

SELLER CONCESSION

CHEAT SHEET FOR REALTORS®

Loan Type	Property Type	Down Payment	Contribution Type	Max Seller Contribution
Conventional	Primary & Secondary Home	<div>Less than 10%</div> <div>10-25%</div> <div>More than 25%</div>	Closing costs, prepaid items, & discount points	<div>3%</div> <div>6%</div> <div>9%</div>
Conventional	Investment	15% or more	Closing costs, prepaid items, & discount points	2%
FHA	Primary	3.5% or more	Closing costs, prepaid items, & discount points	6%
VA	Primary		<div>Closing costs & discount points</div> <div>Can include debt payoff & prepaid items</div>	<div>Unlimited up to 2 discount points</div> <div>4%</div>
USDA*	Primary		Closing costs, prepaid items, & discount points	6%

*Some state and country maximum loan amount restrictions may apply

For more information, contact me today!



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