

SELLER CONCESSION

CHEAT SHEET FOR REALTORS®

Loan Type	Property Type	Down Payment	Contribution Type	Max Seller Contribution
Conventional	Primary & Secondary Home	<ul style="list-style-type: none"> Less than 10% 10-25% More than 25% 	Closing costs, prepaid items, & discount points	<ul style="list-style-type: none"> 3% 6% 9%
Conventional	Investment	15% or more	Closing costs, prepaid items, & discount points	2%
FHA	Primary	3.5% or more	Closing costs, prepaid items, & discount points	6%
VA	Primary		<ul style="list-style-type: none"> Closing costs & discount points Can include debt payoff & prepaid items 	<ul style="list-style-type: none"> Unlimited up to 2 discount points 4%
USDA*	Primary		Closing costs, prepaid items, & discount points	6%

*Some state and country maximum loan amount restrictions may apply

For more information, contact me today!



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