



SUMPTER BELL ENTERPRISES

CAPABILITY STATEMENT

Product Strategy | ERP / S2P / P2P Transformation | AI-Enabled Technical Delivery | Digital Operations

Independent corp-to-corp consulting that connects executive leadership, 27 years of S2P/P2P and finance expertise, product design, ERP transformation, AI-enabled development, automation, integrations, testing, and implementation.

COMPANY SNAPSHOT

Woman-Owned Small Business (WOSB) and Minority-Owned Business delivering senior-level independent consulting, product management, business systems, automation, and technical transformation services.

CORE CAPABILITIES

- Product strategy & ownership | Discovery workshops | Documented Requirement Gathering: BRDs | PRDs | Technical Requirements | User stories | Acceptance criteria
- Source-to-Pay (S2P) | Procure-to-Pay (P2P) | AP automation | Supplier lifecycle | CLM | eSourcing | Spend analytics
- ERP / business systems implementation | Current/future-state workflows | Configuration | Interfaces | Data migration | Cutover | Production support
- UAT | Regression | Release readiness | Training | Controls | SOX | Audit | Compliance

EXECUTIVE & DELIVERY LEADERSHIP

- Executive & C-suite collaboration | Product risk & enhancement reviews | Portfolio governance | Stakeholder communication
- Team leadership & coaching | Daily standups | Resource planning | Cross-functional delivery | Change leadership
- KPI & performance metrics | Executive reporting | Asana portfolio updates | Operational dashboards | Continuous improvement

TECHNICAL & AI DELIVERY

- OpenAI / Codex AI-assisted development | FormulaBot AI | Visual Studio Code | Android Emulator
- JavaScript | Google Apps Script | HTML | VBA | React Native | Microsoft Power Automate | Azure Functions
- APIs | Webhooks | Authentication | System interfaces | OCR / document extraction | Data mapping & validation
- Mobile/web testing | Debugging | Workflow automation | Release management | Production troubleshooting

DIFFERENTIATORS

- Deep business-process expertise to design the solution - plus hands-on technical capability to help build it.
- Bridges executive leadership, finance, procurement, operations, product management, systems architecture, software delivery, and measurable outcomes.

Corp-to-Corp (C2C) | Remote / Flexible | Project-Based U.S. Engagements

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ENTERPRISE PLATFORMS & DOMAIN EXPERTISE

SAP S/4HANA | SAP Ariba | SAP ERP | Oracle Fusion | Oracle 11i/R12 | iFAMS | Corcentric | Workday | PeopleSoft | Microsoft Dynamics 365 | SharePoint | Power BI | Smartsheet

REPRESENTATIVE EXPERIENCE & IMPACT

Enterprise ERP & Finance Transformation

Guides modernization initiatives that align finance and procurement operations with scalable enterprise architecture, stronger governance, reliable data, and business adoption.

Representative impact: Legacy-process modernization | Improved financial visibility | Strengthened access governance | Audit-ready operating models | Adoption and stabilization

Source-to-Pay & Procurement Technology

Translates complex purchasing and payables environments into streamlined operating models that improve supplier governance, spend transparency, user experience, and management insight.

Representative impact: Standardized intake-to-payment processes | Better supplier oversight | Stronger spend visibility | Faster exception resolution | Improved stakeholder adoption

Digital Product Design & SaaS

Creates digital products from blank-page concept through market readiness, connecting user needs, business rules, experience design, technical architecture, commercialization, and post-launch evolution.

Representative impact: Concept-to-market ownership | Mobile-first marketplace design | Role-based user experiences | Operational digitization | Commercial launch planning | Post-launch roadmap

Business Automation & Managed Operations

Applies practical automation to reduce administrative burden, improve decision support, and extend executive capacity across communications, contractor administration, scheduling, and financial operations.

Representative impact: Priority inbox organization | Contractor-pay calculation | Executive scheduling support | Client communications | Financial administration | Managed back-office support

Key Collaborations / Strategic Partners:

PCORI | Round Da' Corner | Altruist Group | Ready Set Mow | Deloitte | Corcentric | AES | Indianapolis Power & Light | Ascension | Ardagh | Roche Diagnostics | MasTec

ENGAGEMENT MODEL

Flexible senior-level Corp-to-Corp (C2C) advisory and delivery capacity for organizations needing targeted transformation leadership, hands-on execution, or temporary product/program ownership without adding permanent headcount. Remote, flexible, and project-based U.S. engagements.