opportunities



www.biomanufacturing.us



Vaca Valley Business Park

Biotech Investment Opportunities



AS OF APRIL 2022



BACKGROUND

Vacaville has been the headquarters for biomanufacturing for decades. The city is uniquely positioned with world-leading production capacity in existing FDA-approved facilities, training programs with years of experience partnering with industry on manufacturing technician, microbiology, and related programs, and hundreds of acres available for uptake by manufacturers coming back to the United States.

INTRODUCING THE CALIFORNIA BIOMANUFACTURING CENTER

The California Biomanufacturing Center (CBC) serves the Vacaville biotechnology community through services to industry and community, including:

- ▶ Accelerating biotechnology-based economic and workforce development, fostering commercialization, education, and business growth.
- ▶ Engaging community and industry stakeholders to foster a direct dialogue on shared prosperity for both the biotechnology industry and a vibrant community.

SOLUTIONS

The California Biomanufacturing Center convenes industry, academic, and community partners to foster direct dialogue related to the continued growth of the biotechnology industry. Stakeholders will examine key issues, share knowledge, explore best practices, identify shared values, and implement consensus-based solutions that promote industry growth and success.

CBC advances these objectives through these main activities:

- ▶ Serving as an investor clearinghouse to assist interested investors with the scope of opportunities available in the region.
- ▶ Convening industry to support best practices in fields such as cold supply chain, biotechnology logistics, bioprocessing techniques, and data sharing for practitioners.
- ▶ Engaging local industry on workforce priorities among industry, including development of training programs with partner educational institutions.
- ▶ Engaging with students interested in careers in biotechnology and job seekers interested in entering the biotechnology workforce.
- ▶ Developing CBC facilities which invite training, conferences, bioprocess demonstration, incubation, and shared resources important to bioprocessors.

CBC is here to help you make the most of your opportunity in biomanufacturing. Established by a team of industry specialists with more than a century of combined experience in life sciences, CBC serves you. Get in touch with us to learn more about opportunities to engage.



Join the California Biomanufacturing Center today!

Thank you for your support of California's biomanufacturing community. As you know, hundreds of leading companies around the world are working on scaling up treatments, cures, food, energy, and sustainable products thanks to advanced bioprocessing. Your membership supports a vibrant community of companies, schools and colleges, community organizations, and services dedicated to the continued success of our industry. CBC is a 501(c)(3) organization and all of your support goes to activities that advance industry and workforce development initiatives in our community.

OUR MEMBERSHIP LEVELS INCLUDE:

Partner Plus Sponsorship \$75,000 / Year

Includes all Basic Partner Benefits:*

- Partner to be listed on CBC website
- Partner to be identified in all marketing materials
- Partner marketing material to be available at CBC offices
- CBC to provide dedicated promotion on mutually agreed basis
- CBC team to support lead generation
- Partner to be invited to provide content, recommendations, promotional materials, or other mutually agreed materials for incubator and test bed clientele.
- Partner to be identified in all recurring event series
- Partner to be identified in all annual events
- Partner to be identified in all receptions
- Partner to be invited as select participant in CBC special interest groups where appropriate
- Partner to be identified in all student competitions and challenges (scholarships and internships NOT included, under separate, restricted funding)
- Partner to be invited to host selected meetings as appropriate.

In addition, Partner Plus also includes:

- CBC will provide Partner with business development leads
- CBC team will provide tailored business intelligence, targeting, and coordination in advance of flagship events
- CBC will support Partner at requested meetings when appropriate
- Develop signature programs for Partner, examples include: job fairs, movie night, receptions, and conferences hosted by CBC.
- Free job postings on Career Center
- Partner will be represented on CBC Industry Advisory Board
- Partner to be included in executive retreats and summits

CBC Partner \$25,000 / Year

Partner benefits*

- Partner benefits
 - Partner to be listed on CBC website
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 - Partner to be identified in all student competitions and challenges (scholarships and internships NOT included, under separate, restricted funding)
 - Partner to be invited to host selected meetings as appropriate.
- Sponsor to be identified in all recurring event series
 - Sponsor to be identified in all job fairs
 - Sponsor to be identified in all annual events
 - Sponsor to be identified in all receptions
 - Sponsor to be included in executive retreats and summits
 - Sponsor to be identified in all student competitions and challenges (scholarships and internships NOT included, under separate listings)
 - BioVille program sponsorship included, not including scholarships and internships (Beginning 2022, separate agreement required)

CBC Member \$1,000 / Year

Partner benefits*

- Annual membership included, including access to all member benefits
- Member to be listed on CBC website
- Member rate for all events
- Member rate for all job fairs
- BioVille, internship, scholarship, and additional programs available on an a la carte basis.

CBC Gold Sponsor \$10,000 / Year

Partner benefits*

- Annual membership included, including access to all member benefits
- Member to be listed on CBC website
- Partner to be invited to provide content, recommendations, promotional materials, or other mutually agreed materials for incubator and test bed clientele.

**CBC and Partners agree to jointly execute all elements of these Partnerships based on mutual consent. The frequency of these benefits may evolve over time as more Partners commit to CBC. These promotional agreements will continue to be available, though rotation and frequency may evolve based on availability. CBC cannot guarantee exclusivity.*



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Our Partners



UC DAVIS
Biotechnology Program

