

A² Technologies, Inc.

FROM - CONCEPT - TO - MANUFACTURING



Evaluation Test Matrix ©

Factors	Weights	5	4	3	2	1	Score
1	Estimated Profitability	Extraordinary	Fantastic	Great	Good	Small Margin	
2	Technical Complexity	Very Simple	Everything is Available	Custom Fab Needed	Custom Design Needed	R&D Required	
3	Industry \$/Year Size	50 Billion+	10 Billion+	1 Billion+	100 Million+	10 Million+	
4	Number of Competitors	<4	>4	>10	>50	>100	
5	Number of Related Patents	<4	>4	>10	>50	>100	
6	IP Uniqueness	Extraordinary	Fantastic	Great	Good	Small Margin	
7	Regulatory Agencies	None	UL/CSA	Off Shore	FDA	>3	
8	Regulatory Acceptance Likelihood	Extraordinary	Fantastic	Great	Good	Small Margin	
9	Development Cost	<\$5K	>\$5K	>\$10K	>50K	>100K	
10	Estimated Unit Sales 1st Year	\$1M+	\$100K+	\$10K+	\$1K+	None	
Total							

Scoring

- 10 Factors x Weight Each = Score
- Unless Special Circumstances (in house requirement only, stage 1 R&D only, philanthropic, advancement of technology)

Rating

- 0-32 Not Worth Consideration
- 33-38 Additional Facts Needed
- 39-50 **Acceptable for Preliminary Development**